

RENÉE S. GROSSMAN

319 Aspen Airport Business Center, Unit D • Aspen, CO 81611 • (212) 851-6448 • renee@rsgcapital.com

PROFESSIONAL EXPERIENCE

RSG CAPITAL LLC

Managing Member, Capital Raising & Financial Advisory Services

New York, NY; Miami, FL; Aspen, CO

2002–Presently

- Provide M&A, capital raising, outsourced CFO and general financial advisory services to growth companies
- Completed 12 transactions, over \$900 million in capital raised; led \$30 million buyout of assets in bankruptcy
- Series 7/63 registered with TerraNova Capital Equities, Inc.
- Recent engagements:
 - Advised Bowie Resource Partners, LLC on \$435 million acquisition of Canyon Fuel Company LLC from Arch Coal, Inc. and related \$580 million financing; also responsible for business development and budgeting
 - Advised Bowie Refined Coal, LLC on acquisition of 10 \$45 tax credit Refined Coal facilities and subsequent \$60 million debt financing
 - CFO of AgriVest Americas, Inc., a publicly-traded company investing in Brazilian agriculture
 - Advising publicly-traded company on \$20 million pharmaceutical company acquisition
 - Advising privately-owned trucking company on sale of company

COLOMBIA ENERGY RESOURCES, INC.

Senior Vice President, Corporate Finance

Bogotá, Colombia; Aspen, CO

2010–2012

- Officer and founding shareholder of publicly-traded, exploration stage metallurgical coal mining company with operations in the Republic of Colombia; ceased operations in fourth quarter of 2012
- Raised two rounds of equity start-up capital totaling \$30 million
- Responsible for capital raising, M&A, business development, strategic planning and budgeting

COUNSEL CORPORATION

Vice President, Private Equity Investing

New York, NY

1999–2001

- Executive of publicly-traded Canadian investment company; invested ~\$150 million in two years
- Acquired three telecom companies (one in bankruptcy) and completed four minority investments (sourced two)
- Acting Vice President of Acquisitions and Strategic Planning for I-Link, from May-September 2001

THE SHATTAN GROUP LLC

Vice President, Private Equity Placements

New York, NY

1996–1998

- Completed 15 transactions, raising over \$450 million of equity and debt with institutional investors
- Sourced an \$85 million financing for a route consolidator

THE BOSTON CONSULTING GROUP

Consultant

New York, NY

1993–1996

- Consulted to leading corporations in telecommunications, healthcare, financial services and consumer products
- Key projects: (i) shareholder value realization strategies; (ii) executive compensation plan; (iii) comprehensive pricing and customer segmentation strategy; and (iv) evaluation of new business and acquisition opportunities

WASSERSTEIN PERELLA & CO., INC.

Financial Analyst, Merger & Acquisitions and Leveraged Buyouts

New York, NY

1989–1991

- Evaluated over \$1.5 billion of leverage buyout opportunities, including Caldor and Saks Fifth Avenue
- Analyzed over \$1.5 billion of M&A transactions for clients, including Bloomingdale's and Hard Rock Cafe

EDUCATION

THE WHARTON SCHOOL, University of Pennsylvania

Master of Business Administration

Philadelphia, PA

1991-1993

- Teaching Assistant, MBA Corporate Finance and MBA and Undergraduate Financial and Cost Accounting

THE WHARTON SCHOOL, University of Pennsylvania

Bachelor of Science in Economics, summa cum laude

Philadelphia, PA

1985-1989

- Honors and Awards: Beta Gamma Sigma, Joseph Warner Yardley Award, Dean's List 1985-1989
- Consultant, Wharton Small Business Development Center; Teaching Assistant, Financial and Cost Accounting
- Published "Debits Are On The Left", a comprehensive study guide for Financial Accounting

PERSONAL

- Society of Fellows, The Aspen Institute; Aspen Art Museum Contemporaries member
- Former competitive ice-skater; snowboarding, yoga and hiking enthusiast; Beagle named Lucy