



**Keith Trowbridge**



## *April Newsletter*

### **Salary Study for 2016** (based on 2015 figures)

**The Salary Study is Ready for Your Input** Remember, this is to help you in your job hunts, promotions, budgeting or anything else that will assist you or your company in your successes. In order to accomplish a complete and relevant document, we need your input. Please go to [Salary Study](#) to participate. You will receive our thanks and a FREE copy of the published report for your contribution.

### **Anbang Insurance Group Drops Out of Bidding War**

Anbang Insurance Group Co. walked away from its \$14 billion bid to buy Starwood Hotels & Resorts Worldwide Inc., a surprise move that caps off a three week bidding war with Marriott International Inc. and could put a dent in a recent surge in overseas deal making by Chinese companies. The abrupt withdrawal put an end to a topsy turvey bidding war that highlights both the new found muscle of Chinese companies in the high stakes global business of Mergers & Acquisitions, and questions surrounding their ability to close such deals.

**Jim Perkins**



**We at Executive Quest, Inc.** are specialists in top executive recruiting. **Our 4,000 managerial resumes** and over 35,000 resort contact profiles give us the access to better candidate pools and faster response time from the start of a search to the finish. Go to [www.execq.com](http://www.execq.com) and then contact **Keith Trowbridge** at [keith@execq.com](mailto:keith@execq.com) 239-454-1100 or **Jim Perkins** at [jim@execq.com](mailto:jim@execq.com) 936-856-3983 and let us do the work for you.

**Heather Trowbridge**

### **Anantara Boasts the Highest Luxury Hotel in the Middle East**

Perched 2,000 meters above sea level on the curving rim of a great canyon, Anantara Al Jabal Al Akhdar Resort will welcome the world's luxury travelers in July, 2016. Guests will hover over an extreme landscape of rugged beauty while they discover the destinations rich heritage. Upon its launch, the resort will be the highest luxury hotel in the Middle East and amongst the highest in the world.

If you can name the highest luxury resort in the world, send us



your answer and we will send you a prize!!

## Lighthouse Resort and Club on Sanibel Island, Fl.

Please look for Keith & Doris Trowbridge, Jim Perkins and Heather Trowbridge at ARDA World 2016 Annual Convention & Expo May 1-5, 2016 at the Diplomat Golf Resort and Spa in Hollywood Florida.

We will be covering the convention for [EQI](#).

Let us help you find the perfect candidate for your company!!

### Did You Know...

Interval International is turning 40 years old!!

Interval International is part of a publicly traded company and about 2 million families are enrolled in it's membership programs.

### Happy Anniversary Interval!!

### Contact Us

Executive Quest, Inc.  
7251 Lake Drive Fort Myers,  
FL 33908

[Visit us online](#)



In the March/April Timesharing Today magazine, the Top 25 Independent Resorts were listed. What a treat it was to see two of Keith Trowbridges initial properties on that list! The Lighthouse Resort and Club and Estero Island Beach Club were both on the list and it made my heart happy to see that the resorts are alive and well. Many fond memories were made at both of those locations and it is truly humbling to know that families from all over the world can still share in and make memories to last a lifetime.

I'm proud of you Dad!!!

Heather Trowbridge

## Estero Island Beach Club, Ft. Myers Beach, FL



**Resume Management Services** with [Executive Quest Inc.](#) provides our members with the latest information about our industry. Resume Management Services also includes a copy of the annual Salary Study (\$129 value) and a subjective review of your current resume enhancing your strengths. Just click here [www.execq.com/store.html](http://www.execq.com/store.html). Participate by April 30, 2016 and receive an additional gift from Executive Quest.

### **Surprises Often Come From When You're Not Paying Attention.**

In hiring, the obvious parts distract you from the important parts. When you are looking at a big stack of resumes, it's easy to forget how many critical success factors are **not** visible on a resume. And when interviewing candidates, it's easy to forget that the skills required to interview well are **not** the same as those required to do the job well. Let us help you with the details!

### **Please look at your Information in our data base and send corrections:**

Pay special attention to the cell or phone number and title in case we have to contact you concerning a business opportunity. We would also like to have your SKYPE information, if available.

Company:

Title: This determines what info you receive from us

Street Address:

Office Phone: Ext.

Home Phone: Cell Phone: , Skype:

Primary Email Address:

[sheltercovedesign@comcast.net](mailto:sheltercovedesign@comcast.net)

Alternate Email Address:

Web Site:

### **Advertise on Executive Quest Website**

We are starting off the summer with a bang and would love for you to get in on the deal. For the months of May, June, July and August we are offering our preferred clients a special deal on

advertising on our web page or in this newsletter. Please Email Heather Trowbridge at [Heather@execq.com](mailto:Heather@execq.com) or call her at 239-454-1100 and explore the opportunities.

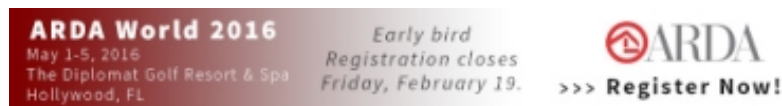
## Upcoming Events

### **ARDA World 2016, Annual Convention & Expo**

Be sure to not miss ARDA World 2016, the Global Timeshare Event, coming to Hollywood, FL this May!

The Annual Convention & Expo will be held at the Diplomat Resort & Spa in Hollywood, FL from May 1-5. Not-to-miss programming includes educational sessions on industry trends and best practices, as well as key opportunities to connect with leaders from hundreds of companies at receptions, forums and networking events.

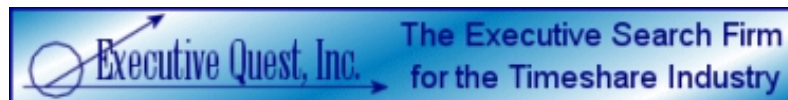
Visit the ARDA World webpage for registration, up-to-date meeting schedule and information: [www.arda.org/convention](http://www.arda.org/convention).



**RDO7 Resort Development Organisation** – September 20-22, Pestana Chelsea Bridge Hotel & Spa, London, England. Go to [www.rdoconference.org](http://www.rdoconference.org)

**The Lodging Conference** – September 26-29, Arizona Biltmore Resort & Spa, Phoenix, AZ. Go to [www.thelodgingconference.com](http://www.thelodgingconference.com) for more information.

**Shared Ownership Investment Conference** – October 25-27, Eden Roc Resort, Miami Beach, FL. Details at [www.sharedownershipinvestment.com](http://www.sharedownershipinvestment.com)



### **Quote of the Month**

Believe with all of your heart that you will do what you were made to do. *Orison Swett Marden*

Keith Trowbridge  
[keith@execq.com](mailto:keith@execq.com)  
239-454-1100

Jim Perkins  
[jim@execq.com](mailto:jim@execq.com)  
936-856-3983

Executive  
Quest, Inc.  
[www.execq.com](http://www.execq.com)