

Hi, my name is _____ with VFW Auxiliary _____, and I am looking for _____ (member).

Well hello, _____, we want to thank you for your membership in our VFW Auxiliary!

We sure would like to have you **join us again!** Your **membership has lapsed.**

As you know, we serve Veterans and their families in so many ways, and we have so much fun as we spread patriotism throughout our community!

May we **renew your membership?**

(Listen carefully and take notes as the person answers the question)

If they say they **don't have time**, say:

We understand and would never expect you to do more than what your schedule would allow. Membership is just \$_____, and it would help us **better serve Veterans** if you would consider rejoining. Congress listens to groups that are large in numbers. **We need your membership** so we can **support bills that help our Veterans.**

If they are agreeable, please **double check spelling of name, ask for an email address**, and ask if a member could **stop by and pick up their dues.** Also tell them the dues can **be paid online using a credit card.** If that is something they are interested in, tell them you can **send them directions** to their email address.

If they do not want to, **thank them for their time.** Tell them again, how we appreciate their past membership and we hope they will reconsider in the near future.