



Founded 1973

New England Society for Vascular Surgery

45th Annual Meeting | October 12-14, 2018

Cliff House | Cape Neddick, Maine

2018 Prospectus



www.nesvs.org



New England Society for Vascular Surgery

45th Annual Meeting | October 12-14, 2018
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Meeting Dates/Location

October 12-14, 2018
Cliff House
591 Shore Road
Cape Neddick, ME 03902
207-361-1000

Meeting Description

The Annual Meeting of the New England Society for Vascular Surgery is designed to provide 2 1/2 days of comprehensive educational experiences in the fields of vascular surgery and disease, related sciences and socioeconomic aspects of vascular surgical care.

It is the Society's intent to bring together surgeons, physicians, researchers, fellows, residents, students and allied health professionals from around New England to discuss their latest clinical and research findings on various topics in vascular surgery and to collaborate to construct a robust program on current controversies or topics within the vascular community.

Target Audience

The Annual Meeting is presented for the benefit of those physicians, surgeons, researchers, residents, fellows and allied health professionals involved in the study, treatment and cure of vascular disease.

Application Deadline

All applications for support and exhibit space must be received by **Wednesday, September 12, 2018**. A 50% deposit is due with completed application, with the remaining balance due by the September 12 deadline.

Meeting Registration

Exhibitor personnel must be pre-registered by **Wednesday, September 26, 2018**. The personnel registration form can be found online at www.nesvs.org.

Each exhibiting company is allotted two badges per tabletop space purchased. Additional badges are \$300.⁰⁰ each. Each badge includes admission to the exhibit hall, scientific sessions and the Welcome Reception on Friday evening. **Please Note: There will be no name swapping for badges permitted for partial attendance. Any names provided over the badge allotment will be charged the additional badge fee. No exceptions.**

Badges for company representatives can be picked up onsite at the Cliff House during the following hours*:

Thursday, October 11	4:00 pm - 6:00 pm
Friday, October 12	7:00 am - 5:00 pm
Saturday, October 13	7:00 am - 12:00 pm
Sunday, October 14	7:00 am - 10:00 am

**Registration Hours Subject to Change*

Cancellations/Refunds

Cancellations received in writing 45-days prior to the start date of the program will be subject to a 25% administrative fee. There will be no refunds issued for cancellation requests received within 45-days of the start of the program.

Past Supporters/Exhibitors

The following companies exhibited at the 2016 and/or 2017 NESVS Annual Meetings:

Abbott Vascular	Medtronic
Amputee Associates	mTuitive, Inc.
Bard Peripheral Vascular	Nor'easter Medical, LLC
Bolton Medical	Penumbra, Inc.
Boston Scientific	Philips Volcano
Cardiovascular Systems (CSI)	Silk Road Medical
Cook Medical	Spectranetics
Cordis	Terumo
Edwards Lifesciences	Therafirm, a brand of Knit-Rite
Endologix	Vascular Insights
Geringe Group	Vascular Solutions (Teleflex)
Grifols, Inc.	W. L. Gore & Associates
Hanger Clinic	
LeMaitre Vascular	
Medi USA/circaid & Sail Medical	





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Exhibit Dates/Hours

SET-UP	
Thursday, October 11	3:00 pm - 6:00 pm
SHOW HOURS	
Friday, October 12	7:00 am - 6:30 pm
Saturday, October 13	7:00 am - 11:30 am
TEAR DOWN	
Saturday, October 13	12:00 pm - 3:00 pm

**Exhibit Hours are Subject to Change Based on the Final Program*

Exhibit Space

Each exhibit space will include one 6' x 30" draped table and two chairs. Exhibits will be tabletop only. No freestanding floor displays will be permitted. Standing equipment may be used in lieu of a table, but request must be sent in writing to the Society's Administrative Office for approval. There will be no pipe and drape. Exhibits will be located in the Cape Neddick Ballroom at the Cliff House.

Installation/Dismantling

All exhibits must be set in the Cape Neddick Ballroom between 3:00 pm - 6:00 pm on Thursday, October 11. Assembly of exhibits during scheduled exhibit hours (see above) will **not** be permitted.

All exhibits must remain intact until the official closing time of 12:00 pm on Saturday, October 13 and may not be dismantled or removed - in whole or in part - before that time. After the close of exhibits, all materials must be removed by 3:00 pm.

Space Assignment

Preferred space will be given to the Society's supporters (if application is received by the posted deadline of Wednesday, September 12). After the deadline, all other companies will be assigned in the order in which the applications with payment are received. Exhibitors wishing to avoid assignment of space adjacent to a particular company should indicate this on their application. Careful consideration will be given to such requests, but cannot be guaranteed. The NESVS has the right to alter the floor plan at any time.

Shipping Information

Shipping instructions will be posted on the NESVS website at www.nesvs.org.

Security

The exhibit hall will be locked when exhibits are closed, but the safekeeping of the exhibitor's property shall remain the responsibility of the exhibitor. The New England Society for Vascular Surgery and the Cliff House are not responsible for theft, loss or damage that may occur and advise each exhibitor to insure their stands, equipment and material at full value.

Conducting Exhibits

No drawings, raffles or quiz-type contests of any type will be permitted. No bags or containers for collection of samples are to be distributed by an exhibitor. This applies to any envelope, folder, portfolio, box, etc. that provides carrying space for more than a single sample. Electrical or other mechanical apparatus must be muffled so noise does not interfere with other exhibitors. Character of the exhibits is subject to approval of the conference organizers. The right is reserved to refuse applications of concerns not meeting standards required or expected, as well as the right to curtail exhibits or parts of exhibits, which reflect against the character of the meeting. This applies to displays, literature, advertising, novelties, souvenirs, conduct of person, etc.

Liability

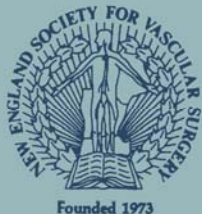
The exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and save the New England Society for Vascular Surgery, Cliff House and its officers, employees and agents, harmless against all claims, losses or damages to persons or property, governmental charges or fines and attorney fees arising out of or caused by exhibitor installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence, gross negligence or willful misconduct of the New England Society for Vascular Surgery, Cliff House, its employees and agents. Exhibitor acknowledges that the New England Society for Vascular Surgery and the Cliff House do not maintain insurance covering the exhibitor's property and thus, it is the sole responsibility and obligation of the exhibitor to obtain business interruption and property damage insurance covering such losses by exhibitor.

Protection of Hotel

Exhibitors will be held liable for any damage caused to the hotel property and no material or matter of any kind shall be posted on, tacked, nailed, screwed or otherwise attached to columns, walls, floors or other parts or portions of the building or furnishings. Whatever may be necessary to properly protect the building, equipment or furniture will be installed at the expense of the exhibitor. If any controversy arises as to the need or propriety thereof, the Convention Service Manager of the hotel will be the final judge thereof and his/her decision shall be binding on all parties concerned.

Fire Protection

All materials used in the exhibit area must be flame-proof and fire-resistant in order to conform to the local fire ordinances and in accordance with regulations established by the local Fire Department. Crepe paper or other paper is not to be used in crating merchandise. Display racks, signs, spotlights and special equipment must be approved before use, and all displays are subject to inspection by the Fire Prevention Bureau. Any exhibit or parts thereof found not to be fire-proof may be dismantled. All aisles and exits must be kept clear at all times. Fire stations and fire extinguisher equipment are not to be covered or obstructed.



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Marketing Opportunities

The New England Society for Vascular Surgery offers many opportunities to be directly involved in the 45th Annual Meeting. Get valuable exposure for your company or organization by supporting the NESVS in one of the following ways:

Platinum Level FEE: \$15,000

ADVANCE & ONSITE PROMOTION

- Dedicated onsite signage, along with recognition in promotional materials during scientific sessions and breaks
- Recognition in the final program and NESVS website
- Pre- and post-meeting registration list
- One blast email to the pre-registration attendance list sent by the NESVS
- One blast email to the final attendance list sent by the NESVS
- Tabletop recognition sign with support level

EXHIBITING

- Two tabletop exhibit spaces (6' x 30') with preferred placement

ATTENDING

- Five complimentary badges for exhibit personnel

Gold Level FEE: \$12,000

ADVANCE & ONSITE PROMOTION

- Dedicated onsite signage, along with recognition in promotional materials during scientific sessions and breaks
- Recognition in the final program and NESVS website
- Pre- and post-meeting registration list
- One blast email to the pre-registration attendance list sent by the NESVS
- Tabletop recognition sign with support level

EXHIBITING

- Two tabletop exhibit spaces (6' x 30') with preferred placement

ATTENDING

- Four complimentary badges for exhibit personnel

Silver Level FEE: \$8,000

ADVANCE & ONSITE PROMOTION

- Onsite signage, along with recognition in promotional materials during scientific sessions and breaks
- Recognition in the final program and NESVS website
- Pre- and post-meeting registration list
- Tabletop recognition sign with support level

EXHIBITING

- One tabletop exhibit space (6' x 30') with preferred placement

ATTENDING

- Three complimentary badges for exhibit personnel

Bronze Level FEE: \$6,000

ADVANCE & ONSITE PROMOTION

- Onsite signage, along with recognition in promotional materials during scientific sessions and breaks
- Recognition in the final program and NESVS website
- Pre- and post-meeting registration list

EXHIBITING

- One tabletop exhibit space (6' x 30') with preferred placement

ATTENDING

- Two complimentary badges for exhibit personnel

Tabletop Exhibit FEE: \$3,000

ADVANCE & ONSITE PROMOTION

- Exhibitor list posted on the NESVS website
- Company included on exhibitor onsite signage
- Pre- and post-meeting registration list

EXHIBITING

- Each company will be provided one 6' x 30' draped/skirted table with two chairs for each exhibit space purchased

ATTENDING

- Two complimentary badges for exhibit personnel

Wireless Access FEE: \$15,000

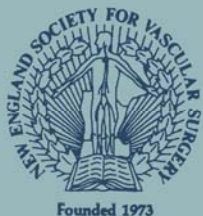
Help attendees keep connected at the Cliff House. This marketing opportunity provides wireless access in the scientific session and exhibit hall.

Hotel Key Cards FEE: \$5,000

Hotel guests attending the 45th Annual Meeting will receive a hotel keycard for their room when they check-in. Your company logo and booth number may be prominently displayed on each key showcasing your company message and driving traffic to your booth. The NESVS will produce the room keys. The company will be acknowledged as a Annual Meeting supporter.

More Information

For more information or additional ways your company can get involved in the 45th Annual Meeting of the New England Society for Vascular Surgery, please contact Jill Beilke, NESVS Executive Director, at jillian@administrare.com.



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Educational Grants

The New England Society for Vascular Surgery also provides companies the opportunity to support the 45th Annual Meeting in the form of an educational grant. Educational grants will support the meeting as a whole and do not promote the company's products, directly or indirectly. In addition to basic educational grants (see application on last page), the NESVS provides the following ways to support the meeting.

Coffee Break FEE: \$5,000/day

Attendees are encouraged to visit the exhibit hall to meet exhibitors during all scheduled breakfast and coffee breaks. Your company will be recognized with signage at each station.

AVAILABLE TIME SLOTS

FRIDAY, OCTOBER 12

Continental Breakfast

7:30 am - 8:30 am

Coffee Break

10:10 am - 10:40 am

Coffee Break

2:55 pm - 3:20 pm

SATURDAY, OCTOBER 13

Continental Breakfast

7:00 am - 8:00 am

Coffee Break

9:15 am - 9:45 am

**Hours Subject to Change Based on Final Program*

Welcome Reception FEE: \$15,000

Kick-off the 45th Annual Meeting of the New England Society for Vascular Surgery! Located in the exhibit hall, the welcome reception is open to all attendees - your company's support will be recognized with signage at the reception. The welcome reception is scheduled for Friday, October 12.

Attendee Bags FEE: \$7,500

This is an opportunity to be the one company to have information in the Annual Meeting attendee bags which every surgeon will receive at registration. Bags will be produced by the NESVS. Please Note: Company name and logo cannot be printed on the bag.



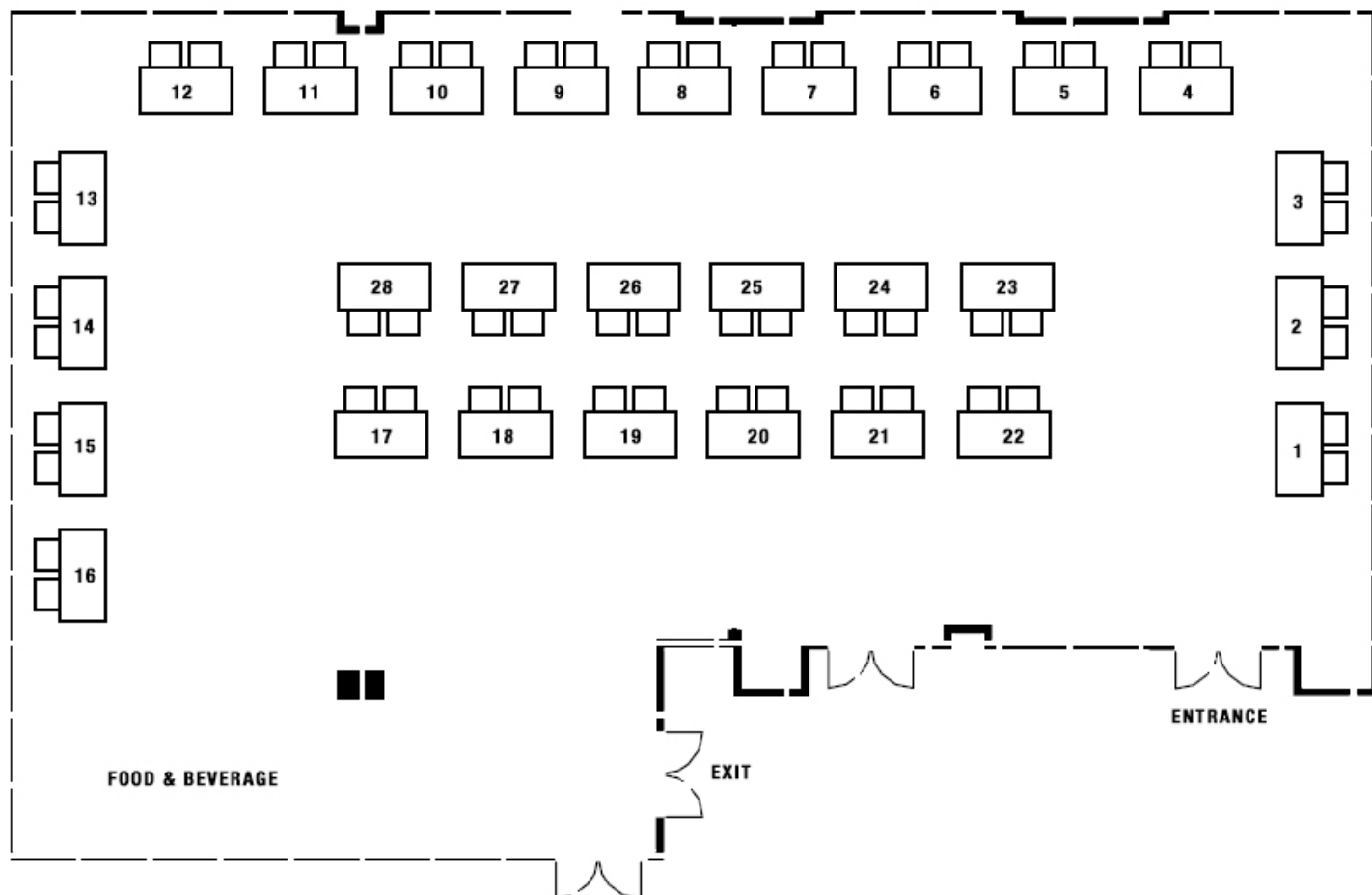


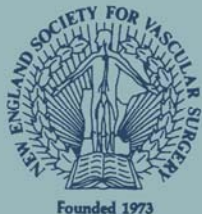
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Floor Plan

Space will be assigned in the order in which applications are received. Exhibitors wishing to avoid assignment of space adjacent to a particular competitor should indicate this on their application. **Please Note: The NESVS reserves the right to alter the floor plan at any time without prior notice.** Applications received after **Wednesday, September 12, 2018** will be accepted on a space available basis.





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Accommodations

The 45th Annual Meeting will take place at the Cliff House in Cape Neddick, ME. **We encourage all attendees to make their reservations as early as possible**, as the block of rooms for the Annual Meeting typically sells out prior to the posted deadline.

Cliff House

Cliff House
591 Shore Road
Cape Neddick, ME 03902
207-361-1000

Cliff House reemerges as one of the most captivating waterfront destinations of its kind following a landmark transformation. This iconic Maine resort, which welcomed its first guests in 1872, inspires a new community of travelers today with remarkable sightlines. Located minutes from Ogunquit's sandy beach and just over an hour north of Boston, Cliff House stretches across 70 oceanfront acres atop Bald Head Cliff on the southern coast of Maine.

Hotel Group Rate

On behalf of our meeting attendees, a **special room rate of \$287/night** has been secured over the dates of the 45th Annual Meeting. The hotel room rate is subject to applicable state and local taxes in effect at the time of check-out.

Reservations must be made by 5:00 pm (eastern) on **Wednesday, September 5, 2018** to guarantee the group rate. After this deadline, **or if the NESVS block of rooms sells out prior to the above mentioned deadline**, availability and rates cannot be guaranteed. Please mention the NESVS Annual Meeting to ensure the discounted rate.

Check-in time is 4:00 pm. Check-out is 11:00 am. Guests arriving before 4:00 pm will be accommodated as rooms become available.

Reservations

All guests must make their reservations by calling Cliff House directly at 855-210-6901. You must identify yourself as part of the New England Society for Vascular Surgery (NESVS).

Visiting Maine

Cliff House is conveniently located in Southern Maine between Ogunquit and York, an hour north of Boston and a forty-minute drive from Portland. The resort can easily be reached from Boston, Portland or Manchester airports and is the perfect spot from which to enjoy the quintessential New England experience.

Guests will also enjoy the scenic nearby towns of Ogunquit and York – with their beautiful beaches, shopping, and restaurants – as well as many opportunities to bike, golf, hike and explore.

Local Attractions

Cliff House is the perfect base from which to explore Maine's beautiful southern coast. The resort's ideal location puts you close to many of the area's most popular attractions.

The Charming Village of Ogunquit

In addition to appealing boutiques and restaurants, Ogunquit offers one of the country's finest beaches.

Kennebunk and Kennebunkport

These charming towns are less than 20-minutes from the resort and offer a pleasing taste of traditional coastal Maine, as well as dozens of excellent shops, restaurants and cafes.

Rachel Carson National Wildlife Preserve

One of the nation's largest and most beautiful natural preserves is just minutes away from the resort. The resort is pleased to offer guides and bird watching kits upon request.



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Application

DEADLINE: WEDNESDAY, SEPTEMBER 12, 2018

Company Name	Exhibitor Coordinator/Title
Address	City/State/Zip
Daytime Telephone	Fax
Email Address	

Marketing Selection [50% Deposit Due With Application]

- ☐ Platinum Level (\$15,000) ☐ Bronze Level (\$6,000)
☐ Gold Level (\$12,000) ☐ Wireless Access (\$15,000)
☐ Silver Level (\$8,000) ☐ Hotel Key Cards (\$5,000)

Educational Grant [50% Deposit Due With Application]

- ☐ Platinum Level (\$15,000) ☐ Welcome Reception (\$15,000)
☐ Gold Level (\$12,000) ☐ Coffee Break (\$5,000)
☐ Silver Level (\$8,000) ☐ Attendee Bags (\$7,500)
☐ Bronze Level (\$6,000) ☐ Other Amount: _____

Exhibit Only [50% Deposit Due With Each Application]

- ☐ Tabletop Exhibit (\$3,000)

Placement In the Exhibit Hall [Every attempt will be made to honor placement requests. However, requests cannot be guaranteed.]

1st Choice: _____ 2nd Choice: _____ 3rd Choice: _____ 4th Choice: _____

If possible, please avoid space near the following company: _____

We agree to abide by the terms and conditions printed in this exhibitor prospectus: ☐ [Please Check]

Product/Equipment Being Displayed

Please list the product/equipment to be displayed at the Annual Meeting: _____

Payment Information

FINAL PAYMENT Full payment is due 30-days prior to the start of the NESVS Annual Meeting.

CANCELLATION POLICY Cancellations received in writing 45-days prior to the start of the Annual Meeting will be subject to a 25% administrative fee. No refunds for cancellations will be made within 45-days of the Annual Meeting.

PAYMENT BY CHECK Please make checks payable to the New England Society for Vascular Surgery and mail to:
100 Cummings Center, Suite 124-A, Beverly, MA 01915

PAYMENT METHOD ☐ MasterCard ☐ VISA ☐ American Express ☐ Check (Check #: _____)

Credit Card #: _____ Exp: ____ / ____ CVV Code: _____

Billing Address: _____

Billing City/State/Postal Code: _____

Name As It Appears On Card: _____

PLEASE EMAIL COMPLETED APPLICATION TO NESVS@ADMINISTRARE.COM OR FAX TO 978-927-7872.