



Skyview Aviation, LLC
Tracy Municipal Airport
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Tracy, CA 95377

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Services in Connection with Acquisition of Aircraft

It is assumed that the customer has researched the market according to the customer's own criteria. We are able to assist with direction to appropriate web sites. Once the customer has narrowed down his choice we are able to assist in taking things to the next stage. The following is a brief description of the service we are able to provide.

- Pre-purchase inspection by one of our fully qualified mechanics or a neutral third party.
- Title Search to ensure that the aircraft is lien free and without encumbrances.
- Ferry of aircraft to Tracy for preparation of packing/ loading or for ferrying. If you wish to inquire about Ferry Tank Installation as an alternative way to send your aircraft overseas, please inquire to us.
- Dismantle and packing into a container which may be shared with other customer's aircraft. Two to three aircraft may be loaded into a 40ft high Cube Container.
- Arrangements for shipping and inland trucking, as well as insurance.
- DAR for Export Certificate of Airworthiness
- Corrosion Treatment or other services such as an ELT battery.

Skyview Aviation has been shipping and ferrying aircraft over the past 25 years, a list of references is available upon request.

Consideration of Ramification of Importing an Aircraft

- I) Marine Insurance is obtained for your shipment at a rate of \$650.00US for every \$100,000US value. The client may opt to insure for the declared value plus 10% to cover other expenses.
- II) All charges after the container arrives at the destination port, including wharfage duties if applicable, clearing and customs charges, VAT, sales taxes, etc. are payable in the destination country by the importer. Inland trucking may be arranged with Ocean Freight through Skyview at a rate to be determined, or the customer can make these arrangements and pay fees directly to trucking company.

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III) Fees are negotiated on an individual basis, and are payable in the United States and in general are as follows:

i) Traveling costs including:

- (a) Airfare and transportation arrangements.
- (b) An hourly rate of \$89.00/hour for travel time and inspection. This amount will be deducted from a required pre-paid deposit of \$2,000.00.

ii) Acquisition Fees

- (a) If the aircraft is acceptable to you upon our recommendation, there is a fee of 5% of the negotiated purchase price or \$2,500.00 whichever is greater. The \$89.00 hourly rate for travel time and inspection will be negated and the balance of the aforementioned pre-paid deposit is applied to this fee.

iii) Title Search

- (a) There is an \$85.00 fee if you wish to have a title search performed.

iv) Other Services

- (a) ACT-50 Corrosion treatment is an optional service for your aircraft at the cost of \$350.00.
- (b) If a 406 Hz ELT battery is a regulatory requirement in your country, we can purchase and install with paperwork for \$1,250.00
- (c) If the customer requests any components, propellers, engines, carburetors, etc. to be overhauled or acquired in the United States, these are to be prepaid.
- (d) Items other than the aircraft to be loaded into the container may result in additional fees based on additional labor/ packing materials.

v) Dismantling and Loading

- (a) If we are handling the acquisition of the aircraft, it will be hangared, dismantled, packed, and containerized. The fee for this service is between \$1,600.00 and \$7,500.00 depending on the type of aircraft. In general this fee includes all packing materials, agricultural wood inspection fees/ paperwork, and labor. Some aircraft require special fixtures to support the fuselage/ wings/ etc. and this will be an additional expense. Each type of aircraft will be quoted individually.
- (b) For aircraft delivered to our facility in Tracy for shipping, where we have not been involved with the acquisition or pre buy, there will be a minimum charge of \$3,300.00 for all packing material, agricultural wood inspection fees/ paperwork and labor for dismantling and packing. Any time and materials spent on concluding your transaction will be charged the shop rate of \$89.00 per hour. Examples of this would be transfer of pilots for return trips, documentation with the FAA, etc.



vi) Ocean Freight/ Trucking

- (a) If we are arranging for your ocean freight/ trucking we will need further information about the container's destination. Ocean Freight and trucking fees are different for each port/ location and change approximately every 30 days. This charge is in addition to any dismantling and loading expenses.

Please note the all quotes and estimated must be confirmed in writing to avoid any misunderstandings.

IV. PLEASE SUPPLY THE FOLLOWING INFORMATION:

- Name of Importer
- Address
- Telephone Number (s)
- E-mail Address

When contacting us in the USA, please remember that we are located on the West Coast of the US.

Thank you for your inquiry.

Best Regards

Skyview Aviation.