

AZ RE

ARIZONA COMMERCIAL REAL ESTATE



1000

PEOPLE TO KNOW IN COMMERCIAL REAL ESTATE



*****ECRLT**C-045
PRINCIPAL
DEVELOPER
NORTHSHORE CONDOS
8145 E INDIAN BEND RD STE 100
SCOTTSDALE AZ 85250-4825

PSRT STD
US POST PD
PERMIT #129
LIBERTY
MO
P9
9/8



\$9.95

COMMERCIAL LLC
General Contractor

ap Adolfson
& Peterson
Construction



BOB HUBBARD
Regional Development Officer

2525 E. Camelback Rd., #570, Phoenix
602-381-6820
www.firstindustrial.com

FIRST INDUSTRIAL REALTY TRUST

Education: University of Minnesota
Born: OH **Years in AZ:** 22 **Years in RE:** 10



JOE IHRKE
VP

1241 W. Warren Rd., #110, Tempe
602-273-1111
www.carlsonrealestate.biz

CARLSON REAL ESTATE COMPANY

Accomplishments: Carlson acquired/developed \$300 million in AZ commercial RE under his leadership.
Education: Winona State University, BS accounting
Born: MN **Years in AZ:** 18 **Years in RE:** 23
Interests: Basketball, hiking



JOHN IORILLO
President & COO

8145 E. Indian Bend Rd., #100,
Scottsdale
480-355-4200
www.WestStoneCommunities.com

WESTSTONE COMMUNITIES

Accomplishments: Current projects include the tallest skyscraper on Tempe Town Lake, Onyx Tower.
Education: Cleveland State University, accounting major; CPA
Born: OH **Years in AZ:** 12 **Years in RE:** 3
Interests: Early morning workouts, weekend bike rides



DALE JENSEN
Principal

4021 E. Lamar Rd., Paradise Valley
602-889-3090
www.ddbventures.com

DDB VENTURES

Accomplishments: Worked on the revitalization of Downtown Phoenix, especially Jackson Street Entertainment District.
Education: University of Nebraska
Born: NE **Years in AZ:** 11
Interests: Golf, poker, fishing, music



ENEAS KANE
Executive VP/COO

7600 E. Doubletree Ranch Rd.,
Scottsdale
480-367-7000
www.dmbinc.com

DMB ASSOCIATES

Accomplishments: Provides strategic guidance to the DMB's operations, with a particular focus on land use entitlement.
Education: Hastings College of Law at the University of California, JD



GORDON KEIG
Sr. VP

2720 E. Camelback Rd., #275, Phoenix
602-889-2070

KORNWASSER SHOPPING CENTER PROPERTIES

Accomplishments: ICSC state director for Arizona and New Mexico; developing nine shopping centers in five states.
Education: Claremont McKenna College in Claremont, Calif., BA economics
Born: AZ **Years in AZ:** 38 **Years in RE:** 23
Interests: Spending time with family and friends, golf



CHUCK KENNEDY
President

11811 N. Tatum Blvd., #1060, Phoenix
602-867-6501
www.grosvenorholdings.com

GROSVENOR HOLDINGS

Accomplishments: Developing 600,000 SF mixed-use projects in Salt River Pima Maricopa Indian Community.
Education: Scottsdale Community College
Born: NE **Years in AZ:** 51 **Years in RE:** 25
Interests: Golf, snow skiing



HEIDI KIMBALL
VP & Designated Broker

6720 N. Scottsdale Rd., #160,
Scottsdale
480-905-0770
www.sunbeltholdings.com

SUNBELT HOLDINGS

Accomplishments: President of Valley Partnership, 2002; chair KAET Community Advisory Board, 2005.
Education: University of Wyoming, BA; Arizona State University, MBA
Born: WY **Years in AZ:** 27 **Years in RE:** 26
Interests: "Travel, hiking, spending time with my sons."



JOHN F. KLUTZNICK
VP

14614 N. Kierland Blvd., #N-230,
Scottsdale
480-609-0660
www.tjkcompany.com

THOMAS J. KLUTZNICK CO.

Accomplishments: Developing Desert Ridge the master planned community and City North.
Education: University of Colorado
Born: IL **Years in AZ:** 22 **Years in RE:** 22
Interests: Raising two sons.



DAVID R. KRUMWIEDE
Executive VP

2355 E. Camelback Rd., #900, Phoenix
602-912-8888
www.lpc.com

LINCOLN PROPERTY COMPANY

Accomplishments: Has developed 9.5 MSF of successful commercial projects.
Education: Arizona State University
Born: CA **Years in AZ:** 40 **Years in RE:** 23
Interests: "Hanging out with family, traveling, hiking."



CRAIG KRUMWIEDE
President & Director

1700 N. Pacesetter Way, Scottsdale
480-348-1118
www.harvardinvestments.com

HARVARD INVESTMENTS

Accomplishments: He leads the company's development and investment activities.
Education: Arizona State University, BS, JD



DAVID KUBIN
Director

7975 N. Hayden Rd., #A-101, Scottsdale
480-567-0070
www.woodpartners.com

WOOD PARTNERS

Accomplishments: Has been responsible for more than 1,500 residential units.
Education: Colorado State University, BS finance; University of Texas at Austin, MBA
Born: TX **Years in AZ:** 3 **Years in RE:** 13
Interests: Riding his Harley Davidson, wakeboarding, snowboarding and sky diving and flying.