



# **Statement of Qualifications**

Coto Consulting, Inc.

April 2016



# Introduction

## Coto Consulting, Inc.

- Provides dependable and strategic environmental consulting services
- Formed in 2009
- Registered as a woman-owned, disadvantaged, small business enterprise with numerous federal, state and local government agencies



# Founder: Christina Schwerdtfeger

- Over 29 years experience in the environmental field
- PhD in chemistry
- Accredited as a greenhouse gas lead verifier by California Air Resources Board (Executive Order H-15-125)
- Accredited as a GHG offset lead verifier by California Air Resources Board (Executive Order H2-12-139)
- Certified by RABQSA as a Principal Lead Auditor for EMS (No. 121210)





# Service Areas

## Multi-media Compliance Services include:

- Greenhouse gas and climate change
- Compliance activities - permits, reports, assessments, for: air quality, wastewater, pollution prevention, solid waste, hazardous waste, EPCRA, NPDES, etc.
- Verification of sustainability and GHG reports
- Auditing – EMS, compliance & other
- Training
- Litigation support
- Regulatory strategy development and agency negotiations
- Business development and proposal preparation



# Industrial Clients

- ExxonMobil
- Pacificorp
- Pacific Gas & Electric
- NV Energy
- Southern California Gas Company
- Shultz Steel
- International Flavor & Fragrance
- Royal Dutch Shell
- Lockheed Martin
- Hexacomb Corporation
- Johnson & Johnson
- Medtronics
- Owens Corning
- Firestone Fibers and Textile Company
- 3M
- Coca-Cola



# Government Clients

- Marine Corps Installations West
- Naval Facilities Engineering Command
- Department of the Interior
- Seattle Public Utilities
- Los Angeles County Metropolitan Transportation Authority



# Other Clients

- Cumming Construction Management, Inc.
- URS Group, Inc. (now AECOM)
- LRQA Americas Sustainability Inc.
- EPA Systems, LLC
- ISOS Group
- Osage of Virginia, Inc.
- Eastern Research Group
- E2 Environmental, Inc.
- Converse Consultants



# Awards and Recognition

- Influential Businesswoman Award: Most Influential Business SME Business Owner: Sustainable Environment – California & GHG Specialist Consultancy Firm – California (AI Magazine, 2016)
- Lifetime Achievement Award for Education and Outreach (International Green Industry Hall of Fame, April 2012)
- Business Achievement Award for Civil & Engineering Firms: New Practice Areas -- Climate Change and Sustainability (Environmental Business Journal, March 2010)
- Business Achievement Award for Consulting & Engineering Firms: Climate Change Practice (Climate Change Business Journal, March 2010)
- Project Manager of the Year for Southern California (Radian, 1996 and 1999)
- Award for Excellent Mentoring and Coaching of Junior Staff (CH2M HILL, 2001)





# Kudos

*“The quality of the product that you produced regarding the Environmental Standard Operating Procedures (ESOP's) for the MCIWEST Environmental Management System (EMS) project was outstanding. Each ESOP was standardized, well researched and was easily adapted to the needs and peculiarities of each installation. Without your work we would not have met our requirement to have a fully compliant EMS by 31 December 2007. Thanks again for a great job.”*

**Bill Moog, Acting Environmental Management Officer**  
**MCAS Miramar**

*“...you are on the top of my list of the most professional contractors that I have had the pleasure of working with.”*

**Dave Rodriguez, Manager of the Environmental Branch**  
**MCAS Yuma**



# Kudos

*“Thank you for the great seminar you organized this morning. Christina is a very good speaker, well organized, informative.”*

**Wei Chen, Ph.D., REA, Director of Environmental Division**  
**Prime Wheel Corporation**

*“The GHG seminar was great! I really want to thank everyone that was involved in putting it on.”*

**Scott Storms, REA, Compliance Consultant**  
**AQCS Environmental**

*“The BEST online course organization, clarity and interaction with the instructor - EVER. I've taken a number of online courses and Christina was outstanding!!”*

**Marilyn Johnson, Director Environmental Initiatives and Sustainability**  
**IHS Inc.**



# Speaker/Presenter at Conferences

- Air & Waste Management Association (AWMA)
- Federal Environmental Symposium
- Tri-Service Environmental Technology Symposium
- Marine Corps Installations West Conservation Expo
- Energy and Utility Energy Conference
- Partnership for Environmental Technology Education (PETE) Conference
- Auditing Roundtable



# Instructor and Guest Lecturer at UC Irvine

## University of California Irvine (UCI) Extension:

- Member of Advisory Boards for Environmental Management and Sustainability Certificate Programs
- Instructor in Sustainability Leadership Certificate Program for online class SOCECOL X417.26 entitled “Sustainability Reporting: Drivers, Protocols and Quantitative Methods”
- Instructor in Environmental Management Certificate Program for online class ENGRCEE X496.2 entitled “Multi-media Environmental Compliance”



# Instructor and Guest Lecturer Elsewhere

UCI's Paul Merage School of Business – guest lecturer on sustainability to Supply Chain Management class

Claremont Graduate University

- Greenhouse Gases: Key Concepts and Tools for Decision-makers presented to MGT 715/374

University of California Los Angeles (UCLA)

- UCLA Extension Program – guest lecturer in air pollution control class on pollution prevention



# Instructor and Guest Lecturer Elsewhere

- Los Angeles/Orange County Environmental Training Center - GHGs: Reality vs. Myth
- Central California Environmental Training Center – GHGs: Reality vs. Myth
- Evergreen Safety Council – environmental awareness training
- ISOS Group – GRI training



# Accreditations

Lead Assessor for ISO 14001:2015 with Exemplar

GHG Lead Verifier with CARB as:

- Oil & Gas Systems Specialist
- Process Emissions Specialist
- Transactions Specialist

GHG Lead Offset Verifier as:

- Livestock Project Specialist
- Ozone Depleting Substance Project Specialist
- Urban Forest Project Specialist



# Why Choose Coto Consulting, Inc.?

## Strengths:

- Experienced professional with proven track record
- Ability to provide routine compliance services, as well as planning and strategy development for emerging and difficult issues
- Innovative thinker and problem-solver
- Strong program and project management skills to adhere to SOW, schedule and budget





# Contact Information

For additional information:

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