

Dear Job Seeker,

Most job changers usually just need a fresh new resume and cover letter to market their skills and accomplishments in the most effective way, which is the first step in tackling the job search process. If you would like to create your own Resume and Cover Letter, I have written comprehensive instructions within this guide to accompany my Resume and Cover Letter Templates (in Word Document format) to help you through the process.

If after having purchased a Template Package you decide you would rather hire me to format and edit your current resume and have a cover letter written for you, please refer to the Executive Packages on my website <u>www.angelmccormack.com</u>. If I am able to take on new clients at that time (based on current caseload at that time), I will deduct what you spent on templates from the cost of the Executive Package.

I have created this "Job Search Guide to Career development" as a compilation of the most effective tools you can use for this intensive yet rewarding process. I have taken the most relevant information gleaned from over a decade of experience as an Executive Career Counselor and have synthesized it down to the most effective tools and resources for your self-directed job search.

I hope you find this very useful and pivotal in your job search or job change process!

Sincerely,

Angel McCormack

# Job Search Guide to Career Development

By: Angel McCormack

# Table of Contents

#### SELF ASSESSMENT - MBTI

- Free Version
- Research Behind the MBTI
- > Brief overview of each type & Cognitive Functions by Personality Hacker

# **RESUME & COVER LETTER**

> Downloadable Templates & Instructions

#### LINKEDIN TIPS

- Covert Job Search
- > Open Job Search
- > Updates to make by section
- Articles

#### NETWORKING

- > "Being busy is not the same as being productive."
- > Remember the people who have helped you!
- Networking Articles

#### JOB SEARCH

- > Preparation & Research...
- > Where to look for jobs...
- Before & After applying...
- > If You Haven't Heard Back for a Job You Applied To

#### **INTERVIEW PREP**

- > Writing
- ResearchAnalysis
- > Rehearsal
- Leave Behinds & Logistics:
- During the Interview Building Rapport
- Closing the Interview
- > After the Interview
- > Articles
- > 2nd INTERVIEWS

## SALARY & NEGOTIATING

- It's OK NOT to Negotiate
- Negotiating the Highest Package
- Negotiating a Raise at your Current Company
  Negotiating Your Way into a New Job That Pays Less than your Current Salary
- How to field the Salary Question
- > Research

### ADDITIONAL

- > Age Discrimination
- Resources for Veterans