



Employee Application Form
This Information is Private & Confidential!

*Please answer each **question** completely—and as honestly as possible—so we may support you fully in achieving personal fulfillment, as well as professional and financial success.*

Today's Date: _____

Applicant's Name: _____

Home Address: _____

City: _____ State: _____ Zip Code: _____

Current Name of Salon or Spa where you work: _____

Work Address: _____

City: _____ State: _____ Zip Code: _____

Position or Title: _____

Work Number: _____ Home Number: _____

Cell Number: _____ Fax Number: _____

E-mail Address: _____

Number of Years in the Industry: _____ Number of Years at current Salon / Spa: _____

Tell me about your *background* in this Industry. _____

What do you want from your next job that you're not getting now? _____

What is most important to you in your next job? What expectations do you have? _____

PARK AVENUE SALON & DAY SPA

Why did you apply for this position? _____

What are three goals you have for your business over the next 12-months?

1. _____

2. _____

3. _____

How do you plan to reach these goals? _____

Where would you like to be in 5 years? _____

What works to motivate you? _____

What were your reasons for leaving your last job? _____

What did you *like best* about your last job? _____

What *three things* drove you crazy in your last job?

1. _____

2. _____

3. _____

What do you *most want* to get out of working at our Salon / Spa? _____

How will I know if our place of business is *working for you*? _____

How will I know if *you are stuck*? _____

PARK AVENUE SALON & DAY SPA

Do you have reliable transportation? _____

How were you paid in last or current job? **Check appropriate one:**

Commission: _____ (If so, what % are you paid? _____ %) Booth Rental: _____
(How much in rent do you pay?) _____ Salary: What is the salary? _____

How many *days* and *hours* do you currently work per week? _____

How many *days* and *hours* would you like to work per week? _____

What are your average weekly **service** sales? \$ _____

What are your average weekly **retail** sales? \$ _____

What is your average weekly **Client count**? _____

What is your current **fee** for the following? Haircut: Men \$ _____ Women: \$ _____
Manicure: \$ _____ Facial: \$ _____ Massage: \$ _____ Other: \$ _____

What *percent* of your business would you say is: Haircuts _____ Chemical _____

What method of *tracking* do you use for your business? (**Check appropriate item**)

Computer: _____ Manual Client Cards: _____ Memory: _____ No System: _____

Do you do any of the following? (**Check the appropriate items**) Newsletter: _____ (How often?)

New Client Follow-Up Call or Letter: _____ Birthday Cards: _____ Holiday Cards: _____

Confirmation Calls: _____ If so, how soon before the appt. do you make the Call? _____

What do you **need** to earn? \$ _____ What do you **want** to earn? \$ _____

What *retail lines* do you currently sell? _____

What *motivates* you to support these lines? _____

What do you currently do to *market* your business? _____

Who is your **most** favorite Client and why? _____

Who is your **least** favorite Client and why? _____

Why would a client select you over another technician? What makes you special? _____

How would you deliver extraordinary service? _____

What are *three things* you most want to accomplish in your lifetime?

1. _____
2. _____
3. _____

If you could travel **anywhere** where would you want to go? _____

If money was not an issue, and fear was not present, *what would you dare to do?* _____

What would stop you from doing it? _____

What would motivate you to do it anyway? _____
