Las Vegas Disc golf Club Meeting Agenda Sunday, December 10, Approx 12:30 pm 2100 W Warm Springs Rd Henderson, NV 89014

- 1. Opening ceremonies
 - Call to order...1:08pm
 - Roll call

Carl Atwell, Jerry Hilton, Chris Arnold, Chris Reynolds, Peter Beaulieu, James beck, Stephan Self, Scott Merritt, Jeff Jacquart

- Posting of notice
 - Meeting date and Location Posted on Website Posted 12/3/2017
 - Agenda posted on Website Posted 12/3/2017
 - Approval of Minutes of the Regular meeting of Sept 2, 2017...approved
- Approval, Deletions, Additions to this Agenda..none

2. Open Forum-First chance. Time set aside for anyone to address the Board. A second Open Forum is also available at the end of the meeting. Waived

- 3. General Topics (non-event) and Potential Action Items
 - 2018 Board ratification (new board need to sign) -- All members signed
 - 2018 Board Conflict of Interest (new board need to sign) -- All members signed
 - Board Member performance requirements
 - Bylaws-separate copy attached
 - Communications
 - Bank Signatory Requirements -- Follow up with Carl in the next few weeks
 - Club key paperwork
 - Location for posting of Clark County Business license CCS possible location...Chris Arnold to investigate
 - CPA interactions/costs (+/_ 1000)
 - W-9 for members recorded winning more than \$600 in calendar year
 - Membership list
 - Bag Tag results and Tracking Explained by Jeff Jacquart
 - Website maintenance John Ricker

• Membership costs review...currently \$15 for bronze, \$25 for silver, \$50 for gold. No changes for current year

• Open discussion for general topics

Carl asked to be made admin on face book page for additional oversite...Pam Madrid and John Canonico are current admins, Carl added as of 12/11/2017.

- 4. Monthly/PDGA Event Topics and Potential Action Items
 - Monthly entry fee review...currently \$5 for AM, \$10 for PRO, AM fee is returned with merchandise card, PRO is paid out in cash.

No changes as of yet.

- PDGA entry fee determined by tier---see attached
 - Saturday, Dec 16, 2017...Toys for tots...WH

All needs coordinated

- Need to decide event date(s), Theme, format (tee times, shotgun), PDGA or not, location, TD, for the following...
 - Jan...Ice Bowl, fund raiser for shade tree...SP

Jan 2...Jerry to champion event, Chris to order merhandise. Shade tree confirmed as focus charity. ½ (plus) of all entries to be donated.

- Feb...LVC (formerly GCC)...WH Possible event at WildHorse Feb. 10, Jeff Jacquart to provide feedback.
- Mar...mando madness...MC Ben Wilks to run St Patrick's day event at NLV course March 17...will confirm....
- Apr...SP

Scott Merritt to run test event at mountain crest, C tier tied into LVC, April 21, will need to reserve all reservable areas of Mountain crest (cost???)...updates to be relayed to board as info becomes available

• May...MC

Mando madness/putter pump may 19th...more info to follow

• Jun...HHH...SP

Still one day, c tier, jerry Hilton to TD, will need additional Baskets from wild horse storage, June 16th, reserve desert willow. Probable warm up monthly on June 9th

• Jul...Lee canyon event (not club sanctioned)...MC

Carl to run 2 day c tier, at SUNSET PARK, july 21 and 22, need to reserve desert willow, hoping for 100 players

• Aug---Duos...SP

John Ricker and jeff Kennedy to TD, august 18 and 19, need to reserve desert willow, will have custom event stamp and discs, 2 day monthly (not sanctioned), but will be bigger than last year.

• Sep...MC

Scott Merritt second event of LVC curcuit at SUNSET PARK, September 22, c tier.

• Oct-Halloween Classic (Legacy sponsored)...SP Ocotber 26, 27, 28. Jessie to probably TD (need to confirm), B tier, Legacy to be main sponsor.

• Nov...MC

Food drive/Turkey shoot November 17, carls wants to make it more of a LVDGC outing, will need to rent pavillion.

• Dec...Toys for tots-(peggy's attic fundraiser)...WH? Dec 15, probable event.

• Open discussion Monthly/PDGA events Scott merritt to run 3 C tier tournaments during the year, with those who win their division (by points earned at each event) receiving a held spot for LVC 2019. Approved.

Scott Merritt to run a Handicap league (non-sanctioned) at Mountain crest Sundays in 2018. Players of all levels invited encouraged to play, one division.

Jerry Hilton to look into a fireworks booth in july.

5. 2018 Bagtag Schedule

 Bagtag entry fee review...currently \$5 per person, with \$5 side pot available for those who wish to participate. Payout at end of year in merchandise for AM, Cash for PRO

No changes as of now.

- Jan 6th, Mountain crest, 9am start time one round for all
- Feb 3rd, Sunset park, 9am, 1230pm start times, 2 rounds
- Mar 3rd, Mountain Crest, 9am, 12noon start times, 2 rounds
- April 7th, Sunset park, 8am, 12noon start times, 2 rounds
- May 5th, Mountain Crest, 8am, 1130am start times, 2 rounds
- Jun 2nd, Sunset park, 8am start time, one round
- July 7th, Mountain Crest, 8am, 1130am start times, 2 rounds

- Aug 4th, Sunset park, 8am, 12noon start times, 2 round
- Sep 1st, Mountain Crest, 8am, 1130am start times, 2 rounds
- Oct 6th, Sunset park, 8am, 12noon start times, 2 rounds
- Nov 3rd, mountain crest, 9am, 12noon start times, 2 rounds
- Dec 1st, Sunset park, 9am start time, one round for all
- Bagtag sandbager rule review-see attached

Board to review and revisit next meeting.

• Open discussion BagTag Events

Changing all bag tag events at sunset to one round for all.

Discussed changing lost tag fee...no changes. Discussed pacers...no changes made.

- 6. 2018 Budget summary
- Outgoing (costs)
 - Major events at sunset park (HHH, Duos, Halloween) "cost" the club about 2k. This includes course/area rental150-225 per day), PDGA sanctioning and insurance (100), custom stamped discs, and other supplies such as paint, flags, teesigns, etc. This "loan" is eventually returned to the club through some disc sales and fees collected from the players of the event. A portion of discs sales with event stamped discs are also is pre-allocated to the event.
 - Bag Tag events at sunset cost 100 per 5 months to be able to sell merchandise, 60 for course reservation, or approx 240+360 (600) per year.
 - Events held at Mountain crest cost zero, as the course cannot currently be reserved. Since the course cannot be reserved, no sanctioned events can be held at this location.
 - Membership costs (4k+) (2017) include the custom stamp (variable), tags(760), and custom stamped discs(80/800 for full color) and (300/2400 for others). These costs are eventually offset by membership fees, lost tag fees and sale of remaining membership discs with any profit going back into the club funds.
 - Ace/CTP discs. These costs are eventually paid back to the club by the event they are used at, unless used at bagtags or non-sanctioned monthlies.

- Club merchandise, currently consisting mostly of discs, at about 14 bins, each holding about 60 discs, (900 discs) is worth approximately (at cost) 9k. Sale value is approximately 13-18k.
- Other costs include direct support of major events, from 500-1500 or more per event, printing costs, replacing damaged totes, flags, tape to mark mandos, CPA costs (state/county paperwork filing, taxes), etc.
- Incoming (profits)
 - Memberships. Profit on bronze membership (650%), tag cost vs. membership cost. profit on silver membership (150%), tag plus custom disc. Profit on gold membership (100%), tag plus custom disc plus full color custom disc. 2017 numbers (7555), gold 36, silver 157, bronze 172, junior 7
 - Disc (and other items) sales. Most discs/items are sold to club members for about a 60% mark up (disc cost s us \$8, we sell it to members for \$13, we "make" about \$5). So...if we buy 10 discs at \$8(\$80), we have to sell about 7 (\$91) of them to break even. We sell some discs at full retail cost to non-members, but if non-members bought the same discs, we would only have to sell 5 of them to break even. The costs of discs/items also includes shipping costs, which usually means we make less per disc, as we have certain minimum selling prices we must meet.
 - AM merchandise payout cards. All payout cards are treated as non-member purchases. This effectively increases the value the club gets for the item, but the club is already in possession of the money.
 - Donations. Any donations made to the club are not tax deductible, even though we are a non-profit organization.
- Finance summary
 - Club taxes for 2016 were calculated at about 242k.
 - The club bank account usually has about 5k available for purchasing.
 - Cash held out from the bank for change at events and sale pouches is about \$500.
 - Open discussion Budget summary Board made aware of costs/profits.
- 7. Open Forum Second chance. Time set aside for anyone to address the Board.

Confirmed disc molds for next year membership discs...

Innova(175/30 each mold)...Metal flake Champion teedevil, Champion Thunderbird, Champion Glow Gator, Gstar Shryke, Shimmer Star Destroyer. (confirmed by Innova...Thank you mark!)

Innova INNcolor...(60) Aviar3 when they become available soon. (25 shimmer star destroyers and 10 inn color to artist of stamp)

Legacy(100/25 each mold)...Skyline Outlaw, Patroit, Ghost, Clutch....plastics to confirm when skyline becomes available in 2 weeks.

Trilogy(50/10 each mold)...Sherrif, Justice, Truth, Harp, dagger. Carl to investigate.

Also discussed selling (without membership or in addition to) of current year membership discs. Voted and unanimous...only non-inn color discs will be for sale (until end of year if any left over)

Confirmed support of LVC2018 through the purchase and selling of LVC stamped discs...ordering disc molds not already used by jacquart events.

- 8. Next meeting
 - Date, time, place
 - Meeting ended...