

**GETAWAY C.L.E. PRESENTS**  
**OHIO NEW LAWYER TRAINING SEMINAR**  
**12.0 NLT Credit Hours Total-Includes 3.0 Specialty Credit Hours-**  
***Professionalism, Client Fund Mgt. & Fundamental Law Office Mgt.***  
**March 3 & 4, 2018**  
**LIVE WEBCAST**

**Saturday March 3, 2018**

**8:00 – 8:15 a.m.**            **Kristen Ayers-Opening Remarks – Overview & Requirements of Seminar**  
**EXTREMELY IMPORTANT**

**Video Replay Begins**

**8:15 – 9:45 a.m.**            **Joe Gibson, Esq.**  
***Ohio Basic Estate Planning for Ohio New Lawyer Training***  
Topics discussed will include production of a living will, health care power of attorney, financial power of attorney, and last will and testament. Applicable statutes include Ohio Revised Code Chapters 1337, 2133, and 2107. Pertinent cases discussed will be *Niemes v Niemes*, *West v. Henry*, and *Kirschenbaum v. Dillon*.

**9:45 – 10:45 a.m.**            **Sean Walton, Esq. and Chanda Brown, Esq.**  
***Basic Personal Injury Law for Ohio New Lawyer Training***  
A lecture of the different aspects facing a personal injury attorney when they take on a case. This includes but is not limited to: initial client contact, medical involvement, effective demand letters, using insurance adjustment software. *Robinson v. Bates* will be discussed regarding the resolution of healthcare liens. Ohio Revised Code Section 2323.43 will be referenced as to applicable damages.

**10:45-10:50 a.m.**            **Break**

**10:50-12:35 p.m.**            **Benjamin Zacks, Esq.**  
***Basic Ohio Business Law for Ohio New Lawyer Training***  
Ideal and appropriate Ohio business formation will be examined. Everyday usage, professionally and personally, of standard contracts and secured transactions will be evaluated. Topics explored include but are not limited to high-yield investment possibilities, basic securities law concerns, evaluating mergers and negotiating acquisitions, employment agreements, basic tax matters, etc.

**12:35-1:15 p.m.**            **Lunch Break (Provided)**

**1:15-2:15 p.m.**            **Rachel Sabo, Esq.**

***Basic Employment Law for Ohio New Lawyer Training***

Americans with Disabilities Act and Family Leave Act will be discussed in detail specifically 29 U.S.C. Section 2611 as well as *Nelson v. Clermont, Veterans Serv. Comm 'n* No. 11-00335 (S.D. Ohio Nov. 1, 2013). Other topics that will be discussed are as follows: disability discrimination, reasonable accommodations, sexual and transgender harassment and hostile work environment claims (Title VII and Ohio Law), wage and hour law (Fair Labor Standards Act and Ohio laws on minimum wage and overtime pay) and USERRA (military discrimination laws).

**2:15-3:00 p.m.**

**Katy Wolfe, Esq.**

***Basic Consumer Law for Ohio New Lawyer Training***

Overview of practicing Consumer Law in Ohio regarding debt collection, credit reporting and consumer transactions. The Fair Debt Collection Practice Act, Fair Credit Reporting Act and the Ohio Consumer Sales Practices Act (O.R.C. 1345) will be discussed. *Miller v. Equifax Information Services, LLC* 3:2011CV01231 (D.Or.2012) will be dissected.

**3:00-4:30 p.m.**

**Laura Nesbitt, Esq.**

***Basic Bankruptcy Law for Ohio New Lawyer Training***

In-depth overview and understanding of personal bankruptcy. Topics include but are not limited to Chapter 7 and Chapter 13 Bankruptcy and why each Chapter needs to be mastered in order to practice successfully. Relevant forms will be discussed.

**4:30-4:35 p.m.**

**Break**

**4:35-6:05 p.m.**

**Eugene Weiss, Esq.**

***Basic Family Law***

Lecture will be given on the basic laws relating to divorce, dissolution, and legal separation in Ohio. Presentation of the process and tools for information gathering and preparation of the required pleadings and affidavits will be emphasized. Discussion of the general rules and procedures for discovery, interlocutory orders and trial preparation will be addressed. The attendees will participate in a mock deposition of one of the parties to a divorce based upon a hand out of a case summary.

## **Sunday March 4, 2018**

**8:00 – 8:15 a.m.**

**Kristen Ayers - Opening Remarks: Overview & Requirements of Seminar**

**Video Replay Begins**

**8:15 – 9:15 a.m.**

**Benjamin Zacks, Esq.**

***Professionalism for Ohio New Lawyer Training***

An analysis of the behavior of new attorneys based on A Lawyer's Creed and A Lawyer's Aspirational Ideals as adopted by the Supreme Court of Ohio. Specific

topics will be discussed as to various obligations and proper conduct of new attorneys towards their client and profession. Workshop format with scenarios will be completed by new lawyer attendees.

**9:15 – 10:15 a.m.**

**Avonte Campinha-Bacote, Esq.**

***Fundamental Law Office Management for Ohio New Lawyer Training***

Law office management techniques and responsibilities will be discussed, such as effectively utilizing staff, maintaining healthy client relationships, cost-effective alternatives to office software, and how to avoid common pitfalls that new attorneys may encounter. In addition, this seminar will provide tips on how to use social media to further your business, the advantages of having a website, and the importance of technology as it relates to billing, organization, file retention, and e-discovery.

**10:15-11:15 a.m.**

**Benjamin Zacks, Esq.**

***Client Fund Management for Ohio New Lawyer Training***

Lecture will be given on how to correctly set up and manage IOLTA accounts. Necessary forms will be provided and interpreted.