

## Curriculum Vitae

M. MELVIN SHRALOW  
ShralowADR, LLC  
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### EDUCATION:

J.D. Harvard Law School  
First place - Williston Legal Drafting Competition  
Research assistant  
- Wigmore on Evidence Vol. 8  
- Gelhorn & Byse, Cases on Administrative Law

B.S. in Mechanical Engineering, University of Pennsylvania, with  
Distinction

Editor-in-chief, "Pennsylvania Triangle" - undergraduate engineering and  
architecture magazine  
Honor societies - Tau Beta Pi, Sigma Tau, Pi Mu Epsilon  
Warwick Memorial Award  
American Society of Tool Engineers Award  
Union Carbide Award

### ARBITRATOR/MEDIATOR

ShralowADR,LLC  
Principal, Arbitrator, Mediator

Financial Industry Regulatory Authority (FINRA) – Arbitrator

Pennsylvania Association of Realtors – Mediator

Suburban West Realtors Association - Mediator

Philadelphia Court of Common Pleas  
Panel of Judges Pro Tem re Appeals from Mandatory Arbitration  
Founder and Coordinator  
Commerce Court Judge Pro Tem, Major Commercial Cases  
Major Civil Case Trial List, Judge Pro Tem  
Compulsory Arbitration Panels, Former Member

Pennsylvania Bar Association:

ADR Committee

Lawyer Dispute Resolution Program Subcommittee

Philadelphia Bar Association:

ADR Committee

Senior Lawyers Professional and Public Service Committee

Chair – 2010, 2011

Award Honoring Service as Chair and Member, Leading Committee  
Into New Areas of Public Service - 2013

Fee Disputes Committee: Mediator, Arbitrator

TRAINING; PROGRAMS; SEMINARS:

FINRA Training

Basic Arbitration

Expungement

Motions to Dismiss

Explained Decisions

ABA ADR Section

The Successful Road to Settlement: The Intersect of Mediation and Judicial Settlement  
Conferences

ABA ADR Section

Managing a Successful Arbitration

I-Getting to Arbitration

II-The Preliminary Conference and Discovery

III-Ethical Considerations for Arbitrators and Advocates

IV-The Arbitration Hearing

V-The Arbitration Award

ABA National ADR Forum

Navigating Multi-party ADR

Mediating the High Profile Controversy

Strategies for Complex Mediation

Controlling Discovery, Motion Practice, Evidence in Arbitration

Multi-National ADR

Association for Conflict Resolution – Commercial Section

Five Common Errors in Mediation and How to Avoid Them

Association for Conflict Resolution – Greater Philadelphia Chapter

Seminar – Safety in Mediation

ABA Section of Dispute Resolution

Annual Spring Conferences

Brain Based Listening: Key to Successful Mediation  
Dealing with Difficult People  
Arbitration Law Update  
FINRA  
Managing Conflict and Impasse  
MultiParty Mediations  
Confidentiality and Disclosure Issues for Neutrals  
Large Complex Construction Disputes  
Cultural Differences in International Proceedings

The Mindful Mediator  
ABA Section of Dispute Resolution

Advanced Mediation Training  
Multi-Party Mediation and Group-Facilitation Training  
Good Shepherd Mediation Program

Advanced Commercial Mediation Institute  
Association for Conflict Resolution  
American Institute of Mediation

Americans With Disabilities Act: A Practical Guide  
American Bar Association  
Section on Labor and Employment Law  
Premier Speaker Series

American Arbitration Association  
Fifth Annual Arbitration Training Institute  
Source of Arbitral Authority  
College of Commercial Arbitrators Protocols  
Reducing Cost and Delay in Arbitration  
Case Management and Cost Control  
Managing Discovery  
Managing Parties and Counsel

Advanced Mediation Training  
Insured Claims and Monetary Disputes  
Mediation Council of Western Pennsylvania

American Law Institute / American Bar Association  
Introduction to ALI Project on Principles of World Trade Law

International Arbitration  
Strategic Questions at the Beginning

Center for International Legal Studies, Salzburg

Orientation program on central and eastern European legal systems.

The Power of ADR: Collaboration in the Capital  
ABA Section of Dispute Resolution

Mediation Skills Workshop  
The Center for Dispute Resolution  
The Dickinson School of Law  
The Pennsylvania State University

PRACTICE:

ShralowADR, LLC: Arbitrator and Mediator

ADR Options, Inc.: Arbitrator and Mediator

White and Williams LLP - Counsel. (Retired 12/31/2006)

Federal and state civil litigation and appeals including securities litigation, shareholder disputes, construction, professional practices; Orphans' Court litigation; general business, corporate and real estate transactions; formation, administration and dissolution of corporations, partnerships, LLP's, LLC's; corporate mergers, acquisitions and financing; non-profit and charitable organizations; environmental law; telecommunications; bankruptcy, insolvency, creditors' rights.

Frumkin, Shralow & Cerullo, P.C. - a principal shareholder and officer.

Federal and state civil litigation; general business, corporate and real estate; environmental law; bankruptcy litigation.

Fox, Rothschild, O'Brien & Frankel - Partner.

Merged prior firm into Fox, Rothschild. General business, corporate and real estate transactions, several with litigation components. Special areas included purchase, sale, licensing and protection of computer hardware and software; secured lending for banks and "local development companies;" acquisition and sale of hotels, office buildings, etc.; debtor/creditor workouts including U.C.C. foreclosures and Chapter 11 reorganizations; stockholder and partnership disputes; environmental law; and construction contract disputes.

Shralow & Newman, P.C. - Principal shareholder (partner).

Founded firm as single practitioner, formed partnership, incorporated.  
General business and business litigation practice.

Pennsylvania Environmental Hearing Board - Hearing Examiner.

Conducted hearings and wrote adjudications on a wide variety of environmental cases on appeal from actions of the Pennsylvania Department of Environmental Resources.

Pennsylvania Department of Justice - Executive Assistant to the Attorney General.

Reorganized, staffed and ran the civil side of the Department.

Villanova Law School - Professor of Law.

Taught courses in civil procedure, evidence, trial practice and professional responsibility. Left at the request of the newly elected Governor of Pennsylvania to fill a post in the Department of Justice.

Goodis, Greenfield, Narin & Mann - Associate and partner.

Began in general business, corporate and real estate matters and shifted into civil litigation after about one year. Handled full range of state and federal civil litigation at trial and appellate levels.

University of Pennsylvania Law School - Instructor.

Taught first year course in Legal Methods - research and writing techniques. Part-time in addition to full time practice position.

McNees, Wallace & Nurick, (Harrisburg, Pa.) - Associate.

General business and corporate work. Left to return to the Philadelphia area.

#### COURT ADMISSIONS:

Supreme Court of United States

Supreme Court of Pennsylvania

United States Court of Appeals for the Third Circuit

United States District Courts for the Eastern and Middle Districts of Pennsylvania

United States Tax Court

#### MEMBERSHIPS:

American Law Institute, 25 Year Member

Philadelphia Bar Association, 50 Year Member

Business Law Section

Alternate Dispute Resolution Committee

Business Litigation Committee

Environmental Law Committee

Federal Courts Committee

Senior Lawyers Professional and Public Service Committee, Chair 2010, 2011

2010 Pro Bono Award, Pennsylvania Bar Association

Founder & Coordinator, Volunteer Panel for Common Pleas Court Settlement Conferences

Montgomery Bar Association

ADR Committee  
Pennsylvania Bar Association  
House of Delegates (1983-2002)  
Civil Litigation Section  
Alternate Dispute Resolution Committee  
Prior Chair, Lawyer Disputes Resolution subcommittee  
Business Law Section  
Pennsylvania Bar Foundation - Life Member  
American Bar Association  
Business Law Section  
Section of Dispute Resolution  
Association for Conflict Resolution, Greater Philadelphia Chapter  
President 2011-12  
Pennsylvania Council of Mediators  
  
United States Power Squadrons  
Past Commander, Delaware River Sail & Power Squadron  
Chair, Law Committee, District 5 (Pa., N.J., Del., Md., Va., DC)  
Prior Chair, Navigation Contest Committee, District 5  
Assistant Administrative Officer, District 5: 2010

LECTURER:

University Romano-Germana din Sibiu, Sibiu, Romania (2007).  
Lecturer on Commercial Transactions to Romanian law students and lawyers  
West University of Romania in Timisoara (2007)  
Lecturer on Principles of Corporate Governance under American Law  
Center for International Legal Studies, Salzburg, Austria (2007).  
Orientation program for senior American lawyers who volunteered to teach in  
central and eastern European law programs.  
Course Planner & Lecturer, "Break-ups of Professional Practices,"  
Pennsylvania Bar Institute, June 1997.  
"The Constitution and You," A Town Meeting for Philadelphia. Private  
Values and Public Places: Religion, Government and The Constitution We  
the People 200. Panel discussion.  
Trial Practice for the General Practitioner ALI-ABA. Presentation on cross  
examination.

PUBLICATIONS:

"Properly Administering Arbitration in Construction Disputes," The Legal Intelligencer special  
section on Construction Law, August 2010  
"Instant International Law for Beginners," The Legal Intelligencer,  
February 3, 1992.  
"Cross and Redirect Examination," 4 Trial Diplomacy Journal 36 (1981).

COMMUNITY ACTIVITIES:

Jewish Community Relations Council of Greater Philadelphia –

President (1991-1994); Counsel; Board of Directors; Vice President; Executive Committee; Co-chair Committee on Church-State Policy; Co-chair Commission on Interreligious Affairs and Separation of Church and State; Soviet Jewry Council.

Jewish Federation of Greater Philadelphia –

Board of Directors (1991- 1998)

Jewish Council for Public Affairs (formerly National Jewish Community Relations Advisory Council)(1991-2003) –

National Vice Chair; Board of Directors; Co-Chair Task Force on Jewish Security and the Bill of Rights

(1996-2002); Co-Chair Committee to Study School Vouchers.

United Way –

Allocations Review Committee (1984-1985).