OCTOBER 2019

MEMBER NEWSLETTER

PRESIDENT’S MESSAGE

Our 2019-2020 Board was installed at our September Board Meeting. Thank you to our 2018-2019 Board, and Welcome to our 2019-2020 Board. The incoming board will be recognized at our October Fall Business Showcase, and our Member of the Year will be awarded! Our 2019-2020 committees are gearing up for the upcoming year. I am looking forward to another amazing year with all of you!

Please remember – if you have any questions on our structure, why we do things the way we do, what some of our acronyms stand for – just ask! If you are wondering about something, someone else might be as well. Questions can also be great refreshers for those of us who have been around awhile. If you have ideas or suggestions, let me know. If you aren’t comfortable bringing something up during the open discussion part of a meeting, send me an e-mail. I can answer the question for you and our chapter, without saying where it came from.

As always, keep in mind – this is OUR NAWIC. YOU are important, to me as well as to our chapter. I love our diversity and our willingness to try new things. Each of us supports the chapter how it is best suited to our life at this point in time. Also keep in mind, some of a meeting is better than none of a meeting. If you feel guilty needing to leave a meeting before it is closed – don’t. We all understand. We are happy to see you whenever and however you can make it, whether it be a meeting, social, or like on our Facebook page. Have a great October!

Respectfully submitted,
Raven Hoffman
Chapter President

NAWIC’S CORE PURPOSE
To enhance the success of women in the construction industry.

NAWIC’S CORE VALUE
Believe. Persevere. Dare.

FALL BUSINESS SHOWCASE:
October 1st @ 6:00pm - 7:00pm,
Cherry Creek Grill

OCTOBER BOARD MEETING:
October 10th @ 11:30am
Syverson Tile

OCTOBER NEWSLETTER
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2019-2020 BOARD

Raven Hoffman  President
Michelle Tull   Vice President
Gin Aguinaga   Treasurer
Stacy Fisher   Corresponding Secretary
Karen Krietlow Recording Secretary
Stephanie Verhey Director
Amy Sorlien-Lee Director
Nancy Matt     Director
Jamie Lambertz Director
Sara Misterek  Director
Gaila Schreurs Parliamentarian

CHAPTER #237 MEMBER ROSTER

<table>
<thead>
<tr>
<th>Name</th>
<th>Company/Position</th>
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<tbody>
<tr>
<td>Gin Aguinaga</td>
<td>Graybar Electric</td>
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<tr>
<td>Lisa Christenson</td>
<td>Custom Touch Homes</td>
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<td>Amy Christoffels</td>
<td>Sunkota Construction, Inc.</td>
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<td>Brooke Cosand</td>
<td>Henry Carlson Company</td>
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<td>Cindy Cosand</td>
<td>Egger Steel</td>
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<td>Regan Duvall</td>
<td>Jans Corporation</td>
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<td>Holly Elkin</td>
<td>Henry Carlson Construction, LLC</td>
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<td>Leah Engesser</td>
<td>Aerotek</td>
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<td>Stacy Fisher</td>
<td>Syverson Tile &amp; Stone, Inc.</td>
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<tr>
<td>Kelly Frederick</td>
<td>Edward Jones</td>
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<tr>
<td>Julie Hahn</td>
<td>Sands Drywall, Inc.</td>
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<tr>
<td>Ann Hill</td>
<td>Gage Brothers Concrete Products</td>
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<tr>
<td>Raven Hoffman</td>
<td>Syverson Tile &amp; Stone, Inc.</td>
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<tr>
<td>Tracy Kerkhove</td>
<td>G &amp; R Controls, Inc.</td>
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<tr>
<td>Ashley Kimmel-Miller</td>
<td>Tull Companies</td>
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<tr>
<td>Katie Krantz</td>
<td>VanDeWalle Architects, LLC</td>
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<tr>
<td>Karen Krietlow</td>
<td>Muth Electric Inc.</td>
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<tr>
<td>Jamie Lambertz</td>
<td>AGC of South Dakota Building Chapter</td>
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<tr>
<td>Carole Lee</td>
<td>Retired, Honorary Member</td>
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<tr>
<td>Nancy Matt</td>
<td>Showplace Kitchens</td>
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<tr>
<td>Sara Misterek</td>
<td>Starmark Cabinetry</td>
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<tr>
<td>Teri McKenny</td>
<td>Kenney Acoustical Tile, LLC</td>
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<tr>
<td>Amy Olson-Miller</td>
<td>McKinney Olsen Insurance</td>
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<tr>
<td>Katie Scheuer</td>
<td>American Trust Insurance</td>
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<tr>
<td>Melissa Schmidt</td>
<td>Minnehaha County Highway Dept.</td>
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<tr>
<td>Gaila Schreurs</td>
<td>O’Connor Company</td>
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<td>Leah Simmons</td>
<td>Johnstone Supply</td>
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<tr>
<td>Amy Sorlien-Lee</td>
<td>Sorlien Electric, Inc.</td>
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<td>Sadie Steel</td>
<td>American Trust Insurance</td>
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<tr>
<td>Charlene Swanson</td>
<td>Border States</td>
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<tr>
<td>Michelle Tull</td>
<td>Tull Companies, LLC</td>
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<tr>
<td>Stephanie VerHey</td>
<td>Howalt+McDowell Insurance, a Marsh and McLennan Agency</td>
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</tbody>
</table>

Everyone Can Help Recruit and Grow Our Chapter!
We are always looking to invite new people to our meetings and recruit new members. Don't be afraid to invite a friend!
Below are brief descriptions of our various committees. Committees and chairperson are established when the fiscal year begins in October. Information on the type of help a committee needs will be found throughout the year in the chapter’s monthly newsletter. But, if you see something you are interested in or would like more information on, contact the chairperson listed on the following page.

**50/50 Raffle**
Sells tickets at monthly meetings. 50% given to winning ticket holder, 50% contributed to Chapter funds.

**Audit**
Audits the books kept by the Treasurer. Done each October for the previous fiscal year. Requires three members. At least one must be a Board member.

**Block Kids**
Conducts a building contest for the purpose of educating elementary school children and promoting interest in construction related careers.

**Budget**
Develops budget for upcoming fiscal year. Held by Chapter Incoming President, Outgoing President, Incoming Treasurer and Incoming Vice President.

**Bylaws**
Presents bylaw amendments to the chapter when the National Board or the chapter makes a change.

**Finance/Ways & Means**
Held by Chapter President, Vice President and Treasurer.

**Golf Outing**
Plans the golf tournament, which raises funds for the chapter.

**Historian/Scrapbook**
Maintains the scrapbook and chapter history.

**Industry Appreciation/WIC Week**
Plans annual appreciation recognition to thank employers of our members for their support during the past year. Plans activities to celebrate Women in Construction Week (held in March)

**Membership**
Devises ways to increase and maintain membership.

**Newsletter**
Compiles information for the chapter’s monthly newsletter and distributes it to the members.

**Nominating Committee**
Recruits members to run for Board and Officer positions.

**PDE - Professional Development and Education**
Develops monthly programs that are directed toward professionalism, construction and self-improvement.

**Public Relations**
Writes and submits news releases on chapter meetings and activities to the news media.

**Roster**
Maintains and updates the chapter roster book.

**Safety & OSHA**
Provides members an awareness of safety and health issues as they pertain to the construction industry.

**Scholarship**
Maintains contact list for distribution of applications to the area schools and past participants, distributes application information to said list, promotes both Chapter and NFSF scholarships.

**Social Media**
Keeps the chapter’s website and Facebook page content current. Check’s Chapter email.

**Social Committee (including Winter and Summer Social)**
Plans monthly social events as well as the December and July meetings, which are casual social events.
Committee volunteers welcome and appreciated!
Contact committee chairs or Raven Hoffman at Syverson Tile for more information.

**Membership:**
Chair - Karen Krietlow, Members: Gaila Schreurs, Gin Aguinaga

**Roster Book:**
Tracy Kerkhove

**Public Relations/Marketing:**
Co-Chairs - Karen Krietlow, Leah Simmons

**Historian/Scrapbook:**
Chair - Brooke Cosand

**WIC Week/Industry Appreciation:**
Co-Chairs - Karen Krietlow/Michelle Tull, Members: Gin Aguinaga, Stacy Fisher, Brooke Cosand, Sara Misterek

**Newsletter:**
Chair - Leah Simmons

**Social Media (Website/Facebook/Email):**
Chair - Karen Krietlow, Members: Stacy Fisher

**Bylaws:**
Chair/VP - Michelle Tull

**Nominating Committee:**
Chair - TBD, Members: Brooke Cosand, Gaila Schreurs, Gin Aguinaga

**Finance/Ways & Means:**
Chair - Gin Aguinaga/Chapter Treasurer, Members:
Raven Hoffman, Chapter President 2019-2020
Michelle Tull, Chapter Vice President 2019-2020

**Audit 2019:**
Chair - Gaila Schreurs, Members: Brooke Cosand, Gin Aguinaga

**Budget:**
Chair - Raven Hoffman, Incoming Chapter President
Gin Aguinaga, Incoming Treasurer
Michelle Tull, Incoming Vice President
Leiah Engesser, Outgoing Treasurer

**Golf Tournament/2019 Fundraising:**
Co-Chairs - Karen Krietlow/Gin Aguinaga, Members: Teri McKenney, Lisa Christenson, Stacy Fisher, Sara Misterek, Stephanie VerHey, Tracy Kerkhove

**50/50 Raffle:**
Co-Chairs - Gaila Schruers, Amy Christoffels

**Professional Education/Construction Industry:**
Chair - Karen Krietlow, Members: Michelle Tull, Sara Misterek, Stephanie VerHey

**Safety/OSHA:**
Co-Chairs - Regan Duvall, Amy Sorlien-Lee

**Scholarship:**
Chair - Open, Members: Cindy Cosand

**Block Kids 2019:**
Co-Chairs - Karen Krietlow, Stacy Fisher, Members: Stephanie Verhey, Amy Sorlien-Lee, Michelle Tull, Sara Misterek, Brooke Cosand, Sally Bonrud

**Block Kids 2020:**
Chair - Karen Krietlow, Members: Michelle Tull, Stacy Fisher, Amy Christoffels, Leah Simmons, Sara Misterek

**Social Committee:**
Chair - Brooke Cosand, Member: Michelle Tull, Leah Simmons, Gin Aguinaga, Cindy Cosand, Leiah Engesser

**Sponsorship:**
Co-Chairs: Michelle Tull, Gin Aguinaga, Members: Stacy Fisher
WHEREAS, the NATIONAL ASSOCIATION OF WOMEN IN CONSTRUCTION, hereinafter referred to as NAWIC, is an international association dedicated to the advancement of women in the construction industry, and

WHEREAS, integrity, professionalism, respect and courtesy are all fundamental values of NAWIC, and

WHEREAS, NAWIC’s officers, directors, staff and members represent the Association to others within and outside of the construction industry, and

WHEREAS, NAWIC and its members wish to set out in writing the code of professionalism by which they strive to implement their fundamental values in all their actions, for both internal and external activities,

NOW, THEREFORE, the following is adopted as the CODE OF PROFESSIONALISM of the National Association of Women in Construction:

NAWIC members will act at all times in conformance with the following Association Policy NAWIC is self-governing, non-profit, non-partisan and non-sectarian.

NAWIC members will use their best efforts to ensure that the statements made and positions taken fairly represent the view of the entire group on behalf of which they are authorized to speak.

NAWIC members, when representing members of the Association, will take steps to hear and consider the views of all their constituents and make those members feel that their views are important, even if the position taken is in disagreement with any member’s particular views.

NAWIC members, when representing the Association, its Committees, Regions, Councils or Chapters shall give those positions their full support.

NAWIC members shall treat as confidential any information to which they are given access by virtue of being an officer or director, candidate for office, or director-elect.

NAWIC members shall conduct themselves professionally in the course of any activities affecting the Association, including campaigning for office.
OCTOBER BIRTHDAYS

Gin Aguinaga, Oct. 15th
Regan Duvall, Oct. 16th
Katie Krantz, Oct. 20th
Charlene Swanson, Oct. 23rd

OCTOBER ANNIVERSARIES

Kelly Frederick, 2 Years
Charlene Swanson, 7 Years

OCTOBER NEW MEMBERS

Sadie Steel, American Trust Insurance

NEWSLETTER ITEMS WANTED

Submit your information to Leah Simmons (email to leah.simmons@johnstonesupply.com) by the second to last Friday of the month. We are looking for the following information:

- Promotions
- Good News
- Help Wanted
- Congrats!
- New Baby
- Marriages
- Company News
- Retirements
- Movers & Shakers

RSVP REMINDER

Just a reminder that RSVP’s for our monthly meetings are due by noon on the Friday previous to the meeting. If you have changes to your RSVP after noon on that Friday, please only contact your person directly.

The calling committee will take care of notifying the correct people of the changes. Also, please take the time to respond to the Correspondence Committee when they send out the Meeting/RSVP notice. It will help in the amount of extra time spent if they can get responses the first time around. Thank you much for your cooperation!

STANDING RULE #13: Reservations for dinner meetings are made through the Correspondence Committee. Any member who makes a reservation and does not cancel in sufficient time is responsible for paying half the cost of the dinner. The Chapter and/or hotel cannot guarantee dinner to any member who does not make a reservation for dinner but does attend. RSVP’s are how we plan for a meeting. Please have the courtesy to reply to the RSVP email with a Yes or No by the deadline so we have an accurate count.

Thanks for your cooperation on this!
October Member Meeting: October 1st @ 5:30pm, Fall Business Showcase
Join us for this unique event! Hosted at Cherry Creek Grill, Downstairs

October Board Meeting: October 10th @ 11:30am, Syverson Tile

OCTOBER EVENTS
SF Chamber of Commerce Mixer, October 8th @ 4:30pm
Dow Rummel Village & Journey Group

Midwest Region Fall Conference
October 25th-26th
Kansas City, MO

NAWIC Midwest Regional Forum

UPCOMING EVENTS...

October 12
27th Annual Block Kids Event
@ Habitat ReStore

November 12
Active Shooter Training
@ Howalt/Cherapa Place

December, TBD
Winter Social - Stay Tuned for Details!

Remember to renew your membership.
FALL BUSINESS SHOWCASE
OCTOBER 1ST
VENDOR BOOTHS
NETWORKING
LOCAL BUSINESS SHOWCASE

DON’T MISS THIS EVENT!

NAWIC Greater Sioux Falls Chapter’s October meeting will not only be an opportunity to welcome our in-coming officers but also network and showcase some of the great companies in our industry!

PROMOTE YOUR BUSINESS WITH A BOOTH!

Network with NAWIC members and promote your business at our Fall Business Showcase! Receive half booth space (approximately 4’) and 5 minutes to address the group to promote your business, a product, or service. Space is limited, please register by 9/23/2019.

Sponsor this event for just $25!
$50 Booth Fee for NAWIC Members*
$100 Booth Fee for Non-NAWIC Members*
*Includes 2 meals and entry

Contact eventssfnawic@gmail.com for any questions or to register for your spot!

JOIN US FOR THIS UNIQUE OPPORTUNITY!

Visit with local businesses at their booth and listen to the short program at 6:00pm for additional info! Meet incoming chapter officers and network!

Food provided.

$20 to attend for NAWIC members and non-members.
A great opportunity to bring a friend!

@ CHERRY CREEK BAR & GRILL
Use South/Back Entrance
5:00PM-7:30PM, 6:00 PRESENTATION
NAWIC 27TH ANNUAL
100 blocks. 50 minutes. Unlimited fun!

BLOCK KIDS

Location:
Habitat for Humanity Sioux Falls
721 E Amidon St, Sioux Falls, SD 57104

Refreshments and Prizes for All Participants
Use provided 2/4/6/8 dot blocks
Build a construction related project
Local, Regional, & National Awards
First Place awarded in each Grade Level
Grand Prize Winner receives $100 Cash
Open to K–5th grade, register by October 4th
This is a FREE event

Saturday, Oct 12th 2019
Check in 9:00 AM
Building starts 10:00 AM

100 participant spots available
Preregistration encouraged!
Contact Karen Krietlow
eventssfnawic@gmail.com or 605.999.2509
Print registration forms
http://www.siouxfallsnawic.org/

Sponsored By:
NAWIC
Greater Sioux Falls Area Chapter #237

Partnered with:
Habitat for Humanity
Greater Sioux Falls
Did you know that workplace violence is one of the leading causes of fatal occupational injuries in the United States?

Every employer has a standard of responsibility to identify all potential hazards in the workplace, unfortunately workplace violence is all too common. Excluding transportation fatalities, workplace violence is the second highest cause of workplace injuries and fatalities. This presentation will address:

- Employer responsibilities in training
- Actual case studies
- Best practices for dealing with an active aggressor
- The A.L.I.C.E. Response Model
- Developing your company’s Action Plan

Presented by Terry Lively of Howalt+McDowell Insurance, Marsh & McLennan Agency.

Space is limited, please email eventssfnawic@gmail.com with questions or to register for this event.

REGISTRATION DEADLINE NOVEMBER 7th, 2019.
CHAPTER HIGHLIGHTS

September Financial Planning Presentation
For our September Member meeting Kelly Frederick of Edward Jones provided an informative presentation on financial planning. Thank you O’Connor Group for hosting!

Catching Some Air at SkyZone!
The September social featured something a little different for a workout: SkyZone indoor trampoline workout! Judging by the sweat and smiles, it was a great time!

Big Girl Scout Event, Saturday September 21
Big thanks to our event sponsors Starmark Cabinetry, Scott’s Lumber, Builder’s First Source, Schoeneman’s Lumber, Jan’s Corporation, and Syverson Tile & Stone for helping making our booth that much more fun for all the scouts!
NEW!

LET'S HEAR IT FOR THE LADIES

We want to hear about your accomplishments! From professional achievements to community service and family additions - send it to leah.simmons@johnstonesupply.com to share in our newsletter!

Tull Companies Highlighted for Tornado Recovery Efforts

Members might have seen Tull Companies in the spotlight this past month on KELO for their assistance with helping those businesses impacted by tornado damage begin the process of rebuilding.

Crosswalk Mural Downtown Sioux Falls

Leah Simmons received a “Big Idea Fund” grant from AIGA to install a community design project. Using the funds, Leah installed a pedestrian crosswalk mural at the intersection of Weber Avenue and 8th Street. The design features elements of the Sioux Falls city flag.
PERSONAL PROTECTIVE EQUIPMENT (PPE) DESIGNED FOR MEN MAY COMPROMISE SAFETY FOR WOMEN

Best Practice: In addition to compliance with the OSHA regulations, whenever employers are required to purchase PPE, they should purchase these items in size ranges suitable for women. Employers should maintain a directory of PPE manufacturers and suppliers on hand, identify a wide selection of size ranges for PPE, keep appropriate size ranges in stock, and ensure direct accessibility, as required. Remember: One size does not fit all!

Additional resources and information on PPE for women can be found at the CDC’s website: https://www.cdc.gov/niosh/docs/99-140/
### Midwest Region Fall Conference
#### Kansas City, MO
#### October 24 – 27, 2019

**Preliminary Schedule**

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<tr>
<th>October 24</th>
<th>Thursday</th>
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<tbody>
<tr>
<td>11 – 2</td>
<td>Early Registration/Hospitality Suite</td>
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<tr>
<td>3 – 5:30</td>
<td>Optional Tour DI Design 3-D Printer</td>
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<tr>
<td>6 – 8</td>
<td>Welcome Networking at Jack Stack Freight House (Famous KC BBQ and Drinks available for purchase)</td>
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<tr>
<th>October 25</th>
<th>Friday</th>
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<tr>
<td>8 – Noon</td>
<td>Registration</td>
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<tr>
<td>8 – 9</td>
<td>Breakfast</td>
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<tr>
<td>8 – 9</td>
<td>First Timers Breakfast</td>
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<tr>
<td>8 – 9:30</td>
<td>Chapter Sales &amp; Silent Auction</td>
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<tr>
<td>9:30 – 10:30</td>
<td>Opening Session: Welcome</td>
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<tr>
<td>10:30 – 11:30</td>
<td>Break Out Sessions 1: 3 Tracks to Choose From</td>
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<tr>
<td>Noon – 1</td>
<td>Lunch Keynote: KC Streetcar Construction</td>
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<tr>
<td>1:30 – 2:30</td>
<td>Break Out Sessions 2: 3 Tracks to Choose From</td>
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<tr>
<td>3 – 4</td>
<td>Break Out Session 3: 3 Tracks to Choose From</td>
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<tr>
<td>5 – 9</td>
<td>Trade Show / Networking / Cocktails / Hors D’oeuvres</td>
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<tr>
<th>October 26</th>
<th>Saturday</th>
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<tr>
<td>8 – 9</td>
<td>Registration, Breakfast on Your Own</td>
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<tr>
<td>7:30-9</td>
<td>Presidents’ Recap Breakfast, provided</td>
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<tr>
<td>8 – 9:20</td>
<td>Chapter Sales &amp; Silent Auction</td>
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<tr>
<td>9:30 – 10</td>
<td>Inspiration – Eric Borden, Pasture Poet “Ditch Digger”</td>
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<tr>
<td>10 – 11:45</td>
<td>General Session Part 1 Leadership Development Program Update Meet the Region Committee Chairs NEF Committee</td>
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<tr>
<td>Noon – 1</td>
<td>Lunch</td>
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<tr>
<td>1:15 – 2</td>
<td>General Session Part 2 Final Business Session Invitation to Spring Forum in Wichita Final Inspiration Closing - Diane Mike, Incoming NAWIC National President</td>
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<tr>
<td>2:30 -</td>
<td>Optional Trolley Tour – Fountains of Kansas City and Other Notable Features</td>
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<tr>
<td>Evening</td>
<td>Suggested activities for those not traveling</td>
</tr>
<tr>
<td>Sunday</td>
<td>October 27</td>
</tr>
<tr>
<td></td>
<td>Suggested Local Events of Interest to Visitors</td>
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### NAWIC Midwest Region
#### Fall Conference 2019
#### Kansas City, MO
#### October 25-26, 2019

**Hotel Information**

**NAWIC Midwest Region Fall Conference 2019:**

**Westin Crown Center**
1 E. Pershing Road
Kansas City, MO 64108
816.474.4400

**Rate Available:** $169/night
Oct. 24- Oct. 27

**Last Day to Book Hotel:**
October 3, 2019

**Hotel Reservation Link:**
[https://www.marriott.com/event-reservations/reservation-link.mi?id=1559163552121&key=GRP&app=resvlink](https://www.marriott.com/event-reservations/reservation-link.mi?id=1559163552121&key=GRP&app=resvlink)

A peak inside the lobby of the Westin Crown Center Hotel

**Airline & Rental Car Discount Info:**
Be sure to download the additional flyer with information on the American Airlines & Avis Car Rental Discount Information!
Please join us for a lunch & learn as trainer, Jay Kessler, teaches us about Aprilaire’s line of humidifiers. Learn best practices when it comes to increasing your humidifier sales this season!

SOME OF THE THINGS YOU’LL LEARN:

- Reasons to offer humidifiers
- Evaporative & steam humidifier options
- Sales tools for selling humidifiers
- Aprilaire Healthy Home App
- Aprilaire partners in comfort, co-op advertising & literature

OCTOBER 8TH
11:30AM - 12:30PM

JOHNSTONE SUPPLY
335 N. WEBER AVE.
SIOUX FALLS, SD
COMBUSTION OVERVIEW & PRODUCT TRAINING

Please join us for an overview of combustion training which provides the necessary tools to empower you and your personnel to more safely operate, troubleshoot, inspect and maintain fuel-fired equipment. PLUS learn about some of Honeywell Home's new products and how to install & operate them!

Products Covered:
- **T10 Thermostat**: Allows homeowners to prioritize the rooms that matter most.
- **Buoy**: The first smart home product that gives homeowners a complete, real-time picture of their water usage.
- **RTS Cross Reference App**: Shows you an easy way in the field to cross reference combustion products.
- **Thermal Solutions**: Universal Honeywell residential products replace hundreds of other units.

**OCTOBER 15, 2019**
**3:00PM - 5:00PM**
**JOHNSTONE SUPPLY**
**335 N. WEBER AVENUE**
**SIOUX FALLS, SD**

**Honeywell Home**

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**Training Registration Form:** Honeywell Combustion & Product Training - Sioux Falls

Company Name: ____________________________ Account #: __________________

Attendee Name(s): _______________________________________________________

Please return this completed registration form to your local Johnstone Supply to register, or email jess.widmark@johnstonesupply.com. Please register within one week of class so that we can adequately plan for meals and materials. Note that Johnstone Supply reserves the right to cancel or reschedule any class due to inclement weather or inability to meet minimum class size requirements.

This class is FREE to attend, registration is required.