

Leading Globally

What Makes A Successful Global Leader In Turbulent Times?

Seven Qualities or Skills a Leader Should Possess

1. Possessing A Global Mind of Growth and A Universal Heart of Caring for the People
 - a. What makes an ordinary leader extraordinary is when one shows extraordinary care and concern for the ordinary people.
 - b. Caring for the people and spreading human kindness with a universal heart.
 - i. Selling products and services with the customer in mind
 - c. Leaders who show compassion and assist their fellow workers as much as possible in Turbulent times (i.e., see what is needed to get the job done, how they can help make the process smoother, and even helping).
 - d. Company leaders should focus on their customers, not excluding the CEO, and talk to their customers.
 - e. Provide training for staff resulting in high dividends to the company.
2. Having the Necessary Competencies, Abilities and Emphasizing Meritocracy
 - a. Necessary competencies and abilities make a global impact.
 - b. Giving women opportunities to lead in the workforce.
 - c. Having a diversity of human resources stressing on meritocracy.
 - d. Tapping the human potential and making full use of organization's resources can help the organization to pull through tough times.
 - e. Capable leaders know how to make full use or capitalize on the organization's existing assets or human capital.
3. Having the Character or Ballast
 - a. Successful leaders have character or ballast.
 - b. They should be honest (meaning not bogus, non-deception, and truthfulness).
 - c. Have the highest integrity
 - i. The leader's words match with his/her actions
 - d. Ethical leadership must be held; ethics must be subscribed.
 - e. Ethics are the basis of character and character is the essence of leadership.
 - f. No character or ethics, there can be no trust
 - g. Why? People or followers' trust needs to be re-established and nurtured
 - h. Being ethical builds honesty, integrity, and trust.

4. Having Creative, Innovative, and Refreshing Approaches to Solve Problems
 - a. Resilient leaders have to be creative, innovative, out-of-the-box, and refreshing in their approaches to solve problems.
 - b. Leader's need to seek to improve things.
 - c. Globally leader's can help improve things through raising revenues through capitalizing revolving credits or through factoring.
 - d. Leaders should look at benchmarking, best practices, private sector practices to be included in the public sector and vice versa.
 - e. Good leaders are also open to new ideas.
 - f. Good leaders also allow their people to think aloud and good ideas get implemented resulting in organizational growth.
 - g. You can't sell or do business the way you did three months ago.
 - h. Thinking laterally can also help resolve problems in touch times.
5. Being Positive
 - a. Being positive helps people weather the storm, building resilience in both leadership and organization.
 - b. Create a positive future
 - i. Tough times will come to an end
 - ii. The rainbow appears after the rain
 - iii. Leaders should be thinking and working positive
 - c. Being positive is helpful as it drives fear out of the workplace
 - i. The absence of fear, not formal education or brilliance of mind is the major cause of individual success
 - ii. The true key to success is the absence of fear
 - iii. Winning organizations must create a culture that "anyone can achieve."
 - iv. Feeling positive helps to minimize stress and work pressures among employees
 - v. Positive organizations create a positive workforce and are involved
6. Cooperating and Collaborating
 - a. To succeed leaders must have high social intelligence.
 - b. Excellent leaders look to collaborate rather than compete and they are good in teams
 - i. Work well with their people and other customers outside the organization
 - ii. Collaborate and develop strong teams
 - iii. Cultivate their team member's ability to work with diverse people
 - c. See others through positive visor, and when it comes to negotiations, win-win solutions are sought.

- d. Form strategic alliances.
 - e. Cooperation and synergies is tap between the public sector and private sector.
 - f. Considers humankind to create and maintain peaceful, prosperous, equitable, and sustainable society that succeeds.
 - g. Team spirit, collaboration, and cooperation make an organization flexible and adaptable to meet changes they face during difficult times.
7. Being Culturally Sensitive and Empathetic
- a. Leaders have to be culturally sensitive while tapping synergy to build multicultural teams.
 - b. Seek to bridge gaps in language, culture, training, and cooperation.
 - c. Being cultural sensitive also enables leaders to build a common ground, mentally prepared, and they are able to close ranks to overcome the economic difficulties.