



## MÉLANGE – (FRENCH): TO MIX OR BLEND

Hand-poured artisan perfumes prepared in small quantities & inspired by the most sought after notes in fragrance blending.

# 2016

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Rep Group: Ready Set Go Consulting - <u>sales@readysetgoconsulting.com</u> - <u>www.readysetgoconsulting.com</u> - 401-392-3460



## **About Mélange Perfume**

Mélange Perfumes were created by Perfumer Denise Estrada and inspired by the popular custom fragrance bars at her previous Los Angeles retail stores, Mélange Apothecary, Essenza Brentwood and 155 South Apothecary. The stores & perfumes received numerous press mentions and were featured on EXTRA and Good Day L.A.

Today, Mélange perfumes are formulated and hand-poured by our artisans in our Los Angeles studio to ensure your products arrive perfectly fragrant. Our perfumes are the perfect size for a handbag or travel.

**<u>ROLL-ON PERFUME</u>** - .25 oz: 20 beautiful perfumes, influenced by store clients' most coveted fragrance notes for custom blending. Alcohol free, our Roll-On perfumes are formulated in a natural base of Coconut Oil Fractions and Hawaiian Kukui Nut Oil. Coconut Oil fractions allow the fragrances to endure over time. Kukui Nut Oil is a natural antioxidant and adds a rich dimension to the perfume. Each numbered blend is designed to be worn alone or blended. SRP \$20. Our E.O. Essential Oil Blend Perfumes - Three pure essential oil blends, containing essential oil notes selected from around the world in our signature alcohol free, natural base. SRP \$24.

**SOLID PERFUME BLENDING PALETTE** - .63 oz. A set of 4 solid perfumes in a newly redesigned kit with blending instructions. Inspired by the artists' palette, each perfume is designed to be worn alone or combined with others in the palette to create a unique custom fragrance blend – custom blending at your fingertips! All palettes are prepared in our signature base of natural Beeswax & Jojoba oil using essential oils and the finest hybrid fragrance notes available. SRP \$30

**SOLID PERFUME SINGLES** - .56 oz. Eight of our most popular fragrance blends in a handcrafted base of natural Jojoba Oil and Beeswax. This meticulous process produces a solid perfume that glides onto the skin and disperses the fragrance notes perfectly. Each solid perfume can be worn alone or blended together in infinite ways to create your own custom fragrance blend. *Limited Edition Blends are also available seasonally.* SRP \$18

<u>LUXE BODY CRÈME</u> – 125 gr. Our luxurious Aloe Vera based crème is enriched with nourishing Jojoba Seed Oil, Almond Oil and Mango Butter. A customer favorite at our Apothecaries, Luxe Body Crème is available in four memorable blends perfectly formulated to layer with your favorite Mélange Perfume. SRP \$17

<u>Sugar & Honey Scrub</u>- 125 gr. Organic Sugar-Cane based body scrub uniquely formulated with replenishing Honey, Shea Butter and extracts of Agave, Calendula & Hibiscus flowers. Infused with aromatic notes of Ume Plum, fresh Ginger and Sakura Flowers. A spa inspired treatment that will leave your skin smooth and radiant! SRP \$18

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### MÉLANGE ROLL-ON PERFUMES

Twenty distinct perfume blends influenced by Mélange clients' most coveted fragrance notes used in custom blending. <u>Alcohol free</u>, Mélange perfumes are hand-poured in a base of natural Coconut Oil fractions & antioxidant Hawaiian Kukui Nut Oil. Blends are numbered in an archive format and can be worn alone or layered. Retail partners receive a customized Blending Guide for their store that lists only the perfumes they carry, fragrance notes they contain, and ways they can be worn together. Opening Order: \$150 USD

<u>No. 1</u> cucumber, waterlily, musk, grass

<u>No. 2</u> mimosa blossom & citron <u>No. 3</u> japanese tea rose & sakura blossom

<u>No. 4</u> sakura blossom, ginger & white tea

<u>No. 5</u> tahitian gardenia & white tea

<u>No. 6</u> pomegranate & grapefruit

<u>No. 7</u> iris & peony

<u>No. 8</u> amber, vanilla orchid, plum blossom

<u>No. 17- New!</u> orchid, choisya, tuberose

No. 19 – New! lilac, tobacco & peony <u>No. 9</u> melati jasmine, black currant, grapefruit

<u>No. 10</u> white lily, sandalwood, amber, tonka <u>No. 11</u> sugandaraja tuberose, neroli, jasmine

<u>No. 12</u> frangipani & tahitian gardenia

<u>No. 13</u> amber, chocolate, guava, gardenia

<u>No. 14</u> plum blossom & tobacco leaf

<u>No. 15</u> cedar, musk & patchouli

<u>No. 16</u> paperwhite

<u>No. 18 – New</u>! lychee, yuzu & bergamot

No. 20 – New! lotus flower, jasmine & plum

Wholesale Cost:\$10 eachOpening Order:\$150 = 15 Units - (5 perfumes x 3 qty. plus complimentary Testers)Reorder:1 Case



MÉLANGE ROLL-ON PERFUMES ESSENTIAL OIL BLENDS

Three memorable artisan perfumes containing pure essential oils carefully selected from around the world. Hand-poured at our Los Angeles studio, these alcohol free perfumes are prepared in small quantities using a base of natural Coconut Oil fractions, which allow the true beauty of the essential oils to prevail and endure; and antioxidant Kukui nut Oil. **Opening Order:** \$144



e.o. 1 Indonesian Jasmine pink grapefruit & moro blood orange



*e.o.* 2 italian bergamot brazilian mandarin indian orange blossom malayasian ylang-ylang



*e.o.* 3 french lavender moroccan tangerine dark patchouli leaf creamy oak moss

<u>Wholesale Cost:</u> \$12 each/Reorder: 1 Case. Opening Order: 12 Units (4 perfumes x 3 skus plus complimentary Testers) Reorder: 1 Case.

Please Note: Due to high cost of essential oil production, any orders under the minimum will NOT receive complimentary Testers. Cost for additional Testers is \$6.00 each.



MÉLANGE SOLID PERFUME BLENDING PALETTES

Inspired by the artists' palette, a set of four solid perfumes in a newly redesigned kit complete with blending guide. Each perfume is designed to be worn alone or combined with others in the palette to create a unique custom fragrance blend – custom blending at your fingertips! All palettes are handpoured in our signature base of natural Beeswax & Jojoba. Opening Order: \$180/\$225

amber notes palette no. 1 amber, plum & vanilla orchid santal, lily & tonka tobacco leaf patchouli & musk

#### <u>Citrus notes palette no. 1</u>

grapefruit & pomegranate bergamot & jasmine mandarin & tea citron & casis

amber notes palette no. 2 sandalwood, patchouli, ambrette tonka, tuberose & chocolate vetyver bourbon, tobacco, guiacwood madagascar & vanilla absolute

vanilla notes palette no. 1 vanilla & Figuier vanilla, plum & amber vanilla & mandarin vanilla & plumeria

#### green notes palette no. 1 green tea & honeysuckle cucumber, sakura & white tea cut grass & paperwhite mimosa, mint & citron

#### <u>fruit notes palette no. 1</u>

currant & grapefruit sakura blossom & ginger plum & tobacco leaf pear & fig

floral notes palette no. 2 iris & ambrette sugandaraja tuberose & ylang peony & tobacco leaf neroli & choisya blossom

#### <u>floral notes palette no. 1</u> jasmine & neroli casablanca lily & tuberose

japanese tea rose & sakura frangipani & gardenia

#### Essential oil notes palette no. 1

lavender & tangerine bergamot, orange & mandarin jasmine & pink grapefruit ylang ylang & patchouli

### green notes palette no. 2

fig & clementine honeysuckle, bergamot & mimosa camellia & waterlily grass & baies rose

- <u>Wholesale Cost</u>: \$15 each Reorder: 1 case.
- Opening Order 1: New Palettes -12 qty (3 palettes x 4 qty. plus free Testers) \$180
- Opening Order 2: Any 15 Palettes (sold in multiples of 3 plus free Testers) \$225



MÉLANGE SOLID PERFUME SINGLES

Our most popular single notes & blends, artfully formulated in a base of natural Beeswax and Jojoba Oil. A perfect hand-poured solid perfume that glides onto the skin and disperses the fragrance notes beautifully.

Wear our solid perfumes alone combine them to create your own custom fragrance blend. At .56 ounces they are the perfect size for a handbag or travel because when you love your fragrance it should go everywhere with you. Opening Order: \$135 USD

- Pink Grapefruit & Jasmine essential oils New for 2016!
- Cedar, Musk & Patchouli
- Tobacco & Tea Noir
- Neroli Blossom & Orange
- Mimosa Blossom & Citron
- Fig & Anjou Pear
- Melati Jasmine
- Gardenia
- Japanese Tea Rose & Sakura (seasonal)
- Amber, Plum & Vanilla ( seasonal)
- Plum Blossom & Tobacco ( seasonal)
- Frangpani & Amber (seasonal)
- Ginger & Honeysuckle (seasonal)
- <u>Wholesale Cost</u>: \$9 each
- Opening Order: 15 Units (5 perfumes x 3 qty. plus complimentary Testers) \$135
- Reorder: 1 case



MÉLANGE LUXE BODY CRÈME

Our luxurious Aloe-Vera based crème is enriched with nourishing Jojoba Seed Oil, Almond Oil and Mango Butter. A customer favorite at our Apothecaries, Luxe Body Crème is available in five memorable blends perfectly formulated to layer with your favorite Mélange Perfume. 125 grams. Opening Order: \$102 USD



Mimosa Blossom & Grapefruit



Tonka Bean, Tuberose & Chocolate



White Tea, Cucumber & Cut Grass



Waterlily, Camellia & Magnolia



Amber, Plum & Vanilla Orchid – NEW!

- <u>Wholesale Cost</u>: \$8.50 each
- Opening Order: \$102 12 Units (4 crèmes x 3 qty. plus complimentary Testers)
- Reorder: 1 Case



## MÉLANGE SUGAR & HONEY SCRUB

Our organic Cane-Sugar based body scrub is uniquely formulated with replenishing Honey, rich Shea Butter and renewing extracts of Agave, Calendula & Hibiscus flowers. Nourishing and aromatic, this spa-inspired treatment is infused with notes of Ume Plum, tropical Ginger and spring-blooming Sakura Flowers. to leave your skin soft and radiant.

> 125 grams. Opening Order: \$54 USD

- <u>Wholesale Cost</u>: \$9.00 each
- Opening Order: \$54.00 6 Units + Complimentary Tester
- Reorder: 1 Case

# MÉLANGE TESTER DISPLAY UNITS



## **Roll On Perfume Tester Display**

This Acrylic Strip holds 6 Roll On Perfume Testers. COST: \$9.00. FOR EACH DISPLAY YOU ORDER, WE PROVIDE ONE FREE PERFUME TO OFFSET YOUR COST.



## Solid Perfume Blending Palette Tester Display

Black Acrylic with lip to hold the palette in place. Easy to leave open and close at the end of the day. COST: \$7.00. FOR EACH 2 DISPLAYS YOU ORDER, WE PROVIDE ONE FREE PALETTE TO OFFSET YOUR COST.