

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>12/7/21</b>	<b>12/14/21</b>	<b>12/21/21</b>	<b>12/28/21</b>
Active Single Family Homes	36	32	25	21
LY-Active Sgl Family Homes	69	67	58	57
% Change	-47.8%	-52.2%	-56.9%	-63.2%
Average List Price	\$2,893,694	\$3,086,906	\$2,868,560	\$2,618,048
Price per Sq. Ft.	\$1,021	\$1,028	\$960	\$977
Days on Market	53	58	62	62
Contingent & Pending	23	21	19	17
Actives Only	13	11	6	4
TOTAL Cont/Pend/Actives	36	32	25	21
Contingent & Pending/TOTAL	63.89%	65.63%	76.00%	80.95%
Year to Date Sales	396	400	406	410
Last Year's Sales (same time period)	330	338	347	355
% Change	20.0%	18.3%	17.0%	15.5%
List Price	\$2,490,342	\$2,479,284	\$2,472,489	\$2,489,184
Sales Price	\$2,624,629	\$2,614,615	\$2,608,032	\$2,618,831
Sales % vs List Price	105%	105%	105%	105%
\$ per Sq. Ft., Sales Price	\$1,090	\$1,090	\$1,020	\$1,089
Days on Market	26	27	27	27
Last Year's Sales Price	\$2,112,502	\$2,114,874	\$2,106,685	\$2,106,870
Appreciation	24.2%	23.6%	23.8%	24.3%
<b>CONDOS</b>				
Active Condominiums	4	5	5	4
LY-Active Condominiums	13	12	9	7
% Change	-69.2%	-58.3%	-44.4%	-42.9%
Average List Price	\$882,000	\$1,138,400	\$1,138,400	\$1,174,250
Price per Sq. Ft.	\$783	\$851	\$851	\$916
Days on Market	35	23	29	43
Contingent & Pending	1	2	3	3
Actives Only	3	3	2	1
TOTAL Cont/Pend/Actives	4	5	5	4
Contingent & Pending/TOTAL	25.00%	40.00%	60.00%	75.00%
Year to Date Sales	57	58	58	59
Last Year's Sales (same time period)	48	49	52	54
% Change	18.75%	18.37%	11.54%	9.26%
List Price	\$972,105	\$972,328	\$972,328	\$972,712
Sales Price	\$986,513	\$986,142	\$986,142	\$989,767
Sales % vs List Price	101.48%	101.42%	101.42%	101.75%
\$ per Sq. Ft., Sales Price	\$814	\$815	\$815	\$814
Days on Market	38	38	28	37
Last Year's Sales Price	\$972,302	\$969,602	\$970,106	\$1,004,769
Appreciation	1.5%	1.7%	1.7%	-1.5%