

## To Whom It May Concern;

I'm writing this letter as a referral for Gundelach & Associates consulting firm. I met Jim Gundelach when I was looking to purchase a practice. One of the doctors he was consulting with had a practice for sale. I didn't purchase that practice, however, I was so impressed with his knowledge that I asked him to help me purchase a practice. He was able to give expert advice and took the time to analyze the different offices in which I was interested.

After I purchased my dental practice I asked Jim to come work with me as my consultant. He said that he preferred not to work with doctors that were just starting out but I persuaded him to give me a try. I am so glad that he took the time to work with me.

My new practice has had some ups and downs this past year but the advice and help that Jim and Susan Gundelach have given me helped to keep my head above water. I feel like I have had a jump start on my business. Their background in dentistry and business helps them with a hands on approach to the complex and varied aspects of dentistry. I know that using their methods will continue to allow me to have the successful practice for which I'm striving.

I would highly recommend Gundelach & Associates. Please give them a call.

Sincerely Yours,

Endre Selmeczy, D.M.D.