

<b>Statistics - Marin County</b>				
<b>SINGLE FAMILY HOMES</b>	<b>2/4/20</b>	<b>2/11/20</b>	<b>2/18/20</b>	<b>2/25/20</b>
Active Single Family Homes	227	261	272	295
LY-Active Sgl Family Homes	316	326	358	360
% Change	-28.2%	-19.9%	-24.0%	-18.1%
Average List Price	\$3,056,650	\$2,920,227	\$2,773,723	\$2,735,594
Price per Sq. Ft.	\$966	\$928	\$917	\$903
Days on Market	126	115	111	106
Contingent & Pending	70	74	96	104
Actives Only	157	187	176	191
TOTAL Cont/Pend/Actives	227	261	272	295
Contingent & Pending/TOTAL	30.84%	28.35%	35.29%	35.25%
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Year to Date Sales	88	108	126	148
Last Year's Sales (same time period)	69	89	107	134
% Change	27.5%	21.3%	17.8%	10.4%
List Price	\$1,849,948	\$1,807,828	\$1,779,440	\$1,748,476
Sales Price	\$1,704,381	\$1,676,787	\$1,664,190	\$1,645,414
Sales % vs List Price	92%	93%	94%	94%
\$ per Sq. Ft., Sales Price	\$678	\$681	\$673	\$682
Days on Market	81	79	79	74
Last Year's Sales Price	\$1,540,157	\$1,551,313	\$1,516,073	\$1,470,398
Appreciation	10.7%	8.1%	9.8%	11.9%
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<b>CONDOS</b>				
Active Condominiums	98	101	107	116
LY-Active Condominiums	85	85	87	90
% Change	15.29%	18.82%	22.99%	28.89%
Average List Price	\$798,091	\$775,723	\$769,463	\$765,108
Price per Sq. Ft.	\$580	\$584	\$588	\$582
Days on Market	72	66	62	54
Contingent & Pending	42	46	46	50
Actives Only	56	55	61	66
TOTAL Cont/Pend/Actives	98	101	107	116
Contingent & Pending/TOTAL	42.86%	45.54%	42.99%	43.10%
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Year to Date Sales	33	40	53	60
Last Year's Sales (same time period)	20	23	33	37
% Change	65.00%	73.91%	60.61%	62.16%
List Price	\$683,697	\$705,923	\$751,319	\$758,182
Sales Price	\$666,346	\$688,411	\$737,819	\$745,232
Sales % vs List Price	97.46%	97.52%	98.20%	98.29%
\$ per Sq. Ft., Sales Price	\$563	\$557	\$560	\$564
Days on Market	65	70	69	71
Last Year's Sales Price	\$659,701	\$684,088	\$702,016	\$697,501
Appreciation	1%	1%	5%	7%