

Randy has the distinction of being a former board of director for the ACA (Arizona Construction Association) as well as the ABC (Association of Builders & Contractors). During his directorship with the ABC, Randy played an integral role in the writing of Wheels of Learning safety manual that has implemented industry guidelines and safety standards nationally.



Mr. Randy Ringleb serves as Principal-In-Charge and Director of Value, Cost and Quality Engineering. Randy founded Ringleb Masonry in 1977, LEJAS Corporation in 1993 and Caymus Corporation in 2004. As President and Owner, Randy has the ability to immediately commit the firm's complete resources to the successful completion of each and every endeavor. With over 25 years of General Construction expertise, Randy is a hands-on Principal-In-Charge who's attentions are given to each client's needs, questions and concerns.

PROJECT EXPERIENCE (includes but not limited to):

Yavapai College Sedona Cultural Center
Sedona, Arizona
\$2.5M New College Campus

Hu Hu Kam Memorial Hospital
Sacaton, Arizona
\$187.5 New Facility

City of Mesa Fire Stations #1,4,,8,11,13
Mesa, Arizona
\$205K Decontamination Projects for Hazardous Waste Standard ization

Century Library
Phoenix, Arizona
\$71.4K Library Remodel

ASU College of Engineering
Tempe, Arizona
\$183.3K

Jordan Elementary School
Mesa, Arizona
\$1M Renovation Project

ASU BOA Building
Tempe, Arizona
\$6K Renovation Project

Elias Rodriguez House
\$6K Historical Renovation & Visitors Center

ASU College of Science
Tempe, Arizona
\$150K Renovation Project

University Towers
Tempe, Arizona
\$571.8 Renovation Project

ASU College of Business
Tempe, Arizona
\$20K Renovation Project

Gilbert Bus Maintenance Facility
Gilbert, Arizona
\$936K Bus Maintenance Complex

ASU PSA Building
Tempe, Arizona
\$167.4K Classroom Renovation Project

City of Phoenix
Phoenix, Arizona
\$255K Parking Facility Renovation

Hamilton High School
Chandler, Arizona
\$121K Multi Media Remodel

Pomeroy Elementary
Chandler, Arizona
\$1.5M Gut & Remodel Project

Chandler Sports Complex
Chandler, Arizona
\$430K Hardscape Project

by Molly Cerreta

photography by Eric Fairchild

What made you choose this industry?

I had been involved in the masonry trade for 18 years in Iowa. I was a union apprentice when I started my own masonry company there. Eventually, I decided that I didn't want to deal with the cold winters anymore, so I moved to Arizona in 1985. The masonry trade was a little different out here—more block than brick. It wasn't what I was used to working with, so I went to work for a general contractor. I really liked that business, but I knew there was a better way to do it. The company I worked for seemed to be more focused on simply fulfilling the contract and getting paid than providing a quality service.

Why did you start this business?

I had experience running my own company, and I wanted to start a business that was focused on providing quality work. There is also an advantage to running a company small enough to focus completely on each individual client and each project. This way, we are able to give them the best service.

How did you get your start-up capital?

My father agreed to loan me \$25,000 to get started, but eventually, I ended up just using my own savings that I had accumulated over the years.

What was the biggest challenge when you started?

When I started the company, it was very small—it was just me and two employees. Trying to make prospective clients believe in you and trust that you can do the best job even though you are a new, small company can be challenging. When you are starting out, it is important to establish good, strong relationships with owners of companies, subcontractors and suppliers. It is also important that you establish relationships with people who share the same philosophies and values that you do. There are a lot of people in this industry—you have to find the ones that do business like you do.

What was your best business decision?

My father taught me the lesson that any business is like a chain—it is only as strong as its weakest link. I learned very quickly that I needed to attract and retain employees with talents that surpassed my own. I have tried to surround myself with myriad of people skilled in many different arenas.

How do you market your products/services?

We don't do much advertising. We advertise in a few select publications which reflect the integrity that we strive to achieve. We have a Web site and a talented Web designer who has some great ideas for us. We plan to post pictures of our recent works on the site so people can see the kind of quality work we do.

However, we mainly rely on referral and repeat business from relationships we've formed over the years.

What are your plans for growth?

We have experienced controlled growth for 10 years. We will continue to grow at a steady pace, but I do plan to increase revenue. However, my main focus is on delivering a quality service, not on increasing numbers.



Name: Randy Ringleb
Company: Lejas Corporation
Title: President
Established: 1992
Type of Business: Commercial general contractor
Number of employees: 18
Born: 1955
Hometown: Des Moines, Iowa
In Arizona: 17 years
Family status: Divorced, with four daughters

Hobbies: Flies airplanes, snow skis and enjoys family activities
Trade associations: ACA (Arizona Contractors Association), East Valley Partnership and ABA (Arizona Builders' Alliance)
Bank: Sunstate Bank
Accounting firm: Beach Fleischman & Co., PC
Law firm: Fennemore Craig
Web site: www.lejascorp.com

AzBusiness
Magazine

American
Society of
Landscape
Architects

Merit Award

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Tempe, Arizona

in recognition
of outstanding
professional
achievement

City of Tempe



M. Meyer
president

NOV. 3, 2001
date