



BUYING A BUSINESS SERVICES

WE CAN PROVIDE YOU WITH THE INFORMATION TO MAKE A DECISION WITH CONFIDENCE. WE CAN PREPARE OR REVIEW AND ADVISE YOU OF THE ASSOCIATED RISKS AND BENEFITS.

If you are looking at buying a business, you should seek as much information about the business as possible.

For example:

- ✓ Check financial statements
- ✓ Check tax records
- ✓ Check assets
- ✓ Know your customers and suppliers
- ✓ Find out why the owner is selling
- ✓ Check legal rights and obligations
- ✓ Check out the competition

Each one of the above steps involves quite detailed checklists of information to be gathered and assessed.

By the end of this process – called DUE DILIGENCE - you should know about the overall financial health of the business, its prospects, competitors and the market. If the vendor is reluctant to provide any financial information, then warning bells should be sounding.

WE CAN ASSIST YOU WITH THE DUE DILIGENCE INVESTIGATION IN ORDER TO HELP YOU MAKE AN INFORMED DECISION - TO BUY OR NOT TO BUY.

CONTACT US FOR AN OBLIGATION FREE DISCUSSION