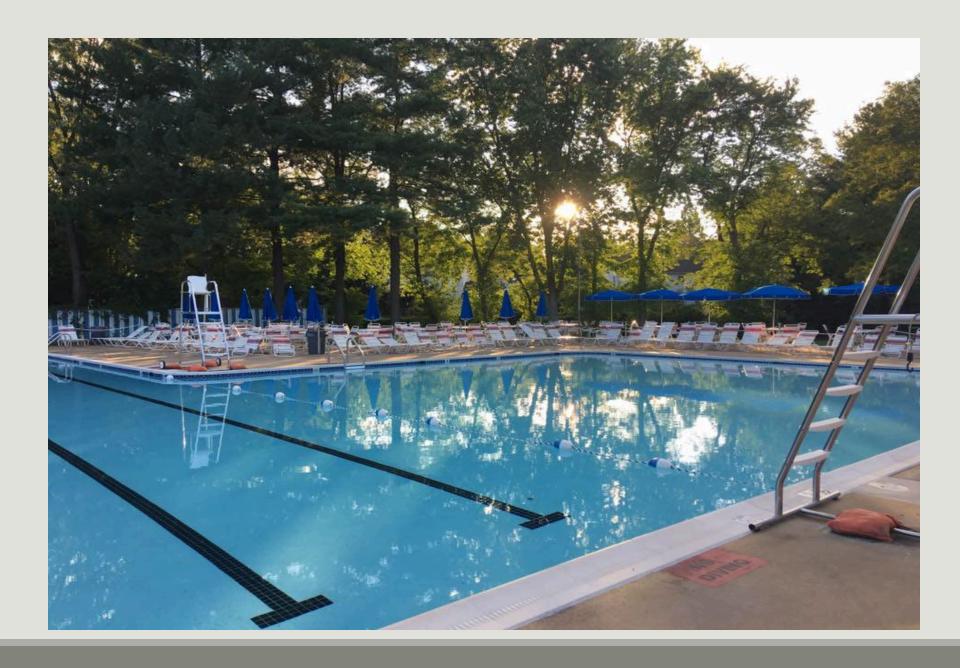
Hayfield Farm Swim Club

ANNUAL MEMBERS MEETING OCTOBER 20, 2022



Financial Report – Overview

Net Income	\$8,163
Total Expenses	\$345,162
Total Income	\$353,325

Iruist Checking Account	
Opening balance	\$63,298

Closing balance \$71,461

Morgan Stanley Investment Fund

Opening balance \$90,760

Closing balance \$96,243

Closer Look at 2022 Income

Dues	\$155,749
Leases	\$93,050
Swim and dive	\$34,691
Snack bar receipts	\$20,845
Guest passes	\$16,235
Late summer passes	\$9,868
Share sales	\$9,350
Swim lessons	\$4,367
Social events	\$4,017
Refunds & misc. income	\$3,439
Pavilions	\$1,714
TOTAL	\$353,325

Closer Look at 2022 Expenses

Payroll	\$163,865				
Upgrades, maintenance, opening & closing	\$75,120				
Insurance, permits and taxes	\$16,631				
Utilities	\$14,949				
Snack bar food & supplies	\$14,476				
Transfer to investment fund	\$12,000				
Share and other refunds	\$9,530				
Pool chemicals & supplies	\$9,295				
Lawn & landscaping	\$9,074				
Operations	\$7,213				
Social events	\$6,894				
Legal, accountant, and bank fees	\$3,399				
Misc. expenses	\$1,608				
Swim and dive	\$1,109				
TOTAL	\$345,162				

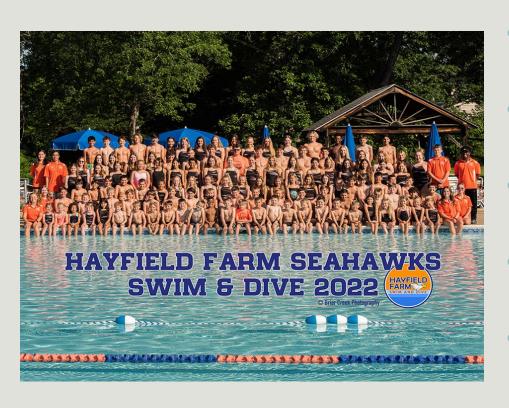
Maintenance & Upgrades

Season	Maintenance	Upgrades & Improvements						
2012	\$21K	\$17K (baby pool; outdoor lights)						
2013	\$14K	\$32K (baby pool; diving boards, re-gravel parking lot)						
2014	\$15K	\$13K (computer equipment; keytags)						
2015	\$14K	\$62K (bathhouse, changing rooms; main pump)						
2016	\$14K	\$61K (main pool white coat, tiling, & lights)						
2017	\$23K	\$29K (doors; snack bar; sound system)						
2018	\$8K	\$15K (doors)						
2019	\$10K	\$51K (lifeguard office; diving boards)						
2020	\$3K	\$29K (main pump; water cooler; LED bathhouse lights) plus new driveway, gate, and re-graveled parking lot						
2021	\$3K	\$76K (fencing; main pool tiling, coping stones)						
2022	\$4K	\$68K (filters; baby pool; diving boards)						
Total	\$129K	\$453K (\$41K/yr)						

Membership

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Shares Leased	130	115	111	116	132	139	147	143	134	127	168	144
Dues Paid	295	310	314	309	293	286	278	282	291	280	257	281
Early Dues (Discount)	204	222	227	214	205	215	193	216	206	213	203	223
On Time Dues	55	38	42	54	67	57	66	38	63	47	20	24
Late Dues (Late Fee)	36	50	45	41	21	14	19	28	22	20	34	34
Late Summer Pass Sales	19	34	33	33	22	27	35	41	42	0	25	22
Transfer/Sale of Shares	N/A	38	12	16	9	24	25	11	15	17	28	24
Waiting to Buy List	99	60	59	51	54	65	63	92	100	115	166	152

Swim and Dive



- 185 total participants in summer in swim, dive and minihawks
- Dive team finished 3 2 in Division2
- Swim team finished 0 5 in Division 12
- Held Pep Rallies & Swim/Dive
 Prom and hosted IM Invitational
- Offering off-season swim and dive at Lee District for 65 participants

Social Activities

Adult Only Events

Fiesta Night

Crab Feast

Cocktail Class

Family Events

S'mores and Pours in May

Movie Nights

Ice Cream Social

July Fourth Festivities

Mister Softee

Every Saturday afternoon Ice Pops were offered for free at the snack bar for 15 minutes











