## JOHNSON AND ASSOCIATES



Management Consulting Services

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# FEE SCHEDULE FOR MANAGEMENT CONSULTING SERVICES PROVIDED BY JOHNSON AND ASSOCIATES

### **BY THE PROJECT:**

Costs for contractual services provided on this basis are negotiated at the front-end and varies according to the complexity, urgency for completion and duration of the project. Contracts can be negotiated on an "all-costs inclusive" basis, or on a pre-determined cost for consulting services with a schedule for reimbursement of all project related incurred expenditures.

Examples of projects which are suitable for contracting for services on this basis are: Organizational assessments, feasibility studies, project evaluations, data-collection, and data-analysis.

### ANNUAL, MONTHLY OR WEEKLY BASIS:

Projects of longer duration in which consultant services are consistent and predictable may be negotiated on an annual, monthly or weekly basis. Services for projects involving general oversight or basic grant administration are normally contracted on this basis.

#### **BY THE HOUR:**

Projects that require professional staff services on an "as-needed" basis are billed each month in accordance with the fee schedule listed below. Project related incurred expenditures are reimbursed on an actual cost/receipted basis; project related travel expenditures are reimbursed in accordance with existing state/federal mileage and per-diem rates.

Ernest L. Johnson – Director of Services

Project Manager – Project Oversight/Direction/Strategic Planning/Systems Design/Administrative Support: \$90.00 per hour

Lori Emmert – Lead Associate \$50.00 per hour

Becky Gitthens - Lead Data Analyst \$50.00 per hour

Associates - Project Staff/Coordination Support: \$40.00 per hour

Associates - Database Management/Fiscal Proofing: \$40.00 per hour

Graphics Design/Media production: \$50.00 per hour

Clerical: \$20.00 per hour

All Other Project Staffing: \$15.00 to \$40.00 per-hour depending on skills required