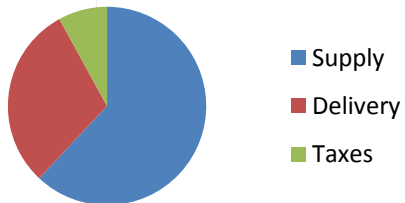


Energy Choice

Your utility bill is comprised of three major components:

- **Energy Supply (generation):** the cost of the electricity or natural gas that you consume
- **Delivery (transmission):** the cost of delivering the energy to your location
- **Taxes:** state and municipal taxes

Components



In deregulated markets:

- Utilities no longer own power plants.
- Utility rates change every three - four months on average.
- Utilities purchase energy from the wholesale market just like 3rd party suppliers.

Why pay more than you have to

Utilities are prohibited from making a profit on the energy they supply and so have no incentive to be diligent with their market purchases. Whether they buy high or low, that cost along with their large overhead is passed onto their customers (*utilities only profit on the delivery of electricity & gas to your location*).

TOBELMANN ENERGY BROKERS:

- Has the experience, knowledge and relationships to help your business successfully navigate today's energy marketplace. We procure energy for any size business.
- Is independently operated and is not affiliated with any of the energy supply companies – promoting a high level of competitive bidding by multiple suppliers in all deregulated states.
- Turns your electric & gas expense into a business opportunity by using a customized approach to electricity procurement and management. Our Preferred Suppliers offer a variety of energy products for businesses of any size. We also provide assistance in choosing the right energy product to fit a company's risk and price preference.
- ✓ Fixed Rate Plan: budget certainty with locked in periods up to 10 years
- ✓ Variable Rate Plan: shorter contract length with the ability to quickly react to market price signals
- ✓ Combination Plan: flexibility to fix any % of usage with a hedge against full market exposure
- Can provide your company with an energy management portal which enables you to review your energy purchases, monitor your usage, use benchmarking tools and manage your energy productively.