# It's Electric? 

Adoption of Electric and Alternative Fuel Vehicles

# Office of Legislative Research and General Counsel 

Transportation Interim Committee

May 18, 2021

## Vehicle Registrations by Fuel Type

## Electric and hybrid vehicles comprise a small proportion of total standard passenger and light truck registrations...

| Fuel | 2015 |  | 2016 |  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ |
| Electric | 1,016 | $0.1 \%$ | 1,519 | $0.1 \%$ | 2,368 | $0.1 \%$ | 3,454 | $0.2 \%$ | 5,401 | $0.2 \%$ | 7,886 | $0.3 \%$ | 10,569 |
| All Hybrid | 25,732 | $1.2 \%$ | 29,505 | $1.4 \%$ | 33,861 | $1.5 \%$ | 38,349 | $1.7 \%$ | 42,768 | $1.8 \%$ | 47,709 | $1.9 \%$ | 51,873 |
| $2.0 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All SP/LT <br> Vehicles | $2,097,878$ | $2,168,581$ | $2,242,918$ | $2,329,549$ | $2,435,169$ | $2,512,711$ | $2,539,729$ |  |  |  |  |  |  |

Source: Utah State Tax Commission, "On Highway Registrations by County, Vehicle Type and Fuel Type," 2015-2021, accessed:

## Registration Growth by Fuel Type

But, the \# of registered electric and hybrid vehicles has increased rapidly since 2015.

| Fuel Type | \% Growth (15-21) |
| :---: | ---: |
| Electric | $940.3 \%$ |
| All Hybrid | $101.6 \%$ |
| All SP/LT Vehicles | $21.1 \%$ |

## New Vehicle Sales

New passenger vehicle and light truck sales align with registration trends...

| Fuel Type | 2017 |  | 2018 |  | 2019 |  | 2020 |  | \% Growth <br> $(17-20)$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | \# Sold | \% Total | \# Sold | \% Total | \# Sold | \% Total | \# Sold | \% Total |  |
| Gasoline | 115,374 | $86.07 \%$ | 113,062 | $84.3 \%$ | 112,469 | $85.14 \%$ | 97,339 | $84.07 \%$ | $-15.6 \%$ |
| Diesel | 14,545 | $10.85 \%$ | 15,814 | $11.8 \%$ | 13,843 | $10.48 \%$ | 11,582 | $10.00 \%$ | $-20.4 \%$ |
| Hybrid | 3,022 | $2.25 \%$ | 2,858 | $2.1 \%$ | 3,512 | $2.66 \%$ | 4,170 | $3.60 \%$ | $+38.0 \%$ |
| Electric | 611 | $0.46 \%$ | 1,753 | $1.3 \%$ | 1,843 | $1.40 \%$ | 2,227 | $1.92 \%$ | $+264.5 \%$ |
| Plug-in Hybrid | 483 | $0.36 \%$ | 658 | $0.5 \%$ | 393 | $0.30 \%$ | 454 | $0.39 \%$ | $-6.0 \%$ |

Source: Utah State Tax Commission, "New Passenger and Light Truck Dealer Sales by Fuel Type," 2017-2020, accessed: https://tax.utah.gov/econstats/mv/new-vehiclesales

## National Sales Picture

Nationally, plug-in hybrid and all electric vehicles show similar sales growth, with hybrids lagging...

But, hybrid sales grew by 3635.1\% between 2000 and 2007 and have fluctuated since.

| Year | Hybrid |  | Plug-in Hybrid |  | All Electric |  | \# LVs <br> Sold* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# Sold* | \% | \# Sold* | \% | \# Sold ${ }^{\text {a }}$ | \% |  |
| 2011 | 266.5 | 2.1\% | 7.7 | 0.1\% | 10.1 | 0.1\% | 12,542 |
| 2012 | 434.6 | 3.1\% | 38.6 | 0.3\% | 14.6 | 0.1\% | 14,220 |
| 2013 | 495.5 | 3.2\% | 49 | 0.3\% | 48.1 | 0.3\% | 15,279 |
| 2014 | 452.2 | 2.8\% | 55.4 | 0.3\% | 63.5 | 0.4\% | 16,192 |
| 2015 | 384.4 | 2.2\% | 43 | 0.3\% | 71.1 | 0.4\% | 17,095 |
| 2016 | 346.9 | 2.0\% | 72.9 | 0.4\% | 86.7 | 0.5\% | 17,169 |
| 2017 | 362.9 | 2.2\% | 91.1 | 0.5\% | 104.4 | 0.6\% | 16,818 |
| 2018 | 343.2 | 2.0\% | 122.8 | 0.7\% | 238.8 | 1.4\% | 16,913 |
| \% Sales Growth (11-18) | 28.8 |  | 1494.8 |  | 2264. |  | 34.9\% |

*Number sold in thousands

Source: Oak Ridge National Laboratory, Transportation Energy Data Book: Edition 38, "Table 6.2: Hybrid and Plug-In Vehicle Sales, 1999-2018," January 2020, https://tedb.ornl.gov/wp-
content/uploads/2021/02/Edition38_Full_Doc.pdf

## Future Projection

Studies project increased adoption of electric and hybrid vehicles:

- UDOT-commissioned study from 2015 modeled 3 scenarios for hybrid and EV adoption in Utah by 2040:

1. Current market share: $5 \%$ of all vehicles
2. Moderate adoption: $57 \%$
3. Aggressive adoption: 75\%

- Deloitte's 2020 EV forecast projects battery electric vehicles and plug-in hybrid vehicles to have 27\% US market share by 2030 with growth slowing thereafter
- BloombergNEF's Electric Vehicle Outlook 2020 expects global passenger EV sales to increase from 1.7 million in 2020 to 54 million by 2040 and comprise $10 \%$ of passenger vehicle sales by 2025, 28\% by 2030 and 58\% by 2040


## What factors are driving these trends and projections?

## Consumer $\quad$ Industry $\quad$ Regulatory

- 2020 Consumer Reports survey found 71\% of US drivers would consider buying EV in the future and about 1/3 interested in an EV for their next vehicle. Similarly, 2018 AAA survey found that 20\% of Americans will likely purchase an electric vehicle with their next purchase, up from 15\% in 2017.
- 2020 AAA survey of current EV owners found that $96 \%$ would buy or lease another EV; but, recent study of CA drivers found that about 1 in 5 would not.
- GM plans to stop selling light-duty vehicles with gas or diesel engines by 2035 , spending $\$ 27$ billion to launch 30 EV models by 2025
- Ford plans to invest $\$ 22$ billion in electrification through 2025
- VW plans for all electric vehicles to exceed 50 percent of US sales by 2030
- Bloomberg reports EVs are approaching internal combustion engine vehicles in terms of cost.
- CA executive order requires new passenger vehicle sales to be zeroemission by 2035; MA announced a similar plan, also with a 2035 timeframe; WA is proposing plan to stop sale of vehicles with gasoline engines by 2030.
- UK plans to ban sale of cars and vans with gasoline and diesel engines by 2030; Canada has 2040 target for zero-emissions vehicles; Japan announced plans to end sale of gasoline-only vehicles by 2035; China is exploring similar policies.



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