



19210 S. Vermont Avenue, Building A, Suite 100  
Gardena, CA 90248  
Phone: (310) 538-0233  
www.irwaonline.org

## Course 100: Principles of Land Acquisition October 3-4, 2019 Kansas City, MO



### Course 100: Principles of Land Acquisition

#### Course Description:

This course outlines real estate law terms and concepts. Participants will gain awareness of environmental issues, learn the methods of acquiring and transferring title to realty, three views of engineering plans and the fundamentals in property description systems. Topics also include the requirements of a valid contract, information on easements, deeds, leases, the appraisal process, successful negotiations, and relocation requirements involved with property acquisition and management.

#### Course Level:

Core

#### Topics:

- Real property law concepts
- Acquisition / negotiations
- Property descriptions
- Relocation due to acquisition of real property interest
- Environmental concerns
- Appraisal of real property
- Asset (property) management

#### Course Tuition Includes:

- Participant Manual
- Principles of Right of Way Textbook (desk reference)
- Engineering Tools (engineering scale, protractor and straight edge)
- Real Estate Dictionary

#### Who should take this course:

This course is geared toward the new right of way professional with little or no experience in the right of way field, individuals specializing in a specific area and right of way managers desiring a refresher course.

**100 Principles of Land Acquisition October 3-4, 2019 Kansas City, MO**

Register online at [www.irwaonline.org](http://www.irwaonline.org) / Fax this entire page to IRWA HQ: (310) 538-1471

\_\_\_\_\_

Last Name

\_\_\_\_\_

First Name

\_\_\_\_\_

Title

\_\_\_\_\_

Company Name

\_\_\_\_\_

Address

\_\_\_\_\_

City, State, Zip/Postal Code

(\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_

Phone

Yes  No  
Member

\_\_\_\_\_

Member ID Number

\_\_\_\_\_

Email Address

If payment includes the fees for registrants other than yourself, check here:   
 (Please submit names of other registrants on a separate paper along with this form)  
 Will you also be attending?  Yes  No

	Registration Deadlines	Member Tuition	Non-Member Tuition	Total Tuition Amount
On & Before:	Oct. 31, 2019	\$415.00	\$520.00	_____
On & After:	Sept. 1, 2019	\$440.00	\$545.00	_____

Total Member Registrants: \_\_\_\_\_  
 Total Non-Member Registrants: \_\_\_\_\_

PRINT NAME AS IT APPEARS ON CARD: \_\_\_\_\_ 3-DIGIT CVV: \_\_\_\_\_

AMEX  MC  VISA  Card #: \_\_\_\_\_ EXP: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ Date: \_\_\_\_\_ Amount to be Charged: \_\_\_\_\_

**Course 100: Principles of Land Acquisition October 3-4, 2019 Kansas City, MO**

Sponsor: IRWA Chapter 5  
 Date: October 3-4, 2019  
 Time: 2 days - 8:30 AM to 5 PM Daily  
 City: Kansas City, MO

**Class Location:**  
 Kansas City Water Services Department  
 4800 E. 63rd St.  
 Kansas City, MO 64130  
 Phone: (816) 513-0297  
 Fax: (816) 513-0288  
 Participant Capacity: 40

**Four Ways to Register:**  
 Online: [www.irwaonline.org](http://www.irwaonline.org)  
 Fax: (310) 538-1471  
 Phone: (310) 538-0233, x134  
 Contact Course Coordinator

**Course Instructor:**

Fred Easton, Jr., PLS, SR/WA begun his career at a young age running a survey rod for his Father's mapping company. After serving in the US Navy and then surveying in Central Florida, Fred has been with Farnsworth Group as a Land Survey & GIS manager for Farnsworth's Colorado survey staff for the past 16-years. He has over 23 years of experience in surveying, mapping, GIS, ROW, and construction. Fred's experience include a wide range of industries including utilities, transportation, public bases and campuses, and commercial development. This has included more than 600 miles of right-of-way projects that required writing land descriptions for land acquisition. He also manages right-of-way acquisition and land management projects, bridging the gap between engineering and negotiation. He has served as expert witness on land boundary issues and floodplain mapping. He currently serves the IRWA as Region 9 Vice Chair and on the Chapter 6 Executive Committee. He is past recipient of the Region 9 and Chapter 6 Professional of the Year awards.

**Suggested Accommodations:**

Holiday Inn Express  
 8551 Blue Parkway  
 Kansas City, MO 64133  
 Phone: (816) 997-9444  
 Rate: \$129.00 + tax per night  
 Contact hotel directly for reservations  
 Book early!!

**Course Coordinator:**

Richard Snedegar  
 4800 E. 63rd St.  
 Kansas City, MO 64130  
 Phone: (816) 513-0297  
 Fax: (816) 513-0288  
 Email: [richard.snedegar@kcmo.org](mailto:richard.snedegar@kcmo.org)

**Cancellation Policy:** All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

**Tuition Refund Policy:** Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff ([education@irwaonline.org](mailto:education@irwaonline.org)) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.