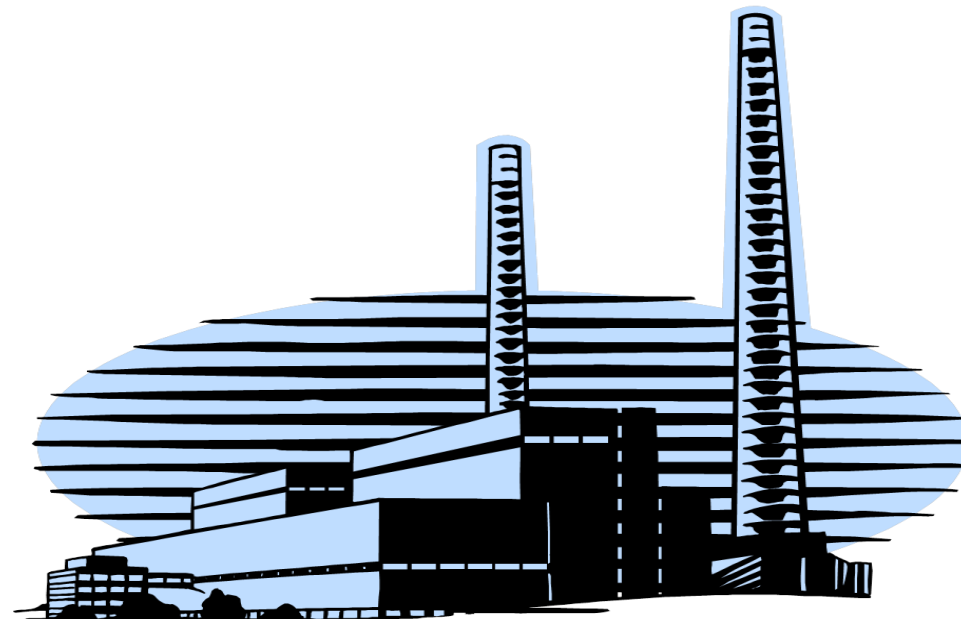

ATTRACTING RESOURCES, LLC

BUSINESS TAX CREDITS & ECONOMIC DEVELOPMENT
CONSULTING SERVICES



Services Offered:

Tax Credit Specialist:

- ⇒ **Workforce Credits**
- ⇒ **Property Tax Abatement**
- ⇒ **TIF (Tax Incremental Financing)**
- ⇒ **Enterprise Zones**
- ⇒ **New Market Tax Credits**
- ⇒ **IRB (Industrial Revenue Bond)**
- ⇒ **TDD (Transportation Development District)**
- ⇒ **Sales Tax Abatement**
- ⇒ **Loans Below Market Rates**
- ⇒ **Access To Capital**

Commercial, Industrial and Retail:

- ⇒ **Government Incentive Negotiations**
- ⇒ **Site Selection Strategies**
- ⇒ **Zoning Approval Strategies**
- ⇒ **Infrastructure Funding**

Economic Development Services:

- ⇒ **Economic Development Strategies**
- ⇒ **Municipal Economic Development Consulting**
- ⇒ **Grant Writing**
- ⇒ **Community Organizing**
- ⇒ **Capital Campaigns**

Fee Structure:

Attracting Resources, LLC will charge a 15% fee of resources secured after the governing body approves the package.

Experience:

Joel Smiley has over ten years of experience in economic development including Logan County, IL Chesterfield, MO and SUPERVALU, INC. where he successfully helped to recruit or retain over \$500 million in commercial projects mostly involving tax credits. Joel has been active with IEDC as well as other state economic development agencies.

- ⇒ Secured USDA successful grants including RBOG, RBEG, CDAP used for infrastructure, planning, and property acquisition**
- ⇒ Initiated workforce credits through state organizations**
- ⇒ Facilitated \$30 million in Industrial Revenue Bonds**
- ⇒ Recruited several wind developers to Central Illinois for site visits resulting in the set-up of MET towers**
- ⇒ Presented at several state and national economic development conferences**
- ⇒ Implemented project using Transportation Development Districts, Tax Incremental Financing, New Market Tax Credits, Enterprise Zones, and other financing tools**
- ⇒ Utilized tax exempt bonds to make major purchases of capital equipment**
- ⇒ Wrote economic development strategies for agencies**
- ⇒ Drafted Comprehensive Economic Development Strategy application to EDA (Economic Development Administration)**
- ⇒ Created capital campaign that increased economic development funding by 270%**



Attracting Resources, LLC

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