



CONTRACT PRICE GUIDE

USETPA RFP Number: 1605001

Carolina Digital Phone, Inc. / 301 S Elm Street, Suite 601, Greensboro, NC 27401

Carolina Digital Phone, Inc. a North Carolina based, FCC licensed, Interconnected VoIP Service Provider offers discounted pricing for Education (K-12 and higher Education), Government (Local and State) and Rural Healthcare Facilities

FCC Filer ID is 829591
FCC Registration 002-13989-38
USAC SPIN 143036931

Discounted Pricing Listed on this Price Guide will **not** exceed the pricing shown below. You may qualify for additional discounts based on usage, rate center, and other variables that may have a direct effect on our cost. **Please call a sales engineer to make inquiry (336) 544-4000.**

Discounted NRC (Non Recurring Charges) for Activation, Number Porting and Training

Setup Services	MSRP	Discounted Pricing based on Contract Term					
		1 Year		2 Year		3 Year	
		Discount %	Charge	Discount %	Charge	Discount %	Charge
DID Number Porting (less than 50 numbers) per DID	\$ 10.00	50%	\$ 5.00	60%	\$ 4.00	70%	\$ 3.00
DID Number Porting (50 or more numbers) per DID	\$ 6.00	70%	\$ 1.80	83%	\$ 1.00	100%	\$ 0.00
Per Device Activation/Provisioning	\$ 25.00	70%	\$ 7.50	80%	\$ 5.00	85%	\$ 3.75
Per Device Onsite Installation *	\$ 25.00		*		*		*
Onsite Training per Day **	\$ 1,500.00	20%	\$ 1,200.00	40%	\$ 900.00	50%	\$ 750.00
Remote Training Screen Sharing per hour	\$ 80.00	25%	\$ 60.00	50%	\$ 40.00	100%	\$ 0.00

* Onsite Installation pricing requires an onsite survey and will be determined on a case by case basis

** Additional customary out of pocket and travel expenses may apply and will be handled on a case by case basis based on location

Discounted MRC (Monthly Recurring Charges) for Per seat User Services with unlimited in and outbound calling

Service Description	MSRP	Discounted Pricing based on Contract Term					
		1 Year		2 Year		3 Year	
		Discount %	Charge	Discount %	Charge	Discount %	Charge
Advanced User Per Seat Price (1-1,000 users)	\$ 30.00	60%	\$ 12.00	70%	\$ 9.00	75%	\$ 7.50
Advanced User Per Seat Price (1,001-2,500 users)	\$ 25.00	60%	\$ 10.00	70%	\$ 7.50	75%	\$ 6.25
Advanced User Per Seat Price (2,500+ users*)	\$ 20.00	60%	\$ 8.00	70%	\$ 6.00	75%	\$ 5.00
Telephone Number (DID)	\$ 1.50	17%	\$ 1.25	33%	\$ 1.00	50%	\$ 0.75
E-911 Server Per Location	\$ 1.50	0%	\$ 1.50	0%	\$ 1.50	0%	\$ 1.50

* More than 2,500 users pricing is handled on a case by case basis and will require a call traffic analysis done by our voice engineers at no cost.

Discounted MRC (Monthly Recurring Charges) for Per seat User Services with metered charges in and outbound calling

Service Description	MSRP	Discounted Pricing based on Contract Term					
		1 Year		2 Year		3 Year	
		Discount %	Charge	Discount %	Charge	Discount %	Charge
Advanced User Per Seat Price (1-1,000 users)	\$ 7.50	20%	\$ 6.00	33%	\$ 5.00	40%	\$ 4.50
Advanced User Per Seat Price (1,001-2,500 users)	\$ 6.50	23%	\$ 5.00	38%	\$ 4.00	46%	\$ 3.50
Advanced User Per Seat Price (2,500+ users*)	\$ 5.50	27%	\$ 4.00	45%	\$ 3.00	55%	\$ 2.50
Charge Per minute for US outbound calling	\$ 0.050	20%	\$ 0.040	30%	\$ 0.035	50%	\$ 0.025
Charge Per minute for inbound calling	\$ 0.030	17%	\$ 0.025	33%	\$ 0.020	50%	\$ 0.015
Telephone Number (DID)	\$ 1.50	17%	\$ 1.25	33%	\$ 1.00	50%	\$ 0.75
E-911 Server Per Location	\$ 1.50	0%	\$ 1.50	0%	\$ 1.50	0%	\$ 1.50

* More than 2,500 users pricing is handled on a case by case basis and will require a call traffic analysis done by our voice engineers at no cost.

Discounted MRC (Monthly Recurring Charges) for SIP Trunks ONLY with unlimited usage

Service Description	MSRP	Discounted Pricing based on Contract Term					
		1 Year		2 Year		3 Year	
		Discount %	Charge	Discount %	Charge	Discount %	Charge
10 to 49 SIP Trunks	\$ 30.00	10%	\$ 27.00	20%	\$ 24.00	30%	\$ 21.00
50 to 99 SIP Trunks	\$ 24.00	10%	\$ 21.50	20%	\$ 19.25	30%	\$ 16.75
100 to 499 SIP Trunks	\$ 18.00	10%	\$ 16.25	20%	\$ 14.45	30%	\$ 12.65
500+ SIP Trunks			*		*		*
Telephone Number (DID)	\$ 1.50	17%	\$ 1.25	33%	\$ 1.00	50%	\$ 0.75
E-911 Server Per Location	\$ 1.50	0%	\$ 1.50	0%	\$ 1.50	0%	\$ 1.50

* More than 500 SIP Trunk pricing is handled on a case by case basis and will require a call traffic analysis done by our voice engineers at no cost.

Discounted Pricing on Hardware (IP based Telephone, Gateway Appliances, Fax Bridge)

Carolina Digital Phone, Inc. is an authorized reseller for the following hardware devices.
Education, Government and Rural Health Care Facilities receive not less than a 20% Discount

Yealink (Certified Education Partner)
Grandstream
Sangoma
Algo Paging
Sennheiser
Mediatrix
Cradlepoint

Contracted Categories of Products Offered under USETPA RFP Number: 1605001

Category 6: IP/Digital/Hybrid communications platforms/Services, Site Based, Hosted/Cloud Based (Hosted VOIP, etc.), Video
Category 11: Telecom services, Internet (or back-up Internet), SIP, PRI
Category 14: Managed Services, Hosted VOIP

You may be subject to various Taxes, fees, surcharges, and other charges vary based on the products you purchase and your service location. Taxes, Governmental Surcharges and Fees include sales, excise, other taxes, and government surcharges that Carolina Digital Phone Inc is required by law to collect from customers on behalf of local, state, and the federal government. These taxes, surcharges and fees may change from time to time without notice. Carolina Digital Phone Inc Surcharges and Other Charges and Credits are costs the law allows Carolina Digital Phone Inc to pass on to its customers as a surcharge. If you choose to use North Carolina E-Procurement, an additional fee of 1.75% will apply where applicable on **hardware purchased only**. Otherwise use Commodity Code 915-77 for E-Procurement of monthly services which is exempt from fees. We do not accept credit cards or PayPal.