

# **LTSBC MEETING MINUTES**

**February 3, 2016**

**Call to order** – Susan Bonner

Call to order at 6:31pm

7 in attendance: Susan Bonner, Lesli Cathey, Dawn Denny, Emily McShan, Penny Yount, Craig Trimble and Lotus Payer.

**Table minutes from January for now** – Susan Bonner

**Treasurer's Report** – Lesli Cathey

Financial update YTD

Beginning Balance \$0.00

Seed Funding-DSABC: \$2000

Member Dues and Donations: \$950.99

Fundraisers: \$3140.05

    Photography: \$355

    Spirit Items: \$2785.05

        \$89.39 to break even, then after that is profit

Total revenue: \$6279.04

Expenditures

Fundraiser-Spirit Items: \$2874.44

Concessions: \$262.03

    \$162 for materials and \$100 for change

Banquet: \$0.00

Coach Requests: \$65.91

Other- checks and service fees: \$32.59

Total Expenditures: \$3234.97

Ending Balance: \$3044.07

Less Budgeted Reserve: \$1600

Total Funds Available: \$1444.07

Susan Bonner reported that the umbrella board meeting will be discussing Maroon and Gold sponsorships. She will report back from this meeting when it takes place. We need to think about how we want the LTSBC money to be distributed to us. Being our own 501C3 will also be discussed. If we are, then we can take advantage of tax free. We were asked to provide taxable money from our sales to the umbrella board.

Craig Trimble asked, "How much seed money was given to us from umbrella board?" Dawn Denny answered, "\$50 per athlete."

### **Officer's Report- Susan Bonner**

We will have binders for each Committee so that there will be documentation of our processes and timeline in order to help future officers and committee chairs.

### **Committee Reports**

#### **Fundraising- Dawn Denny**

We have almost broken even on our spirit items. We have one more item to purchase and sell which is the maroon windbreaker jacket. It will be \$28.00 to purchase from vendor and we can sell them for \$40.00. These are not the Nike brand. Do we order these and if so order 25?

Susan Bonner-Last year we bought jackets from vendor for \$45, a 3<sup>rd</sup> party embroidered them which in turn they cost \$60. In terms of timing do we feel we would move this product so we don't have any left over for next year?

Dawn Denny responded-We can sell them March 5, which is opening day for DSYSA soccer and I think they will sell. We will get jackets in next week so we can sell and not have any merchandise to carry over to next year. The goal is to not have any spirit items left over.

Lesli Cathey-We have \$1444.00 to spend. \$700 to pay for jackets which leaves \$700 left in cash flow. Only concern is the banquet deposits. It's a cash flow item and if we buy jackets that only leaves \$700 until we sell the jackets.

Dawn Denny-The MS Cheer Boosters gave us their merchandise to sell and we can split profit with them.

Craig Trimble-Will the \$1600 reserve carry to next year? Lesli Cathey responded, yes.

Lesli Cathey –Can we table jackets? Susan Bonner-Yes, for now.

Susan Bonner- Report on Photography fundraising

Boosters got \$125 per family who ordered portraits. Not as many families participated as hoped. We will discuss continuing this fundraiser for next year. Senior Banners are offered through Holly Dawson Studios for \$55 each. We evaluated expense vs doing our own pictures and hang them at the home games. Consensus is to create our own Senior Banners. Susan to follow up with Holly Dawson Studios

**Concessions-** Lotus Payer

We made \$188 profit from last week's concessions. Going to have a special of the night at each home game. This week Julie Hodsden will bring pizza. Lesli Cathey asked if students can volunteer for concession stand. Susan Bonner answered yes, and they can also get volunteer hours. Email will be sent to offer students volunteer hours at concessions. Penny Yount asked if we were offering free concessions to away coaches like we did last year. This will require vote from booster club if we want to offer free meals to opponent coaches.

**Team Dinners /Senior Night-** Penny Yount

About 33 out of 40 girls have been coming to the team dinners. Everything is going well and sign-ups are also going well. Penny opened up discussion and suggestions for Senior Night. Susan Bonner stated parents bring their player flowers while someone announces player and their parents and their future plans. Pictures are also taken. Ask Marissa Parks if she will do announcing. Lesli Cathey suggested the booster club buy the flowers so it looks uniform. Penny Yount will check with florists. Dawn Denny will check with her 2 florists to see if they will donate flowers.

### **Banquet-** Susan Bonner

April 19 is tentative night for the banquet. Verdes will charge \$20 per adult and \$10 per athlete. We have two choices for menus. The first one is beef and chicken fajitas with rice and corn. The second choice is grilled chicken pablano. All agreed that choice one was the best. It includes all linens, facility, chips and salsa and gratuity. Susan Bonner will give Olga Z. Kristen Phipps contact info since she did tickets for banquet last year.

### **Historian-** Susan Bonner

Jim Woodard, Hallie's dad. Will take pictures for JV games. Don Linker will take pictures for varsity games. There can only be one photographer on the field at a time. They both are uploading pictures to a site, smug mug, and emailing link to parents. Buddy Yount is also uploading pictures to smug mug.

### **Communications-** Susan Bonner

Julie Hodsden posts minutes, roster, bylaws and any other communications to booster club website.

### **New Business-** Susan Bonner

Election of officers- Susan will send out an email in March to see who would like to run for officer elections for the next year.

Coach is requesting reimbursement for Governor's Cup hotel to go back into activity fund. Next year will put in budget the hotel cost for coaches- \$700. Lesli Cathey said we have \$1444.00 to spend on intended purpose to reimburse coach to put back in activity fund, so let's not do the jackets. Susan

Bonner suggested to approve ½ now, \$350, reimbursement for hotel and go ahead and order 25 jackets. Dawn Denny motion to pay ½ hotel. Craig Trimble second the motion. All approved. Susan Bonner said to revisit giving Coach Abel the rest of the hotel fee, \$350, after sales of the jackets. Lesli Cathey reported if we pay \$350 for hotel, it leaves \$1000 available to spend. If we buy jackets, then leaves \$300. Craig Trimble motion to order jackets. Dawn Denny to second. All in favor and one oppose-Susan Bonner.

**Announcements-Susan Bonner**

Next meeting is March 2, 2016

Susan Bonner motion to adjourn. Lotus Payer to second. All approve.  
Adjourned at 8:00 pm.