

# TY'S TREE AND LAWN NEWSLETTER

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AS 2023 SEASON IS APPROACHING US WE AT TY'S TREE AND LAWN WANT TO THANK EACH OF YOU FOR YOUR CONTINUED SUPPORT AND LET YOU KNOW YOU ARE IN OUR PRAYERS DAILY. WE HAVE CONTINUED TO BE BLESSED AND WE LOOK FORWARD TO THIS YEARS ENDEAVORS.

ANNIE BINGHAM, MY DAUGHTER, IS OUR VICE PRESIDENT & GENERAL MANAGER. SHE IS ALSO HEAD OF THE LANDSCAPE AND THE LANDSCAPE DESIGN TEAM AND WILL BE ON EACH AND EVERY DESIGN AND JOB. SHE HAS HER DEGREE IN LANDSCAPE DESIGN AND MANAGEMENT AND IS FULLY LICENCED IN ALL CHEMICAL AND ORGANIC TREATMENTS. ANNIE HAS BEEN INSTRUMENTAL IN DEVELOPING OUR LANDSCAPE AND GREENHOUSE DEPARTMENT, AND IS FULLY TRAINED IN ALL OPERATIONS.

JED MENGE, A 10 YEAR EMPLOYEE, AND IS NOW OUR OPERATIONS MANAGER AND HAS WORKED HIS WAY TO THE TOP. HE IS FULLY TRAINED AND KNOWLEDGEABLE IN ALL EQUIPMENT, AND OPERATIONS. HE WAS RECENTLY OUR MOWING MANAGER FOR 2 YEARS, AND HAS CONTINUED TO GROW AND PROVE HIS WILLINGNESS AND DETERMINATION TO GET ANY AND ALL WORK COMPLETE AND HAS EXPERTISE IN ALL EQUIPMENT AND OPERATIONS.

ZACH MENGE, YES JEDS BROTHER, IS OUR SPRAYING MANAGER. HE IS LICENSED IN ALL CHEMICAL AND ORGANIC TREATMENTS, AND IS IN CHARGE OF ALL OUR TREE AND LAWN APPLICATORS AND JOBS. HE IS ALSO EXCLUSIVELY IN CHARGE OF ALL LANDSCAPE WEED CONTROL WHICH IS ONE OF, IF NOT, THE MOST TECHNICAL JOBS WE HAVE.

SARA FISH, IS NOW OUR SECRETARY AND OFFICE MANAGER. SARA IS AVAILABLE 9AM-5PM TO ANSWER CALLS AND PROVIDE YOU WITH QUICK AND EFFICIENT RESPONSES. SHE IS ALSO WILL BE SCHEDULING APPOINTMENTS, AND HANDELING MANY SALES CALLS. TO REACH SARA JUST USE OUR CURRENT PHONE NUMBER 309-631-5639 OR EMAIL HER AT BINGHAMTY6@HOTMAIL.COM.

AS WE MOVE FORWARD TOGETHER IN 2023, I WANT TO AGAIN THANK YOU FOR YOUR CONTINUED SUPPORT AND LOOK FORWARD TO A LONG AND SUCCESSFUL RELATIONSHIP WITH ALL OF YOU. WITH THAT SAID, YOU MAY NOTICE A SLIGHT INCREASE IN PRICES DUE TO RISING MATERIAL AND OPERATION COSTS. WE HAVE NOT HAD A PRICE INCREASE FOR MANY YEARS AND ALWAYS TRY TO KEEP THESE TO A MINIMUM, HOWEVER, WITH COSTS RISING IN OUR BUSNINESS I HOPE YOU UNDERSTAND THAT THIS IS NECESSARY AND WE HAVE KEPT IT TO A BARE MINIMUM. THANK YOU AGAIN.

## SERVICES

### HYDROSEEDING

THIS PROCESS ALLOWS US TO SPRAY OUR BEST HYBRID GRASS SEED THAT IS BEST FOR YOUR LAWN, ALONG WITH GREEN MULCH, FERTILIZER, WATER, AND AN ADHESIVE THAT GOES DOWN OVER EXISTING LAWNS, OR ESPECIALLY NEW LAWNS AND SLOPES. THIS PROCEDURE ALLOWS FOR BETTER GERMINATION OF SEED, CUTS DOWN ON THE AMOUNT OF WEEDS, AND CUTS DOWN ON THE AMOUNT

OF WATERING THAT IS NEEDED. WHILE PROVIDING THE HIGHEST QUALITY OF SEED FOR YOU, IT ALSO GLUES THE SEED DOWN TO THE GROUND TO ELIMINATE EROSION, RUTS, AND WIND TRANSFER OF SEED APPLIED. THE MULCH ALSO HELPS YOU TO RETAIN MOISTURE WITH THE SEED, AND LETS YOU KNOW WHEN TO WATER BY THE COLOR OF THE MULCH. THE LIGHTER THE COLOR OF MULCH BECOMES THE MORE YOU NEED TO WATER; THE DARKER IT IS ALLOWS YOU TO REFRAIN FROM WATERING TILL NEEDED. WE CALL IT IDIOT PROOF; IDIOT IS A TERM OF AFFECTION IN OUR FAMILY AND NOT AN INSULT.

### **ORGANIC LAWN PROGRAMS**

COMPLETE ORGANIC PROGRAMS ARE AVAILABLE UPON REQUESTS. ASK FOR YOURS IF INTERESTED.

### **RE-LANDSCAPING OR NEW LANDSCAPING**

WE OFFER THIS SERVICE TO OUR CUSTOMERS TO HELP REVITALIZE EXISTING BEDS AND LANDSCAPE AREAS THAT YOU HAVE BEEN WANTING TO CHANGE OR UPGRADE. IF YOU HAVE AN IDEA OF WHAT YOU WANT OR NEED, WE CAN DESIGN A PLAN TO CREATE A NEW AREA OR RE-DO OLD BEDS. THIS SERVICE ALLOWS YOU TO GET A FRESH NEW LOOK ON YOUR YARD, OR JUST CHANGE OUT A FEW OR SINGLE PLANTS TO MEET YOUR NEEDS. WE DESIGN AND PLANT TO **MEET YOUR NEEDS**, NOT JUST PUT IN A BUNCH OF PLANTS THAT WILL SOON OVERGROW THEIR SPACE, OR FILL WITH PLANTS THAT YOU DIDN'T WANT.

### **POWER WASHING**

WE HAVE A HANDYMAN WHO TAKES PRIDE IN POWERWASHING. HE WILL GLADLY PROVIDE A FREE QUOTE FOR YOUR POWERWASHING NEEDS. THESE INCLUDE YOUR HOME, GARAGE, SHEDS, OR DECKS. PLEASE CONTACT HIM AT (602)525-4905.

### **SHRUBS**

WE WILL CARRY A VARIETY OF HAND SELECTED HARDY SHRUBS, FLOWERING SHRUBS, LOW MAINTENANCE SHRUBS AND EVERGREENS TO HELP ENHANCE YOUR LANDSCAPE AREAS. WE WILL BE ABLE TO REPLACE OVERGROWN OR UNWANTED VEGETATION, OR CREATE NEW LANDSCAPING IN YOUR LAWN AND GARDENS. THESE PLANTS ARE OUR FAVORITES AND RECOMMENDED FOR THIS AREA.

### **LAWN CARE**

**SPRING CLEANUP:** INCLUDES LIGHT PRUNING OF SHRUBS AND LOW HANGING BRANCHES OF TREES. RAKING, BLOWING AND REMOVAL OF LEAVES AND DEBRIS, CUTTING DOWN PERENNIALS, COMPLETE MOWING, TRIMMING AND BAGGING OF CLIPPINGS.

**MULCH:** WE CARRY ALL TYPES RED, BLACK, BROWN, CEDAR, AND CYPRESS, AND RIVER ROCK OR COBBLE UPON REQUEST. WE WILL DELIVER, SPREAD, AND APPLY WEED PREVENTER ON TOP. IF YOU WANT TO DO THE WORK WE WILL DELIVER TO WHERE YOU SPECIFY.

LANDSCAPE WEED CONTROL: THIS INCLUDES SPOT SPRAYING OF WEEDS IN FLOWER AND SHRUB BEDS AND APPLYING WEED PREVENTER ON TOP TWO TIMES PER YEAR. **THIS IS A MUST IF YOU HATE WEEDS IN YOUR BEDS!!!**

AERATION: WE AERATE WITH CORE PLUGGERS AND DOUBLE HIT BARE AREAS TO ENSURE PROPER SEEDING IF REQUIRED. THIS TYPE OF AERATION LEAVES LITTLE TOOTSIE ROLL PLUGS ALL OVER THE LAWN, WHICH IS IDEAL FOR CUTTING THROUGH THATCH AND OVER SEEDING LAWNS.

OVERSEEDING LAWNS: WE USE ONLY THE HIGHEST QUALITY HYBRID SEEDS AND MIXES OF SEEDS. SOME SEEDING MAY REQUIRE DIFFERENT BLENDS OR SPECIFIC TYPES OF SEED AND EACH ONE CHOSEN FOR YOUR LAWN IS SPECIFIC TO YOUR NEEDS.

LIME AND/OR GYPSUM: THESE ARE USED TO REPAIR DOG SPOT DAMAGE, HIGH TRAFFIC ISSUES, CLAY SOIL, OR ACIDIC SOIL.

SPRING ORGANIC FERTILIZER: THIS IS USED TO GIVE THE LAWN A JUMP START IN THE SPRING AND EAT UP DEAD GRASS FROM THE WINTER. IF YOU WANT GREEN GRASS FAST—THIS IS A MUST.

CRABGRASS CONTROL: THIS IS A MUST FOR ALL CUSTOMERS WHO WANT TO COMBAT WEEDS AND THICKEN UP THE LAWN. USING A CRABGRASS PREVENTER HELPS KEEP ANNUAL CRABGRASS FROM DESTROYING YOUR BEAUTIFUL LAWN IN THE SUMMER AND CONTAINS A VERY SPECIFIC FERTILIZER TO THICKEN UP YOUR LAWN.

SPRING WEED AND FEED: THIS PARTICULAR PRODUCT IS OUR CROWNING ACHIEVEMENT. WE USE THE BEST BROADLEAF WEED KILLER AND MIX IT WITH A SURFACTANT THAT ALLOWS FOR THE BEST WEED KILLING AVAILABLE. IT ALSO KEEPS IT FROM WASHING OFF THE PLANT FROM RAIN, MAKES IT STICK TO THE WEED FOR THE BEST KILL RATE, AND HELPS TACKLE THOSE HARD TO KILL WEEDS LIKE CREEPING CHARLIE AND CLOVER. WE USE A MILD FERTILIZER IN THIS SPECIAL MIX TO AID IN WEED KILLING AND TO GREEN UP THE LAWN FOR SUMMER.

SPRING WEED AND FEED SECOND APPLICATION: CREEPING CHARLIE AND CLOVER KILLER IS WHAT WE SHOULD CALL THIS. IF YOU HAVE EITHER OF THESE TWO WEEDS YOU WILL NEED TO DO THIS APPLICATION. WE DO THIS ONE TO TWO WEEKS AFTER THE FIRST WEED AND FEED AND IT PUTS THE ONE TWO PUNCHES TO THOSE REALLY HARD TO KILL WEEDS. WE DON'T MESS AROUND WITH WEEDS WE KILL THEM.

NUTGRASS CONTROL: IF YOU HAVE THAT SPIKEY WATERGRASS OR HAVE NEGLECTED THE LAWN THE PREVIOUS YEAR WITH NO CRABGRASS PREVENTER IN THE PAST YOU NEED THIS PRODUCT. IT IS APPLIED JUST BEFORE CRABGRASS AND YELLOW NUTSEDGE STARTS TO GROW AND STOPS IT FROM GROWING IN YOUR LAWN. HIGHLY OVER LOOKED BUT SORELY NEEDED.

SPOT TREAT WEEDS: JUST AS IT SOUNDS, IF YOU HAVE HAD PROBLEMS IN THE PAST WITH CERTAIN WEEDS, WE WILL ADD THIS TO YOUR PROGRAM TO ENSURE A WEED FREE LAWN IN THE SUMMER.

MANY WEEDS DON'T START GROWING UNTIL IT GETS HOT AND WE RECEIVE MANY CALLS ABOUT SUMMER WEEDS. TO GET AHEAD OF THE PROBLEM ADD THIS TO YOUR PROGRAM AND SAVE MONEY. **THIS IS A MUST IF YOU HATE WEEDS ANYTIME!!**

SEASON LONG GRUB CONTROL: THIS PRODUCT KEEPS YOUR LAWN GRUB FREE FOR THE YEAR. IT MUST BE WATERED IN, HOWEVER; WE USUALLY GET THIS PRODUCT DOWN IN TIME FOR THOSE SUMMER RAINS THAT ARE NEEDED TO DO THE JOB. GRUB CONTROL CAN HELP WITH MOLE PROBLEMS BUT DOES NOT GUARANTEE YOU WON'T HAVE MOLES JUST THAT YOU WON'T HAVE ISSUES WITH GRUBS. IF YOU HAVE SEEN JAPANESE BEETLES YOU HAVE GRUBS.

GRUB CONTROL WITH DYLOX: SAME AS ABOVE ONLY THIS IS USED TO KILL GRUBS ONCE THERE IS A PROBLEM OR TO ENSURE 100% CONTROL OF GRUBS. SOME CHOOSE TO DO BOTH. THIS PRODUCT WORKS QUICKLY IF THERE IS A PROBLEM AND DOES NOT LEAVE A RESIDUAL.

SHRUB PRUNING: WE DO SHRUB PRUNING IN JUNE THROUGH JULY. THIS IS THE BEST TIME TO GET ALL ORNAMENTALS AND EVERGREENS TRIMMED AT THE SAME TIME AND ALLOW FOR THE PLANTS TO RECOVER AND PUT ON NEW THICKER GROWTH FOR THE REST OF THE YEAR. **SECOND PRUNINGS CAN BE REQUESTED FOR SEPTEMBER.**

SUMMER FERTILIZER: THIS IS A MILD ORGANIC FERTILIZER THAT WILL NOT BURN DURING WARM PERIODS OF THE SUMMER, IT WILL GREEN UP AND THICKEN THE LAWN DURING THE HOTTER PERIODS WHEN LAWNS TEND TO GO DORMANT. SUMMER FERTILIZER IS NECESSARY WITH IRRIGATION OR FOR THOSE WHO WANT TO KEEP THINGS GOING DURING THE SUMMER.

FUNGICIDE: WE USE THIS PRODUCT TO CONTROL LAWN FUNGUS AND DISEASE. IT IS A LITTLE EXPENSIVE AND LAST FOR ONLY A FEW WEEKS. IT IS NECESSARY AT TIMES, BUT I PREFER TO AREATE AND OVER SEED WITH HYBRID GRASS SEED, AND USE MORE ORGANICS TO STOP THE ISSUES FROM ARISING.

FALL WEED AND FEED: THIS IS THE BEST TIME TO KILL WEEDS AND USING THIS STEP KEEPS LAWNS ALMOST COMPLETELY WEED FREE IN THE SPRING. MOTHER NATURE SOWS SEEDS IN FALL SO KILL NEW WEEDS NOW. SAME FORMULA AS SPRING WEED AND FEED. **WE ADD IN CRABGRASS KILLER AT NO EXTRA CHARGE** TO HELP COMBAT SNEAKY WEEDS THAT COME IN THE SUMMER.

FALL WEED AND FEED SECOND APPLICATION: WE USE THIS TO KILL CREEPING CHARLIE AND CLOVER LIKE THE SPRING WEED AND FEED SECOND APPLICATION, AND ALSO IF YOU HAVE VIOLETS. VIOLETS ARE NOT GUARANTEED BUT WE CAN REDUCE THE NUMBER OVER TIME USING FOUR WEED AND FEED APPLICATIONS.

FALL ORGANIC REVIVE: THIS IS A COMPLETELY ORGANIC NUTRIENT THAT REDUCES THATCH, LOOSENS SOIL, EXTENDS ROOT DEVELOPMENT, FIGHTS DISEASE, AND GREENS UP THE LAWN. THIS PRODUCT

EXTENDS THE USEFULNESS OF ALL OTHER FERTILIZERS USED IN YOUR PROGRAM AND IS HIGHLY RECOMMENDED.

WINTERIZER: THIS IS THE MOST IMPORTANT FEEDING OF THE YEAR. IF YOU ONLY FERTILIZE ONCE A YEAR THIS IS THE ONE TO USE. IT PROVIDES STRONG ROOT DEVELOPMENT, FIGHTS FUNGUS AND DISEASE NATURALLY, GREENS UP THE LAWN QUICKER IN THE SPRING AND FEEDS YOUR LAWN IN THE SUMMER BY STORING THE FERTILIZER IN THE ROOTS OF THE GRASS.

FALL CLEANUP: WE WAIT FOR THE MAJORITY OF LEAVES TO FALL AND HAVE A GOOD KILLING FROST ON PERENNIALS. WE LIGHTLY PRUNE ALL SHRUBS, TAKE DOWN TO GROUND PERENNIALS (EXCEPT GRASSES, ROSES, AND OTHER SPECIFIC PLANTS), MOW, TRIM, AND BAG ALL CLIPPINGS AND HAUL AWAY ALL DEBRIS.

MOLE REPELLENT: WE USE AN ORGANIC MIX OF CASTOR OIL AND SURFACTANT TO AID IN DISTRIBUTION AND SOIL PENETRATION AND LONGEVITY TO KEEP MOLES OUT OF THE LAWN FOR UP TO 4-5 MONTHS. WHEN NEEDED WE WILL ADD AN INSECTICIDE TO THE MIX TO KILL UNDESIRE INSECTS THAT MAY BE DRAWING IN THE MOLES (BY REQUEST OR MY INSTRUCTIONS ONLY), THIS PRODUCT IS PET AND FAMILY SAFE.

ROTO TILLING: SMALL OR LARGE, ONE ROW OR AN ACRE, WE CAN HANDLE ANY TILLING NEEDS. PLEASE CALL WELL IN ADVANCE FOR THIS SERVICE AS IT REQUIRES TIMING AND SPECIAL CARE.

MOWING: THIS SERVICE CAN BE SEASON LONG, OR JUST WHEN YOU NEED A HAND KEEPING UP, VACATION TIME, OR SPECIAL EVENTS. WE OFFER COMPETITIVE PRICING, RE-CYCLING, TRIMMING, AND BLOWING OFF CLIPPINGS. DURING THE EARLY SPRING MONTHS WHEN GRASS IS GROWING FAST AND IN THE FALL, WHEN LEAVES ARE FALLING WE BAG AT NO EXTRA CHARGE TO HELP KEEP YOUR LAWN LOOKING ITS BEST.

### TREE CARE

TREE SPRAYING: THIS PROCESS INVOLVES PROPER DIAGNOSIS. USING OF INSECTICIDES AND FUNGICIDES THAT ARE MIXED TOGETHER WITH A SURFACTANT THAT AIDES IN EFFICIENT AND SUPERIOR CONTROL OF BROAD SPECTRUM OF INSECTS AND DISEASES. OUR POWERFUL TREE SPRAYER REACHES THE TOP OF MOST TREES IN OUR AREA, AND WE GENEROUSLY SPRAY THE TREES AND SHRUBS TO ENSURE COMPLETE CONTROL OF EACH ISSUE. **JAPANESE BEETLES, BAG WORMS** AND OTHER INSECTS ARE SCOUTED BY US DAILY AND WE TAKE PRIDE IN OUR PROPER TIMING OF SPRAYS.

DEEP ROOT FEEDING: THIS PROCESS IS A NON-INVASIVE WAY TO GET THE HIGHEST QUALITY WELL BALANCED FERTILIZER TO YOUR TREES AND SHRUBS. WE USE A PROPRIETARY MIX THAT INCLUDES LONG TERM NITROGEN, PHOSPHORUS AND POTASH ALONG WITH 7 TRACE MINERALS. WHEN

APPROPRIATE **WE ADD EXTRA IRON, MAGNESIUM, ROOT STIMULATOR, OR OTHER NUTRIENTS** THAT ARE NECESSARY TO CORRECT THE ISSUE WE ARE TREATING.

DEEP ROOT FEEDING WITH SYSTEMIC INSECTICIDE: THIS PROCESS IS THE SAME AS ABOVE EXCEPT WE ADD A **SYSTEMIC INSECTICIDE TO CONTROL INSECTS** THAT MAY BE INSIDE THE TREE, OR THOSE INSECTS THAT HAVE MULTIPLE HATCHINGS THROUGHOUT THE YEAR. THESE INCLUDE ALL BORERS LIKE THE **EMERALD ASH BORER**, APHIDS, SCALE, OR MITES.

TREE PRUNING: THIS SERVICE INCLUDES ELEVATING LIMBS, TOTAL HEALTH PRUNING OR REJUVENATION, AND COMPLETE REMOVAL OF UNWANTED TREES OR HEALTH RISK TREES TO THE GROUND. **WE DO NOT DO STUMP REMOVAL**, BUT HAVE A RELIABLE COMPANY TO DO THIS FOR YOU AT AN ADDITIONAL COST.

PRUNING TREES IS NEEDED FOR SEVERAL REASONS.

ELEVATING LIMBS MEANS TAKING OFF BRANCHES THAT ARE TOO LOW FOR EITHER SAFETY REASONS, AESTHETICS, OR TO ALLOW OTHER PLANT GROWTH UNDER AND AROUND TREES.

HEALTH PRUNING OR REJUVENATION, MEANS THAT THE WHOLE TREE MAY BE AT RISK OF CAUSING EITHER STRUCTURAL DAMAGE TO PROPERTY NEAR THE TREE OR DAMAGE TO ITSELF BY HAVING WEAKENED BRANCHES OR TOO MUCH GROWTH THAT IS TAKING AWAY FROM THE SAFETY OF THE TREE AND OTHERS.

COMPLETE REMOVAL OF COURSE COMES INTO PLAY WHEN NO OTHER ALTERNATIVE IS FOUND, OR THE TREE AND/OR SHRUB NEEDS TO BE REMOVED FOR HEALTH REASONS, DEATH OF THE PLANT, OR DETERMINED TO BE UNNECESSARY BY THE HOME OWNER.

#### **SNOW REMOVAL AND ICE MELT OR SALT**

THIS SERVICE CAN BE SEASON LONG, ONCE IN A WHILE, VACATION TIME, SPECIAL EVENTS, HEAVY SNOW, AND ICE STORMS. WE USE SNOWBLOWERS, SHOVELS, AND PLOWS. IF THE USE OF PLOWS IS NOT DESIRED, WE WILL USE SNOWBLOWERS AND SHOVELS ONLY AND CHARGE ACCORDINGLY. ICE MELT, WHICH IS PET SAFE, OR SALT USE IS ON A SPECIFIED AND REQUEST USE ONLY. IF ONE OR THE OTHER IS ASKED FOR, WE WILL APPLY ACCORDINGLY.

#### **FREQUENTLY ASKED QUESTIONS AND EXPLANATION OF SERVICES**

PLEASE CHECK OUT WEB SITE OR FACEBOOK PAGE FOR A LIST OF QUESTIONS AND ANSWERS. YOU ARE NOT ALONE IN YOUR UNDERSTANDING OF WHAT GOES ON IN YOUR LAWN AND LANDSCAPE NEEDS. PLEASE SUBMIT ANY QUESTIONS TO OUR WEBSITE @TYSTREEANDLAWN.COM