

UNION VALE TOWN BOARD MEETING APRIL 3, 2024

249 DUNCAN ROAD, UNION VALE, NEW YORK

UNION VALE TOWN HALL 7:30 PM

PRESENT: Supervisor Steve Frazier

Town Council: Pat Cartalemi, Kevin Durland, Kevin McGivney, John Welsh

Highway Superintendent Ed Kading (Absent)

Town Clerk: Andrea Casey

Town Attorney: Attorney Jeff Battistoni (Absent)

Supervisor Frazier called the meeting to Order to Order and Salute to the Flag at 7:30PM

Motion Approve Minutes: Councilman Welsh made a motion to approve the March 6, 2024 Meeting minutes which was seconded by Councilman Cartalemi and all were unanimously in favor.

Supervisors Report

- Reminder for annual roadside clean up April 21 at the Clove Fire Station 2
- The Chamber of Commerce has agreed to give discounted tickets to Union Vale residents, they will nearly 50% discount and are available in person only through the Town Clerk's Office

Board Member Reports

Councilman Welsh – Looking into getting someone to repair the senior center roof temporarily after the impressive presentation by the Park Manager and the volume of water that is leaking. Councilman Welsh suggested the former contractor but Supervisor Frazier noted he had also called him and he was not interested in returning.

Councilman Cartalemi- after speaking with Royal Carting he said they offered to remove fuel surcharge savings of about \$2000 per year will have more info in writing soon. Received quotes for portable toilets which he hopes is a savings, will email the Board. Attended the Easter Egg Hunt, great turn out and thanks to parks and recreation staff.

Councilman McGivney- also attended the Easter egg hunt, the parks and rec crew did a great job. He saw the Highway Crew out cleaning up after the wind storm, thanked Ed & crew.

Councilman Durland – nothing at this time.

Town Clerk Report Clerk Casey reported about shredding day for June 5th. Also announced the newest resident, Zachery Cole, Deputy Clerk and Building Clerk, Emily Coles newborn baby. Resident Demar Osika is holding a 'Relay for Life' Event on April 5th in Town of Beekman.

Tax Collector Report

Tax Collector Saglibene stated she had collected 87% as of March 20th. Penalty money collected to date \$3,342.13. Received all utility payments which is paid directly to Dutchess County then transferred to the town. Millbrook School District reimbursed the Town for Redl property that was donated last year. Second notices will be mailed in the coming weeks totaling 129 bills. As

of April 30th the bills must be hand stamped at the post office or paid in the drop box or paid online.

Engineers Report - Engineer, Tom Harvey, spoke about the Capital Project list that he has been working on. He touched on the Highway Salt Shed with estimates. The Tymor Park Concrete Bridge Replacement with specifications. Lastly, he highlighted the condition of each roof with a 1-10 condition rating, anything less than 5 is a significant priority. He further spoke about the TIPS program and the benefit to the Board in doing this type of project. The biggest benefit is eliminating some administrative costs such as preparing plans with an estimate of \$40,000.00. His recommendation is to use Vanguard which can be compiled in 2 weeks and completed in 6 weeks. Using the formal bidding process would need a much longer timeline. His report is on file in the office of the Town Clerk.

Recreation, submitted by Recreation Director Maggie Collins

We enjoyed hosting our annual Egg Hunts for All event this past Saturday. Thank you to all the staff and volunteers who helped to make the event possible, and thank you to everyone who came and participated. We look forward to running this event next year.

Last week we ran our full day TGTT program for the local school district's days off for Spring Break. Students K-5th enjoyed our playground, and open fields, themed crafts and activities, and lots of games. The last few dates for our Full and Half dates are up on the Park and Recreation website and open for registration.

There are still a few seats left in all sessions of our Teen Leadership Camp program for this Summer. More information on this program and registration can be found on the Parks and Recreation website.

There was discussion about the minimum wage increase and how it impacts the 2024 budget and the information that was provided at the last meeting. The gap is estimated to be \$8,105 and by adding extra spots they hope to raise \$8400.00 thereby covering the balance and already have an extensive waitlist.

Motion to Fund Recreation Dept Minimum Wage Issue

Supervisor Frazier made a motion to fulfil the recreation department financial needs as requested from the fund balance which was seconded by Councilman Welsh and all were unanimously in favor.

Senior Center- The Senior President could not make the meeting due to the inclement weather.

Public Comment on Agenda Items- Tillman, advocated for ground mounted solar panels.

Postage Meter Lease Update/ Motion

Supervisor Frazier explained the US Postage is requiring and updated meter with a QR code thereby increasing the monthly cost of \$34.51 will replace the machine and the add the QR code and needs to move money to cover the increase. The lease is expiring in May.

Motion to Update Postage Meter & Lease

Councilman Welsh made a motion to move \$280.00 into the postage budget line and purchase the new meter to comply with regulations which was seconded by Councilman McGivney and all were in favor.

File Cabinet

Board agreed to purchase second fire king file cabinet due to a government discount since it was below the \$6000 approval the Board agreed to this since it was still below the allotted price of \$6000.00

Town Center

3 updates that have caused issues now in place

The common drive

2. Max SQ on buildings, one issue it didn't carve out is the 2,500sq ft for residential, the new language would be

3. Fire advisory, looking for smaller roads could be up to 20ft, they changed it to 26 and making the verbiage up to 26 feet to give leverage to apply the road width

Councilman Durland and Councilman Welsh knew when they passed this there would also be items that are not anticipated and need to work through. There was discussion on the max square footage of 2500 sqft. Councilman Cartalemi said the idea was to have smaller mom and pop shops but feels if needed a variance can be granted, and that these proposed changes will not be the only areas of change as they receive new applications. Discussion ensued on the topic of commercial 2500 sqft maximum and spot zoning. The concerns of arresting this issue promptly are triggered by an application is in front of the Planning Board has a problem with the road size and would help move that project along if it was addressed immediately.

Resolution of Introduction of Local Law #1 of 2024 (See Resolutions)

Announcement Board for Recycling Center

Councilman McGivney spoke about the options provided and the price quotes included. These are weather resistant and would be hung directly on the shed. Councilman McGivney will follow up with Peter Poltrack and get more info to bring to the Board.

Executive Session

Supervisor Frazier made a motion to enter executive session to discuss town security which was seconded by Councilman Welsh and all were unanimously in favor.

Executive Session

Councilman Welsh made a motion to exit executive session to resume the regular meeting which was seconded by Councilman Cartalemi and all were unanimously in favor.

Approve 11 Tymor Park Road Lease

Councilman Welsh made a motion to accept lease agreement for Woodcock Family at 11 Tymor Park Road and have supervisor sign required documents which was seconded by Councilman McGivney and all were unanimously in favor.

Public Comment on Town Issues

Jean Moore- Darren Road thanked Park Manager for his very thorough presentation. She was upset the Town Board was unaware of the major infrastructure and chose other items such as lawsuits, annexation, and starting a town library etc. She feels this task is actually a large task

for the Town Board and asks the Town to consider hiring a Facility Manager who oversees the entire town infrastructure. (full comment in file in the office of the Town Clerk)

Library – Library Trustee President, Amy Watkins wanted to discuss the need for hiring a replacement for the library director there may be some confusion as to the consultant who is not the Library Director. There was further discussion on this issue.

Motion to Appoint Library Director

Councilman Welsh made a motion to appoint Karen Foley to the position of Library Director, Cartalemi the majority of the board was in favor while Supervisor Frazier abstained.

Approve Budget Adjustments, Transfers, Warrants, Pay Bills

Councilman Welsh made a motion to pay the bills and which was seconded by Councilman Cartalemi and all were unanimously in favor.

Motion to Adjourn At 8:45 PM Councilman Welsh made a motion to adjourn the meeting which was seconded by Councilman McGivney and all were unanimously in favor.

The next meeting is April 17, 2024 at 7:30PM

Respectfully Submitted,

Andrea Casey, Town Clerk

RESOLUTION OF INTRODUCTION

WHEREAS, by Local Law No. 1 of 2023, the Town of Union Vale Town Board enacted amendments of and additions to the Town Code relating to the Subdivision of Land (Chapter 192), development in the TC (Town Center) Zoning District (Chapter 210), and common driveway and private road standards (Chapter 215), and

WHEREAS, with the benefit of working experience with those amendments and their practical impacts, the Town Board now wishes to consider further refinements to the Town Subdivision Law regarding the definition of a “Major Subdivision,” the Zoning Law regarding Commercial v. non-Commercial building footprints in the TC Zone, and the private street width standards, and

WHEREAS, Councilman Cartalemi reported that by state law the Dutchess County Department of Planning and Development has thirty (30) days to review and comment on proposed Zoning Law changes (General Municipal Law §239-m), that recommendations from the Town Planning Board regarding the proposed amendments must be solicited in accordance with Town Code §210-83(B)(2) as amended, and that certain published, posted and mailed notices of the proposed Local Law and the public hearing relating to it must be given, and

WHEREAS, in order to effect these amendments by Local Law, Councilman Welsh offered the following Resolution and moved its adoption, which was seconded by Councilman Cartalemi and,

WHEREAS, on April 3, 2024, Councilman Welsh introduced a Local Law for the Town of Union Vale to be known as Local Law #1 of 2024, entitled “A Local Law Amending Town Code Chapter 192, “Subdivision of Land” at §192-3, the definition of a Major Subdivision; Chapter 210, “Zoning” at §210, Attachment #3, Design Standards for the TC District at C(13) (e) re the maximum square footage for commercial use structures in the TC Zone, and Chapter A215”

“Street Specifications” at Figures 1, 1A and 5 re private street width specifications, and

NOW THEREFORE, BE IT RESOLVED, that a public hearing be held in relation to the adoption of these Local Law amendments, copies of which are annexed hereto as **Exhibit A** and incorporated herein as if recited verbatim, with the language to be deleted ~~Stricken~~ and the language to be added underscored, at which hearing parties in interest shall have an opportunity to be heard at a Town Board meeting at the Town Hall, 249 Duncan Road, LaGrangeville, New York 12540, on May 1, 2024, at 7:00 p.m. prevailing time, and that

Notice of said Public Hearing shall be posted and published in the official newspaper of general circulation in the Town of Union Vale by the Town Clerk at least ten (10) days before such hearing, and that such Notice shall be in the following form:

NOTICE OF PUBLIC HEARING

TAKE NOTICE that the Town Board of the Town of Union Vale will hold a public hearing at the Town Hall, 249 Duncan Road, LaGrangeville, New York 12540 (in the Town of Union Vale) on May 1, 2024, at 7:00 o’clock p.m. prevailing time, on proposed Local Law #1 of 2024, of the Town of Union Vale, Dutchess County, New York, being “A Local Law Amending Town Code Chapter 192, “Subdivision of Land” at §192-3, the definition of a Major Subdivision; Chapter 210, “Zoning” at §210, Attachment #3, Design Standards for the TC District at C(13) (e) re the maximum square footage for commercial use structures in the TC Zone, and Chapter A215 “Street Specifications” at Figures 1, 1A and 5 re private street width specifications, and

TAKE FURTHER NOTICE, that copies of the aforesaid proposed Local Law will be available for examination at the office of the Clerk of the Town of Union Vale, at the Town Hall, 249 Duncan Road, LaGrangeville, New York 12540 between the hours of 9:30 a.m. and 4:00 p.m. on all business days (Monday through Thursday) and on Saturdays from 9:00 a.m. until 12:00 p.m.

(from January – March 31, 2024) between the date of this Notice and the date of the Public Hearing, and on the Town’s website at www.unionvaleny.us.

TAKE FURTHER NOTICE, that all persons interested shall have an opportunity to be heard on said proposal at the time and place aforesaid and in addition to in person viewing, the Public Hearing will be held on Zoom and carried on the Town of Union Vale’s YouTube channel for live viewing (access at www.unionvaleny.us). The Zoom invite for this public hearing is: <https://us02web.zoom.us/j/81083981355?pwd=UUU3Nm9ITEd3a1dRVVZR3ltL1FoQT09> Meeting ID: 810 8398 1355 with Passcode: 780991.

The invite for participating on Zoom will also be posted on the Town of Union Vale website www.unionvale.ny.us the morning of the public hearing. If you wish to be called upon to comment during the public hearing while participating on Zoom, you can place your name on the list by contacting the Town Clerk at townclerk@unionvaleny.us or (845) 724-5600. In-person attendees will be able to sign up when entering the hearing room. For any other questions contact the Town Clerk at townclerk@unionvaleny.us or (845) 724-5600 x100.

Dated: Union Vale, New York
April 3, 2024



ANDREA CASEY, TOWN CLERK

and

BE IT FURTHER RESOLVED, that the Town Clerk shall refer a copy of this Resolution, the annexed proposed Local Law, and the Notice of Public Hearing to the municipal Clerk of each abutting municipality not less than ten (10) days prior to said public hearing in accordance with § 239-nn of the General Municipal Law, refer a full statement of the proposed action, including a

copy of this resolution, the EAF, the complete text of the proposed local law as well as all existing provisions that will be affected, and the Notice of Public Hearing to the Dutchess County Department of Planning and Economic Development at least thirty (30) days before the public hearing for review in accordance with §239-m of the General Municipal Law, and send a copy of this Resolution, the annexed proposed Local Law, the EAF and the Notice of Public Hearing to the Town of Union Vale Planning Board at least thirty (30) days before the public hearing for its review and recommendation pursuant to Town Code §210-83, and

BE IT FURTHER RESOLVED, that because no zoning map change is being made, the mailing and posting requirements of Town Code §210-84 are not applicable, and

BE IT FURTHER RESOLVED, that the Town Board is the only agency charged with adopting changes to the Town Code, and there being no other Involved Agencies, this Board determines that after reviewing the annexed Environmental Assessment Form, Part 1, dated April 3, 2024, that the adoption of these Local Law amendments is a Type 1 Action under the New York State Environmental Quality Review Act (“SEQR”), and that the Town Board declares its intent to be the Lead Agency and that it will conduct the environmental review thereof.

The preceding Resolution was offered by Councilman Welsh, who moved its adoption, and seconded by Councilman Cartalemi,

The question of the adoption of the foregoing Resolution having been duly put to a vote on roll call, which resulted as follows:

	Ayes	Nays
Councilman Cartalemi	Aye	_____
Councilman McGivney		Nay
Councilman Durland	Aye	_____
Councilman Welsh	Aye	_____
Supervisor Frazier	_____	Nay

I, Andrea Casey, Town Clerk of the Town of Union Vale DO, HEREBY CERTIFY that the foregoing is a true copy of a resolution offered by Councilman Welsh, seconded by Councilman Cartalemi, and adopted at the meeting of the Town Board, held on April 3, 2024.

Dated: Union Vale, New York
April 3, 2024



Andrea Casey, Town Clerk

Project:	24-702
Project Name:	Town-wide Capital Improvements
Location:	Town of Union Vale
County:	Dutchess
State:	NY
Date:	4/2/2024

Engineer's Opinion of Probable Cost

Overall Condition Rating (1-10)

Highway Salt Building

2

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Demo Existing	LS	\$10,000.00	1	\$10,000	
New Concrete foundation (retaining walls for salt)	LS	\$125,000.00	1	\$125,000	
New Pole Barn style structure	LS	\$110,000.00	1	\$110,000	
New Pole Barn shingled roof	LS	\$25,000.00	1	\$25,000	
Site Work/restoration	LS	\$25,000.00	1	\$25,000	
			Subtotal	\$295,000	
			Soft Costs Inspections 3%	\$8,850	
			Soft Costs Design/Bidding 5%	\$14,750	
			Add 5% Contingency	\$14,750	
			Total:	\$333,350	
			Optional Bonding (4%)	\$13,334	

Overall Condition Rating (1-10)

Tymor Park Concrete Bridge Replacement

1

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Demo Existing	LS	\$10,000.00	1	\$10,000	
New Concrete footings/abutments	LS	\$110,000.00	1	\$110,000	
New Concrete Deck	LS	\$85,000.00	1	\$85,000	
New Bridge Railing	LS	\$22,000.00	1	\$22,000	
Site Work/restoration	LS	\$15,000.00	1	\$15,000	
			Subtotal	\$242,000	
			Soft Costs Inspections 3%	\$7,260	
			Soft Costs Design/Bidding/Permitting 7%	\$16,940	
			Add 5% Contingency	\$12,100	
			Total:	\$278,300	
			Optional Bonding (4%)	\$11,132	

Project:	24-702
Project Name:	Town-wide Capital Improvements
Location:	Town of Union Vale
County:	Dutchess
State:	NY
Date:	4/2/2024

Engineer's Opinion of Probable Cost

Overall Condition Rating (1-10)

Town Hall Roof

3

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Shingle Replacement (Class A shingles, underlayment, flashing ect.)	SF	\$20.00	11700	\$234,000	Visible curling & Known Leaks
6" K-style Gutters & Leaders	LF	\$14.00	272	\$3,808	Missing on front/undersized
Subtotal				\$237,808	
Soft Costs Const. Admin. 1%				\$2,378	
Soft Costs Inspections 2%				\$4,756	
Add 5% Contingency				\$11,890	sheathing replacement and drywall repair
Total:				\$256,833	
Optional Bonding (4%)				\$10,273	

Overall Condition Rating (1-10)

1

Tymor Park Office and attached Bldgs

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Shingle Replacement (Class A shingles, underlayment, flashing ect.)	SF	\$22.00	23800	\$523,600	Visible curling & many Known Leaks
6" K-style Gutters & Leaders	LF	\$14.00	0	\$0	reuse existing
Chimney Removal below roof	LS	\$5,000.00	1	\$5,000	Significant signs of deterioration/supports questionable
Subtotal				\$523,600	
Soft Costs Const. Admin. 1%				\$5,236	
Soft Costs Inspections 2%				\$10,472	
Add 10% Contingency				\$41,888	sheathing replacement, possible structural repairs & drywall repair
Total:				\$581,196	
Optional Bonding (4%)				\$23,248	

Overall Condition Rating (1-10)

2

Tymor Park Workshop Bldg.

(32'x130')

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Metal Roof Replacement	SF	\$22.00	4500	\$99,000	Visible holes & Known Leaks
Include translucent panel replacements	LS	\$1,500.00	1	\$1,500	needed for light
Chimney Removal	LS	\$500.00	1	\$500	Cracked and not in use
Subtotal				\$100,500	
Soft Costs Const. Admin. 1%				\$1,005	
Soft Costs Inspections 2%				\$2,010	
Add 2% Contingency				\$2,010	
Total:				\$105,525	
Optional Bonding (4%)				\$4,221	

Overall Condition Rating (1-10)

7

Tymor Park Concession Stand

(32'x130')

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Replace remainig shingles with metal roofing/replace existing metal roofing	SF	\$22.00	1800	\$39,600	(shingle area to be replaced to match 2010 metal)
Subtotal				\$39,600	
Soft Costs Const. Admin. 1%				\$396	
Soft Costs Inspections 2%				\$792	
Add 2% Contingency				\$792	
Total:				\$41,580	
Optional Bonding (4%)				\$1,663	

Overall Condition Rating (1-10)

7

Tymor Park Pavilion Stage

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Replace shingles with metal roofing	SF	\$22.00	700	\$15,400	Visible moss & other growth
Tree removals	LS	\$2,500.00	1	\$2,500	
Subtotal				\$17,900	
Soft Costs Const. Admin. 1%				\$179	
Soft Costs Inspections 2%				\$358	
Add 2% Contingency				\$358	fascia and other wood repairs
Total:				\$18,795	
Optional Bonding (4%)				\$752	

Overall Condition Rating (1-10)

3

#2 Tymor Road Rental House

(24x60)

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Shingle Replacement (Class A shingles, underlayment, flashing ect.)	SF	\$20.00	2700	\$54,000	Visible moss & other growth
6" K-style Gutters & Leaders	LF	\$14.00	300	\$4,200	Missing & full of debris
Chimney Repointing	LS	\$3,200.00	1	\$3,200	Significant signs deterioration & water intrusion
Tree removals	LS	\$2,500.00	1	\$2,500	
Subtotal				\$63,900	
Soft Costs Const. Admin. 3%				\$1,917	
Soft Costs Inspections 2%				\$1,278	
Add 5% Contingency				\$3,195	
Total:				\$70,290	
Optional Bonding (4%)				\$2,812	

Overall Condition Rating (1-10)

5

Highway Office/Garage

(40x60)

Item	Unit	Unit Cost	Quantity	Total Cost	Condition Notes
Shingle Replacement (Class A shingles, underlayment, flashing ect.)	SF	\$20.00	3400	\$68,000	Some leaks (poss. Chimney flashing repair)
6" K-style Gutters & Leaders	LF	\$14.00	145	\$2,030	Missing on back/undersized
Chimney Repointing/flashing	LS	\$5,000.00	1	\$5,000	Significant signs deterioration
Window Replacements	LS	\$2,500.00	3	\$7,500	Significant signs deterioration
Subtotal				\$82,530	
Soft Costs Const. Admin. 1%				\$825	
Soft Costs Inspections 2%				\$1,651	
Add 3% Contingency				\$2,476	
Total:				\$87,482	
Optional Bonding (4%)				\$3,499	

Projects Summary

Town Hall Roof				\$256,833	
Tymor Park Office and attached Bldgs				\$581,196	
Tymor Park Workshop Bldg.				\$105,525	
Tymor Park Consession Stand				\$41,580	
Tymor Park Pavilion Stage				\$18,795	
#2 Tymor Road Rental House				\$70,290	
Highway Office/Garage				\$87,482	
1-Total Roofing			Total Estimate	\$1,161,700	
			Performance Bonding Option (4%)	\$46,468.02	
Option #1			Engineering Design & For Coop. Contracting (0.5%)	\$5,808.50	Coordinate contract, specifications for materials and review submittals
Option #2			Engineering Design & For Public Bid (4%)	\$46,468.02	Preparation of Plans & Bid Docs Won't be ready until June (at Best)
2-Highway Salt Building				\$333,350	
3-Tymor Park Concrete Bridge Replacement				\$278,300	
			(Total 1-2-3)	\$1,773,350	



MEMBERSHIP
B E N E F I T S

ABOUT TIPS

Purchasing Cooperative

TIPS is a national purchasing cooperative offering competitively solicited contracts to education government and nonprofit agencies, saving them both time and money. TIPS provides a proven, streamlined process that eliminates the purchasing stress for Members.



www.tips-usa.com

866-839-8477

TIPS MEMBERS

are able to save time and money without the delay and expense because TIPS completes the competitive bid process for you

BENEFITS

Full-Line Contract Solutions

- Choose the products & services desired

Leveraging Relationships

- Select the Vendor desired to purchase from & work with
- TIPS is always available to assist in the process & confirm pricing

Quality Pricing

- Avoid low-bids and low-quality awards.
- Receive national volume, ceiling-based, discounted pricing
- Submit your own RFQ and specs through our Member Portal in one easy step



TIPS is the purchasing cooperative of Region 8 Education Service Center, the **Lead Public Agency.**



TIPS has the **legislative authority** to establish contracts for government and education agencies **nationwide.**



Membership is **FREE** with no purchasing obligation or liability. Members gain immediate access to our competitively procured contracts with **quality vendors.**



WHO CAN JOIN

The benefits of using TIPS are available to Education, Government and Non-Profit Agencies

COOPERATIVE PURCHASING 101

WHAT IS IT AND HOW CAN YOU BENEFIT?



800•222•1272 | info@vanguardroofing.com | Wappingers Falls, NY



WHAT IS COOPERATIVE PURCHASING?

Cooperative purchasing is certainly nothing new, but this purchasing type is likely confusing to those who have never participated before. Definitions vary when describing the practice, but it boils down to this: cooperative purchasing is when a large group joins together to procure goods and services. This group shares a common interest and looks to lessen the

administrative costs and contract compliance issues associated with procurement.

Traditional procurement managers or departments are still going through the long, drawn-out process of identifying the need, evaluating options and budget, writing a Request For Proposal (RFP), hiring a specifier, developing the specification, sending out more RFP's, receiving bids, awarding contracts, processing change orders, coordinating inspections, and completing project closeouts.

Instead, you can use your collective buying power to shorten the cycle through purchasing cooperatives. These groups offer their services to select organizations and agencies, awarding vendors and establishing contracts which allow these organizations and agencies to "piggy-back" and access them to shorten the cycle.

WHO IS ELIGIBLE?

Cooperative purchasing groups typically offer their services to public and private schools (K-12), higher education, cities, counties, non-profits, and other government agencies.

Vanguard Organization is honored to be authorized and approved to install Duro-Last® roofing products, an awarded vendor for Trades, Labor and Material Job Order with The Interlocal Purchasing System (TIPS-USA). As an authorized vendor, we can help schools, government agencies, and non-profits coordinate their next roofing project with the buying power of the TIPS-USA cooperative!

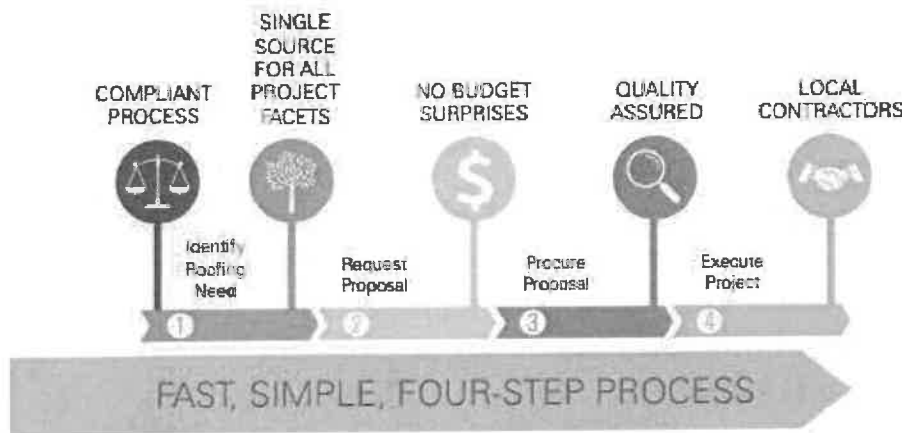
HOW DOES IT WORK?

By utilizing the TIPS cooperative contract, you can rely on an expedited procurement process. Vanguard's streamlined roofing project management capabilities allow you to concentrate on your daily responsibilities of ensuring a safe, dry, and comfortable environment for your operations.

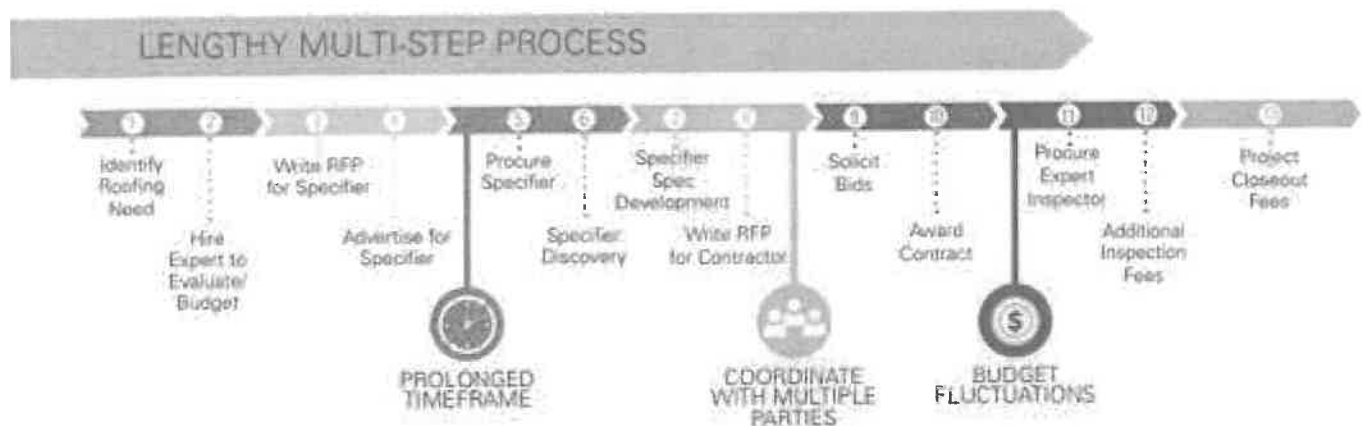
With cooperative purchasing, you will have a well-versed team of professionals overseeing your project. The Cooperative (TIPS) conducts the meetings, issues all the requirements, and negotiates terms with the vendor. Then Vanguard reviews and evaluates the proposal, and working with TIPS completes the job.

You can rest assured that there are no hidden surprises; professionals can answer questions or discuss the project and deliverables at each step. This one-stop approach streamlines the procurement process and delivers exceptional quality products and services at an up front, identifiable cost.

CONSTRUCTION PROCESS WITH COOPERATIVE PURCHASING



TRADITIONAL CONSTRUCTION PROCESS



WHO IS TIPS?



TIPS-USA is a national purchasing cooperative that leverages the purchasing power of governmental entities in all 50 states. It is available for use by more than 90,000+ public & private schools, colleges, universities, cities, counties, and non-profit agencies. Through a single lead agency, TIPS bids and awards contracts to vendors under procedures mandated by state procurement regulations.

WHO IS VANGUARD ROOFING?



Recognized as the Leading Commercial Roofing Contractor in the Northeast with 50 years of experience servicing commercial institutions and facilities.

Established in 1972, we are a family-run company specializing in institutional, governmental, commercial, and industrial roofing with over 15 million square feet of installation experience. Now servicing seven states throughout the northeast, we consistently offer superior craftsmanship, exceed customer expectations, are there for our clients 24 hours a day. We are proud to bring professionalism and integrity to all projects no matter the size; contact us today to learn more!

HOW DO YOU ENROLL?

Joining the TIPS Cooperative is **FREE!**

Your organization can save time and money, ensure compliance with rules and regulations, and have access to professional and knowledgeable support throughout the entire process.

All for no up-front costs or annual fees.

To register your organization with TIPS, visit www.tips-usa.com or contact Vanguard Roofing to learn more.



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