



BAYSHORE PRODUCE

Weekly Market
Guide
September 20th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Valencias and lemons are still in an ACT OF GOD with higher prices and shortages in supply. Most West Coast veg items are steady, and cauliflower is a good buy. Hurricane Florence has delivered a devastating blow to the agriculture industry throughout the Carolinas

PRODUCT ALERTS



Green Onion



Cucumber



Citrus



Pineapple



Berries

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be above normal through the remainder of the summer. We are seeing an average increase of 15 to 20 percent over last year's comps.



WEATHER

Hermosillo: Mostly clear and sun, some chance of rain.

Jalisco: Rain and thunderstorm all week. Mild temps continue.

Selma: Summer temps, clear and sunny

Moultrie: Summer weather, hot sunny with scattered showers

Palmetto: Summer temps with chances of thunderstorms

Fruits

CROP REPORT



Apples – We are in the transition between old and new crop apples. Both are of good quality.



Avocado - Supplies are steady and growing as CA and Peru wrap up soon. We anticipate Chile to ship starting this week.



Banana - Quality is very good.



Blackberries – Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Blueberries – Quality is good and supplies are plentiful.

Fruits

CROP REPORT



Grapes - Quality is very good from CA's Central Valley but sizing is larger than usual.



Lemons - Demand exceeds supply on all sizes as volume dropped from poor quality. Act of God from heat which has caused fruit to start to drop from the trees.



Limes – Quality and size is a challenge. With the recent rains, repacking is only at 70%. Expect continuing rain to disrupt harvesting.



Mangoes - Good supply and good availability



Melons Cantaloupe – Supplies are starting to be affected by the cooler weather in the Central Valley. Smaller-sized fruit is now becoming more available and anticipated to be the norm through October. Quality on the new crops is outstanding

Fruits

CROP REPORT



Melon Honeydew - Honeydew supplies are also seeing a shift to smaller sizing due to the cooler weather; however, quality will remain outstanding with sugar levels



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - New crop Bartlett pears have started with good supply available especially on the larger (70's to 100's) sizes. Expect to see new crop Bosc and D 'Anjou start first week of September.



Pineapple - Quality is good and we are expecting supplies and sizing to fluctuate. Reports of social unrest and strikes in Costa Rica are making logistics a challenge

Fruits

CROP REPORT



Raspberries - Quality is mostly good with occasional weak texture from the warm, western afternoons. Markets continue to be active on all mix berries.



Strawberries – The heat in the Northern growing area of California is causing the berries to mature faster than normal. This also causes a drop in size and soft/bruising berries; however supply is good



Watermelon - CA supplies have tightened as western TX production improves with good quality. IN is waning with quality inconsistent. Demand remains steady.

Vegetable

CROP REPORT



Asparagus - Supplies are steady, and prices and quality are good.



Broccoli - Demand remains good and the market is firm. Supplies are steady.



Cauliflower - Quality is good and supplies are plentiful.



Carrots – We are seeing both good quality and volume.



Corn – Supplies are tight as many areas start to wind down. Quality is good and grading Fancy.



Celery - Quality is good and the market is steady from previous weeks.

Vegetable

CROP REPORT



Cucumber – Very active market in the East. Michigan's done with very limited supply from the region. Fall crops will be ramping up after the first week of October



Eggplant - Supply is snug with Michigan done and Georgia just beginning. Mostly good quality.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – The cabbage market is easing in the Midwest (Wisconsin) as well as the West Coast. Markets are still firm.



Vegetable

CROP REPORT



Green Onion - The market is active due to lighter supplies.



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies and demand are steady.



Leaf Green and Red- Red leaf quality and demand are good. Supplies are very light; however, green leaf supplies are showing normal quality and demand is good.

Leaf Romaine - Supplies are slightly above normal. Demand and quality are both good.

Leaf Romaine Hearts - Demand and quality are good. Supplies are normal.

Vegetable

CROP REPORT



Onions - The harvest is going well and we are seeing good sizing.



Pepper, Bell – Supplies wind down in the east and the hurricane affected NC. All sizes and grades are available but limited with quality inconsistent. Green bells are fair to good quality while colored pepper quality continues to be good to very good.



Potato – Norkotahs are good, with good pack outs and size. Trucks are hard to get, some lots to ship by rail if the quality will hold up.



Spinach - Quality is good with light mechanical damage.



Squash – Volume is increasing as GA production improves with more Fancy than Medium.

Vegetable

CROP REPORT



Tomato - Rounds: Only a few weeks of late summer crop, with light, steady supplies. S. Carolina was damaged by the Hurricane, and new crop from Ga, FL will begin in 2 to 3 weeks. Demand is very weak. Quality has varied from all regions and field by field, but overall, it has been good.

Romas: Light supplies are still coming from Tenn. Demand has spiked this week driving prices up. Quality is varied from all regions and field by field, but overall, it has been good.

Grapes: With the east being hit by the Hurricane, we are seeing a drop in supply, expect markets to firm up over the next few weeks.

Cherries: Have lackluster demand and will move into next week unchanged. Quality is mostly good, with some signs of rain and heat concerns.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

Bayshore Produce LLC

11501 NW 107th St.

Suite 105

Miami, Fl. 33178

305-594-4129 office

305-594-4185 fax