



Daryl L. Braham, GRI, CRB, KCC, FA

BIOGRAPHY

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"Building Bigger Futures™"

Have you ever left on a business trip and realized halfway to your destination you were going the wrong way? Not likely.

Even the brightest and most innovative leaders find themselves having difficulty **effectively** communicating the goals of their business to their teams, and insuring they and their teams understand the **WHY** they do what they do.

With over 25 years of sales, management, finance and leadership experience, Daryl understands the importance of effective communication, and the results that can be achieved when everyone in an organization sees and feels the same goals; when everyone **believes** they can achieve those goals.

The son of a "Mountie", Daryl began his business career early, starting his own company at age 15. After a strong career in Canada, he moved to the US in 1997 and began building two new home construction and real estate companies, working through the ranks then buying them in 2006. After eight exponential growth years as CEO, he sold them in 2014 and is now focusing on helping others have the same successes.

Daryl understands the complexity of issues facing leaders today. He's been a leader for over 2 decades, a past local and state president, RVP, and a Liaison twice for the National Association of REALTORS®. He's provided consulting, training, and speaking services to companies and associations throughout the United States and Canada.

His goal--to enthusiastically and positively impact people's lives. Focused on **CAN**, he delivers with a passion and energy that lights a fire within others.

Notable Achievements:

- ◆ Built for **ABC's Extreme Makeover: Home Edition** in 2006, 2008, and 2010
- ◆ US National Chamber of Commerce Business of the Year finalist-2011 and 2012, **National award winner 2012**
- ◆ REALTOR® of The Year 2009 in ND and MN, NAR **first in 108 year history of organization**
- ◆ Local Chamber of Commerce "Small Business of the Year"-2009, "Business of the Year" finalist-2010, winner in 2011
- ◆ Certified KOLBE® instructor-a "Conative" approach to leadership and team growth
- ◆ KOLBE® Dynamynd® **National Award of Excellence-2013**
- ◆ NAR Certified Strategic Planning Facilitator
- ◆ 2014 Local Distinguished Service Award
- ◆ National Director and executive committee board member-national, state and local board service
- ◆ 15 year Masters member of The Strategic Coach entrepreneurial organization
- ◆ Certified National Code of Ethics instructor
- ◆ Local and state Association president-ND
- ◆ 2013 Region 8 Vice President-NAR
- ◆ RPAC Hall of Fame-North Dakota and NAR
- ◆ Series 7 and 66 licenses
- ◆ Numerous awards spanning 30 years in sales, leadership, mentoring and coaching

"You can do anything you want to do in life; sometimes you just need someone to help you see it."