



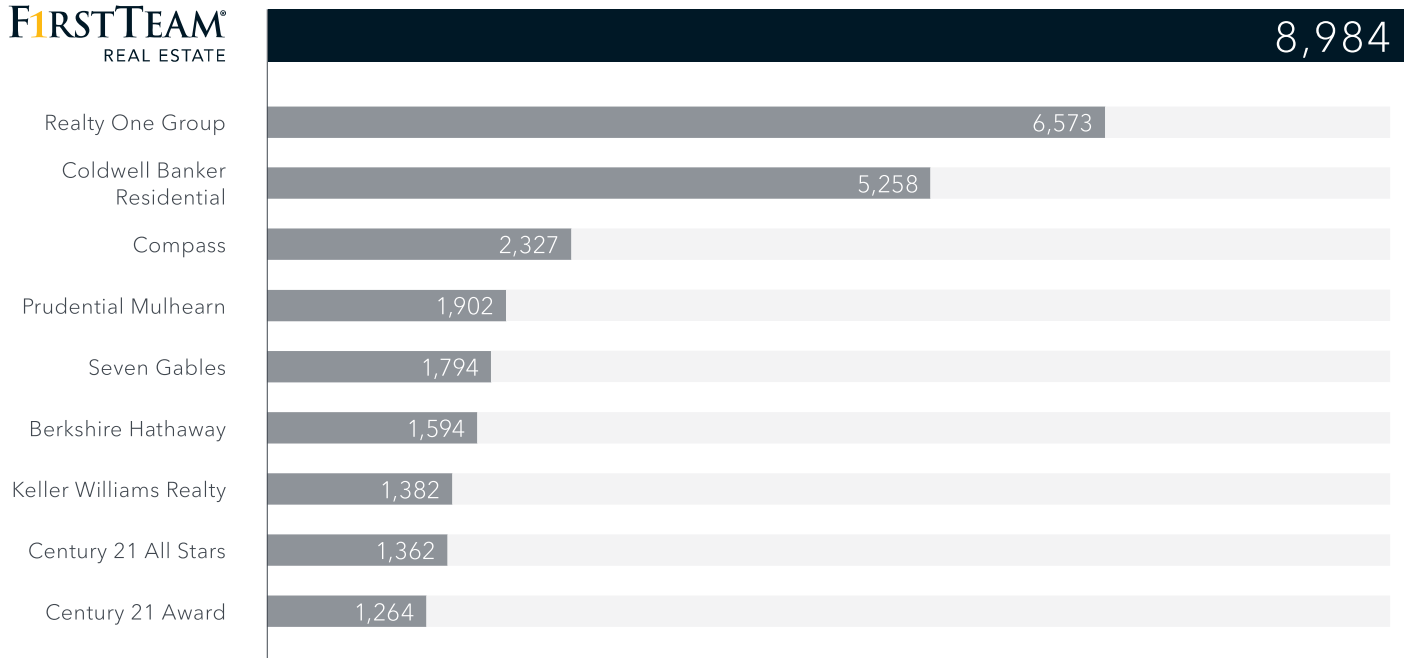
#1 in Southern California, 18 Years in a Row¹

A HOME IS SOLD BY FIRST TEAM IN SOUTHERN CALIFORNIA
EVERY 13 MINUTES²



8,984 SUCCESSFULLY CLOSED TRANSACTIONS IN 2019³

FIRSTTEAM
REAL ESTATE



¹ Top Broker Report published January 2020 based on data available from 7/1/2001-12/31/2019, ALL CRMLS, All Brokers. As reported by CRMLS participating associations/boards of REALTORS® in California. ² Based on total 2019 First Team closed transactions 251 8-hour business days in one year. ³ 2019 First Team transactions as reported by TrendGraphix for ALL CRMLS, All Brokers, and other internal sources to include all transactions completed by First Team sales associates. Competitor transactions as reported by TrendGraphix for ALL CRMLS, All Brokers, 2019.