

Ozan Isler

Behavioural & Experimental Economist

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EDUCATION

University of California, Riverside, USA

- Ph.D. in economics (2009)

University of California, Riverside, USA

- M.A. in economics (2006)

Yale University, New Haven, USA

- B.A. in economics with distinction (2003)

OCCUPATION

Research Fellow

2019-present

Centre for Behavioural Economics, Society and Technology (BEST)

School of Economics and Finance, Queensland University of Technology (QUT), Brisbane, Australia

Research Fellow

2014-2017

Centre for Decision Research and Experimental Economics (CeDEx)

School of Economics, University of Nottingham, Nottingham, UK

Assistant Professor

2010–2019

Department of Economics and Finance

Dogus University, Istanbul, Turkey

RESEARCH INTERESTS

- Experimental and behavioural economics
 - Financial literacy and decision-making
 - Reflective foundations of cooperation and morality
 - Preventive health behaviour and public policy

RESEARCH FUNDING

- Templeton Religion Trust International Grant: “Religion as Moral Compass” (\$235,000) 2022-23
- Think Forward Initiative International Grant: “Financial Scarcity & Preparedness” (€80,000) 2020-22
- QUT Business School Research Support: “Experiments on Labour Creativity” (\$10,000) 2020-22
- Network for Integrated Behavioural Science (NIBS) Various Research Awards (£12,000) 2016-2021
- C-SEB, University of Cologne, Start-Up Grant: “Shared Group Identity & Cooperation” (€3,000) 2020-21
- TUBITAK Long-Term Grant: “Resource Scarcity & Cooperation” (Advisor) 2021-24
- TUBITAK Long-Term Grant: “Earthquake Threat & Cooperation” (Advisor) 2021-24
- TUBITAK Short-Term Grant: “COVID-19 Preventive Measures” (Advisor) 2020-21

AWARDS & FELLOWSHIPS

- 2021 Sabanci International Essay Award: “Behavioural Consequences of COVID-19 Threat”
- European Commission, Marie Skłodowska-Curie Individual Fellowship 2015-2017
- TUBITAK Post-Doctoral Research Fellowship, 2014-2015
- Chancellor’s Distinguished Fellowship, University of California, 2004-2009
- Yale College Fellowship, 1999-2003

PUBLICATIONS

Isler O, Rojas A & Dulleck U. (2022) Easy to shove, difficult to show: Effect of educative and default nudges on financial self-management. *Journal of Behavioral and Experimental Finance*, 34, 100639.

<https://doi.org/10.1016/j.jbef.2022.100639>

Isler O & Gächter S. (2022) Peer influence in honesty and cooperation. *Journal of Economic Behaviour & Organization*, 195, 75-86. <https://dx.doi.org/10.1016/j.jebo.2021.12.026>

Bago, B., Kovacs, M., Protzko, ... **Isler O**, ... Matibag, C. J. (2022). Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. *Nature Human Behaviour*, 1-16.

<https://doi.org/10.1038/s41562-022-01319-5>

Van Bavel JJ, Cichocka A, Capraro V, ... **Isler O**, ... Hudecek MFC. (2022). National identity predicts public health support during a global pandemic. *Nature Communications*, 13(517)

<https://doi.org/10.1038/s41467-021-27668-9>

Isler O, Yilmaz O & Maule AJ. (2021) Religion, parochialism and intuitive cooperation. *Nature Human Behaviour*, 5, 512-521. <https://doi.org/10.1038/s41562-020-01014-3>

Isler O, Gächter S, Maule AJ & Starmer C. (2021) Contextualised strong reciprocity explains selfless cooperation despite selfish intuitions and weak social heuristics. *Scientific Reports*, 11: 13868.

<https://doi.org/10.1038/s41598-021-93412-4>

Isler O, Flew T, Erol I & Dulleck U. (2021). Market news and credibility cues improve house price predictions: An experiment on bounded rationality in real estate. *Journal of Behavioral and Experimental Finance*, 31, 100550. <https://doi.org/10.1016/j.jbef.2021.100550>

Nurse MS, Ross RM, **Isler O** & Van Rooy D. (2021). Analytic thinking predicts accuracy ratings and willingness to share COVID-19 misinformation in Australia. *Memory & Cognition*.

<https://doi.org/10.3758/s13421-021-01219-5>

Isler O, Yilmaz O & Dogruyol B. (2021) Are we at all liberal at heart? High-powered tests find no effect of intuitive thinking on moral foundations. *Journal of Experimental Social Psychology*, 92: 104050.

<https://doi.org/10.1016/j.jesp.2020.104050>

Isler O, Yilmaz O & Dogruyol B. (2020) Activating reflective thinking with decision justification and debiasing training. *Judgment and Decision Making*, 15(6), 926-938.

<http://journal.sjdm.org/20/201008/jdm201008.pdf>

Isler O, Isler B, Kopsacheilis O & Ferguson E. (2020) Limits of the social-benefit motive among high-risk patients: A field experiment on influenza vaccination behaviour. *BMC Public Health*, 20(240)

<https://doi.org/10.1186/s12889-020-8246-3>

Isler O. (2020) Rational Actors. In: Shackelford T., Weekes-Shackelford V. (eds) *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_2155-1

Isler O. (2020) Bounded rationality. In: Shackelford T., Weekes-Shackelford V. (eds) *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_2156-1

Yilmaz O & **Isler O.** (2019) Reflection Increases Belief in God through Self-Questioning among Non-Believers. *Judgment and Decision Making*, 14(6), 649-657.

<http://journal.sjdm.org/19/190605/jdm190605.pdf>

Isler O. (2019) Resource scarcity. In: Shackelford T & Weekes-Shackelford V (eds) *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_1585-1

Isler O & Yilmaz O. (2019) Intuition and Deliberation in Morality and Cooperation: An Overview of the Literature. In: J. Liebowitz (Ed.), *Developing Informed Intuitants*, Taylor & Francis, 101-113.

<https://doi.org/10.1201/9780429298097>

Isler O, Maule AJ & Starmer C. (2018) Is intuition really cooperative? Improved tests support the social heuristics hypothesis. *PLoS ONE*, 3(1): e0190560. <https://doi.org/10.1371/journal.pone.0190560>

WORK IN PROGRESS

Isler O & Yilmaz O. (2022, February 21) How to activate intuitive and reflective thinking in behavior research? A comprehensive examination of experimental techniques. <https://doi.org/10.31234/osf.io/jcyt2>

Hoogeveen S, Sarafoglou A, van Elk M, ... **Isler O**, ... Wagenmakers E. A many-analysts approach to the relation between religiosity and well-being. *Religion, Brain & Behavior* [Accepted for publication].

Pavlovic T, Cichocka A, Capraro V, ... **Isler O**, ... Van Bavel JJ. Predicting attitudinal and behavioral responses to COVID-19 pandemic using machine learning. *PNAS Nexus* [Accepted for publication].

Isler O, Yilmaz O & Dulleck U. Scarcity frames value when perceived: Direct replication of Shah et al. (2015) provides consistent results and new insights.

Isler O, Yilmaz O & Dulleck U. Does scarcity impede cognitive function? A comparison of resource scarcity perception manipulations.

Isler O, Yilmaz O & Alper S. The effect of the global COVID-19 threat on national group bias.

Isler O, Kopsacheilis O & van Dolder D. The Description-Experience Gap in Cooperation.

Isler O & Kubitz G. Effects of Managerial Feedback and Economic Incentives on Online Labour Creativity.

Isler O & Gächter S. Economic and Psychological Drivers of Individual Dishonesty.

Isler O, Gächter S, Yilmaz O & Maule AJ. Do the right thing regardless of what others do: Moral and social messages increase cooperation against collective threats.

Isler O, Yilmaz O, Maule AJ & Gächter S. Development of a Safe and Reliable Method for Activating Perceptions of COVID-19 Threat.

Ugurlar P, Dorrough A, **Isler O** & Yilmaz O. The more we know, the more we cooperate: The effect of shared group memberships on cooperation.

THESIS ADVISOR

Findlay E (2021). Effect of Human vs. Robo-Advisors on Financial Decision-Making. *QUT*.

TEACHING EXPERIENCE

School of Business, Economics & Law, University of Queensland

- Behavioural Economics
- Behavioural Public Policy (Philosophy, Politics & Economics Capstone Course)
- Economics for Business

Business School, Queensland University of Technology

- Applied Behavioural Economics

- Contemporary Applications of Economic Theory (Economics Capstone Course)
- Introduction to Economics

Department of Economics and Finance, Dogus University

- Philosophy of Social Sciences (Ph.D.)
- Research Methods in Social Sciences (M.A., M.B.A.)
- Economic Analysis (M.A., M.B.A. & Ph.D.)
- Managerial Economics (M.A., M.B.A. & Ph.D.)
- Microeconomics
- History of Economic Thought
- Current Issues in World Economy
- Development Economics
- Introduction to Economics / Principles of Economics
- Macroeconomics

Department of Economics, University of California, Riverside

- Introduction to Microeconomics
- Intermediate Microeconomics II
- Introduction to Economics
- Money, Banking and Financial Systems

CONFERENCES, WORKSHOPS & SEMINARS

- *2022 QUT BEST Conference on Human Behaviour & Decision Making*, February 2022; presented “Activating intuitive and reflective thinking in behavior research”.
- *QUT Brown-Bag Seminar*, October 2021; presented “Experiments on Creativity of Online Labour”.
- *TIBER 2021 Symposium on Psychology and Economics*, August 2021; presented “Contextualised Strong Reciprocity Explains Selfless Cooperation.”
- *Economic Science Association World Conference*, July 2021; presented “Contextualised Strong Reciprocity Explains Selfless Cooperation”.
- *RExCon21 Conference on Social Preferences and Social Norms*, July 2021; presented “Contextualised Strong Reciprocity Explains Selfless Cooperation”.
- *2021 QUT BEST Conference on Human Behaviour & Decision Making*, February 2021; presented “Religion, parochialism, and intuitive cooperation”.
- *Macquarie University Belief Formation Workshop*, October 2020; presented upon invitation “Prosocial intentions, risk perceptions, and vaccination behaviour”.
- *2020 QUT BEST Workshop on Digital Trust and Well-Being*, June 2020; organizer; presented “Preventing COVID-19: an Australian perspective”.
- *QUT Brown-Bag Seminar*, March 2020; presented “Financial preparedness under cognitive scarcity”.
- *2020 QUT BEST Workshop on Behavioural Health Economics*, February 2020; organizer.
- *2020 QUT Annual BEST Conference on Human Behaviour & Decision Making*, February 2020; presented “Intuitions and strong reciprocity explain cooperation in maintenance and provision dilemmas”.

- *Bosphorus University Workshop on Experimental and Behavioural Economics*, May 2018; presented “Individual Identification of Dishonesty: Economic and Psychological Determinants”.
- *Asia Pacific Economic Science Association Conference*, Queensland University of Technology, February 2018; presented “Identification of dishonesty at the individual level”.
- *European Meeting of the Economic Science Association*, Vienna University of Economics and Business, September 2017; presented “Is intuition really cooperative?”
- *TIBER 2017 Symposium on Psychology and Economics*, Tilburg University, August 2017; presentation on “Honesty, Cooperation and Social Influence.”
- *Behavioural Science Group 5th Summer School on Social Choice and Ethical Decision Making*, Warwick Business School, July 2017; presentation on “Honesty, Cooperation and Social Influence.”
- *European Group of Process Tracing Studies (EGPROC) Conference*, National University of Ireland, Galway, June 2017; presentation on “Is cooperation indeed intuitive? Investigating the issues of noncompliance and misunderstanding”.
- *CDR Invited Seminar Series*, Centre for Decision Research, Leeds University Business School, December 2016; presented “Is cooperation indeed intuitive?”
- *Workshop on the Economics of Corruption: Reinventing Trusted Governance*, University of Passau, November 2016; presented “A modified UG experiment to study in\out group bias”.
- *European Meeting of the Economic Science Association*, Norwegian School of Economics in Bergen, September 2016; presented “Abstract, Concrete & Loaded Framing of the Public Good Game”.
- *Behavioural Science Group 4th Summer School on Decisions from Experience*, Warwick Business School, August 2016; participant.
- *7th International Summer Course on Research Methodology and Ethics in Health Sciences*, Koc University, Istanbul, July, 2016; participant.
- *European Group of Process Tracing Studies (EGPROC) Symposium & Conference*, Max Planck Institute for Research on Collective Goods, Bonn, June 2016; presentation on “Decision Context & Depth of Processing: Is Cooperation Ecologically Intuitive?”
- *Experiments Summer School*, University of East Anglia, June 2016; participant.
- *Cognitive Processes of Economic Decisions*, 7th Thurgau Experimental Economics Meeting, University of Konstanz, Kreuzlingen, April 2016; participant.
- *Assessing Well-Being When Preferences Are Incoherent*, Network for Integrated Behavioural Science Conference, University of East Anglia, April 2016; poster presentation on “Understanding Framing Effects in Public Good Game Instructions.”
- *Behavioural Game Theory Workshop & Summer School*, University of East Anglia, Norwich, June 2015; participant.
- *Summer Institute on Bounded Rationality*. Max Planck Institute for Human Development, Berlin, June 2015; poster presentation on “Are Abstract Tasks Neutral Frames?”
- *Behavioural Science and Policy*, Network for Integrated Behavioural Science Conference, University of Nottingham, April 2015; poster presentation on “Is There a “Neutral” Frame? Using Framing Designs to Study Task Construal in Experimental Economics.”
- *Brown-Bag Seminar*, Centre for Decision Research and Experimental Economics, University of Nottingham, March 2015; presented “Are ‘Abstract’ Tasks, ‘Neutral’ Frames?”

REFEREEING

- Journal of Economic Behavior and Organization
- Journal of Behavioral and Experimental Economics

- Journal of Economic Psychology
- Journal of Economic Methodology

LANGUAGE SKILLS

English (fluent), Turkish (native), German (intermediate), Spanish (beginner)

SOFTWARE SKILLS

Stata, R, z-Tree, o-Tree, LIONESS, ORSEE, Qualtrics, Prolific, MTurk, GPower, Jamovi, JASP