

05 January 2020

Hello SBRT Members,

NAVAIR released a survey asking people to share their procurement improvement ideas. We encourage all SBRT members to take part in this opportunity to provide NAVAIR our perspectives as contractors. The survey is six (6) questions and takes only minutes to complete.

To take the survey follow the link:

https://www.surveymonkey.com/r/procurement_improvements

The survey closing date is 15 January 2020 so don't delay!

Below is the message sent by Robert D. Kimble, Deputy PEO for Unmanned Aviation, announcing the survey to the acquisition community:

From: NAVAIR Procurement Improvements <NAVAIR_Procure_Improve.fct@navy.mil>
Sent: Monday, December 16, 2019 3:34 PM
To: LKHR NAVAIR All Hands <LKHR_NAVAIR_All_Hands@navy.mil>; M_NAVAIR_All_Hands_LKHR_UD <M_NAVAIR_AllHandsLKHR_UD@navy.mil>; M_NAVAIR_All_Hands_ORLO_UD <M_NAVAIR_AllHands_ORLO_UD@navy.mil>; M_NAVAIR_All_Hands_Other-East_UD <M_NAVAIR_AllHands_Other-East_UD@navy.mil>; M_NAVAIR_All_Hands_Other-West_UD <M_NAVAIR_AllHands_Other-West_UD@navy.mil>; M_NAVAIR_All_Hands_PAXR-1_UD <M_NAVAIR_AllHands_PAXR-1_UD@navy.mil>; M_NAVAIR_All_Hands_PAXR-2_UD <M_NAVAIR_AllHands_PAXR-2_UD@navy.mil>; M_NAVAIR_All_Hands_PAXR-3_UD <M_NAVAIR_AllHands_PAXR-3_UD@navy.mil>; M_NAVAIR_All_Hands_PAXR-4_UD <NAVAIR_AllHands_PAXR-4@navy.mil>; M_NAVAIR_All_Hands_SDNI_UD <M_NAVAIR_AllHands_SDNI_UD@navy.mil>; M_NAVAIR_All_Hands_STIN_UD <M_NAVAIR_AllHands_STIN_UD@navy.mil>; M_NAVAIR_AllHands_CHPZ_UD <m_navair_allhands_chpz_ud@navy.mil>; M_NAVAIR_AllHands_JAXS_UD <m_navair_allhands_jaxs_ud@navy.mil>; NAWCWD ALLHANDS-CL <NAVAIR.NAWCWDALLHANDS-CL@navy.mil>; NAWCWD ALLHANDS-OFFSITE <NAVAIR.NAWCWDALLHANDS-OFFSITE@navy.mil>; NAWCWD ALLHANDS-PM <NAVAIR.NAWCWDALLHANDS-PM@navy.mil>
Subject: *** ACQUISITION PROFESSIONALS - PLEASE READ *** Earlier Stakeholder Engagement in Procurement Strategy and Planning to Improve Quality and Speed to the Fleet

Acquisition professionals,

Procurement Group Director Linda Mobley, NAVAIR Comptroller Jerry Short and I are leading an ongoing initiative to streamline and improve our procurement results. The purpose of this message is to share what we've learned and invite your feedback and improvement ideas (see link to a short survey below).

PROCUREMENT PRACTICES THAT GET RESULTS

Our metrics indicate encouraging progress reducing cycle time in competitive procurements, with an average 20% reduction in each of the previous three fiscal years and a 48% reduction in total acquisition cycle time from FY2016 to FY2019. We are leveraging a number of delegated authorities to increase speed and we expect to see similar improvements in sole source contracts in the coming year.

Below are winning strategies endorsed by NAVAIR and the PEO leadership:

- Engage all stakeholders (business financial managers, comptroller, counsel, procurement, technical subject matter experts, the Office of Small Business Programs) early in the procurement process.
- Annually review and continuously monitor Future Year Defense Program requirements.
- Include all stakeholders in strategy meetings to ensure alignment and improve program execution.
- All stakeholders are accountable to the mission, attend procurement planning events, and adhere to the collaboratively developed master schedule of deliverables.
- Empower teams to design the request for proposal (RFP) with the end state in mind.
- Obtain business financial manager and comptroller concurrence via the Procurement Management Tool (PMT) on the draft RFP before releasing to industry.
- Collaboratively review any post-RFP changes and pre-contract award documents. *Use digital signatures on procurement documents to maintain version control; and Microsoft Word tools for document collaboration. (See Cue Card link below)*

YOUR VOICE MATTERS!

We encourage you to share your procurement improvement ideas by taking this short survey at https://www.surveymonkey.com/r/procurement_improvements

To be considered for a “Best Improvement Idea” reward, provide your name and email in the comment field in question #4. Otherwise, your responses will be anonymous.

The survey is open until Jan. 15, 2020.

PROCUREMENT RESOURCES:

- Take a PMT workflow workshop at <https://navairu.navair.navy.mil/> (search for course number CPM-PMT-400).
- Review the PMT and Document Collaboration Cue Card at <https://myteam.navair.navy.mil/KM/10/atc/Shared%20Documents/Early%20Stakeholder%20Engagement%20in%20Procurement%20Planning%20Cue%20Card.pdf>

Thank you for your support. Together, we will improve procurement outcomes and responsiveness to our programs and the Fleet!

Robert D. Kimble
Deputy PEO for Unmanned Aviation