

# Earn your Pearls, Charms & Prizes!!!

**1** bring 5+ guests to events during your first 2 weeks to earn your heart key chain.



**2** Sell 15+ items to your first customers during your first 10 days to earn your money bag.



**3** Review inventory options and initial ordering bonuses. Have the Ready, Set, Sell brochure on hand as you watch the video.

**4** 15 facials in 2 wks (Perfect Start Charm)  
30 facials in 1 month (Power Start Charm)  
30 facials & 6 sharing appts in 1 month (Power Start Plus Charm)



**5** Discover what's inside your starter kit. Review the "Start Something Beautiful" magazine and DVD. Unpack all of your new products.

**6** Complete your first steps on Intouch. Complete your signature look. Set up your Mary Kay website. Order your business card kit. Set up Propay account.

**7** First 3 sharing appts. (Earrings)  
3 more (Bracelet)  
Add 1 team member in your 1st 30 days who places a \$600+ whs. order (Necklace)  
Become a Red Jacket (+0+E)



**8** Complete your online New Consultants Training.

**9** Open a separate bank account. Deposit your first sales funds and place your initial inventory order to earn your checkbook cover.



**10** Become color confident. Earn your business card case as a bonus by completing 5 color appointments with your new customers.



**11** Stay plugged in. Make plans to attend events and celebrations. If you use social media, connect with the company as well as other consultants. Bookmark our website.

**12** Submit your weekly plan sheet and \$1000+ in retail sales through WAS during your first 30 days to earn your tablet cover.



**13** Communicate with me! Email, call, text anytime!

Complete the "13 steps", earn ALL 12 prizes to receive your bonus "13th" PRIZE. Your future is so bright, you definitely need shades!



Name: \_\_\_\_\_ Start Date: \_\_\_\_\_