

Australian Global Agri Solutions Pty Ltd 2016

COMPANY PROFILE

PREMIUM AGRICULTURAL CONSULTANCY



AboutAustralian Global Agri Solutions

Overview

Australian Global Agri Solutions

Focused on the practical application of 20 years experience in international agriculture

Drawing on the experience from a diverse group of industry associates, Australian Global Agri Solutions (AGAS) is a provider of premium agri consultancy, project management and industry insight.

Superior industry connectivity ensures that AGAS delivers comprehensive and current information and advice on investment opportunities and strategy, livestock breeding and production and integrated supply-chain creation and management.

Working closely with clients, AGAS provides detailed assistance, industry-specific due diligence and tailored consultancy.

UNIQUE TO AUSTRALIAN AGRICULTURE

For Investors AGAS provides fully customised consultancy around agriculture investment opportunities, aggregation of assets and independent advice on supply-chain creation including farm management, strategy and growth.

AGAS are specialists in agricultural due diligence, premium livestock genetics, livestock breeding programs and animal husbandry.

AGAS provide specialist consultancy surrounding Live Export connectivity and procedure, as well as providing auditing services for facilities and training for companies and staff on quality assurance and animal husbandry.

For Vendors AGAS assists in the development and presentation of tailored information memoranda, and the identification, sourcing and qualification of suitable investors in agriculture projects.

For Companies AGAS delivers independent and detailed insight on global agriculture. With a strong focus on new & emerging markets and integrated supply-chains, AGAS is an independent agri-specialist focused on industry-specific advice and guidance. AGAS has superior industry connectivity and brings awareness and integrated advice to agriculture investment and trade.



Managing Director AGAS

Martin Lill
Managing Director

Over 20 years international agribusiness and integrated farm management experience

Martin specialises in the design, creation and the practical application of integrated supply chain solutions for the beef industry.

With extensive industry experience in emerging markets and concept-to-production project management in Latin America and SE Asia, Martin excels in agriculture industry connectivity; identifying key agribusiness opportunities and developing vertically integrated supply chains and transitioning these to the market.



Key Associate

Margaret Will Strategy & Management

Australia's leading specialist on supply chain creation, strategy and management

Margaret provides strategic advice on the practical application of government policy, international protocol, business growth & strategy, certification and human resources.

Margaret is a global leader in market development in agricultural and food industries and has extensive experience in South East Asia, MENA and North Asia regions.

Margaret is responsible for the operations of the professional farm management services provided by Australian Global Agri Management and overseas the strategic management of investment projects.



Key Associates Australian Global Agri Solutions



Ben Hill Market Access

Extensive experience in global market access and value-add systems

Drawing on 20 years experience in livestock production and the application of agricultural systems, supply-chain management and strategic market access, Ben is focused on providing specialist advisory on certification, systems auditing and the management of integrated supply-chain investments. Ben is a fully accredited livestock assessor for live export programs and a world-leader in genetic selection of Angus breeding programs.



Caitlin Warner
Livestock Breeding & Genetics

Technical Skills and Key Industry Understanding

Caitlin is an industry professional specialising in animal husbandry, genetic selection and artificial breeding.

An accomplished livestock judge, Caitlin is experienced in international protocol, health testing, import/export procedure and formal government process.

Caitlin manages livestock breeding programs including the import/export of beef cattle genetics and the implementation of artificial breeding programs.



Matt Ahern Farm Management Systems

Practical Systems Management

Matt brings a wealth of practical experience and applied industry connectivity to AGAS. Specialising in practical systems, farm management efficiencies and processes, Matt is a qualified auditor and assessor for agricultural systems Australia-wide.

Matt develops investment aggregations and oversees management systems for Australian Global Agri Management and provides valuable insight into the Australian beef industry.



Jen Hopper Human Resources & Training

Dedicated to strategic networks, training and business development, Jen brings extensive experience in rural employment and human resources to AGAS.

With a special focus on staff training, certification and accreditation, Jen is instrumental in effectively communicating across levels of governance and has peerless knowledge of employment processes, staff management and leadership in rural industries.



AGAS has demonstrated experience in researching and applying niche value-add production methodology including organics, free range, pasture fed and humane choice



Point of Difference

Australian Global Agri Solutions

Unique to Australian Agriculture – Mission Statement

Australian Global Agri Solutions is unique to the agricultural consultancy scene.

AGAS is an agriculture industry specialist that brings together highly skilled associates with peerless connectivity in the Australian and international agriculture industry.

Backed by decades of practical, hands-on experience, AGAS is focused on connecting the very best Australian agricultural opportunities and commodities to the world.



Australian Global Agri Solutions works with clients to access the very best Australian livestock, animal genetics, key asset acquisitions and agri-training.

With over 20 years experience in international agriculture, AGAS is an industry leader in global agri advice, livestock breeding and sourcing and can help your business source premium agri commodities and key assets for long term strategic outcomes.

Core Beliefs

We work collaboratively with clients to achieve balance with demonstrated and measurable results.

We recognise the unique position of Australian Agriculture in a global market and the clean, green and sustainable qualities that it brings.

We believe that the skills held by Australian agricultural families contribute to the industry and we understand that the greatest asset in agriculture comes from within.

We believe that farmers are the greatest assemblage of experience, insight and knowledge in the agriculture industry and we a dedicated to ensuring that Australian agriculture remains efficient, healthy and productive.

We are focused on providing the very best and independent advice on global Agriculture and work closely with clients to provide most accurate and current industry insight.









backed by over 20 years of hands-on, practical experience in beef cattle and beef supply chains, policy and management.



Agri Specialists Australian Global Agri Solutions

Independent Agricultural Advice

Australian Global Agri Solutions provide premium advice and guidance on Australian Agriculture and are specialists in livestock management, genetics and breeding programs.

With superior connectivity and industry reach, AGAS assist clients in the creation and management of agri assets and entire supply chains with a strong focus on long-term relationships.

Agri Asset Acquisition

AGAS excel at developing significant long-term relationships with businesses wishing to invest in Australia's supply of premium Agri products and have over two decades experience in international agribusiness, livestock breeding and new and emerging markets.

AGAS provide specialist advice surrounding the identification of key agri assets and assist in the aggregation and creation of supply chains in the Australian Agricultural industry.

Leveraging industry connectivity and experience, AGAS has insight into premium assets and can act as a key aggregator on investment developments.

AGAS is currently involved with Agri assets across the entire spectrum of Australian Agriculture from A\$5-300m.

Live Export Connectivity

AGAS draws on a highly qualified network of suppliers to source and supply a consistent supply of the most appropriate beef cattle for live export.

With strong alliances within the live export trade, AGAS provide industry access to companies wishing to commence trade in LiveEx.

AGAS has established effective network relationships with live exporters of high-value livestock for breeding purposes and can arrange the quarantine transport and Airfreight of premium livestock to almost anywhere in the world.

Livestock Genetics & Export

With over 20 years experience in the international animal breeding industry, AGAS is ideally placed to guide and supply clients with the most appropriate livestock genetics from all breeds of beef Cattle, Meat Sheep and Boer Goats. AGAS specialize in the selection, collection and export of frozen livestock semen and embryos.

Professional Farm Management

AGAS provide integrated farm management services for many types of agri investments.

Professional farm management is outcomes-focused and AGAS work closely with clients to develop targets, and establish goals for individual farms or entire production systems.

Total Farm Management Solutions ensure the efficient and longterm management of assets and include all necessary government documentation, human resources, animal husbandry & inventory, as well as integrated solutions between and within supply chains.

Training

AGAS can help to establish training and quality assurance programs for agriculture and associated industries including culturally sensitive training of management and staff for animal husbandry and facilities.









Agri Management Australian Global Agri Solutions

Farm Management

With international experience in total farm management solutions, AGAS provide practical management for farm production systems. AGAS are experienced in livestock breeding, animal husbandry and artificial breeding technology and export and are industry leaders in value-add markets such as organic certification.

Business Management

Specialising in the development an application of agriculture production systems, from livestock breeding programs to the creation of integrated supply chains including value-add and processing capabilities.

AGAS have peerless industry connectivity and have the capability and necessary experience to link existing assets with qualified opportunities providing efficient and scalable models. All compliance and compulsory licensing, and regulatory documentation are handled by dedicated department ensuring Demonstrated Experience the business is current with all necessary licensing.

Human Resources

AGAS has dedicated members responsible for sourcing and management of the very best staff and contractors, ensuring production efficiencies and quality assurance to the investor. A qualified HR team manages logistics and compliancy for all aspects of the investment.

Agriculture Strategy

AGAS work closely with investors to develop and acuate business strategy in the real marketplace. Backed by over 30 years experience in international agriculture production systems, AGAS is dedicated to providing current and knowledgeable consultancy on expansion models, due diligence, livestock selection and breeding and export of livestock and commodities.

Centralised Management

To ensure the production and management model is as efficient as possible, AGAS operate out of a centralised manage structure. State, Regional and On-Farm Managers report to a central board. Productivity, offtake and expenditure forecasts and reports provided on a monthly basis, while weekly updates are electronically uploaded to all managers to ensure total connectivity. The very latest technology allows for rapid communication and dissemination of strategic information to all division managers.

AGAS has over 30 years experience in international agriculture with a highly developed skillset in the beef industry. AGAS are able to provide detailed insight into the greater industry while having hands-on and practical experience at a farm-gate level.

Technology

Technological advances in agriculture are creating efficiencies in time, quality and cost benefits. AGAS are devoted to the adoption of new technologies in animal husbandry and livestock management, pasture and cropping as well in product traceability and quality assurance.

Industry Connectivity

AGAS are specialists in the creation of integrated supply chains and leverage an extensive network of industry associates to access premium information, technologies and off-market agri-assets.

With experience in international in beef production systems AGAS has the capacity to draw on local, regional and international information and associates for strategic opportunities.







ContactAustralian Global Agri Solutions

For more information or specific details on investment opportunities contact

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AGAS provides premium consultancy on Australian agriculture, assets and the creation and management of agricultural Supply Chains.

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