



# QUOTE

EQ Schools - SE QLD

**Date**  
26 Jun 2018

**Quote Number**  
QU-0338

**Reference**  
SP-0315

**ABN**  
82 621 800 673

The AV King PTY LTD  
27 O'Neil Street  
Moorooka QLD 4105  
AUSTRALIA  
0404 035 335

## Quote for \$2,435 Epson EB-675Wi 'EQ Package' (Installed from \$2,980ex)

Quoted below as 'basic install' \$480ex per room - please confirm with room pics at time of order.

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### EXTRA Fees and Discounts:

The \$180ex 'call out' fee per room is waved when school is under 35km from Brisbane CBD.

Discount of \$80ex per room will apply to any PO for 3x+ rooms (taking the room total of \$3060+gst down to \$2980+gst)

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### System Options:

Swap EB-675Wi to EB-695Wi (with finger touch) +\$395ex

Swap EB-675Wi to EB-675W (non-touch/interactive) -\$340ex [OFF]

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### Install Options:

Add new LAN port (15M max - incl patching and leads) - \$175+gst

Add new GPO (max 10M) - \$135+gst

Remove old AV systems - \$120+gst

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### Other Epson UST options;

Swap EB-675Wi to EB-685W (non-touch/interactive) -\$200ex [OFF]

Swap EB-675Wi to EB-685Wi ('Pen-Touch') +\$140ex

Swap EB-675Wi to EB-696Ui (1920x1200 - with finger touch) +\$1080ex

Swap EB-675Wi to EB-700U (1920x1200 - Laser - non-touch/interactive) +\$1470ex

Swap EB-675Wi to EB-710Ui (1920x1200 - Laser - with finger touch) +\$1960ex

Swap EB-675Wi to EB-1450Ui (MM, 1920x1200 - with finger touch[3800]) +\$1420ex

Swap EB-675Wi to EB-1460Ui (MM, 1920x1200 - with finger touch[4400]) +\$1630ex

Swap EB-675Wi to EB-1470Ui (MM, 1920x1200 - Laser - with finger touch) +\$2640ex

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Links:

EB-675W

<https://www.epson.com.au/products/projector/EB-675W.asp>

EB-685W

<https://www.epson.com.au/products/projector/EB-685W.asp>

EB-675Wi

<https://www.epson.com.au/products/projector/EB-675Wi.asp>

EB-685Wi

<https://www.epson.com.au/products/projector/EB-685Wi.asp>

EB-695Wi

<https://www.epson.com.au/products/projector/EB-695Wi.asp>

EB-696Ui

<https://www.epson.com.au/products/projector/EB-696Ui.asp>

EB-700U

<https://www.epson.com.au/products/projector/EB-700U.asp>

EB-710Ui

<https://www.epson.com.au/products/projector/EB-710Ui.asp>

EB-1450Ui

<https://www.epson.com.au/products/projector/EB-1450Ui.asp>

EB-1460Ui

<https://www.epson.com.au/products/projector/EB-1460Ui.asp>

EB-1470Ui

<https://www.epson.com.au/products/projector/EB-1470Ui.asp>

Description	Quantity	Unit Price	GST	Amount AUD
Epson EB-675Wi Interactive UST Projector PACKAGE Projector + Mount + Speakers + Board	1.00	2,435.00	10%	2,435.00

[AV King / AV Pro Education Term-2&3 2018 'EQ Package Offer':  
\$2435+gst]

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Package cost includes:

Description	Quantity	Unit Price	GST	Amount AUD
<p>1x Epson EB-675Wi Projector (UST 'Pen-Touch' Interactive system for education)  (WITH: 1x UST mount for the above -- Epson ELP-MB46 Ultra Short Throw Wall Mount)  [Epson have 3-years warranty on ALL UST projectors and mounts]</p> <p>1x 50W Speaker set (Wall mounted - with 3-year warranty when sold to EQ by AV-King)  RRP: \$369+extra-warranty - as per:  <a href="http://www.altronics.com.au/p/c0929-redback-165mm-50w-2-way-white-active-speaker-pair/">http://www.altronics.com.au/p/c0929-redback-165mm-50w-2-way-white-active-speaker-pair/</a></p> <p>1x 2400x1200 Premium Porcelain-Magnetic Whiteboard (30kg, 25-year warranty)</p>				
'basic room install cost'	1.00	480.00	10%	480.00
<p>AV King 'Basic Install' assumes school is located +/- 200KM from Brisbane CBD.</p> <p>This includes a 2-man AV install team on-site to;</p> <p>Install UST 'pen touch' interactive UST projector (and it's mount)</p> <p>Install a new 2400x1200 (as per quote) WB</p> <p>Install a new speaker systems (as quoted)</p> <p>Connect systems to existing power and data (GPO on wall &lt;3M from UST mount)</p> <p>Test and demo system (with extra 'detailed' Epson software and use support by FREE video content)</p> <p>--</p> <p>New GPO &amp;/or data point can be installed for extra costs as detailed above.</p> <p>[When UST projector has 'finger touch' an extra \$130+gst install adjustment is added for the time to set-up &amp; test the finger-touch unit]</p> <p>UST = Ultra Short Throw</p>				
EQ AV Wall plate & Cabling kit 5M \$145+gst	1.00	145.00	10%	145.00
<p>HDMI+VGA+USB+3.5mm</p> <p>(\$145+gst assumes 5M lead kit, this will be confirmed via 'room pics')</p>				
			Subtotal	3,060.00
			TOTAL GST 10%	306.00
			<b>TOTAL AUD</b>	<b>3,366.00</b>

## Terms

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To Pay via DD:

Account Name: The AV King PTY LTD

BSB: 064-186

Acc#: 1087 4395

Bank: CBA