

# 2018 Ayr Soccer Club AGM Meeting Minutes

Wednesday December 12, 2018 at the NDCC

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## **AYR SOCCER CLUB ANNUAL GENERAL MEETING 2018**

**WEDNESDAY DECEMBER 12, 2018 7:00PM NDCC**

**Attendance:** Lisa Walsh, Jean Aoun, David Aitchison, Andrea Dust, Alisa Groot, Tom McKeown, Stephanie Covemaeker, Paula Ross, Tammy Tomlinson

**Approval of Agenda:** Moved by Andrea Dust, seconded by Alisa Groot. Adopted unanimously.

**Minutes of 2017 AGM:** Reviewed minutes. Jean Aoun approved. Seconded by Andrea Dust. Adopted.

**2017 Financial Report:** Reviewed report. Auditor has requested that going forward that they receive a copy of all cheques to verify that they have 2 signatures as per our by-laws. Motion to approve 2017 financials moved by Lisa Slater. Seconded by Andrea Dust.

### **President's Report (Lisa Walsh)**

1. Twin Rivers league expanded to include Wilmot, Langton and Wellesley. Overall, they are pleased to be part of our league. Their only concern is the mistreatment of referees.
2. Twin Rivers will continue to look for opportunities to expand and add new centers.
3. Tracking of player and coaches' cards continues to be an issue. Twin Rivers is looking into ways to address this.

### **Vice-Presidents Report (David Aitchison)**

1. Once again, the BBQ was a huge success at the local league tournament. The Sports Camp once again ran activities for the players and spectators. The bubble soccer and nerf gun were a huge hit.
2. We moved away from offering a BBQ for the twin rivers tournaments and provided each team with a pizza lunch instead.
3. There was not enough interest for a select team tournament, but we have a good basis and could run one of these tournaments if there is an increased interest in future years.
4. Scheduling continues to cause some issues. A Paris game was scheduled late and if it had run into overtime, there are no lights and it would be a safety concern.
5. Pictures and trophies were purchased from Northlight Studios again this year and went smoothly.
6. Rolling the tournament into the regular season of play for the older divisions seemed to go well but the league will be looking for feedback to decide whether or not to continue this next season.

### **Treasurer's Report (Jean Aoun)**

1. The club purchased new 3-year practice and game balls in 2017. This cost was incurred in 2017 but because they are 3-year balls should actually be spread over 3 years.
2. We had a loss of approximately \$3500 as a result of the increased cost in balls.
3. In 2018, we had less revenue with the increase in younger age groups and decrease in older age groups. We believe that this will be an isolated loss and going forward we won't continue to lose revenue in the U21 age division.

4. In 2019 the club needs to separate out the refunds from expenses, so they don't show up in net revenue.
5. The year to year cash inclusion bank reconciliation is missing in the reports. It has been completed but was not submitted for the reports.
6. Advertising and Promotion costs have increased significantly from 2017 to 2018. This needs to be investigated.
7. The 2018 deficit is mainly due to the irrigation of the fourth soccer field at Cowan Park and indoor soccer no longer being sponsored.
8. For 2019, there is no foreseen concern, registration is expected to increase, and we should not be in a deficit situation at the end of 2019.
9. The bank rec was mistakenly not included in the treasurer's report. A copy will be provided at the next board meeting.

#### **Registrar Report (Susan DeSousa)**

1. The U4/U5 division continues to grow and is expected to get even bigger with the development of new homes in Ayr. Tim Horton's sponsorship is essential to keep this program running.
2. Allowing e-transfers for payments make the process a lot more manual and time consuming and it may create an increase in outstanding payments that need to be collected when people forget to do their e-transfer.

#### **Director of Coaches (Jean Aoun)**

1. We build coaches up U4/U5 and move them up through U6 and U8 trying to ensure that we have for both boys' and girls' divisions and first and second year coaches in U8 to move them up to U10. As the kids get older, it becomes more important for the coaches to have more and more soccer knowledge.
2. We anticipate many coaches returning next year and should only have a couple spots to fill with the exception of U4/U5.
3. We need to try and ensure that the majority of coaches show up for draft. Keeping kids together on teams year after year makes a team stronger, so although on paper some teams seem stronger its not necessarily the case. The club should consider mixing up the kids to try and balance out the teams more. For this reason, it is very important for all coaches to be present and consider all factors when drafting a team.
4. We provide coaches with a booklet containing soccer rules. We need to take this to the field and run drills with the coaches and go over these rules as some of the coaches either don't review the rules or don't understand them.
5. Tom has noticed a lack of skill being taught to the players from many of the coaches and a lack of respect for the coaches by the players. We need to remember that coaches are volunteers and we need to provide them with as much tools as possible to make things easier for them, such as helping them to plan practice drills.

#### **Director of Player Development (Saba Vejdani)**

1. The indoor soccer was greatly enjoyed again this year and some parents and players are already asking when it starts next year. The board will need to decide whether or not to continue with this for 2019.

### **Director of Sponsorships (Andrea Dust)**

1. All teams were covered with sponsorships in 2017. We had one courtesy sponsor again this year.
2. We need to ensure that all sponsorship cheques are deposited within the month that they are received in 2019.
3. We are always looking for new sponsors as each year we lose some sponsorships.

### **Director of Equipment (Tammy Tomlinson)**

1. We went through a tender process to acquire a new uniform and equipment supplier in 2017.
2. Our uniform costs per player went up in 2017 but our overall uniform costs did not increase because we were able to use some in stock uniforms for several teams.
3. The township has now supplied us with a new storage shed for year-round storage of all supplies with the exception of first aid kits that need to be kept inside for the winter.
4. We will be in need of some new ball bags and pop up tents for 2019 as well as coaches' polos.

### **Referee Administrator (Anne Costabile)**

1. Put a training program in place right at the beginning of the season to develop some of our new referees.
2. Some of our referees did and on field twin rivers training in Paris in 2018. In 2019, we will be sending all of our referees to do this training in Paris and continue our administrative training in Ayr.
3. There were no changes to referee fees in 2018.

### **Unfinished Business**

There is no unfinished business to discuss.

### **Amendments to the Constitution or By-Laws**

No amendements to propose.

### **Election of Board of Directors**

**President** – Lisa Walsh was nominated for a 1-year term and accepted; election was approved unanimously.

**Treasurer** – Jean Aoun was nominated for 2-year term and accepted; election was approved unanimously.

**Secretary** – Rob Leone was nominated for a 1-year term and declined; Rob Leone was nominated for a 1-year term and accepted; election was approved unanimously.

**Registrar** – Alisa Groot was nominated for a 1-year term and accepted; election was approved unanimously.

### **Appointment of Directors**

***Directors at Large*** – Luis Baumann, Stephanie Covemaeker, John Hilborn, Susan DeSousa

***Director of Sponsorships*** – Andrea Dust

***Director of Player Development*** – Vacant

***Director of Equipment*** – Tammy Tomlinson

***Referee Administrator*** – Anne Costabile

***Director of Coaches*** – Jean Aoun

***Director of Tournaments*** – David Aitchison

### **New Business**

Player safety continues to be an issue for referees. Nets are not being maintained adequately, they are sagging inward and being held together with plastic zip ties which aren't safe. This needs to be addressed with the township.

### **Set Date for first Board Meeting in 2019**

Wednesday January 16<sup>th</sup> at 7:30pm

**Adjournment 8:32 pm**