



The Wisconsin Long-Term Care Coalition

Keep Our Care at Home

Our Reaction to the Governor's Budget

Governor Walker's 2015-17 budget proposal would dismantle Wisconsin's nationally-admired long-term care (LTC) system that provides critical supports to people with disabilities and older adults enabling them to stay in their own homes and avoid costly institutional care. Family Care and IRIS currently serve nearly 55,000 older adults and people with developmental or physical disabilities — all of whom qualify for a nursing home level of care. These programs, unlike acute and primary health care, provide daily personal supports (such as help with bathing, dressing, and meal preparation), and transportation and support for work and community activities.

The proposed budget would: 1) eliminate IRIS — the largest self-determination Medicaid waiver program in the country; 2) radically change the Family Care system and replace all of the 8 existing regional, homegrown Wisconsin LTC managed care organizations (MCOs) with a statewide, for-profit insurance model providing both health care and LTC services (using no-bid contracts); 3) give the Department of Health Services (DHS) sweeping authority to change the package of LTC services at any time; 4) eliminate county-run aging & disability resource centers (ADRCs) by contracting out many of the ADRCs' major functions; and 5) significantly reduce legislative oversight of LTC.

This massive upheaval of the current popular and successful system was initiated with no input from people receiving LTC services or their families, aging or disability advocates, local officials, MCOs, ADRCs, provider agencies, or legislators. No one affected by these changes asked for this. DHS data is clear that the current system has significantly reduced costs per person and maintained high satisfaction rates by participants.

History. The current LTC system was the outgrowth of four years of intensive planning involving consumers and families, aging and disability advocates, counties, providers, and state officials. This process led to the proposed creation of Family Care in five pilot counties (with Locally-governed MCOs) by Gov. Tommy Thompson in the 1999-2001 budget, which was adopted by the legislature

Our Recommendation

Remove the proposed changes from the budget, make the existing Family Care and IRIS models available in every county, preserve the current locally-based ADRC model, and maintain the current level of legislative oversight of LTC.

If the state wants to expand availability of an "integrated" model combining LTC and health care, we would support expansion of the Partnership program to additional counties and exploration of other voluntary models. Advocates, MCOs, and ADRCs will continue to work with DHS to look for future refinements and opportunities to increase cost effectiveness.

with resounding bipartisan support. The idea of forcing everyone into "integrated care" (combining health care and long-term care) was strongly rejected at that time. Neither older persons nor people with disabilities should be forced to change their doctors to access long-term care services. However, there was strong support for making the Partnership model of integrated care available to anyone who wanted it.

The reforms were designed to eliminate waiting lists, reduce admissions/utilization of nursing homes and other institutions, "bend the curve" on Medicaid spending increases while maintaining quality, reduce the portion of the state's Medicaid budget spent on LTC, and create locally-based, one-stop ADRCs to provide objective information and other valuable functions for all Wisconsin citizens independent of the MCOs. The reforms have worked — Wisconsin has made huge progress on all of these fronts. Implementing the reforms was complex, so they were phased in gradually between 2000 and 2015. In 2008, Wisconsin added IRIS — a non-managed care model — for people who want to self-direct their LTC services. Letting people choose how they receive their services is a key component of Wisconsin's successful LTC system. In 2014, the legislature approved the expansion of Family Care and IRIS to 7 more counties in northeast Wisconsin, bringing the total to 64 counties.

No Increased Savings From Changing the Family Care Model. The governor projects a savings of \$14 million as a result of the changes in LTC proposed in his budget. In fact, these are the savings that would result from statewide expansion, whether the state uses the governor's proposed new model of Family Care or the existing models. There is no evidence that changing from the current Family Care, Partnership, IRIS, and ADRC models to the proposed new model will add any additional savings.

Self-Direction. Many people want help managing their care as provided by Family Care. But a significant number of people (over 11,500 in IRIS at present) don't feel the need for a care manager or a multi-disciplinary team. IRIS enables people to self-direct their own LTC budget and all of their LTC services through individual budget and employer authority. It allows them to use their individual LTC budget on the supports that make sense to them. IRIS participants are accountable for managing their budget and care within the rules set by DHS. The program's flexibility allows participants to authorize the purchase of services directly without incurring third-party agency overhead costs, resulting in more funding used for direct services. IRIS is an essential option in the LTC system and should be retained.

Aging & Disability Resource Centers (ADRCs). ADRCs were first piloted in Wisconsin beginning in 1998. Since then, this nationally-recognized model has been used to meet the needs and reduce the expenses of a growing LTC population. ADRCs are the first place to go for unbiased information on all aspects of life related to aging or living with a disability. These "one-stop shops" have made an impact in reaching seniors, adults with disabilities, and their caregivers sooner — helping them conserve their personal resources, remain in their homes, and delay or prevent the need for expensive institutional care. ADRCs are governed by the people they serve and attribute much of their success to community partnerships and local volunteers. Customers of Wisconsin's ADRCs have been very satisfied with the services they have received, especially because of the local presence of the ADRC and the local knowledge of ADRC staff.

The Current System is Cost-Effective and Has Generated Substantial Savings

Percentage of state's Medicaid budget spent on LTC dropped from **53%** in 2002 to **43%** in 2011.

Annual Medicaid nursing home days dropped from **8.8 million** in 2002 to **5.7 million** in 2012 — a 35% reduction saving taxpayers over \$300 million/year.

Number of people in nursing homes decreased by 11,000 since reforms were put in place; portion of Medicaid spent on nursing homes dropped from **62%** to **31%** over the same period.

Portion of Family Care spending used for administrative costs is **4.2%** compared to Badger Care HMOs which range from 10% to 15%.

DHS projected in 2013 that expanding Family Care and IRIS statewide (using the current models) over the next ten years would save Wisconsin taxpayers approximately **\$34 million**.

Currently a 2% cap on "profits" (annual surpluses) for MCOs. Over the last 6 years, MCO surpluses have averaged **1.3%**. There is no cap on surpluses or profits in the governor's budget for insurance companies that will take over Family Care.

Other Implications. If all of the current eight Wisconsin MCOs are eliminated as a result of the budget, the projected job loss of MCO employees would exceed 3,200 jobs. The projected job loss for the IRIS independent consultant agency would exceed 550 jobs. These projections do not include the job loss that would result from eliminating current provider agencies in the provider networks of the new MCOs.

March 19, 2015 (2)

The Wisconsin Long-Term Care Coalition is made up of aging and disability advocates, managed care organizations, Aging & Disability Resource Centers, county government, and long-term care providers.