



BAYSHORE PRODUCE

Weekly Market
Guide
May 17th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Oranges have hit an EXTREME market with higher prices and shortages in supply. Lemons are also experiencing some similar issues. The markets have improved on Green Leaf and Iceberg. Squash is ESCALATED, and Green Peppers are experiencing a GAP in supply. Strawberries continue to be a great buy

PRODUCT ALERTS



Peppers



Cucumber



Squash



Blueberry



Citrus



Tomato



Mushroom



Broccoli



Cauliflower

TRANSPORTATION / WEATHER

TRANSPORTATION



Rates, although higher than expected, have eased as overall demand is lower. However, we do expect to see rates begin to increase as we approach the summer months as there is still an overall shortage of drivers. ELD's will be creating longer transit times which, as demand increases, will force rates to firm.



WEATHER

SOUTHEAST: Rain at the beginning of the week. Mild temps will continue.

HERMOSILLO: Spring weather patterns, plenty of sunshine with hot days, mild evenings.

CULIACAN: Spring weather, showing plenty of sun with very hot days and cool evenings.

SALINAS: Sun and clouds cool temps.

Coachella: Hot clear sunny days and cool nights

Fruits

CROP REPORT



Apples – Good quality with supplies heavy to the smaller sizes and lower grades.



Avocado - Good volumes coming out of both Mexico and CA. Expect excellent supplies and promotable volume for Memorial Day. No quality issues to report.



Banana - Quality is very good along with good supplies.



Blackberries - The market is steady, and quality is good. Driscoll's new proprietary blackberry plant varieties will produce sweeter fruit all summer from Northern CA.



Blueberries - GA and NC reporting much lower yields. Due to the low volumes at the end of the FL season and GA winding down quickly. NC volume is unable to offset other regions.

ALERT

Fruits

CROP REPORT



Grapes - Chilean red seedless quality is fair to good. New-crop Flame Seedless are beginning to arrive from Mexico, as are green Pearlettes.



Lemons - This is a very active market, prices are still higher than normal. Quality is good. Imports start in June.



Limes - Supplies continue to increase on 200's and smaller, 175's supplies are improving, with 110's and 150's supplies limited. Volume is expected to remain stable.



Mangoes - Good supply and good availability



Melons Cantaloupe – Most melons coming out of Nogales/Mexico, quality is good; domestic crop is starting to trickle in. Desert production is increasing sizes running small.

Fruits

CROP REPORT



Melon Honeydew - Good demand has kept the market steady; expect a steady decline of volume this week and next as the offshore season will conclude the season. We are beginning to see quality and flavor issues in this last cycle of fruit due to Whitefly and weather-related issues.



Oranges - We are still seeing a shortage in supply and higher prices. This market may become even shorter in supply and will last until the domestic Valencia market takes over.



Pears - Quality is good and supplies are lighter until new crop starts in August. D' Anjou is the only variety available until new crop starts.



Pineapple - Good supplies available on all sizes this week. Fruit quality is excellent

Fruits

CROP REPORT



Raspberries - We are seeing some shortages in supply in this market, quality is good.



Strawberries - The market is great and we are seeing lower prices, plenty of supply, and good quality.



Watermelon - Seedless watermelons remain steady with a decent demand on larger sizes (4/5s). Movement on smaller sizes has been limited. Growers of seedless melons from Central America are done for the season.

Vegetable

CROP REPORT



Asparagus - Market is steady, and quality is good. Prices are a bit higher than average..



Broccoli - CA quality is fair, with loose head, yellowing, brown head, and mechanical damage prevalent. The market is very active due to lower yields and strong demand. Good supply and quality from Mexico.



Cauliflower - We are seeing a shortage in supply and prices are escalated; however, we are seeing improvement and expect this to normalize quickly.



Carrots - We are seeing both good quality and volume.



Corn - Good volume continues on yellow and bi-color.



Celery - Demand is steady and suppliers are lighter than normal. Quality is good.

Vegetable

CROP REPORT



Cucumber - The cucumber market has eased back as Florida ramps back up and south Georgia scratches new crop production. Quality is good.



Eggplant - FL volume is good, with good quality and color, and more Choice than Fancy. GA is expected to start in a week.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high.



Ginger - Chinese markets are mixed, but quality is good.



Green Cabbage - Supplies have improved in the southeast. FOB calls are down, and quality remains very nice.

Vegetable

CROP REPORT



Green Onion - Market is firm with good supply, although we are seeing some slight insect damage.



Kale - Quality and supplies are good.



Lettuce Iceberg - The market is active but improving. Quality has been all over between growers.



Leaf Green and Red - Quality is good, and supplies are steady. Green leaf is very active due to the past situation with romaine; but the market is leveling out.

Leaf Romaine - Quality is fair to good with twisting, fringe burn, and light insect activity; supply is good..

Leaf Romaine Hearts - Supplies are normal. Demand and quality are good.

Vegetable

CROP REPORT



Onions - ID/WA is finished, the rest of the onions will be going to a processor. CA is going strong, and markets will be mostly steady.



Pepper, Bell - demand exceeds supply on green bells as Mexico is finished and FL is limited. GA and Bakersfield are both a few weeks away from getting started. Better supplies of red and yellow bells versus green due to lighter demand.



Potato – Burbank quality remains good; sizing will be heavy to the smaller end. Air cracks are evident in some lots



Spinach - Quality is fair to good, with occasional oversizing and mechanical damage



Squash - Overall market escalated, but growers did some cleanup in Moultrie which helped to lower prices. Florida is still harvesting squash; however, the quality is fair.



Vegetable

CROP REPORT



Tomato - Rounds: Weather has halted production in Florida causing a spike in prices overnight, we expect this to be an active market over the next week while growers allow the fields to dry up and are able to get back in to harvest.

Romas: prices are firming up and expected to remain active for the next 2-3 weeks. Quality is very nice.

Grapes: **ESCALATED** Supplies remain snug in transition to central and north Florida. Quality is questionable due to the rain, expect to see heavy discoloration and splitting. Virginia is not expected to begin their for another three weeks.

Cherries: Supply is marginal, FOB prices are up, and quality will be hit and miss due to the recent rain



BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

Bayshore Produce LLC

11501 NW 107th St.

Suite 105

Miami, Fl. 33178

305-594-4129 office

305-594-4185 fax