

A Video Clip on: “Neighborhood
Revitalization through Culture, Community,
and Creativity” BY Jason Jackson

CREATING SUSTAINABLE NEIGHBORHOOD DEVELOPERS PROGRAM MENTORSHIP PROGRAM

Introduce a mentorship program to develop and revitalize communities that has been infiltrated with blighted properties.

Southern University economic development program wins national award

ADVOCATE STAFF REPORT | NOV. 21, 2016 | 2:30 PM

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The Center for Economic Development Administration of the Southern University College of Business recently won the Judges Award for Overall Best Practices at the University Economic Development Association national summit in Milwaukee, Wisconsin.

Wisconsin.

During the competition, 80 universities in five categories presented innovative programs designed to make a difference in economic opportunity. Southern University competed in the summit as the only historically black college or university with an EDA grant with the U.S. Department of Commerce.

The award-winning research project, Creating Neighborhood Developers, is an accredited program through the College of Business at Southern University, a news release said. Presented by Sung No, assistant professor; Donald Andrews, dean of Southern University's College of Business; and Eric Porter, senior managing partner of ComNet LLC, the project has been adopted as a model by many communities across the state to decrease the high number of blighted properties, to create developers and homeowners, to decrease crime rates and improve neighborhood climate, and to create economic development.

"This program has been provided by the University as an outreach to the community," said Donald Andrews, dean of Southern University's College of Business. "We have put on the neighborhood developers program, which includes 10 instructional sessions that cover topics related to economic development, real estate, financial literacy, and project management. It serves as an opportunity for North Baton Rouge to participate in the development of their own communities."

"In creating this project, it was modeled after a previous program that was used during recovery efforts of Hurricane Katrina in New Orleans," Porter said. "As a Southern University alumnus, I wanted to co-partner with the university to spur economic development and create an entrepreneurship ecosystem within North Baton Rouge."







OFFICE OF
ECONOMIC DEVELOPMENT
IN HIGHER EDUCATION

Creating Neighborhood Development Program
Georgetown University and J. J. McCallister
18201 - 18202

UEDA

EXCELLENCE

Creating Neighborhood Development Program
Georgetown University and J. J. McCallister
18201 - 18202

UEDA

- ▶ Become an expert in acquiring designated properties by the local municipality via Cooperative Endeavor Agreement.

CREATING SUSTAINABLE NEIGHBORHOOD DEVELOPERS PROGRAM: MENTORSHIP PROGRAM



1. Acquisition of Properties via written proposal or present a strategic plan for the local government entity
2. Identify and Secure Funding for the Development Project
3. Inject your design and brand for your development
4. Learn to properly estimate the cost of your development
5. Mentorship in teaching you to bid your project out to contractors..
6. Project Oversight via project management to ensure project is completed and on budget.


CREATING SUSTAINABLE NEIGHBORHOOD DEVELOPERS PROGRAM: MENTORSHIP PROGRAM



AGENDA

- INTRO
- FIRM OF THE FUTURE
- ENERGY ECOSYSTEM
- **SPOTLIGHT:** PAYROLL FOR CONTRACTORS
- **GET PLUGGED IN:** POWER TOOLS & RESOURCES





DreamBoost

Consulting & Impact Strategy

*BOOST YOUR BUSINESS
PERFORMANCE*

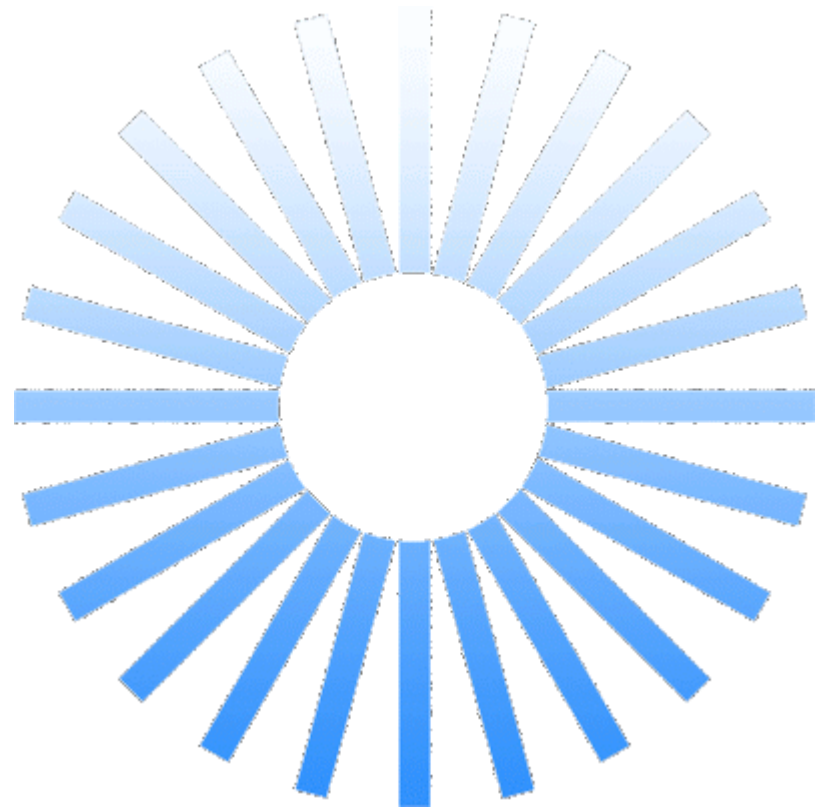




FIRM OF THE FUTURE

AUTOMATION	INTEGRATION	DELEGATION
<i>Realtime information</i>	<i>Smoother workflow</i>	<i>Accessibility and oversight</i>

SUCCESS



Energy Ecosystem

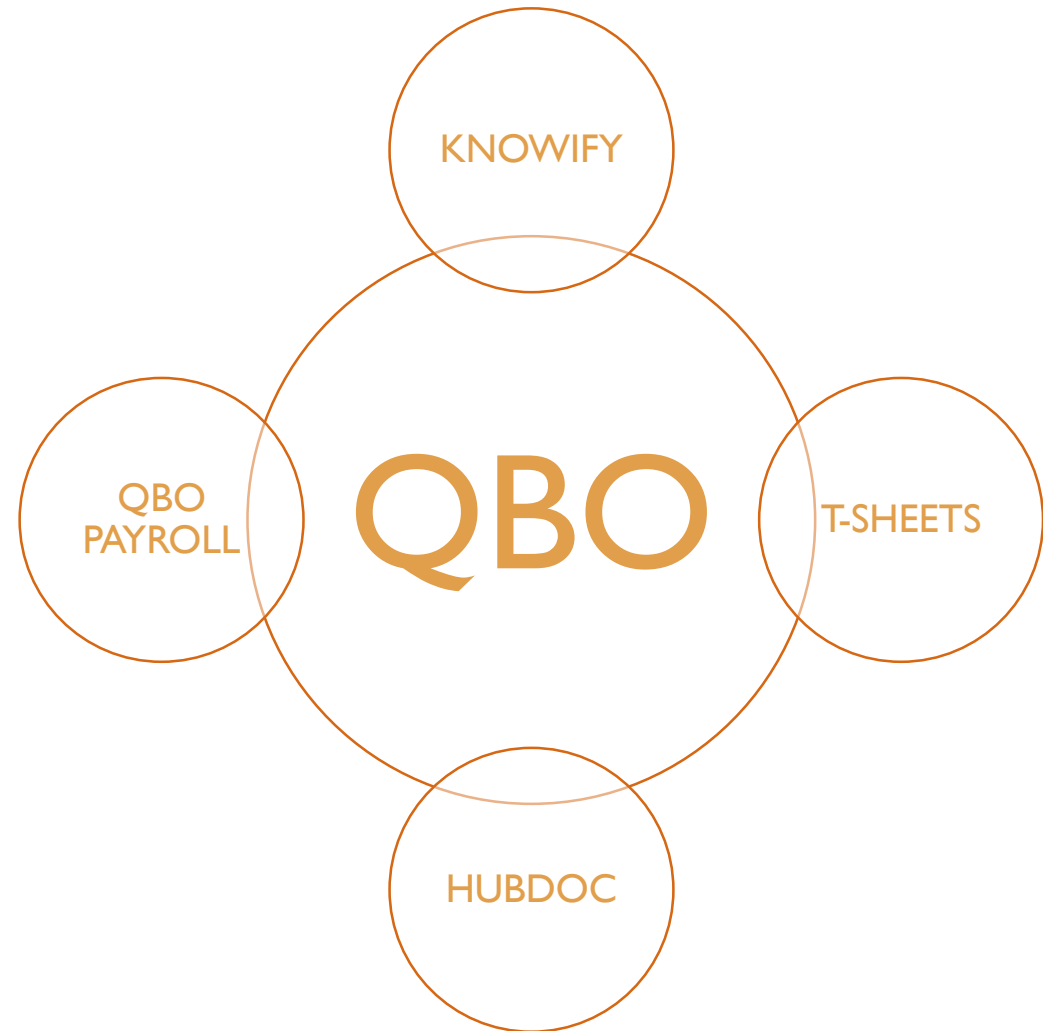
Network of powerful tools and resources that integrate to boost your business performance.

ENERGY ECOSYSTEM:

5 applications to:

Energize & Maximize your
business performance

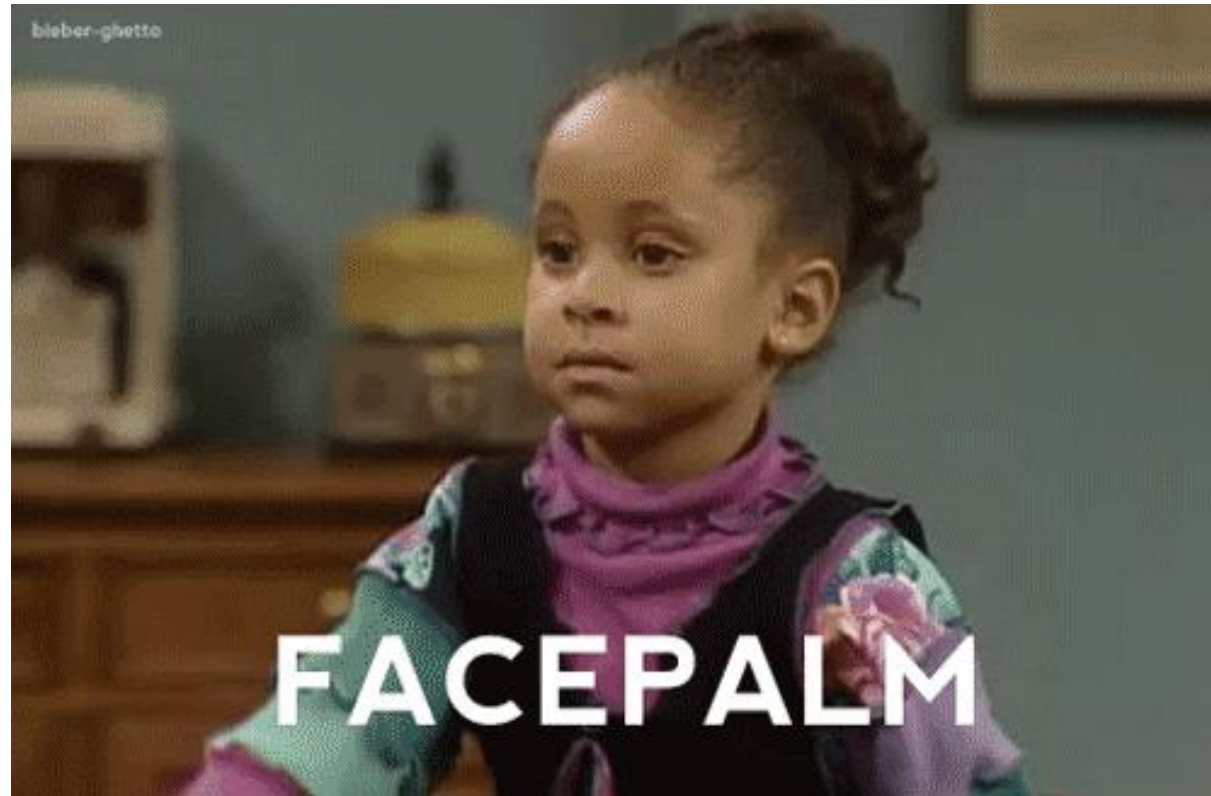
Integrated solutions that enable
you to run a profitable
contracting business on a budget



App Spotlight: QBO Payroll



- ✓ **Pay employees**
- ✓ **Manage 1099 Contractors**
- ✓ **Why it matters**





Employee Vs Contractor

Louisiana law says that you are an employee unless:

- You are free from direction and control in performing your job, AND
- You perform work that is not part of the usual work done by the business that hired you OR is not performed on the business's premises, AND
- You are customarily engaged in an independently established trade, occupation, profession or business.



UNEMPLOYMENT TAX GUIDELINES
FOR EMPLOYERS:
Independent Contractors



3-Fold Test

- ✓ Behavioral Control
- ✓ Financial Control
- ✓ Relationship

Get plugged-in



Denetria Burris



info@dreamboostconsulting.com



www.dreamboostconsulting.com



Creating Neighborhood Developers

“Licensing Requirements for Contractors in Louisiana”

Louisiana Small Business Development Center
Southern University

Presented
by:

Ada Womack-Bell, MBA
Director

EDA University Center for
Economic Development
Southern University, BR



About Us!

- The Louisiana Small Business Development Center offers high-quality technical assistance to existing and start-up small businesses, and to small business entrepreneurs in Louisiana at no cost to the client.
- The Small Business Development Center Network is the largest provider of management and technical assistance for small businesses in the United States, and the LSBDC is a member of that network. The LSBDC is funded in part through a cooperative agreement with the U.S. SBA, LED and participating universities.

Our Mission

- To facilitate the formation and growth of small businesses through individual one-on-one consulting services, entrepreneurial workshops and training programs. We provide the business education and information resources to help develop Louisiana's economy.



Products & Services

- **Consulting**

Our no-cost, confidential consulting assistance is customized to your needs.

- **Workshops & Seminars**

We offer affordable workshops you can attend to learn business basics or to polish your management skills. Topics include marketing, business plan development, technology, taxes, software applications, government contracting, state and local certifications and more.

- **Business Information & Resources**

With our no-cost business information services, the LSBDC can help you gather industry or market statistics for your business or marketing plan, research specific market or industry trends, and identify competitors, suppliers or potential customers.



Comnet, LLC

- **LSBDC Client, Partner and Mentor**
- Long-term Client - 8 years
 - Strategic Plans
 - Marketing Research
 - Financial Statements, etc.
- Partner
 - Education to Small Businesses (Project Management, Networking, Bidding & Estimating, Industry Specific Programs)
- Mentor
 - Assist startups and existing businesses with guidance and resources



Louisiana State Licensing Board for Contractors

The **Louisiana State Licensing Board for Contractors (LSLBC)** was created in 1956 by Act 233 and is governed under Title 37:2150-2192 of the Louisiana Revised Statutes, Chapter 24.

The LSLBC mission is to protect the general public and the integrity of the construction industry.

Through the Commercial Board and its Residential Subcommittee, the LSLBC regulates commercial, industrial, and residential construction projects.



Presentation Source: Louisiana Licensing Board for Contractors



Unlicensed Contractors...

- Cut corners
- Display no skills, knowledge, or competency
- Are not insured or bonded to perform construction work
- Offer cheaper services to the consumer
- “Sounds too good to be true and you get what you pay for”



Licensed Contractors...

- Do it the right way!
- Take pride in their work
- Demonstrate competency and knowledge of construction industry standards
- Doing business compliant and legal by the laws of Louisiana and the Federal Government



LSLBC License Types

- Commercial License
- Residential License
- Mold Remediation License
- Home Improvement Registration

Commercial License

What does Commercial License cover?

- Commercial projects with a value of \$50,000 or more
 - Subcontractor/Specialty Trades for commercial projects with a value of \$50,000 or more
 - Exceptions:
 - Electrical/Mechanical/Plumbing exceeding \$10,000
 - Hazardous materials with a value of \$1 or more
- Hire licensed subcontractors
- More than 19,000 licensed commercial contractors

Commercial License

What are the requirements for licensure?

- Complete and submit an application
- Financial statement with \$10,000 net worth
- Applicant must pass Business & Law exam
- Applicant must pass trade exam, if applicable
- Business entities must be registered with the Louisiana Secretary of State



Electrical, Mechanical & Plumbing Work

Electrical/Mechanical/Plumbing projects exceeding \$10,000 (material and labor combined) requires a Commercial license from the Louisiana State Licensing Board for Contractors.

For Plumbing contractors, contractors must provide a copy of their Master Plumbing License from the State Plumbing Board of Louisiana



Residential License

What does Residential License cover?

- Residential construction or home improvement projects exceeding \$75,000
- Subcontractors/specialty trades for residential projects where the labor and materials exceeds \$7500 for the following specialty classifications: Residential pile driving; residential foundations; residential foundations; residential roofing; residential masonry/stucco; and residential swimming pools
- More than 4,000 licensed residential contractors
- Hire licensed subcontractors



Residential License

What are the requirements for licensure?

- Complete and submit an application
- Financial statement with a minimum of \$10,000 net worth
- Applicant must pass Business and Law exam
- Applicant must pass trade exam, if applicable
- Provide proof of general liability & workers' compensation insurance
- Business entities must be registered with the Louisiana Secretary of State

Licensing Requirements for Building Homes

Residential Building Contractor License

- Single family homes
- A single duplex, triplex, or fourplex

Commercial Building Construction License

- Three or more single family homes built under the same contract in the same subdivision
- Two or more duplexes, triplexes, or fourplexes
- Apartment buildings or condominiums

Residential Specialty Classifications

Effective January 20, 2016, residential subcontractors who bid or perform work in one of the **six new specialty areas** listed below must be licensed for that specialty when the work exceeds \$7,500 (including labor and materials) on any new single family residential home, duplex, triplex, or fourplex.

Residential pile driving

Residential foundations

Residential framing

Residential roofing

Residential masonry/stucco

Residential swimming pools



Residential Subcontract Labor Only Specialty Classifications

Subcontractors working under the direct supervision of a licensed residential building contractor may obtain a **Subcontract Labor Only** specialty classification by:

- Completing and submitting an application
- Submitting an affidavit executed by a licensed residential building contractor that attests to the subcontractor's quality of work and character
- Passing the Law, Rules, and Regulation Exam
- Providing proof of current general liability and workers' compensation insurance



Home Improvement Registration

What does this registration cover?

- Home improvement projects with a value exceeding \$7,500 but not in excess of \$75,000

What are the requirements to obtain registration?

- Complete and submit an application
- Provide proof of general liability & workers' compensation insurance
- Business entities must be registered with the Louisiana Secretary of State

➤ More than 2,200 registered home improvement contractors



Mold Remediation License

What does this license cover?

- Mold Remediation projects with a value of \$1.00 or more including labor and materials

What are the requirements for licensure?

- Complete and submit application
- Financial statement with a minimum of \$10,000 net worth
- Applicant must pass Business and Law exam
- Applicant must complete Louisiana's Unfair Trade and Consumer Protection Law seminar
- Applicant must provide proof of Mold Remediation certification
- Provide proof of general liability & workers' compensation insurance
- Business entities must be registered with the Louisiana Secretary of State

- More than 200 licensed mold remediation contractors



Examinations

- 67 classifications requiring examination
 - See pages 10-16 in binder for list of classifications
 - Most current and updated classifications are found on LSLBC's website www.lacontractor.org
- Examinations are given Monday thru Saturday
- Frequently Administered Exams

Business and Law	1506
Residential Building Contractor	343
Building Construction	303
Electrical Work (Statewide)	212
Mechanical Work (Statewide)	167
- Reciprocity agreements with 22 Boards in 11 States



Examination Testing Locations

Ten Testing Locations Statewide

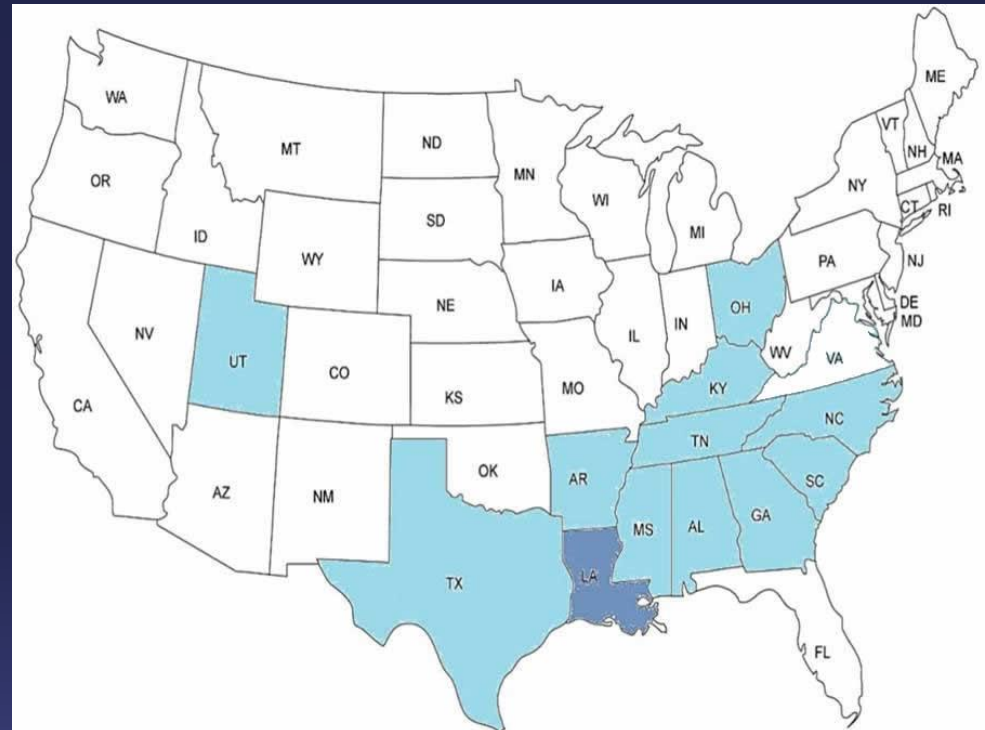
- Baton Rouge main office
- Bossier Parish Community College (Bossier City)
- Delgado Community College (New Orleans)
- Fletcher Technical Community College (Shriever)
- LSU-Alexandria
- Louisiana Delta Community College (Monroe)
- Northshore Technical Community College (Mandeville)
- Nunez Community College (Chalmette)
- South Louisiana Community College-Lafayette Campus
- Sowela Technical Community College (Lake Charles)



Reciprocity

- Louisiana has reciprocity agreements with:

- Alabama
- Arkansas
- Georgia
- Kentucky
- Mississippi
- North Carolina
- South Carolina
- Ohio
- Texas
- Tennessee
- Utah



Other Agencies Who Require Licensure and Regulation

- State Fire Marshal
- State Plumbing Board
- State Horticulture Commission
- Department of Natural Resources
- Department of Health and Hospitals
- Department of Environmental Quality

Contracts

- We calculate total of all labor and material cost to determine whether a contract reaches licensure limits.



Compliance Section

■ Responsibilities:

Monitor and investigate residential, commercial, and industrial construction projects statewide

Prepare violation cases for Board hearings and provide testimony as needed

Educate public on state contractor licensing law



Compliance Section Statistics

Routine site visits	12,000+
Complaints received	858
Cases scheduled for administrative hearings	326
Contractors found guilty and fined/sanctioned	311
Contractors found not guilty/dismissed	6



Complaints Filed to LSLBC

Homeowners

Licensed Contractors

Permit Offices

Agencies



Penalties for Violating Licensing Law

- Unlicensed contractors up to 10% of contract value (Commercial & Residential)

- Licensed contractors
 - Maximum of \$1,000 per violation
 - Suspension
 - Revocation of License
 - Probation

- Home Improvement – up to 25% of contract value

- Other legal remedies: cease & desist orders, permanent injunctions, and court costs

- Contractor Fraud - May be imprisoned up to 5 years when convicted by a law enforcement agency

Licensed Contractor... IT'S THE LAW

Three ways to verify licensure:

1. LSLBC website www.lacontractor.org
2. LSLBC mobile app - **La. Contractor**
3. Text-to-Verify **1-855-999-7896**

LSLBC website: www.lacontractor.org

2525 Quail Drive, Baton Rouge, 70808
(225) 765-2301

Google Custom Search

CONTRACTOR SEARCH CONTRACTORS CONSUMERS

Commercial Agenda for October 16
[Click here](#)

Home
About Us
For Consumers
For Contractors
Contractor Violations
Bulletins & Publications
Frequently Asked Questions
Links
Contact Us

We've gone mobile!







Online Forms

Rules & Regulations

Renew Online
Application, Fees, and all regulations involving the renewal process. [Click here](#) for everything you need to know.

Weather the storm
Don't be a victim twice. Learn the the proper steps to check out contractors for your home repairs.

Newsletter
Type your email address below and receive our monthly news letter to stay in the know!



12 results for "Abc"

- ABC CIVIL CONSTRUCTORS, INC.
Baton Rouge, LA >
- ABC ELECTRIC OF WEST MONROE, INC.
West Monroe, LA >
- ABC HOME IMPROVEMENTS LLC
Baton Rouge, LA >
- ABC PAVING LLC
Erwinville, LA >
- ABC PROFESSIONAL TREE SERVICES INC.
Webster, TX >
- ABC REMODELING & CONSTRUCTION COMPANY, LLC
Metairie, LA >
- ABCO SOUTH ELECTRICAL CONSTRUCTION & DESIGN, L.L.C.
High Point, NC >
- BABCOCK & WILCOX CONSTRUCTION CO., INC.
Barberton, OH >
- FABCO INDUSTRIES, INC.
Bastrop, LA >
- FABCO, INC.
St. James, LA >
- MAHAB CONSTRUCTION COMPANY, INC.
Folsom, LA >
- RABCO CORPORATION, THE
Winter Garden, FL >



ABC REMODELING & CONSTRUCTION COMPANY, LLC

Contractor Detail

Mailing Address

1801 Giuffrias Avenue
Metairie, LA 70001

Phone Number

(504) 666-2580

Active Licenses

48363 - Commercial License Certificate

LICENSED

First Issued: 9/20/07
Effective: 9/21/12
Expiration: 9/20/15

881333 - Residential License Certificate

LICENSED

First Issued: 9/21/11
Effective: 9/22/12
Expiration: 9/21/15

Classifications

BUILDING CONSTRUCTION

Qualifying Party: Anthony Herman Hagstette Sr.
Valid Parishes: ALL

RESIDENTIAL BUILDING CONTRACTOR

Qualifying Party: Anthony Herman Hagstette Sr.
Valid Parishes: ALL



LSLBC Mobile App – LA. Contractor

Verizon LTE

12:51 PM

73%



SEARCH THE DATABASE



Search by Contractor Name



Search by License Number



Search by Qualifying Party

FILE A COMPLAINT



Contractor Complaint

1.0.2

[Visit our website](#)

Text-to-Verify

1-855-999-7896



- New method to verify licensure
- Easy to use
- Simply send a text message to **1-855-999-7896** with one of the following search methods:
 - contractor's name
 - company name
 - license/registration number(only use one search method per text)
- Real time results will be texted back stating their licensure status
- It will also return a message if no results are found.



Louisiana Licensing Board for Contractors

Contact Information

Website: www.lacontractor.org

1.225.765.2301

1.800.256.1392

Physical and Mailing Address:
2525 Quail Drive
Baton Rouge, LA 70808

How to Start a Small Business?

▶ Develop a Business Plan

- ▶ Startup Costs, Product & Services, Management, Operations, Marketing, Funding, etc.

▶ Determine Business Structure

- Sole Proprietorship
- Partnerships
- Corporations
- Limited Liability Company (LLC)

▶ Register your Business - Secretary of State

(www.geauxBiz.com)

- ▶ Register your business name

▶ Obtain a Federal Identification Number from Internal Revenue

- www.irs.gov



- ▶ Register with State Entities

- ▶ www.geauxbiz.com

- ▶ Louisiana Secretary of State

- ▶ Louisiana Department of Revenue

- ▶ Louisiana Workforce Commission

- ▶ Obtain industry – specific licenses and local licenses

- ▶ Register with City for Occupational Licensing

- ▶ Satisfy Tax Requirements

- ▶ Satisfy Insurance Requirements

- ▶ General Liability, Property, Business Interruption

- ▶ Worker's Compensation

- ▶ Accountant, Attorney & Lender



Louisiana Small Business Development Center

Southern University

616 Harding Boulevard
Baton Rouge, LA 70807

Contact Number

(225) 771-2891

Website

www.lsbdc.org

Email

awomack@lsbdc.org



LOUISIANA
WORKFORCE
COMMISSION

**UNEMPLOYMENT TAX GUIDELINES
FOR EMPLOYERS:
Independent Contractors**

THREE FOLD TEST (INDEPENDENT CONTRACTORS) R.S. 23:1472(12)(E) I, II, III

Services performed by an individual for wages or under any contract of hire, written or oral, expressed or implied, shall be deemed to be employment subject to this Chapter unless and until it is shown to the satisfaction of the administrator that:

1. Such individual has been and will continue to be free from any control or direction over the performance of such services both under his contract and in fact; and
2. Such service is either outside the usual course of the business for which such service is performed, or that such service is performed outside of all the places of business of the enterprise for which such service is performed; and
3. Such individual is customarily engaged in an independently established trade, occupation, profession or business.

CAUTION: Although you may not be subject to the Federal Unemployment Tax Act (FUTA), you may be subject to Louisiana Employment Security Law.

GUIDELINES

A. The following factors indicate that the relationship is employment:

1. The individual's services are performed on the business premises of the company.
2. The individual has no financial investment in an ongoing business related to the services he is performing.
3. The company provides supplies, materials and necessary tools and equipment for the individual.
4. The company provides training to the individual in the performance of the services.
5. The company's duties to third parties would require that the company maintain control over the individual's performance of services.
6. The individual uses the company's business name in the performance of the services.
7. The individual is required or expected to personally perform the services.
8. The individual is required to report on a periodic basis the services performed, the amount of time the individual performed the services or other details as to the performance of services.
9. Effective operation of the company's business requires that the individual be supervised or controlled in the performance of his service; there is need for supervision of the individual.
10. There is representation (explicitly or implicitly) by the company to customers or the general public that the individual is an employee of the company.
11. There is no written contract or agreement between the company and the individual.
12. The company can terminate the individual's services at any time without liability for damages.
13. The individual does not have a separate business address or telephone number.
14. The individual is prohibited from competing with the company either during the time he is performing services for the company or for any period thereafter.
15. The service performed is of an unskilled nature.

Presenters' Contact Information:

- (1) Dr. Donald Andrews, Dean, COB, Southern University A&M College, Baton Rouge, LA
Donald_andrews@subr.edu
225-771-2763
- (2) Dr. Sung No, Co-Director, SU EDA University Center for Entrepreneurial and Economic Development
Sung_no@subr.edu
225-771-5954
- (3) Eric Porter, ComNet, LLC
comnetllc@yahoo.com
225-205-6562
- (4) JC Ceaser, Red Horse Infrastructure Group, LLC,
Jc.ceaser@redhorseig.com
(c)225-205-2833
- (5) Denetria Burris, DreamBoost,
info@dreamboostconsulting.com
225-223-0499
- (6) Ada Bell, Louisiana Small Business Development Center,
awomack@lsbdc.org
225-771-2891
- (7) Raymond A. Brown, ESQ
ranthonybrown@gmail.com
225-910-6873

16. The type of service performed by the individual is the only service, or a major part of the service, which the company provides.
17. The individual has no separate insurance coverage for liability in connection with the services performed.
18. The individual has no other similar relationships with companies for which he performs similar services.
19. The individual is paid on a piece-rate or hourly basis rather than for a short-term project or job.
20. The arrangement is for ongoing, continuous services rather than for a short-term project or job.
21. The individual is established to the extent that he is financially dependent on the company, and cannot survive economically if he ceases to provide services for the company.
22. The individual is required or encouraged to keep regular hours or to perform services only during the company's regular hours.

B. The following factors indicate that the relationship is as an independent contractor:

1. The individual has his own place of business separate from that of the company.
2. The individual provides his own equipment, supplies and facilities.
3. The individual pays for his own expenses for travel and entertainment, licensing and occupational permits.
4. The individual has other similar arrangements for the performance of services with other companies.
5. The individual receives payment by lump sum or contract rate rather than by an hourly or piecework basis.
6. The individual holds himself out to the public as available to perform similar services for others and does in fact perform such services for others.
7. The services are of a professional or technical nature, the details of which are outside the usual course of business and best left to the discretion of the individual.
8. The arrangement between the individual and the company is in the form of a written agreement which has a specific contract amount and a definite term.
9. The individual advertises for the performance of services.

C. In determining how these criteria may be applied, the following considerations will be taken into account:

1. Factors must be weighed. Each case has to be considered on its own facts, and the various factors tending to indicate one or the other relationship have to be weighed.
2. General control is sufficient to consider the relationship as employment. It is not necessary that the employer actually direct or control the manner in which the services are performed; it is sufficient if the employer has the right to do so.
3. Written contract. The existence of a written contract is indicative, but not determinative, of independent contractor status. A written contract does not mean there is an independent contract relationship nor does the absence of a written contract indicate that it necessarily is an employment relationship.