	John E. DeWulf (006850) Marvin C. Ruth (024220) Vidula U. Patki (030742)	
3	COPPERSMITH BROCKELMAN PLC 2800 North Central Avenue, Suite 1900 Phoenix, Arizona 85004	
4	T: (602) 224-0999 F: (602) 224-0620	
5	jdewulf@cblawyers.com mruth@cblawyers.com	
6	vpatki@cblawyers.com	
7	Attorneys for Defendants	
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9	SUPERIOR COURT OF ARIZONA	
10	COUNTY OF MARICOPA	
11 12	Peter S. Davis, as Receiver of DenSco Investment Corporation, an Arizona corporation,	No. CV2017-013832
13	Plaintiff,	DEFENDANTS' NINTH SUPPLEMENTAL RULE 26.1 DISCLOSURE STATEMENT
14	v.	DISCEOSURE STATEMENT
15 16	Clark Hill PLC, a Michigan limited liability company; David G. Beauchamp and Jane Doe Beauchamp, husband and wife,	
	Defendants.	
17		Reguehamn and Jane Doe Reguehamn
18	Defendants Clark Hill PLC, David G. Beauchamp and Jane Doe Beauchamp	
19	(collectively, "Defendants") supplement their initial disclosure statement according to	
20	Arizona Rule of Civil Procedure 26.1. Defendants reserve the right to amend or supplemen	
21	this disclosure statement as discovery progresses. SUPPLEMENTS ARE IN BOLD.	
22	This case is in process and thus the content of this disclosure statement is preliminary	
23	and subject to supplementation, amendment, explanation, change and amplification. Because	
24	discovery is continuing, there may be information, documents, and materials related to the	

25 various allegations and defenses set forth in the pleadings of which Defendants are presently

26 unaware. Defendants note that they do not currently have access to all potentially relevant

documents of the Plaintiff, or third parties, and that this disclosure statement is based upon information currently available to Defendants. Nothing in this disclosure statement is intended to be an admission of fact, an affirmation of the existence of any document, or an agreement with or an acceptance of any legal theory or allegation. The information set forth below is provided without waiving (1) the right to object to the use of such information for any purpose in this or any other action due to applicable privilege (including the work-product and attorney-client privileges), materiality, or any other appropriate grounds; (2) the right to object to any request involving or relating to the subject matter of the information in this disclosure statement; or (3) the right to revise, correct, supplement or clarify any of the information provided below. If any part of this statement is ever read to the jury, fairness 10 would require that the jury be read this introductory statement and any supplementation, amendments, explanation, changes or amplifications which may occur or be filed subsequent

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Defendants also incorporate by reference into this disclosure statement all interrogatory answers, responses to requests for production, responses to requests for admission, other discovery and disclosure statements and supplements thereto in this action, all transcripts of any deposition taken in this action and any exhibits thereto, Defendants' expert reports and all supplements or addendums thereto, and Defendants' substantive briefing.

#### I. FACTUAL BASIS OF CLAIMS AND DEFENSES.

#### A. Retention/Scope of Work

to this disclosure statement.

For more than 35 years, since graduating with honors from the University of Michigan Law School in 1981, David Beauchamp has represented his clients in the areas of corporate law, securities, venture capital, and private equity with distinction and integrity.

One of those clients was DenSco Investment Corporation ("DenSco"), a company solely owned and managed by Denny Chittick. DenSco raised money from investors by

issuing general obligation notes to those investors at interest rates that varied depending on the note's maturity date. DenSco then invested those funds primarily by making high interest short-term loans to borrowers buying residential properties out of foreclosure, which loans were intended to be secured by deeds of trusts on those properties. Mr. Beauchamp started providing securities advice to DenSco in the early 2000s, while he was a partner at the law firm Gammage & Burnham. DenSco followed Mr. Beauchamp as a client when he left Gammage to join the law firm Bryan Cave in March 2008, and again when Mr. Beauchamp left Bryan Cave to join Clark Hill in September 2013.

Although the various firms' engagement letters with DenSco only specifically identified DenSco as the client, DenSco could not operate or engage with legal counsel except through its president and sole owner, Mr. Chittick. DenSco had no other employees; Mr. Chittick was responsible for all aspects of DenSco's business, and Mr. Chittick understood that Mr. Beauchamp, as an incident to Mr. Beauchamp's representation of DenSco, was also representing Mr. Chittick in his capacity as president of DenSco. The investors understood that as well. The private offering memoranda DenSco provided state that "legal counsel to the Company will represent the interests solely of the Company and its President, and will not represent the interests of any investor."

Shortly after Mr. Chittick's death, and in the midst of a chaotic time dealing with the fallout of his passing, Mr. Beauchamp stated in an August 10, 2016 letter to an Arizona Corporation Commission subpoena to Mr. Chittick that he had "not previously represented Denny Chittick" and that the ACC would need to request the personal information it sought, including Mr. Chittick's personal tax returns, from counsel for Mr. Chittick's estate. To the extent that Mr. Beauchamp's statement was not clear or that any clarification was necessary, Mr. Beauchamp averred in an August 17, 2016 declaration under oath that he represented DenSco and "Mr. Chittick as the President of DenSco." Mr. Beauchamp did not represent Mr. Chittick outside of his role as a corporate officer at DenSco.

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Until mid-2013, Mr. Beauchamp's work as DenSco's securities counsel included, among other things, drafting DenSco's Private Offering Memoranda and related investor documents; advising DenSco regarding Blue Sky laws and state and federal securities reporting and filing requirements; advising DenSco as to the rules and regulations promulgated by state financial and lending authorities; and advising DenSco regarding the applicability of mortgage broker regulations. At times, it would also involve answering DenSco's questions regarding its Reg D filings and obligations. Although Mr. Beauchamp helped DenSco file its first set of Reg D documents in 2003, Mr. Chittick told Mr. Beauchamp thereafter that he did not want to pay a lawyer to review and file the Reg D documents, and that Mr. Chittick would take on that responsibility himself. That was not a surprising request, as Mr. Chittick repeatedly instructed Mr. Beauchamp to keep legal fees to a minimum. Consequently, although Mr. Beauchamp's paralegal initially helped Mr. Chittick understand the filing process and obtain access to the EDGAR filing site, in accordance with his client's wishes Mr. Beauchamp did not review DenSco's Reg D filings.

The scope of Mr. Beauchamp's representation of DenSco and its president was narrow. Further, the relationship was friendly, but professional. Mr. Beauchamp did not go to dinner or vacation with Mr. Chittick or his family. They did not play golf or otherwise socialize together.

Over the years, Mr. Chittick showed himself to be a trustworthy and savvy businessman, and a good client. He appeared to be devoted to his business and investors, many of whom were friends and family. Despite often complaining about the cost of legal services, Mr. Chittick appeared to follow Mr. Beauchamp's advice and provided information when asked for it, at least until the later years of the representation. It has since become clear that Mr. Chittick did not follow certain advice Mr. Beauchamp and his firms provided, and that Mr. Chitick did not always provide complete and accurate information to his attorneys, particularly in 2013 and 2014. Further, Mr. Beauchamp understood that DenSco utilized an

outside accountant, David Preston, to review DenSco's books and records and file its tax returns. It appears that Mr. Chittick also intentionally failed to provide complete and accurate information regarding DenSco and its finances to DenSco's accountant, thereby deceiving his accountant (whose advice on tax planning and other financial matters he also ignored at times). At no point did Mr. Beauchamp serve as DenSco's general corporate counsel, nor was Mr. Beauchamp engaged to review or approve DenSco financial statements or tax returns or to investigate borrowers.

### B. The Private Offering Memoranda

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Mr. Beauchamp advised DenSco regarding its Private Offering Memoranda ("POMs"), which DenSco generally updated every two years. He helped draft the 2003, 2005, 2007, 2009, and 2011 POMs. The POMs, however, had similar provisions and generally described DenSco's historical performance based on information provided by Mr. Chittick; set forth Mr. Chittick's authority to determine DenSco's "major business decisions and policies", and to make, amend, or deviate from those policies in Mr. Chittick's sole discretion; and set forth DenSco's aspirational lending standards (including its intent to "maintain a loan-to-value ratio below 70%" for both individual trust deeds that secure loans to borrowers from DenSco and the aggregate loan portfolio, as well as its intent to "achieve a diverse borrower base" with no borrower comprising more than 10-15% of the portfolio). The POMs also provided information regarding DenSco's lending history and loan portfolio. In preparing the POMs, Mr. Beauchamp would generally inquire of Mr. Chittick as to how DenSco was administering the loans and performing due diligence on the collateral. The Receiver has recently alleged that information in the 2011 POM that DenSco was raising and lending more money in 2011 than in prior years should have raised purported "red flags" for Mr. Beauchamp. Those allegations are unfounded (and irrelevant to the issues DenSco faced, which arose out of Mr. Chittick's decision, more than a year later, to lend exorbitant amounts directly to Menaged, without using a fiduciary). Among other things, increased

hard money lending would not have been atypical given the real estate market at the time, and DenSco had provided assurances that it had adequate internal procedures to manage its business.

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In addition, Mr. Beauchamp and his prior law firms, including Gammage & Burnham, provided advice to DenSco regarding proper loan documentation and procedures since at least 2007. DenSco and Mr. Chittick were both advised, and understood, (a) that DenSco should fund loans through a trustee, title company or other fiduciary, (b) that DenSco was representing to its investors that DenSco's loans would be in first position, and (c) that it was of fundamental importance that DenSco safeguard the use of its investors' funds in conjunction with properly recording liens, in order to ensure that DenSco's loans were in first position.

In early summer 2013, Mr. Beauchamp advised DenSco that it needed to update its 2011 POM given the passage of time and changes in the scope of DenSco's fund raising. Mr. Chittick was well aware based on historical practice and his work with other hard money lenders, including Mr. Gould and Mr. Koehler, that it was necessary to keep investors up to date with regular disclosures. In particular, based on Mr. Chittick's representations to Mr. Beauchamp, DenSco either had or would soon eclipse the \$50 million maximum offering set forth in the 2011 POM. Consequently, Mr. Beauchamp began drafting revisions to the 2011 POM, which included updates to the maximum offering and updates on DenSco's performance to date, among other revisions. Mr. Beauchamp, however, was never able to finalize the 2013 POM. Although Mr. Beauchamp asked for updated investment, loan and financial information regarding DenSco, Mr. Chittick stalled on providing the information, preferring to wait until after he scaled down the amount outstanding to investors. Mr. Beauchamp repeatedly advised DenSco that an update was necessary irrespective of DenSco's plans regarding the outstanding amount of its offerings, and opened a file at Clark Hill to complete the update, but Mr. Chittick continued to delay.

### C. The FREO Lawsuit

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On May 24, 2013, Easy Investments, an entity owned by Yomtov "Scott" Menaged ("Menaged"), DenSco, and Ocwen Loan Servicing, were sued by FREO Arizona, LLC ("FREO") regarding liens recorded by Easy Investments in favor of DenSco and Active Funding Corporation, on a parcel of property. In a June 14, 2013 email from Mr. Chittick to Mr. Beauchamp, Mr. Chittick explained that Easy Investments had purchased a property at a trustee's sale using a DenSco loan, which had apparently been previously purchased by FREO, leading to a dispute. A review of the partial Complaint provided to Mr. Beauchamp confirms Mr. Chittick's description. According to its allegations, the loan servicer, Ocwen, failed to cancel a trustee's sale and release the deed of trust after FREO had paid off the debt and acquired the property, thereby allowing Easy Investments to purchase the property again with DenSco's funds. Contrary to the allegations in the Receiver's Complaint, his disclosure statements, his expert reports, and otherwise, the FREO lawsuit did not concern lien priority or double lien issues. Moreover, a review of the docket reveals that Easy Investments prevailed in the FREO lawsuit when the Court granted summary judgment in favor of Easy Investments and against both FREO and Ocwen (for breach of its duties) on December 6, 2013.

Further, although Mr. Chittick forwarded a portion of the Complaint to Mr. Beauchamp, Mr. Chittick did not ask Mr. Beauchamp to represent DenSco in the litigation; nor did he ask Mr. Beauchamp to investigate the factual allegations in the Complaint. To the contrary he explained to Mr. Beauchamp that Mr. Chittick did not need his involvement and that Menaged's attorney would handle the defense against FREO's claims as to ownership of the property. Contemporaneous records verify this. Mr. Chittick expressly stated in his email to Bryan Cave that he merely wanted Mr. Beauchamp to "be aware" of the lawsuit and that Menaged's attorney would handle the defense. Later that day, Mr. Chittick told Menaged that he would "keep [Beauchamp] from running up any unessary [sic]

bills" and that Menaged should "just talk to your guy and hadn [sic] it off ot [sic] him." Consequently, although Mr. Beauchamp ran the matter through Bryan Cave's conflict system pursuant to standard firm procedure, Mr. Beauchamp did not represent DenSco in the litigation and did not conduct any further investigation into its merits given his client's instruction not to get involved. Further, given the nature of the lawsuit, there was no present conflict in having Menaged's attorney defend against FREO's claims.

Mr. Beauchamp did, however, explain to Mr. Chittick that this lawsuit itself would need to be disclosed in DenSco's 2013 POM. In addition, Mr. Beauchamp advised Mr. Chittick, as he had done previously, that Mr. Chittick needed to fund DenSco's loans directly to the trustee or escrow company conducting the sale, rather than provide loan funds directly to the borrower, to ensure that DenSco's deed of trust was effective to protect the borrowed funds. Mr. Chittick, however, explained to Mr. Beauchamp that this was an isolated incident with a borrower, Menaged, whom Mr. Chittick described in his email as someone he had "done a ton of business with...hundreds of loans for several years...."

Nothing about the FREO Lawsuit would have put Mr. Beauchamp on notice that DenSco was suffering from some kind of systemic issues, or that Mr. Chittick had abandoned fundamental lending principles and abandoned the promises he made to his investors. Notably, around the same time, DenSco was served with at least two tax lien foreclosure lawsuits listing AFG and DenSco as lien holders with respect to the property at issue, which should have caused DenSco to at least inquire with Menaged regarding potential issues. There is no evidence that DenSco did so. Further, as set forth below, Magnus Title informed DenSco in the summer of 2013 that at least one of its deeds of trust, which DenSco expected to be in first position, was actually in second position. There is no evidence that DenSco acted upon that information either.

## D. Mr. Beauchamp leaves Bryan Cave, hears nothing from Mr. Chittick for months.

Mr. Beauchamp left Bryan Cave at the end of August 2013. Prior to his departure, Mr. Beauchamp had repeatedly made clear to DenSco and Mr. Chittick that they needed to update DenSco's POM. On August 30, 2013, Mr. Beauchamp and Bryan Cave sent Mr. Beauchamp's clients, including DenSco, a joint separation letter informing them that Mr. Beauchamp was joining Clark Hill effective as of September 1, 2013. The letter invited those clients to either request the transition of their files to Mr. Beauchamp or affirmatively request that the files remain at Bryan Cave. Mr. Chittick initially agreed to transfer a portion of DenSco's files to Clark Hill, but aside from DenSco's authorization letter, Mr. Beauchamp never heard from Mr. Chittick regarding the unfinished 2013 POM, or any other matter, until December 2013.

## E. DenSco contacts Mr. Beauchamp in late 2013, slowly reveals scope of Menaged issues over several months

In December 2013, Mr. Chittick contacted Mr. Beauchamp for the first time in months. He told Mr. Beauchamp over the phone that he had run into an issue with some of his loans to Menaged, and specifically, that properties securing a few DenSco loans were each subject to a second deed of trust competing for priority with DenSco's deed of trust. Mr. Beauchamp reminded Mr. Chittick that he still needed to update DenSco's private offering memorandum. After briefly discussing the allegedly limited double lien issue, Mr. Chittick emphasized to Mr. Beauchamp that Mr. Chittick wanted to avoid litigation with other lenders. Mr. Chittick, however, did not request any advice or help. Rather, Mr. Chittick indicated that he wanted to continue working on a plan with Menaged to resolve the double-lien issue—a plan, that unbeknownst to Mr. Beauchamp, Mr. Chittick was already well on his way to implementing. Accordingly, Mr. Beauchamp suggested that Mr. Chittick and Menaged document their plan. Nothing more came of the issue with Menaged until January. Mr. Beauchamp's actions in this regard were appropriate and met the standard of care.

Mr. Chittick, however, vastly understated the scope of the problem. On January 6, 2014, Attorney Bob Miller at Bryan Cave sent Mr. Chittick a letter on behalf of various lenders (the "Miller Lenders"). The letter asserted that the Miller Lenders had advanced purchase money loans directly to trustees to buy more than 50 properties out of foreclosure, and had recorded deeds of trust to evidence their first position security interest. DenSco, however, had likewise recorded mortgages evidencing its purported purchase money loans for the same properties. The Miller Lenders asserted that DenSco's claimed interest was a "practical and legal impossibility since…only the Lenders provided the applicable trustee with certified funds supporting the Borrowers purchase money acquisition for each of the Properties," demanded that DenSco subordinate its alleged interests to their interests, and threatened to bring claims for fraud, negligent misrepresentation, and wrongful recordation.

The issue with the Miller Lenders could not have been a surprise to Mr. Chittick. For one, although Mr. Chittick's business journals contain hearsay and present questions regarding admissibility and reliability, they suggest that Menaged had told Mr. Chittick about the double lien issue in November 2013, and had explained that the issue could affect every property Menaged had purchased using DenSco funds going back as far as 2011. Mr. Chittick, however, did not provide this information to Mr. Beauchamp.

Second, Mr. Chittick was had actual knowledge that Menaged had been double liening properties using DenSco's funds as far back as September 2012 (and should have known that Menaged double liening properties as far back 2011. see e.g., CH Rec Men 0001120, 0003557, 0001829, 1042). It was at that time that Gregg Reichman at Active Funding Group told Mr. Chittick that Menaged had double liened multiple properties (at least ten) with loans from both Active Funding Group and DenSco, thereby putting in question DenSco's lien priority and loan-to-value ratio. Yet as Mr. Reichman testified, Mr. Chittick appeared unperturbed by this news and clear violation of trust, and instead reiterated that he had faith in Menaged.

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Mr. Reichman apparently went about putting in additional safeguards to ensure his loans to Menaged would remain in first position. Mr. Chittick did not. It is unclear what Menaged's excuse or explanation to Mr. Chittick was, and it is equally unclear whether Mr. Chittick conducted any due diligence with respect to Mr. Menaged's apparent propensity for jeopardizing DenSco's first position lien priority through double liening. It is also unclear whether Mr. Chittick even addressed the double-liens Mr. Reichman expressly identified for him. To the contrary, Mr. Chittick, for example, did nothing to address the double lien on the 37209 N 12<sup>th</sup> Street property that Mr. Reichman expressly identified. Depo. Exh. 487. That property was sold in November 2013, with the sales proceeds going to pay off AFG in first position. *See* CH\_Rec\_Men\_00016142.

What is clear, is that after the double liening came to light, Mr. Chittick drastically increased his lending to Menaged, such that by the time Mr. Chittick approached Mr. Beauchamp about the double liening issue at the end of 2013, more than half of his loan portfolio was tied up with Menaged—well in excess of the promised loan concentrations DenSco had set forth in its disclosures to investors. The reason Mr. Chittick abandoned his investment principles is unknown, although there is evidence that Mr. Chittick paid above-market interest rates to his investors, and consequently, needed borrowers to pay above-market interest rates to DenSco. Menaged may have been one of the few borrowers willing to do so, particularly at a time where DenSco was having difficulty placing its funds. DenSco's investors knew that by bargaining for higher rates of return from DenSco, that their investments in DenSco would consequently be riskier than investments offering a lower rate of return.

What is also clear, is that Mr. Chittick failed to provide this information to Mr. Beauchamp, despite numerous opportunities to do so. Those opportunities included, but were not limited to: (a) September 2012 when Mr. Chittick first became aware that Menaged was double liening at least ten properties subject to DenSco's loans, (b) Summer 2013 when

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Mr. Beauchamp advised Mr. Chittick that he needed to update DenSco's POM, including updates regarding DenSco's borrowers and lending history, and (c) upon the receipt of the FREO lawsuit. Yet despite Mr. Chittick's numerous opportunities to disclose the issue to Mr. Beauchamp, Mr. Chittick concealed the double liening issue (and DenSco's inexplicable and exponential increase in lending to Menaged) from DenSco's counsel, as well as DenSco's investors. Even when Mr. Chittick finally sought his attorneys' advice in January 2014 (which happened only *after* Mr. Chittick was threatened with a lawsuit), Mr. Chittick still concealed Menaged's lengthy history of double-liening properties with DenSco loans.

Further, as set forth below, by the time Mr. Chittick finally provided Mr. Beauchamp with a minimal and partial disclosure of the issues facing DenSco, Mr. Chittick and Menaged had already reached a verbal agreement on how to deal with the double lien issue in November 2013. Mr. Chittick, however, failed to provide that information to Mr. Beauchamp in December. Nor did he immediately provide Mr. Beauchamp with the full scope of the problem, or reveal the procedure he had agreed to with Menaged to resolve that problem, in December or early January.

Instead, Mr. Chittick sent the Miller letter to Mr. Beauchamp on January 6, 2014 with nothing more than a sparse request for Mr. Beauchamp to "read the first two pages." The next day, Mr. Chittick provided Mr. Beauchamp a more expansive, though incomplete, explanation. In his email, Mr. Chittick stated that he had lent Menaged a total of \$50 million since 2007 and that he'd "never had a problem with payment or issue that hasn't been resolved."

Mr. Chittick's representations to Mr. Beauchamp regarding DenSco's purportedly positive lending relationship with Menaged were grossly misleading. While it was true that DenSco had lent Menaged approximately \$50 million since 2007, DenSco had lent Menaged \$31 million in 2013 alone, and had \$28.5 million in loans to Menaged outstanding as of the end of 2013, a large portion of which were more than six months past due, including a

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significant number of 2012 loans. Further, Mr. Chittick had known as of September 2012 (and should have known as of 2011) that Menaged had double-liened multiple properties with DenSco loans, thereby jeopardizing DenSco's lien position. Yet not only did he keep this a secret, Mr. Chittick thereafter drastically increased DenSco's lending to Menaged, from \$4.65 million outstanding at the end of 2012 to more than \$28 million outstanding by the end of 2013 (all of which Mr. Chittick also failed to timely disclose to Mr. Beauchamp). Rather than provide Mr. Beauchamp with any of this information, Chittick instead misrepresented to Mr. Beauchamp in January 2014 that Menaged was a good borrower with a sterling track record. Mr. Chittick made similar misrepresentations to Mr. Beauchamp regarding his positive lending relationship with Menaged when he disclosed the FREO lawsuit.

Mr. Chittick further explained that Menaged's wife had become critically ill in the past year, and that Menaged had turned the day-to-day operations of his companies over to Menaged's cousin. According to Mr. Chittick, the cousin would receive loan funds directly from DenSco, then request loans for the same property from another lender, including the Miller Lenders. The other lenders, who had funded their loans directly to the trustee, would record their deed of trust, as would DenSco, leaving DenSco in second position. The cousin, the story went, then unfortunately absconded with the funds DenSco lent directly to Menaged. This "double lien" issue consequently jeopardized DenSco's secured position and its loan-to-value ratios. Mr. Chittick feared that a lawsuit with the Miller Lenders would jeopardize DenSco's entire enterprise.

According to Mr. Chittick's email, Menaged purportedly found out about his cousin's scam in November and revealed the fraud to Mr. Chittick at the time. Yet rather than consult legal counsel, Mr. Chittick devised a plan to fix the double lien issue with Menaged. The initial plan included DenSco paying off the other lenders. That required additional capital, which Menaged and Mr. Chittick agreed would come from DenSco lending Menaged an

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additional \$1 million and Menaged investing additional capital, including \$4-\$5 million from the liquidation of other assets, as set forth in a term sheet DenSco and Menaged signed after having already put their plan into effect. As the scope of the problem appeared to grow, Mr. Chittick and Menaged agreed to terms of an expanded plan, which included further investment from both DenSco and Menaged, who would also continue to flip and rent homes to raise the necessary profits needed to pay off the other lenders.

Unbeknownst to Mr. Beauchamp, according to Mr. Chittick's January 7, 2014 email, DenSco and Menaged had already been "proceeding with this plan since November [2013]." That is corroborated by the Receiver, who asserts that Mr. Chittick began lending on the \$1 million line of credit to Menaged to further their private workout plan in December 2013. It is also corroborated by Gregg Reichman at AFG, who testified that Chittick told him in 2013 that Chittick and Menaged agreed to become partners and were in full cooperation on a long term solution, which included Chittick providing Menaged with an unsecured credit line. In other words, by the time Mr. Chittick approached Mr. Beauchamp with a partial disclosure of the issues in late 2013 and early 2014, Mr. Chittick had already agreed to a business plan with Menaged to work out the double lien problems, and had already advanced Menaged significant sums pursuant to that agreement. As Mr. Beauchamp explained in a February 20, 2014 email to his colleagues, Mr. Chittick "without any additional documentation or any legal advice...has been reworking his loans and deferring interest payments to assist Borrower...When we became aware of this issue, we advised our client that he needs to have a Forbearance Agreement in place to evidence the forbearance and the additional protections he needs."

1. Mr. Beauchamp tells DenSco it cannot accept new funds or roll over prior funds.

After receiving Mr. Chittick's January 7, 2014 email, Mr. Beauchamp was alarmed that DenSco may be taking on new investors or rolling over prior investments without

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disclosing the double lien issue or the workout to which Mr. Chittick and Menaged had agreed. Mr. Beauchamp's advice to Mr. Chittick regarding disclosures Mr. Chittick had to make to investors was immediate, clear, practical, consistent with his practice and experience, and consistent with the standard of care: (a) DenSco was not permitted to take new money without full disclosure to the investor lending the money; (b) DenSco was not permitted to roll over existing investments without full disclosure to the investor rolling over the money; and (c) DenSco needed to update its POM and make full disclosure to all its investors. Mr. Beauchamp provided this advice to DenSco starting with his January 9, 2014 meeting with Mr. Chittick, and repeated it routinely over the next few months.

Mr. Chittick clearly understood that he could not accept funds from new investors without full disclosure as to the issues created by Menaged. As he told Menaged in a February 11, 2014 email, "I've not taken any new investors, so if I do, I have to disclose a lot to them, which is all about you." Although Mr. Chittick was aware of his obligations on behalf of DenSco, as repeatedly explained to him by Mr. Beauchamp (and as he clearly understood from years of experience in the industry, years of providing updated disclosure statements, and years of working with other hard money lenders who stressed the importance of disclosure, including Scott Gould's prior advice regarding disclosure) Mr. Chittick did not disclose to Mr. Beauchamp that he was apparently raising funds from new investors without disclosing DenSco's situation with Menaged. This is one more example of Mr. Chittick keeping Mr. Beauchamp in the dark as to the extent of DenSco's problems with Menaged and Mr. Chittick's attempts to solve those problems without seeking help.

Mr. Beauchamp was also concerned about the source and use of the funds needed to effectuate the workout plan independently crafted by Menaged and Chittick. Yet, as Mr. Chittick explained, the funds for the \$1 million loan (which Mr. Chittick funded prior to engaging Clark Hill) and an additional \$5 million loan Mr. Chittick and Menaged eventually agreed to as part of the workout, would come from (a) Mr. Chittick's investment of additional

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funds out of his retirement account, (b) Mr. Chittick's personal \$1.5 million line of credit, and (c) DenSco's working capital raised as loans to other borrowers paid off. In reality, Mr. Chittick actually and secretly took millions *out* of DenSco starting as early as January 2014, as acknowledged by the Receiver in his Notice of Claim against the Chittick estate. Again, and at all times, Mr. Beauchamp advised Mr. Chittick that he could not obtain new investor funds or roll over prior investments without full disclosure. Mr. Beauchamp also repeatedly insisted that Mr. Chittick revise his out-of-date POM to provide disclosure to all his investors. Mr. Chittick, however, insisted that DenSco first document the forbearance agreement so that Mr. Chittick would have a plan to show his investors.

Further, Mr. Chittick assured Mr. Beauchamp repeatedly that he was making the requisite disclosures to investors on an as-needed basis, and that he had informed a select group of investors as to the double lien issue and proposed workout. That would be in keeping with Mr. Chittick's prior approach to business. As far as Mr. Beauchamp knew, and as Mr. Chittick had previously told him, Mr. Chittick indeed had a select group of investors to whom he turned for advice and approval when confronted with important business decisions, such as, for example, diversifying his investments into different types of properties. Mr. Chittick told Mr. Beauchamp that he was seeking such advice from what Mr. Chittick described as an "advisory council." Mr. Chittick's assertions regarding this "advisory council" appear to be yet another untruth. While the letters Mr. Chittick appears to have authored prior to his passing contain hearsay and are both unreliable and inadmissible, they include various statements that Mr. Chittick previously told (and received approval from) a select group of investors that he was investing specifically with Menaged, that he was increasing his loan concentration with Menaged above the 10-15% concentration threshold suggested in his POMs, and that his lending process involved funding loans directly to borrowers, rather than a trustee or escrow account. To date, not a single investor has corroborated these claims. Mr. Chittick lied to Mr. Beauchamp about this "council" and then

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subsequently lied about it again in his suicide letters in an effort to deflect blame. In fact, Mr. Chittick's suicide letters and journals are replete with blatant lies (including his assertions that he tried to save DenSco by investing his own money, told investors about Menaged, told investors about his lending practices, and told investors about his increased loan concentrations), deflection, material omissions, self-serving conclusions, and subjective and ambiguous statements.

However, there was no reason for Mr. Beauchamp to question whether Mr. Chittick was in fact providing disclosures to investors. Over the more than decade long strong professional relationship Mr. Beauchamp had developed with Mr. Chittick, Mr. Chittick had proven himself to be a trustworthy client with what appeared to be a strong history of sharing information and making prudent decisions with respect to disclosing information to investors. It is clear now that Mr. Chittick was disregarding advice regarding loan procedures and disclosures to DenSco investors, in addition to disregarding his own loan and investment documents, by, for example, devoting the majority of his loan portfolio to Menaged in late 2012 and 2013 in contravention of his representations to investors regarding loan concentration and loan-to-value. He also failed to follow fundamental lending practices that were well-known to him, and that were common knowledge and accepted practice in the industry.

### 2. Mr. Beauchamp advises DenSco to enter into a forbearance agreement.

Beginning in early January, and over the course of several meetings and telephone conversations with Mr. Chittick, Mr. Beauchamp convinced Mr. Chittick that if he was going to keep doing business with Menaged (and Mr. Chittick never wavered from his insistence on working his way out of the double lien issue with Menaged), DenSco should at least document the issues and workout plan in a forbearance agreement. Entering into a forbearance agreement was sound, practical advice and consistent with the standard of care, particularly where Mr. Chittick and Menaged had already implemented their own workout

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plan. As Mr. Beauchamp repeatedly explained to Mr. Chittick, the forbearance agreement would, among other things, (a) clarify and set forth the facts that led to the double lien issue, (b) clarify and set forth the scope of the issue with the borrower, (c) acknowledge Mr. Menaged's defaults under his loan documents with DenSco, as well as the amount and validity of any debt owed to DenSco, (d) obtain additional written commitments from Menaged and his entities to fund the workout Mr. Chittick and Menaged had already agreed to; and (e) obtain additional security and other protections from Menaged and his entities to protect DenSco and its investors. Mr. Beauchamp was crystal clear with Mr. Chittick all of this would need to be disclosed to DenSco's investors. Other protections Mr. Beauchamp advocated for, including additional admissions of fault and fraud by Menaged to protect DenSco in the event of a bankruptcy filing by Menaged or his entities, were eventually stricken from the agreement at Menaged and Mr. Chittick's insistence, and over Mr. Beauchamp's objections.

Mr. Beauchamp had previously drafted and negotiated countless forbearance agreements. He reasonably anticipated that documenting DenSco's forbearance would take 2-3 weeks. Negotiating the forbearance agreement, however, turned out to be more difficult than Mr. Beauchamp could have reasonably imagined. For one, Menaged and his counsel repeatedly insisted on edits and revisions that served only to undermine DenSco's fiduciary duty to its investors. Mr. Beauchamp repeatedly had to undo changes proffered by Menaged or Jeff Goulder, Menaged's attorney, and often by Mr. Chittick at Menaged's direction, in order to protect DenSco's investors. For example, Menaged (and Mr. Goulder) attempted to restrict the type of information that could be disclosed to investors, attempted to obtain releases for Menaged related to his defaults and conduct, and refused to provide additional security or information regarding that additional security. Mr. Beauchamp repeatedly pushed back on these efforts and advised DenSco and Mr. Chittick, both in writing and verbally, that

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they had fiduciary duties to DenSco's investors, which included disclosure obligations. For example:

- February 4, 2014 email from Mr. Beauchamp to Mr. Chittick, advising Mr. Chittick that "you cannot obligate DenSco to further help Scott, because that would breach your fiduciary duty to your investors"
- February 4, 2014 email from Mr. Beauchamp to Mr. Chittick, advising Mr. Chittick that Menaged's proposed changes to the Forbearance Agreement are "substantive changes that clearly transfer significant risk to you and your investors" and that if "even a portion of these changes are allowed to remain, we can no longer describe this as an industry standard 'forbearance agreement' in the description that you HAVE to provide to your investors"
- February 14, 2014 email from Mr. Beauchamp to Mr. Chittick, advising Mr. Chittick that "[Goulder] clearly thinks he can force you to agree to accept a watered down agreement and give up substantial rights that you should not have to give up. Unfortunately, it is not your money. It is your investors' money. So you have a fiduciary duty"
- February 25, 2014 email from Mr. Beauchamp to Mr. Chittick, advising Mr. Chittick that Menaged's and his lawyer, Jeff Goulder's, "demands and changes have pretty much killed your ability to sign the Forbearance Agreement, which I believe Jeff wanted to do from the beginning" and that Menaged was asking for concessions that are never included in forbearance agreements
- March 13, 2014 email from Mr. Beauchamp to Mr. Chittick, advising Mr. Chittick that "we cannot give Scott and his attorney any time to cause further delay in getting this Forbearance Agreement finished and the necessary disclosure prepared and circulated."

Mr. Chittick, likewise, intentionally delayed the Forbearance Agreement. Not only did he allow Menaged to take DenSco off track by willingly acceding to Menaged's demands against Mr. Beauchamp's advice, he himself actively delayed finalizing the Forbearance Agreement, going so far as to joke on June 16, 2014 that "I guess dave is losing sense of humour with our delay." This followed his agreement with Menaged five days earlier to "keep trying to delay till it looks better and better."

Mr. Beauchamp and Mr. Chittick also routinely discussed the need for disclosures to investors with respect to, among other things, the double liening, loan concentration, and loanto-value issues. See also, inter alia, Deposition Exhibits 347, 357, 365, 372, and 387. And of course, Mr. Beauchamp and Mr. Chittick had been discussing the general need to disclose material facts to investors for years, at a minimum, during their scheduled updates for the DenSco POM. In any event, Mr. Chittick, who had decades of experience in financing, lending, and making necessary securities disclosures, knew, understood, and appreciated the need to make disclosures to investors. Mr. Beauchamp repeatedly advised Mr. Chittick that DenSco could not accept monies or rollover investments without full disclosure. Mr. Chittick, moreover, would have been well aware of the need to make disclosures to his investors given his prior experience, including experience working with, and learning from, Scott Gould and Robert Koehler. Likewise, Mr. Chittick was fully aware that the proper way to lend money to a borrower purchasing property from a trustee sale, was to provide the funds directly to the trustee with a fiduciary duty to utilize the funds for their intended purpose, not the borrower As Mr. Gould, Mr. Koehler, and Mr. Reichman all testified, this was common knowledge in the industry.

Moreover, Mr. Chittick understood Mr. Beauchamp's advice. As noted above, Mr. Chittick went so far as to joke with Menaged in February 2014 that he could not raise funds from investors without telling those investors about Menaged. As Menaged later noted to Chittick in a couple of March 13, 2015 emails, "[Beauchamp] is not going to be happy I

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don't think, but it is what it is and we are doing what we need to do...", and that "if you listened to [Beauchamp] a year ago we would never be where we are now." In short, Mr. Chittick was going to follow Menaged--to whom he'd lent tens of millions of dollars *after* learning about Menaged's misuse of DenSco funds and Menaged's double liening DenSco's collateral as early as September 2012, and, at a minimum, in knowing contravention of his representations to investors regarding loan concentration and disregard for Mr. Beauchamp's advice.

Mr. Chittick and Menaged's ongoing conversations during the drafting of the Forbearance Agreement bear this out. Not only did Mr. Chittick repeatedly cast aside DenSco's attorney-client privilege in his conversations with Menaged, but the two were (a) fixated on doing the deal they wanted to do irrespective of, and often in direct contravention of, Mr. Beauchamp's advice and (b) cavalier about DenSco's predicament and their respective roles in harming DenSco. Further, Mr. Chittick was clearly willing to bend over backwards for Menaged. For example (and this list is by no means exhaustive):

- On February 3, 2014, Chittick wrote to Menaged regarding the efforts to draft a Forbearance Agreement, and asking if Menaged had "put a call in to jeff to get him on the phone with [Mr. Beauchamp] and pound through" what Mr. Chittick dismissively referred to as "their language arts assignment."
- On February 5, 2014, Mr. Chittick wrote to Menaged that he had directed Mr. Beauchamp to "make some concenssions [sic] that you and I agreed to..."
- On February 7, 2014, Mr. Chittick wrote that he and Menaged were "going to go over" the draft Forbearance Agreement, and that "after any changes we agree to and make, david will amek [sic] them them [sic]. I tell david to send it to jeff, you tell jeff, the terms are agreeable between us, and they can only fix the spelling!" (emphasis added)

- On February 12, 2014, Mr. Chittick told Menaged, who was demanding that he be released from "any fraud claim" by DenSco that Mr. Chittick "understand[s] both sides."
- On February 14, 2014, Chittick and Menaged complained amongst themselves that "these lawyers are trying to prevent progress," and complained about the fees. Chittick asserted that in the interim, "we solved another. What [sic] 20% of the problem."
- On February 15, 2014, upset at his attorney, Mr. Beauchamp, for wanting to know what Menaged's "points of contention" were with respect to the draft Forbearance Agreement, Mr. Chittick complained that "attorneys' sole purpose is to self perserverance [sic]."
- On February 15, 2014, Menaged explained to Mr. Chittick that he was not generating as much income as he expected, claimed he couldn't keep borrowing money from friends (who had purportedly paid AFG \$370,000 in interest already), and was concerned he's merely "wasting money." Mr. Chittick informed Menaged that he had over \$2 million coming in next week "that should allow u [sic] to start buying again." Chittick never told Mr. Beauchamp that he was raising \$2 million from investors and loaning it to Menaged.
- On March 20, 2014, Mr. Chittick wrote Menaged that he had told Mr. Beauchamp that "\$5 million should be the max of the work out loan." According to Mr. Chittick's own accounting of the "loan," however, the work out balance would eclipse that purported "maximum" a mere three months later and would nearly double that "maximum" by the end of 2014.
- On April 3, 2014, Menaged told Mr. Chittick that he was signing the
  Forbearance Agreement "even though it is not anymore a true understanding
  of what we are doing...but I signed it so at least you have it for what you need

it for and not to have Dave Change it again and again with every move we make." Mr. Chittick did not object.

- On May 28, 2014, after Menaged received notice from his bank that the bank had increased Menaged's transaction limit for wire transfers but reserved the right to revoke access "at any time due to potential fraud," Mr. Chittick commented to Menaged that the bank included the "due to potential fraud" language because "they heard about us."
- Chittick routinely noted in his corporate "journal" that he did not plan on ever needing or using the Forbearance Agreement.
- Almost a year after Mr. Beauchamp terminated the client relationship with DenSco, on March 13, 2015, Menaged wrote to Chittick that irrespective of Mr. Beauchamp, they are "doing what we need to do so we are out of this" amidst jokes between the two of them that Mr. Beauchamp only reached out to Mr. Chittick for a "free meal."

In addition to Chittick, Menaged, and Menaged's counsel's constant delays and revisions, the number of loans affected by the double lien issue also kept growing. The number of loans Mr. Chittick asserted were in issue grew from December 2013 to January 2014, and then grew again from January 2014 to February 2014. This resulted in constant changes to the revised workout documents, as well as to Menaged and Mr. Chittick's agreement regarding the manner in which to fund the workout. Mr. Chittick, however, maintained, despite multiple inquiries from Mr. Beauchamp, that he had run the calculations and projections and was confident his plan with Menaged would work. Mr. Chittick also told Mr. Beauchamp that he had gone over those projections with his "advisory council." As Mr. Chittick described it to Mr. Beauchamp, it was a cash flow issue, not a payment issue, and that with Menaged's additional investments, the workout would succeed.

Nevertheless, Mr. Beauchamp at one point became concerned enough at Menaged's intransigence and the apparent influence he held over Mr. Chittick, that he reached out to third parties in late January 2014 to inquire about Menaged. Those third parties informed him that Menaged was generally someone to be distrusted and not someone to do business with. Mr. Beauchamp attempted to persuade Mr. Chittick of this during several heated conversations, but Mr. Chittick ignored these admonitions, explaining that while Menaged could be sharp and off-putting, Menaged had always performed on DenSco's loans in the past, and had stood by Mr. Chittick in tough times. Gregg Reichman testified that he likewise trusted Menaged as a borrower who performed on his obligations, continued lending to Menaged even after the double-liening issues arose, and did not think otherwise about Menaged's character until after Menaged testified at his Rule 2004 examination. Unbeknownst to Mr. Beauchamp, however, Menaged had in fact not always performed on DenSco's loans and previously jeopardized DenSco's lien priorities. Mr. Chittick was well aware of those facts, yet failed to share them with Mr. Beauchamp. Despite Mr. Beauchamp's efforts, Mr. Chittick could not be convinced to cut ties with Menaged.

### F. Mr. Beauchamp terminates representation of DenSco and Mr. Chittick.

When Mr. Beauchamp agreed to represent DenSco with respect to Menaged, Mr. Beauchamp made clear that Mr. Chittick had to immediately update DenSco's POM and make full disclosure to its investors regarding the double lien issues, the workout with Menaged, and the potential implications thereof on DenSco's finances and the investors' investments. To that point, Mr. Chittick consistently acknowledged that responsibility and agreed to make the full disclosure once the forbearance agreement was properly documented. As the forbearance agreement neared completion, Mr. Beauchamp and his [then-] associate, Daniel Schenck, began drafting the updated POM in April and May 2014. Specifically, the draft 2014 POM would have: provided a description of the forbearance agreement (including all the parties' funding obligations), the reason it was necessary, and its effect on DenSco's

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books; updated DenSco's goals for intended loan-to-value ratios; updated the descriptions regarding DenSco's loan funding and securitizations procedures; updated the number of loan defaults triggering foreclosures; and amended the descriptions regarding DenSco's borrower base, among other things. Further, Mr. Beauchamp explained that the updated POM would need to be accompanied with a cover letter or other communication highlighting the major material changes, including the double lien issue and resulting workout agreement, to ensure that investors were fully informed. Mr. Chittick, however, refused to provide the necessary information to complete the draft POM and refused to approve the description of the workout or the double lien issue, despite his prior acknowledgement that he would need to make full disclosure to all of his investors about DenSco (as he had been doing through POMs and newsletters since 2003).

Nevertheless, Mr. Chittick clearly understood the need for full disclosure and the need to update his POM, yet failed to heed the advice Mr. Beauchamp provided. As set forth above, Mr. Chittick joked with Menaged about raising money without first providing the disclosures he knew he was required to provide. Further, on June 27, 2014, upon learning that Mr. Chittick was going to meet with an "investor," Menaged wrote to Chittick "hope you are not meeting with an investor who is looking for the memorandum! HaHa." Chittick's response: "no, it's my mom's meeting with my other borrowers." Mr. Chittick fully understood and appreciated the need to keep his investors apprised, based on more than a decade of experience in raising investor money to fund hard money lending, repeated disclosures to his investors through POMs and otherwise during his time as a hard money lender (including his work with Scott Gould and Robert Koehler), and his lawyers' repeated advice and counsel on DenSco's disclosure obligations. Mr. Chittick knowingly chose not to make those disclosures.

In May 2014, Mr. Beauchamp left a physical copy of a draft POM that still required substantial input from Mr. Chittick at Mr. Chittick's office (where Mr. Chittick frequently

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met borrowers and investors) and thereafter had a conversation with Mr. Chittick where Mr. Beauchamp asked him what Mr. Chittick's specific issues were with the draft disclosure. Mr. Chittick responded that there was nothing wrong with the disclosure, he was simply not ready to make any kind of disclosures to his investors at that stage. Mr. Beauchamp again explained that Mr. Chittick had no choice in the matter and that he had a fiduciary duty to his investors to make these disclosures. Mr. Chittick would not budge. Faced with an intransigent client who was now acting contrary to the advice Mr. Beauchamp was providing, and with concerns that Mr. Chittick may not have been providing any disclosures to anyone since January 2014, Mr. Beauchamp informed Mr. Chittick that Beauchamp and Clark Hill could not and would not represent DenSco any longer. Mr. Beauchamp also told Chittick that he would need to retain new securities counsel, not only to provide the proper disclosure to DenSco's investors, but to protect DenSco's rights under the forbearance agreement. Mr. Chittick suggested that he had already started that process and was speaking with someone else.

Thereafter, Mr. Beauchamp and Clark Hill ceased providing DenSco with securities advice (as confirmed by Mr. Beauchamp and Mr. Schenck). Mr. Chittick accepted that, but asked that Mr. Beauchamp clean up some small issues with the forbearance agreement before ending the relationship entirely. Other than addressing those small forbearance agreement issues in June and July (which was ethically permissible, if not required), Clark Hill stopped working with DenSco or Mr. Chittick in any capacity until 2016, when Mr. Chittick requested that Mr. Beauchamp assist with a very limited issue involving an audit by the Arizona Department of Financial Institutions - work Mr. Beauchamp had previously performed for DenSco and that Mr. Chittick characteristically believed could be done most cost-effectively by Mr. Beauchamp rather than by a new lawyer with no background on the issue.

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### G. Menaged continues to perpetrate fraud on DenSco, which only grows in scale.

During the time that he represented it regarding securities matters, Mr. Beauchamp (a) repeatedly advised DenSco that it had to make full disclosure to its investors and then terminated his relationship as securities counsel for DenSco when DenSco refused, (b) explained that DenSco would need to retain new counsel after Mr. Beauchamp withdrew to provide proper disclosures and monitor the forbearance, and (c) repeatedly reminded Mr. Chittick that he needed to fund loans directly to a trustee or escrow company, rather than to the borrower. Mr. Chittick ignored Mr. Beauchamp's advice, his own lending documents, and the knowledge gained through years of working in the hard money lending business, including experience and knowledge gained from working with Scott Gould and Robert Koehler, as well as prior warnings among hard money lenders regarding double liening and best practices. It is unclear if DenSco ever engaged or even talked to new counsel. It appears Mr. Chittick never issued an updated POM, a fact which could not have gone unnoticed by DenSco's sophisticated accredited investors, who had gotten used to regular updates from DenSco (and to receiving generous returns indicative of the inherent risk in their investments), not only through updated POMs, but through monthly newsletters and periodic investor meetings. It is quite clear that despite the double liening issue which arose as a direct result of Mr. Chittick's careless practice of funding loan money directly to Menaged (as well as to his other borrowers, a practice other hard money lenders have testified is contrary to common knowledge in the industry regarding the proper way to lend money while ensuring a valid first position lien and securing investors' funds), Mr. Chittick continued to loan funds directly to Menaged in direct contravention of common sense and Mr. Beauchamp's repeated advice to fund loans directly to a trustee or escrow company. As discovery has made clear, Mr. Chittick's approach to lending was much more reckless than he represented to his investors or that he disclosed to his attorney. Nevertheless, the brazen scope of Menaged's efforts to defraud DenSco through use of copies

of bank issued cashier's checks and falsified trustee's sale receipts was not foreseeable. Nor was the complicity of Chase Bank and US Bank in what the Receiver has termed the "Second Fraud" foreseeable, and whom the Receiver has now sued for aiding and abetting Menaged's fraud on DenSco.

After several years of bilking DenSco and others out of millions of dollars, Menaged was eventually arrested. The United States Department of Justice first charged Menaged with defrauding various banks through his purported furniture stores. Menaged used fabricated receipts of purchases made at the furniture store to obtain credit from banks using the names of, and personal identification information of, individuals who had recently died. He would then incur millions of dollars in fraudulent charges on those fake accounts. Incredibly, Menaged acknowledged in his plea agreement that he had perpetrated the bank fraud in order to get cash to continue defrauding DenSco.

The Department of Justice then also charged Menaged with money laundering with respect to the DenSco fraud. In his plea agreement, Menaged admitted that from January 2014 through June 2016, he embezzled millions of dollars without purchasing properties with the loans obtained from Densco. He explained that Densco would wire money to purchase properties directly to Menaged who, in turn, would send Densco "an image of a bank cashier's check and a copy of a Trustee Certificate of Sale Receipt." No sales, however, actually took place. Menaged would simply redeposit the cashier's check into his account and create bogus receipts for the purchase of the property. According to the Receiver's analysis, between January 2013 and June 2016, Menaged admitted he obtained 2,172 loans from DenSco totaling approximately \$734,484,440.67. Yet, of the 2,712 loans made by DenSco, only 96 involved actual property transactions. Menaged supposedly used the remaining 2,616 loans for personal expenses, gambling trips, and transfers to his family members and associates. Menaged would also utilize new loans from DenSco to pay back outstanding DenSco loans to conceal the embezzlement. Menaged was sentenced to 17 years in jail. As First Assistant U.S. Attorney

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Elizabeth Strange stated, the "lengthy sentence is a fitting punishment for his egregious crimes."

Menaged appears to have shamelessly duped Mr. Chittick and taken advantage of Mr. Chittick's refusal to utilize lending procedures that would protect DenSco's investments and first lien priority, notwithstanding his lawyers' advice, common business practices, common sense, Menaged's experience with other hard money lenders (including Scott Gould and Robert Koehler) or the First Fraud (which would have alerted anyone to the risks inherent in Mr. Chittick's lending practices). Documents and recordings suggest that Menaged never invested any money into the workout plan. He never obtained any money from Israel despite purportedly making numerous trips to the country for that very purpose, blatantly lied that funds that could have been used to fund the workout were tied up in his divorce proceedings, and ultimately invented a non-existent investment scheme involving "auction.com" which Menaged falsely claimed was retaining most of DenSco's money (to go along with his fabrication of the fraudulent cousin and terminally ill wife). Sadly, Mr. Chittick appears to have bought into all of Menaged's lies, turned a blind eye to contrary facts, or even affirmatively engaged in the fraud until his last days. In doing so, Mr. Chittick ignored the advice of counsel and the commitments he had made in the legal documents drafted for him by counsel. Mr. Chittick's blind devotion and/or refusal to acknowledge the harm he knew he was causing DenSco is evidenced by, among other things:

- Mr. Chittick's failure to address the double-lien issues that started to arise in 2012 and which he was expressly made aware of.
- Mr. Chittick's failure to recognize and act on double-lien issues that arose in 2011 (See e.g., CH\_Rec\_Men\_0001120, 0003557, 0001829, 1042).
- Mr. Chittick's decision not to perform due diligence on the loans he was making to Menaged. This includes his failures to check for double liening issues after having been apprised of the problem by AFG, after receiving multiple tax lien

lawsuits in 2013 naming both AFG and DenSco as lien holders, and after Magnus Title made him aware he was in second position behind AFG on a deed of trust he expected to be in first position in June 2013. It also includes his failure to do due diligence regarding money lent during the "Second Fraud," including his failure to check for or obtain trustee's deeds with respect to the properties Menaged was purportedly buying. This was a marked departure from Mr. Chittick's prior business practice. Mr. Chittick's routine practice in 2012 and 2013, as evidenced by numerous communications with borrowers, including Menaged, was to request the status of trustee's deeds evidencing that the borrower had in fact obtained title to the property securing DenSco's loan. Starting in 2014, however, Mr. Chittick deviated from this practice, stopped requesting copies of trustee's deeds, knew he was not receiving trustee's deeds and/or that the trustee's deed were not being recorded, and thus, knew or should have known that Menaged was not actually purchasing any properties.

- Mr. Chittick's decision not to protect DenSco's lien priority, including his failure to obtain title insurance or condition of title reports on the properties Menaged purchased at auction, notwithstanding his own October 13, 2010 email to various borrowers (including Menaged) making title insurance "mandatory" and noting that the "costs [of title insurance] are trivial when you factor in the 'what ifs' you and I are not covered."
- of evidence that Menaged was lying about the use of DenSco's money. For example, on August 21, 2015, Chittick expressed his frustration that DenSco's \$30 million balance with Menaged has not gone down, admitted he "can't get new investors [because] I can't give them the documentation that is necessary," and acknowledged that "I am in so many violations with my current investors

it's nuts." Nevertheless, Mr. Chittick told Menaged that he had "tried raising more money" from his friends and family and continued to hope that he could squeeze more money out of the "Utah guys."

- Mr. Chittick's decision to misrepresent his finances to his accountant to hide DenSco's problems. See e.g., David Preston deposition transcript and exhibits thereto, as well as Mr. Chittick's August 21, 2015 statement to Menaged that he was altering his financial records to "keep[] my accountant happy."
- Mr. Chittick's decision to lend far in excess of the \$5 million workout loan set forth in the Forbearance Agreement.
- Mr. Chittick's decision to take his own money out of DenSco rather than risk personal losses.
  - Mr. Chittick's refusal to acknowledge Menaged's lies, including lies about: having a hedge fund ready to purchase banks of properties (there was never any evidence of a hedge fund being involved in anything); auction.com holding DenSco's money (there was never any evidence that auction.com was involved in anything); raising money from his father or other anonymous persons in New York or Israel, none of which ever came to pass; falsely asserting that his furniture store assets were unencumbered and could secure DenSco's additional financing (Defendants told DenSco the assets were fully encumbered); using DenSco's funds to purchase properties (despite the lack of any evidence of a trustee's deed or any other recorded document); Menaged's purported divorce preventing Menaged from returning DenSco's funds (this despite Chittick's own research into the family court docket revealing that Menaged was lying about the divorce proceedings); and Menaged's wife's string of various maladies, including, hospitalization, hospice care, psychosis, etc. all somehow preventing Menaged from returning DenSco's funds.

- Mr. Chittick's knowledge of facts inconsistent with Menaged's cousin story, which should have at least caused Mr. Chittick to conduct further due diligence. For example, on June 3, 2013, Mr. Chittick learned through Magnus Title that his lien on a Menaged property, 4745 W. Golden, was unexpectedly in second position behind an AFG lien. CH\_Rec\_Men\_0012083. Menaged's explanation was that AFG had made a mistake (not his cousin) and was sending a release. CH\_Rec\_Men\_0012070. That was a lie. There was no release. That same property remained encumbered by DenSco and AFG liens, and in 2014, AFG was paid off in first position by DenSco. CH\_Rec\_Men\_0023478. Thus, Mr. Chittick should have known that Menaged's "cousin" had nothing to do with AFG's lien on the 4745 W. Golden property.
- Mr. Chittick's failure to follow up on an April 28, 2015 consumer complaint to the Consumer Protection and Advocacy Section, where a consumer named Church complained that someone put a loan on his home and purportedly sold it to Menaged, which the consumer explained was impossible because "my house was not sold, or in foreclosure. Also paper work states the check was payable to Tiffany and Bosco. Who never received any check. And told me they not conduct [sic] sale as stated in paper work." The complaint goes on to state that "the whole thing makes no sense. I called Tiffany and Bosco. And they told me that they had nothing to do with it. But the paper work says they had the sale. And the check of the borrower was made out to them. Also Yomtov Scott Menaged the borrower. Has someone else's phone number listed as his..." Although the consumer described what the Receiver terms the Second Fraud, and although DenSco had actual notice of the complaint, there is no evidence that Chittick followed up in any critical way whatsoever.

# H. Mr. Beauchamp briefly represents DenSco with respect to the Arizona Department of Financial Institutions licensing requirements in 2016

In prior years, Mr. Beauchamp had advised DenSco as to whether it would be considered a mortgage broker by the ADFI, and thus, subject to ADFI licensing requirements. In 2016, at Mr. Chittick's request, Mr. Beauchamp again represented DenSco in that regard and provided advice as to whether DenSco was subject to ADFI licensure. Mr. Beauchamp again determined that DenSco was not subject to ADFI licensing requirements. The ADFI did not (and has never) contested that conclusion.

## I. Mr. Beauchamp briefly helps Shawna Heuer and DenSco after Mr. Chittick's passing.

Mr. Beauchamp first found out that Mr. Chittick had committed suicide on July 30, 2016, when Shawna Heuer called him while he was driving down State Route 51, forcing him to pull over to the side of the road and collect himself. At that time, Mr. Beauchamp did not have knowledge as to DenSco's business practices or activities after Mr. Beauchamp fired DenSco for failing to make the requisite disclosures to its investors.

Mr. Beauchamp communicated with the Arizona Corporation Commission ("ACC") on August 3, 2016 and they became actively involved with respect to DenSco's wind-down.

Clark Hill undertook a very limited representation solely to open an estate and arrange for the appointment of Ms. Heuer as the personal representative of Mr. Chittick's estate. Ms. Heuer was appointed on August 4, 2016. On or about August 10, 2016, Gammage & Burnham took over representing her in that capacity. By August 18, 2016, the Receiver had been appointed over DenSco, at the ACC's request.

In the interim, however, DenSco had no employees, officers, or directors other than Mr. Chittick, and Ms. Heuer had no knowledge of DenSco's business, records, or hard money lending in general. Although DenSco had a letter agreement with another hard money lender, Robert Koehler, to step in and wind down DenSco's affairs in the event Mr. Chittick was

incapable of doing so, Mr. Koehler declined to do so. Given that DenSco needed to provide information to its investors and the ACC, Mr. Beauchamp briefly stepped in to gather information, maintain the status quo, provide information to the ACC, and provide updates to investors until someone else could be appointed.

Mr. Beauchamp's actions during this brief period of time were helpful and necessary and permitted by the Arizona Rules of Professional Conduct. On August 3, 2016 Mr. Beauchamp sent an email to the investors alerting them to the situation involving Chittick's death and information then-known about the state of DenSco's finances, after receiving input from Ms. Heuer and Mr. Koehler. Until Mr. Davis was appointed as Receiver for DenSco, Mr. Beauchamp periodically provided status updates to the investors. These communications with the investors were accurate, and contrary to the Receiver's unfounded assertions otherwise, were not misleading. Mr. Beauchamp recommended using a forensic accountant to trace DenSco's funds, supported involving the police to investigate Menaged, and fully cooperated in providing documents and information to both the ACC and the Receiver. Mr. Beauchamp further reasonably relied on Gammage & Burnham, as counsel for the Chittick Estate, to produce information and assert claims of privilege and confidentiality on behalf of Mr. Chittick. Contrary to the Receiver, Mr. Beauchamp did not try to hide or conceal any information, did not misrepresent the scope of his attorney-client relationship, did not use his attorney-client relationship to shield information, and fully cooperated with both the ACC and the Receiver. Mr. Beauchamp was as open as he could be given his limited knowledge of DenSco's affairs in the two years since he fired the client, and the limited information DenSco had provided him. While Mr. Beauchamp understood that given the situation, DenSco's creditors might attempt to point the finger at DenSco's professionals, including Clark Hill and Mr. Beauchamp, in an effort to minimize their losses, Mr. Beauchamp made the prudent and permissible decision under difficult circumstances, at Ms. Heuer's request and when no one

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else was available, to remain helpful to DenSco, DenSco's investors, the ACC, and the Receiver, for a limited period of time.

Defendants further reject recent allegations that Mr. Beauchamp's potential representation of an entity owned by Barry Luchtel gave rise to a conflict. Mr. Luchtel borrowed money from DenSco through his entity AZ Home Buyer LLC, among others, and invested in DenSco through his entity BLL Capital, LLC. In February 2016, Mr. Luchtel communicated with Mr. Beauchamp regarding representing Luchtel entity Kayak Capital, LLC, with respect to ADFI licensing requirements. Years earlier, Mr. Luchtel had requested an electronic version of the DenSco POM, but Denny Chittick declined to share it. Aside from a potential consultation, Mr. Beauchamp does not recall performing any work for Kayak. Clark Hill has not been able to locate a signed engagement letter, and it does not appear that Kayak was ever billed for legal services. Even had Mr. Beauchamp undertaken the representation of Kayak with respect to ADFI, that would not have presented a conflict.

Discovery is continuing. Defendants may supplement.

### II. LEGAL THEORIES OF CLAIMS AND DEFENSES.

#### A. Plaintiff's claims

### Legal Malpractice

Receiver asserts that Defendants, in their representation of DenSco, committed malpractice and breached fiduciary duties owed to DenSco. Legal malpractice requires proof of the existence of a duty, breach of duty, that defendant's breach was the actual and proximate cause of damages, and the "nature and extent" of those damages. *Glaze v. Larsen*, 207 Ariz. 26, 29 ¶ 12 83 P.3d 26, 29 (Ariz. 2004) (citations and quotations omitted).

Receiver cannot prove breach of duty, actual and proximate cause, or resulting damages. To prove breach of duty, Receiver will need to demonstrate that Defendants deviated from the professional standard of care. *Phillips v. Clancy*, 152 Ariz. 415, 418, 733 P.2d 300, 303 (App. 1986). Defendants' advice and conduct in representing DenSco and, in doing so, representing

Mr. Chittick as president of DenSco, was consistent with Defendants' practice and experience, and consistent with the standard of care. Thus, Defendants did not breach their duties to DenSco. Receiver will also need to prove that if Defendants had not purportedly breached the standard of care, that DenSco would not have suffered injury. *Id.* Whatever harm befell DenSco was not an actual or foreseeable result of the advice provided by Defendants. Defendants' conduct did not cause DenSco injury. Further, DenSco for years had failed to follow: advice of counsel, its own loan documents, its promises to its investors through the POMs and otherwise, or sound business judgment. There is no evidence DenSco would have followed the advice the Receiver falsely accuses Defendants of failing to provide, and ample evidence that DenSco had disregarded its lawyers' advice and would continue to disregard that advice in favor of its joint venture with Menaged. Further, intervening or superseding causes and wrongful conduct by third parties caused DenSco's injury. Thus, Receiver's malpractice claim fails.

Defendants further incorporate the opinions of expert witnesses Rhodes and Olson regarding attorney professionalism and the standard of care in the practice of securities law respectively, as well as the opinions of experts Nelson, Rodriguez, and Perry.

### Aiding and Abetting Breach of Fiduciary Duties

Receiver asserts that Defendants aided and abetted Mr. Chittick in breaching his fiduciary duties to DenSco. Claims of aiding and abetting require proof that: (1) the primary tortfeasor must commit a tort that caused injury to the plaintiff; (2) the defendant must know that the primary tortfeasor's conduct constitutes a breach of duty; (3) the defendant must substantially assist or encourage the primary tortfeasor in the achievement of that breach and (4) there must be a causal relationship between the defendant's assistance or encouragement and the primary tortfeasor's commission of the tort. Wells Fargo Bank v. Az. Laborers, Teamsters and Cement Masons Local No. 395 Pension Trust Fund, 201 Ariz. 474, 485 (Ariz.

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2002); Sec. Title Agency, Inc. v. Pope, 219 Ariz. 480, 491 (App. 2008). Importantly, "[b]ecause aiding and abetting is a theory of secondary liability, the party charged with the tort must have knowledge of the primary violation." Wells Fargo, 201 Ariz. at 485.

As set forth above, Defendants' advice and conduct in representing DenSco were consistent with the applicable standard of care. Defendants did not "substantially assist or encourage" Mr. Chittick in breaching his duties to DenSco, Defendants did not have knowledge of Mr. Chittick's purported "primary violation," nor is there a causal relationship between Defendants' representation of DenSco and Mr. Chittick's purported tortious conduct with respect to DenSco. Further, as set forth above, whatever harm befell DenSco was not an actual or foreseeable result of Defendants' actions or inactions. Defendants' conduct did not cause DenSco's injury. Further, DenSco for years had failed to follow: advice of counsel, its own loan documents, its promises to its investors through the POMs and otherwise, or sound business judgment. There is no evidence DenSco would have followed the advice the Receiver falsely accuses Defendants of failing to provide, and ample evidence that DenSco had disregarded its lawyers' advice and would continue to disregard that advice in favor of its joint venture with Menaged. Further, intervening or superseding causes and wrongful conduct by third parties caused DenSco's injury.

Defendants further incorporate the opinions of expert witnesses Rhodes and Olson regarding attorney professionalism and the standard of care in the practice of securities law respectively, as well as the opinions of experts Nelson, Rodriguez, and Perry.

#### B. Affirmative Defenses

## Statute of Limitations

Both the legal malpractice claim and the aiding and abetting claim have a two-year statute of limitations. See A.R.S. §12-542(1) (An action "[f]or injuries done to the person of another" shall be commenced and prosecuted within two years after the cause of action accrues, and not afterward"). Receiver who was appointed on August 18, 2016, did not file the

Complaint in this action until October 16, 2017, which was well outside the statute of limitations. DenSco, and potentially the Investors, could have discovered at least as of Summer 2014, that DenSco's loans to Menaged (or his entities) and DenSco's lending practices with respect to Menaged, could give rise to potential causes of action against Mr. Chittick or his agents. Consequently, because the statute of limitations ran, at the latest, in the Summer of 2016, the Complaint is barred in its entirety.

In pari delicto and unclean hands

Arizona law recognizes the doctrine of in pari delicto. *Brand v. Elledge*, 89 Ariz. 200, 205, 360 P.2d 213, 217 (1961) (quoting *Furman v. Furman*, 34 N.Y.S.2d 699, 704 (N.Y. Sup. Ct. 1941), *aff'd*, 40 N.E.2d 643 (N.Y. 1942)). In pari delicto is an affirmative defense by which a party is barred from recovering damages if his losses are substantially caused by activities the law forbade him to engage in." *Stewart v. Wilmington Trust SP Servs., Inc.*, 112 A.3d 271, 301–02 (Del. Ch.), *aff'd*, 126 A.3d 1115 (Del. 2015) (quotation omitted). The defense may be raised against a receiver. *Id.* ("no cogent reason for sparing the innocent Receiver the effect of in pari delicto while equally innocent stockholders or policyholders would be barred from relief in the derivative context"); *Knauer v. Jonathon Roberts Fin. Grp., Inc.*, 348 F.3d 230, 236 (7th Cir. 2003) (affirming dismissal of the receiver's claims against the broker dealers, concluding that they were barred by the defense of in pari delicto).

Here, to the extent there are claims against the Defendants, DenSco, into whose shoes the Receivers steps, bears fault for damages about which it complains. Thus, the Receiver's claims are barred by doctrine of *in pari delicto* and, to the extent it specifically seeks equitable relief, by the related doctrine of unclean hands. Neither the Arizona constitution, nor Arizona's comparative fault statutes, preclude the *in pari delicto* defense, nor are receivers, such as the Plaintiff in this case, immune from the defense.

Defendants hereby incorporates its response in opposition to Plaintiff's Motion for Summary Judgment on the *in pari delicto* defense.

#### Laches

A claim is barred by laches when the delay in bringing the claim is "unreasonable under the circumstances" given "the party's knowledge of his or her right" and "any change in circumstances caused by the delay has resulted in prejudice to the other party sufficient to justify denial of relief." *Mathieu v. Mahoney*, 174 Ariz. 456, 459, 851 P.2d 81, 84 (1993). Receiver seeks to recover potentially millions of dollars in alleged damages resulting from loans Mr. Chittick made to Menaged. DenSco would have been aware of the harms that could befall DenSco and its investors as a result of DenSco's loans to, and lending practices with, Menaged, by Summer 2014 at the latest. DenSco's inaction for several years, up through the death of Mr. Chittick, to seek relief against any potential third party for harms suffered by DenSco was unreasonable in light of DenSco's knowledge. Because the Receiver steps into DenSco's shoes, the claims are barred.

### Setoff

Clark Hill filed a proof of claim in the DenSco Receivership for unpaid fees incurred by Clark Hill on behalf of DenSco after Mr. Chittick's death. The Receiver improperly denied the claim on the basis of an alleged conflict of interest. To the extent Defendants are found to owe Plaintiff anything, that debt must be reduced any sums Plaintiff owes Clark Hill.

#### Non-Parties at Fault

As set forth in Defendants' Notice of Third Parties at Fault, various third parties, including, but not limited to, Mr. Chittick, Menaged, Menaged's banks (Chase Bank and US Bank), the banks' employees, and Gregg Reichman/AFG, over whom Defendants have no authority or control, are at fault for any damages suffered. The Receiver concurs.

With respect to Mr. Chittick, the Receiver filed a claim against Mr. Chittick's estate for \$48,811,635.54, asserted on numerous occasions that Mr. Chittick engaged in a Ponzi scheme

pursuant to which Mr. Chittick defrauded DenSco investors, and obtained repayment of DenSco proceeds from net Ponzi "winners" based on the allegation that Mr. Chittick had committed fraud. Further, it is clear that Mr. Chittick's lending practices were at best careless and that Mr. Chittick concealed critical information from his investors and his counsel. For example, Mr. Chittick was aware of Menaged's misuse of DenSco's funds and double liening of properties as far back as September 2012, yet did not provide this information to Mr. Beauchamp or his investors. Instead, Mr. Chittick chose to drastically increase his lending to Menaged, from \$4.65 million at the end of 2012 to more than \$28 million by the end of 2013 (none of which he disclosed to Mr. Beauchamp at the time, or even when he first sought Mr. Beauchamp's counsel in January 2014). Further, although Mr. Chittick understood that the double liening issue arose as a direct result of Mr. Chittick's funding loan money directly to borrowers, Mr. Chittick refused to change his lending practices, thereby allowing Menaged to perpetrate yet another fraud on DenSco. Even when Mr. Chittick expressed suspicion of Menaged and his business practices, Mr. Chittick ignored his suspicions. For example, as described above, Mr. Chittick dramatically increased his lending to Menaged after learning that Menaged was double liening properties in 2012. And although Defendants do not concede the accuracy, reliability, or admissibility of Mr. Chittick's journals, Mr. Chittick noted in his corporate journal as early as June 10, 2014 that he was aware that none of his loans with Menaged were being secured by deeds of trust, yet he continued to lend Menaged hundreds of millions of dollars. Mr. Chittick further stopped obtaining trustee's deeds or any other evidence that Menaged was actually purchasing properties subject to DenSco's deeds of trust, ignored consumer complaints that highlighted Menaged's lies regarding trustee sale receipts and cashier's checks, and withdrew millions of dollars from DenSco knowing the business was in serious jeopardy. Mr. Chittick hid or misrepresented many of the details regarding his lending practices and finances from DenSco's professionals, including its attorneys and accountants. As further set forth above, Mr. Chittick appears to have bought into all of

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Menaged's lies, turned a blind eye to evidence in front of him, or even affirmatively engaged in the fraud until his last days. Mr. Chittick bears substantial fault for the damages caused to DenSco.

With respect to Menaged, the Receiver admitted that Menaged caused DenSco \$31 million in damages, as set forth in the claim against Menaged. (See Deposition Exhibit 510 and Receiver's Petition No. 32). Menaged has pled guilty to defrauding DenSco and is serving 17 years in federal prison as a result. Menaged bears substantial fault for the damages caused to DenSco.

With respect to Menaged's banks, the Receiver has retained counsel to pursue Chase Bank and US Bank and has testified that he believes the Receivership has viable claims against the banks for aiding and abetting Menaged's fraud by allowing Menaged to withdraw and immediately redeposit nearly \$320 million dollars of DenSco funds. In August 2019, the Receiver filed a lawsuit against the Chase Bank, US Bank, and its employees asserting that the banks had aided and abetted Menaged's fraud on DenSco and that "but for" the bank's aiding and abetting, the Second Fraud would not have occurred. Furthermore, discovery and the Receiver's lawsuit against the banks is ongoing, but it is believed the banks allowed Menaged to circumvent their own policies and procedures with respect to the withdrawal and deposit of funds, that the banks knew DenSco wired the loan proceeds into Menaged's accounts to fund the purchase of real property but that Menaged did not use DenSco's funds for the purpose intended, and that the banks facilitated Menaged's fraudulent conduct, all as acknowledged by the Receiver. The Banks aided and abetted Menaged's Second Fraud and bear substantial fault for the resulting damage to DenSco.

With respect to AFG and its employees and agents, the Receiver has likewise retained counsel to pursue those persons and entities for aiding and abetting Menaged's fraud or, potentially, for aiding and abetting Mr. Chittick's breach of fiduciary duty to his DenSco or his investors. AFG learned that Menaged was double liening properties with AFG and DenSco

loans in the Fall of 2012, then (much like DenSco), responded by lending Menaged even more money. Upon information and belief, AFG made those loans to Menaged knowing that DenSco would end up in second position on AFG's collateral, and may have benefitted from Menaged's fraudulent use of DenSco's funds. Discovery is ongoing.

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#### Additional defenses:

Densco is at fault for any damages suffered. Among other things, DenSco represented to its investors that it would obtain first position liens, understood the proper loan practices and procedures that would ensure DenSco's loans would be in first position, and received advice from its lawyers' regarding such practices and procedures, yet chose to engage in riskier lending practices by funding directly to his borrowers, including Menaged. After the First Fraud, DenSco again ignored his lawyers' advice and standard lending practices, thereby exposing DenSco and its investors to the same risks, this time manifested in the Second Fraud. DenSco also ignored its lawyers' advice regarding necessary disclosure prior to raising or rolling over investor funds. Further, DenSco knew it had made representations to its investors regarding loan concentrations and secured first position priority, yet nevertheless lent excessive amounts of money to Menaged after learning of Menaged's habit of double liening properties, in direct contravention of those representations (and without informing his attorney). DenSco, based on its experience and its work with other lenders, including Scott Gould and Robert Koehler, knew proper and safe business practices, yet willingly chose not to follow those practices. Further, as set forth above, DenSco negligently or willfully ignored numerous warnings and conflicting information that should have alerted DenSco, and often did actually alert DenSco, that Menaged was defrauding him.

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- Densco, in to whose shoes the Receiver steps, assumed the risk of any actions taken or not taken by DenSco or Mr. Chittick. *Hildebrand v. Minyard*, 16 Ariz. App. 583, 585, 494 P.2d 1328, 1330 (1972) ("A plaintiff who by contract or otherwise expressly agrees to accept a risk of harm arising from the defendant's negligent or reckless conduct cannot recover for such harm . . . .") (quoting Restatement (Second) of Torts § 496(B) (1965)).
  - Receiver cannot demonstrate proximate cause or loss causation because Defendants are not the actual or proximate cause of any damages suffered. Among other things: (a) the damages were caused by Menaged, DenSco, and Mr. Chittick, as well as the actions of AFG and Menaged's banks, (b) all damages associated with the First Fraud (including the alleged "damages" associated with the \$1 million note and the \$5 million note) were incurred before Mr. Chittick ever sought Mr. Beauchamp's counsel in January 2014, (c) Plaintiff's attempts to make Defendants responsible for damages that predated their involvement by alleging that Defendants should have been aware of earlier purported "red flags" or that Defendants aided and abetted the use of expired POMs, fail both factually and legally, and (d) damages associated with the Second Fraud were incurred as a result of DenSco's failure to abide by its attorneys' advice, DenSco's ongoing failure to abide by its loan documents, Mr. Chittick's failure to make proper disclosures despite full knowledge that such disclosures were necessary and required, Menaged's fraudulent conduct, and the banks' aiding and abetting of that fraudulent conduct. Further, as set forth above, Mr. Chittick was intent on working together with Menaged to "solve" the double liening issues, irrespective of DenSco's professionals' advice, and in doing so, bought into all of Menaged's lies, turned a blind eye to evidence in front of him, or even affirmatively engaged in the fraud. There is no evidence to suggest that Mr. Chittick would have done

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anything other than continue the joint venture he had embarked on with Menaged after drastically deviating from his business practices and his promises to his investors starting in fall 2012.

- Any damages suffered were the result of intervening or superseding events or causes over which the Defendants had no control and were not legally responsible. See above.
- Receiver's failure to mitigate damages by failing to take actions that would maximize recovery to the Receivership, including pursuing claims against other third parties.
- Receiver's claims are barred by doctrines of waiver and estoppel.

Discovery is continuing. Defendants may supplement.

#### III. WITNESSES.

Because discovery is not complete, Defendants have not yet identified all persons it may call as witnesses at trial, but reserves the right to call any of the following persons to testify as a witness at trial:

David Beauchamp
 c/o Coppersmith Brockelman, PLC
 2800 N. Central Avenue, Suite 1900
 Phoenix, Arizona 85004

Mr. Beauchamp is expected to testify with respect to and consistently with the facts and issues raised in his deposition; the allegations in the Complaint, Plaintiff's Disclosure Statements and other filings; and his and Clark Hill's representation of DenSco and of Mr. Chittick in his capacity as president of DenSco.

2. Ed Hood

c/o Coppersmith Brockelman, PLC 2800 N. Central Avenue, Suite 1900 Phoenix, Arizona 85004

Mr. Hood is expected to testify with respect to and consistently with the facts and issues raised in his deposition; the allegations in the Complaint, Plaintiff's Disclosure Statements and other filings; Clark Hill's policies and procedures; and Clark Hill's representation of DenSco and of Mr. Chittick in his capacity as president of DenSco.

Peter Davis, Receiver of DenSco Investment Corporation c/o Osborn Maledon, P.A.
 2929 N. Central Avenue, Suite 2100
 Phoenix, Arizona 85012

Mr. Davis is expected to testify regarding the facts and issues raised in his deposition; the allegations in the Complaint and his conduct as the Receiver; the Receiver's evaluations, analyses, and determinations regarding all aspects of DenSco's business and finances, including, but not limited to, DenSco's loans, lending practices, record keeping, financial transactions, and solvency; the Receiver's maintenance of any DenSco or Chittick records or property, including, but not limited to, electronic records, websites, and email communications; the Receiver's communications with third parties related to DenSco, including communications with Menaged, financial institutions, investors, and accountants and other professionals; the Receiver's determinations regarding the Receiver's evaluation and analysis regarding the potential fault, liability, or culpability of any third party with respect to any losses suffered by DenSco, including, but not limited, to Chase Bank, U.S. Bank, Yomtov Menaged, Active Funding Group, LLC, and/or Gregg Seth Reichman; the Receiver's efforts at collecting monies for the benefit of the receivership; the cooperation agreement between the Receiver and Menaged.

## 4. David Preston c/o Gammage & Burnham 2 N. Central Avenue, Suite 15 Phoenix, Arizona 85004

Mr. Preston is expected to testify with respect to and consistently with his deposition testimony, and is expected to testify regarding DenSco and Mr. Chittick's finances and tax returns, Mr. Chittick's lack of complete or accurate disclosures to Mr. Preston, DenSco's accountant, regarding DenSco's finances; Mr. Chittick's retirement planning and his withdrawal of investments in DenSco for his own personal benefit; and the investments Mr. Preston and his mother-in-law made in DenSco and Mr. Chittick's representations to them regarding those investments. Mr. Preston is also expected to testify regarding Mr. Chittick's character and personality, and the history and nature of his relationship with Mr. Chittick.

5. Daniel Schenck c/o Coppersmith Brockelman, PLC 2800 N. Central Avenue, Suite 1900 Phoenix, Arizona 85004

Mr. Schenck is expected to testify with respect to and consistently with his deposition testimony; the allegations in the Complaint and Plaintiff's Disclosure Statements, including testimony about the work he and Clark Hill performed on behalf of DenSco and Mr. Chittick in his capacity as president of DenSco. Mr. Schenck is also expected to testify regarding Menaged's communications with Beauchamp, Menaged's communications with Mr. Chittick, and Mr. Beauchamp's communications with Mr. Chittick. Mr. Schenck is expected to testify regarding Clark Hill's advice to DenSco that it could not raise money from investors without full disclosure to those investors, Mr. Chittick's ultimate refusal to provide written disclosures to his investors, and Clark Hill's termination of its representation of DenSco.

6. Robert Anderson c/o Coppersmith Brockelman, PLC 2800 N. Central Avenue, Suite 1900 Phoenix, Arizona 85004

Mr. Anderson is expected to testify with respect to and consistently with his deposition testimony; and about the work he and Clark Hill performed on behalf of DenSco and Mr. Chittick in his capacity as president of DenSco. Mr. Anderson is also expected to testify regarding Clark Hill's advice to DenSco.

Mark Sifferman
 c/o Coppersmith Brockelman, PLC
 2800 N. Central Avenue, Suite 1900
 Phoenix, Arizona 85004

Mr. Sifferman is expected to testify with respect to and consistently with his deposition testimony, and testify regarding any non-privileged communications or work he performed with respect DenSco or Mr. Chittick, in his capacity as assistant general counsel for Clark Hill.

8. Shawna Heuer c/o Bonnett Fairbourn, PC 2325 E. Camelback Road Phoenix, Arizona 85016

Ms. Heuer is expected to testify with respect to and consistently with her deposition testimony regarding Mr. Beauchamp's work on behalf Ms. Heuer and DenSco after Mr. Chittick's death and her communications with Mr. Beauchamp, the Receiver, the Arizona Corporation Commission, DenSco's investors, and other third parties regarding DenSco. Ms. Heuer is also expected to testify about Mr. Chittick's character and personality. Ms. Heuer may also have knowledge regarding Mr. Chittick and DenSco's business, and Mr. Chittick's communications with Mr. Beauchamp, Menaged, or DenSco's investors.

### 9. Yomtov "Scott" Menaged

Scott Menaged is expected to testify with respect to any issues raised in his deposition testimony. Mr. Menaged is also expected to testify about all aspects of any personal, financial, or business dealings he may have had with DenSco and Mr. Chittick; all aspects of the fraud(s) he perpetrated on DenSco and Mr. Chittick, either directly, or through one of his entities, including, but not limited to, Easy Investments, LLC, Arizona Home Foreclosures, LLC, Furniture King, LLC, and Scott's Fine Furniture; all aspects of actions or conduct related to his criminal indictment, plea bargain, or sentencing in the United States District Court for the District of Arizona; his communications with DenSco and Mr. Chittick; his communications with Mr. Beauchamp; his relationship and communications with AFG and its principals; his use of AFG to further his fraud against DenSco; his relationship with his banks; his use of those banks to further his fraud against DenSco; his communications with Plaintiff and his agents, and his actions related to the cooperation agreement he signed with Plaintiff.

# PMK Chase Bank c/o Greenberg Traurig 2375 East Camelback Road, #700 Phoenix, AZ 85016

Chase Bank is expected to testify with respect to any issues raised in its deposition testimony. Chase Bank is further expected to testify regarding Menaged's banking practices, including Menaged's use of Chase Bank to perpetrate his fraud on DenSco and Chittick; Chase Bank's policies and procedures regarding the use of its bank accounts (including the issuance and cancellation of cashier's checks); and Chase Bank's knowledge of, and aid to, Menaged fraud on DenSco and Chittick.

#### 11. Samantha Kumbalek c/o Greenberg Traurig 2375 East Camelback Road, #700 Phoenix, AZ 85016

Ms. Kumbalek, a current or former employee at Chase Bank, is expected to testify with respect to any issues raised in her deposition testimony. Ms. Kumbalek is also expected to testify aboutYomtov Menaged's banking relationship and practices at Chase Bank, including Menaged's use of Chase Bank to perpetrate fraud(s) upon DenSco and Denny Chittick as set forth in the Receiver's Petition #36 and in Yomtov Menaged's December 8, 2017 interview with Kenneth Frakes; Chase Bank's policies and procedures regarding the use of its bank accounts (including the issuance and cancellation of cashier's checks); and her knowledge of, and aid to, Menaged fraud on DenSco and Chittick.

#### 12. Vikram Dadlani c/o Greenberg Traurig 2375 East Camelback Road, #700 Phoenix, AZ 85016

Vikram, a current or former employee at Chase Bank, is expected to testify with respect to any issues raised in his deposition testimony. Mr. Dadlani is also expected to testify about Yomtov Menaged's banking relationship and practices at Chase Bank, including Menaged's use of Chase Bank to perpetrate fraud(s) upon DenSco and Denny Chittick as set forth in the Receiver's Petition #36 and in Yomtov Menaged's December 8, 2017 interview with Kenneth Frakes; Chase Bank's policies and procedures regarding the use of its bank accounts (including the issuance and cancellation of cashier's checks); and his knowledge of, and aid to, Menaged fraud on DenSco and Chittick.

13.	PMK US Bank
	c/o Quarles & Brady, LLP
	2 North Central Avenue, Suite #3
	Phoenix, AZ 85004

US Bank is expected to testify with respect to any issues raised in its deposition testimony. US Bank is further expected to testify regarding regarding Menaged's banking practices, including Menaged's use of Chase Bank to perpetrate his fraud on DenSco and Chittick; US Bank's policies and procedures regarding the use of its bank accounts (including the issuance and cancellation of cashier's checks); and US Bank's knowledge of, and aid to, Menaged's fraud on DenSco and Chittick.

#### 14. Hilda Chavez c/o Quarles & Brady, LLP 2 North Central Avenue, Suite #3 Phoenix, AZ 85004

Ms. Chavez is expected to testify with respect to any issues raised in her deposition testimony. Ms. Chavez is further expected to testify regarding regarding Menaged's banking practices, including Menaged's use of US Bank to perpetrate his fraud on DenSco and Chittick; US Bank's policies and procedures regarding the use of its bank accounts (including the issuance and cancellation of cashier's checks); and US Bank's knowledge of, and aid to, Menaged's fraud on DenSco and Chittick.

15. Gregg Seth Reichman c/o Andrew Abraham 702 East Osborn Road Suite 200 Phoenix, AZ 85014

Mr. Reichman and/or Active Funding Group is expected to testify regarding the facts and issues raised in his deposition. Mr. Reichman is also expected to testify regarding the

hardmoney lending business in Arizona; Menaged's businesses, business practices, and finances and AFG's relationship with Menaged and his entities; the fraud(s) Menaged perpetrated on DenSco and Mr. Chittick, either directly, or through one of Menaged's entities; Mr. Reichman's conversations with Mr. Chittick regarding Menaged and business practices, including the double liening issue that Mr. Reichman first noticed in fall 2012. Mr. Reichman may also testify with respect to the allegations raised by the Receiver in Petition No. 45.

## Kevin Merritt Gammage & Burnham North Central Avenue, 15th Floor Phoenix, Arizona 85004

Mr. Merritt is expected to testify consistently with any potential deposition testimony and is expected to testify regarding Gammage & Burnham's representation of the Estate of Denny Chittick and Shawna Heuer as Personal Representative for the Estate; Gammage & Burnham's communications with Clark Hill and David Beauchamp regarding the representation of the Estate of Denny Chittick and Shawna Heuer; the disclosure of documents and information to the DenSco Receiver and its work and communications with Clark Hill and David Beauchamp with respect to that production, including the Estate's assertions or concerns regarding privileged communications; the timing of that disclosure; Gammage & Burnham's work generally, Kevin Merritt's work specifically, in representing DenSco and Mr. Chittick, including, the drafting and creation of DenSco's loan documents, and the advice provided regarding those documents and loan procedures, and Kevin Merritt's personal and professional relationship with Mr. Beauchamp.

James Polese
 Gammage & Burnham
 North Central Avenue, 15th Floor
 Phoenix, Arizona 85004

Mr. Polese is expected to testify consistently with any potential deposition testimony and is expected to testify regarding Gammage & Burnham's representation of the Estate of

Denny Chittick and Shawna Heuer as Personal Representative for the Estate; Gammage & Burnham's communications with Clark Hill and David Beauchamp regarding the representation of the Estate of Denny Chittick and Shawna Heuer; Gammage & Burnham's disclosure of documents and information to the DenSco Receiver and its work and communications with Clark Hill and David Beauchamp with respect to that production, including the Estate's assertions or concerns regarding privileged communications; and the timing of that disclosure, and James Polese's personal and professional relationship with Mr. Beauchamp.

#### 18. Robert Koehler

Mr. Koehler is expected to testify regarding the facts and issues raised in his deposition testimony. Mr. Koehler is also expected to testify about, hard money lending practices and procedures used by hard money lenders to protect their investments, and the practices and procedures Mr. Chittick learned or witnessed while working with Mr. Koehler; how typical hard money lending practices compare to those used by DenSco; his work with Chittick regarding hard money lending prior to and after DenSco's formation; his investment in DenSco; DenSco's communications with Mr. Koehler regarding his investment; Mr. Koehler's agreement to windup DenSco's affairs in the event Mr. Chittick was unable to continue leading the company; Mr. Koehler's relationship and communications with Mr. Chittick; Mr. Beauchamp's efforts on behalf of DenSco after Mr. Chittick's passing; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 19. Scott Gould

Mr. Gould is expected to have knowledge regarding and testify about: the facts and issues raised in Mr. Gould's deposition testimony; Mr. Chittick's business practices, and the practices and procedures Mr. Chittick learned or witnessed while working with Mr. Gould; hard money lending and the practices and procedures used by hard money lenders to protect their investments; his investment in DenSco; DenSco's communications with Mr. Gould

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25 26 regarding his investment; Mr. Gould's understanding of DenSco's practices and procedures, including DenSco's decision to charge above market rates to borrowers and provide above market returns to investors; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

20. Ranasha Chittick c/o MJ Simpson 1232 East Missouri Avenue Phoenix, Arizona 85014

Ms. Ranasha Chittick is expected to have knowledge regarding and testify about the facts and issues raised in her deposition testimony; Denny Chittick's business practices and procedures; Menaged's relationship with Mr. Chittick; Mr. Chittick mental and psychological makeup over time; Mr. Chittick's relationships with his family and friends; the impact of various life events on Mr. Chittick, including the Chitticks' divorce and the responsibility of running DenSco.

#### 21. Barry Luchtel

Mr. Luchtel is expected to testify about the facts and issues raised in his deposition testimony; his borrowing relationship with DenSco; DenSco's lax lending procedures; DenSco's collection and enforcement procedures; the practices and procedures used by hard money lenders; his investment in DenSco; DenSco's communications with Mr. Luchtel regarding his investment; Mr. Luchtel's understanding of DenSco's practices and procedures; his relationship with Mr. Chittick; and Mr. Chittick character and personality traits.

#### 22. Steve Bunger

Mr. Bunger is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

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#### 23. Brian Imdieke

Mr. Imdieke is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 24. Anthony Burdett

Mr. Burdett is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 25. Warren Bush

Mr. Bush is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 26. Doriann Davis

Ms. Davis is expected to testify regarding the facts and issues raised in her deposition testimony; her relationship with Mr. Chittick and DenSco; her investments in DenSco and the risks she understood she was taking with those investments; her communications with Mr. Chittick regarding her investments in DenSco; her understanding of DenSco's lending

practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 27. Russ Dupper

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Mr. Dupper is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 28. Paul Kent

Mr. Kent is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 29. Kevin Potempa

Mr. Potempa is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 30. Judy Siegford

Ms. Siegford is expected to testify regarding the facts and issues raised in her deposition testimony; her relationship with Mr. Chittick and DenSco; her investments in DenSco and the

risks she understood she was taking with those investments; her communications with Mr. Chittick regarding her investments in DenSco; her understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 31. William Swirtz

Mr. Swirtz is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 32. Steve Tuttle

Mr. Tuttle is expected to testify regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 33. Michelle Tran c/o Coppersmith Brockelman, PLC 2800 N. Central Avenue, Suite 1900 Phoenix, Arizona 85004

Ms. Tran is expected to regarding the facts and issues raised in her deposition testimony, and her knowledge regarding Clark Hill's limited representation of Ms. Shawna Heuer in her capacity as the Personal Representative of Denny Chittick's estate.

- 34. Any witnesses disclosed by other parties.
- 35. Any witnesses that become known through discovery.

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- 36. Any witness deposed by parties.
- 37. Custodian or other foundational witnesses necessary to admit exhibits, including, but not limited to:
  - a. Michael Boland, c/o Coppersmith Brockelman, regarding the collection, preservation and production of data and documents from Clark Hill.
  - b. Andrea Padinha, c/o Coppersmith Brockelman, regarding the collection, preservation and production of data and documents from Clark Hill.
  - c. TERIS, regarding the collection, preservation and production of data and documents from the Chittick estate.
  - d. D4 Technology & eDiscovery, regarding the collection, preservation and production of data and documents from the Chittick estate.
  - e. Gammage & Burnham regarding the collection, preservation and production of data and documents from the Chittick estate.
  - f. Ryan Anderson, regarding the collection, preservation and production of data and documents produced by Yomtov Menaged to the Receiver.
  - g. Forensics Consulting Solutions, LLC, regarding the collection, preservation and production of data and documents produced by Yomtov Menaged's.
  - h. U.S. Bank
  - i. Chase Bank
  - j. The Receiver, regarding the collection, preservation and production of data and documents residing in the Depository.

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Discovery is continuing. Defendants may supplement.

#### IV. ADDITIONAL PERSONS WHO MAY HAVE RELEVANT INFORMATION.

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 Veronica Castro aka Veronica Gutierrez Reyes c/o Thomas W. Warshaw Attorney at Law 33147 North 71<sup>st</sup> Way Scottsdale, AZ 85266

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Ms. Castro is expected to testify regarding any issues raised in her deposition testimony. Ms. Castro is also expected to testify regarding Menaged's personal, financial, or business dealings with DenSco and Mr. Chittick; the fraud(s) Menaged perpetrated on DenSco and Mr. Chittick, either directly, or through one of Menaged's entities, and Ms. Castro's involvement in those frauds; Menaged's communications with DenSco and Mr. Chittick; Menaged's communications with Mr. Beauchamp; the actions or conduct related to Menaged's criminal indictment, plea bargain, or sentencing in the United States District Court for the District of Arizona; and Ms. Castro's communications with DenSco and Mr. Chittick.

#### 39. Luigi Amoroso

Mr. Amoroso is expected to have knowledge regarding Menaged's personal, financial, or business dealings with DenSco and Mr. Chittick; the fraud(s) Menaged perpetrated on DenSco and Mr. Chittick, either directly, or through one of Menaged's entities; Menaged's communications with DenSco and Chittick; Menaged's communications with Mr. Beauchamp; the actions or conduct related to Menaged's criminal indictment, plea bargain, or sentencing in the United States District Court for the District of Arizona; and Mr. Amoroso's communications with DenSco and Mr. Chittick.

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Alberto Pena c/o Law Office of Cameron A. Morgan 4356 North Civic Center Plaza Suite 101 Scottsdale, AZ 85251

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Mr. Pena may have knowledge regarding Menaged's personal, financial, or business dealings with DenSco and Chittick; the fraud(s) Menaged perpetrated on DenSco and Chittick,

either directly, or through one of Menaged's entities; Menaged's communications with DenSco and Mr. Chittick; and the actions or conduct related to Mr. Pena's and Menaged's criminal indictment, plea bargain, or sentencing in the United States District Court for the District of Arizona.

41. Troy Flippo c/o Storrs Law Firm PLLC 1421 East Thomas Road Phoenix, AZ 85014

Mr. Flippo may have knowledge regarding Menaged's personal, financial, or business dealings with DenSco and Mr. Chittick; the fraud(s) Menaged perpetrated on DenSco and Mr. Chittick, either directly, or through one of Menaged's entities; Menaged's communications with DenSco and Chittick; and the actions or conduct related to Flippo's and Menaged's criminal indictment, plea bargain, or sentencing in the United States District Court for the District of Arizona.

42. Menaged family members, including, Joseph Menaged, Michelle Menaged, Jennifer Bonfiglio, Joy Menaged, Jess Menaged, and Short Term Finance, LLC, an entity solely owned by Joseph Menaged

Menaged's family may have knowledge regarding Menaged's personal, financial, or business dealings with DenSco and Chittick; the fraud(s) Menaged perpetrated on DenSco and Chittick, either directly, or through one of Menaged's or his Family's entities; Menaged's family's receipt and use of millions of dollars transferred to them by Menaged, including money Menaged fraudulently obtained from DenSco, as alleged by the Chapter 7 Bankruptcy Trustee of the Menaged bankruptcy estate in Case No. 2:17-ap-00776-PS filed in the Bankruptcy Court for the District of Arizona; Menaged's communications with DenSco and Chittick; and the actions or conduct related to Menaged's criminal indictment, plea bargain, or sentencing in the United States District Court for the District of Arizona.

43. Jeff Goulder
Stinson Leonard Street
1850 North Central Avenue, Suite 2100
Phoenix, Arizona 85004

Mr. Goulder is expected to have knowledge regarding the negotiations of the Forbearance Agreement. Mr. Goulder also may have knowledge regarding Menaged's businesses, business practices, and finances. Mr. Goulder also may have knowledge regarding Menaged's communications with Mr. Beauchamp.

44. Ryan Anderson Gutilla Murphy Anderson 5415 East High Street, Phoenix, Arizona 85054

Mr. Anderson is expected to have knowledge regarding communications between the DenSco Receiver and his agents, including Mr. Anderson, and Clark Hill and David Beauchamp related to DenSco; Clark Hill and David Beauchamp's cooperation with the DenSco Receiver's requests and demands; Clark Hill and David Beauchamp's disclosure of documents and information to the DenSco Receiver and the timing thereof; the DenSco Receiver's investigation into DenSco and Denny Chittick's business (including any frauds perpetrated upon DenSco and Denny Chittick), the information obtained as a result of that investigation, and the timing thereof; the Receivership's claims against, among others, AFG, the Chittick Estate, Menaged, Chase Bank, and US Bank; the cooperation agreement the Receivership entered into with Menaged, and Menaged's actions and communications with the Receivership; gathering and reviewing documents produced by third parties, including Menaged; the Receiver's actions on behalf of the receivership.

## 45. Person Most Knowledgeable, Federal Bureau of Investigation

The FBI is expected to have knowledge regarding the investigation into Yomtov Menaged and the fraud he perpetrated on DenSco, Mr. Chittick, and others.

46. Gary Clapper and Wendy Coy Arizona Corporation Commission 1300 W. Washington, 3<sup>rd</sup> Floor Phoenix, Arizona 85007

Mr. Clapper and Ms. Coy are expected to have knowledge regarding the Arizona Corporation Commission's investigation of DenSco; its decision to appoint a Receiver for DenSco; and the ACC's requests to, and communications with, Mr. Beauchamp, and Mr. Beauchamp's cooperation with those requests.

47. Debbie Pihl
Magnus Title Agency
6991 East Camelback Road, Suite C100
Scottsdale, Arizona 85251

Ms. Pihl is expected to have knowledge regarding DenSco and Menaged's lending relationship and practices, and Menaged's lending relationships and practices with other lenders.

48. Ellen Bolduc Suburban Mortgage, Inc. 7500 North Dreamy Draw, #110 Phoenix, AZ 85020

Ms. Bolduc is expected to have knowledge regarding DenSco and Menaged's lending relationship and practice, and Menaged's lending relationships and practices with other lenders.

#### 49. Sharla Chittick Trainor

Ms. Trainor is expected to have knowledge regarding Denny Chittick mental and psychological makeup over time; Mr. Chittick's relationships with his family and friends; the impact of various life events on Mr. Chittick, including the Chitticks' divorce and the responsibility of running DenSco.

#### 50. Christopher Hughes

Mr. Hughes is expected to have knowledge regarding the practices and procedures used by hard money lenders to protect their investments; his borrowing relationship with DenSco and DenSco/Chittick's practices and procedures with respect to DenSco's loans to borrowers; and his communications with DenSco regarding his loans.

51. Victor Gojgaj c/o David Knapper Law Office 1599 East Orangewood #125 Phoenix, Arizona 85020

Mr. Gojgaj is expected to have knowledge regarding, and testify about the facts and issues raised in his deposition testimony, his borrowing relationship with DenSco; DenSco's lax lending procedures; DenSco's collection and enforcement procedures; his relationship with Mr. Chittick; Mr. Chittick character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 52. Kurt Johnson

Mr. Johnson is expected to have knowledge regarding his relationship with DenSco, whether as an attorney or otherwise and any legal advice provided to DenSco.

#### 53. Coralee Thompson

Ms. Thompson is expected to have knowledge regarding the facts and issues raised in her deposition testimony; her relationship with Mr. Chittick and DenSco; her investments in DenSco and the risks she understood she was taking with those investments; her communications with Mr. Chittick regarding her investments in DenSco; her understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 54. G.E. Siegford

Mr. Siegford is expected to have knowledge regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick and DenSco; his investments in DenSco and the risks he understood he was taking with those investments; his communications with Mr. Chittick regarding his investments in DenSco; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

### 55. John Ray

Mr. Ray is expected to have knowledge regarding the facts and issues raised in his deposition testimony; his relationship with Mr. Chittick, DenSco, Menaged, and Menaged's entities; his understanding of DenSco's lending practices and procedures; Mr. Chittick's character and personality traits; Mr. Menaged's character and personality traits; and Mr. Chittick's sophistication and knowledge of prudent hard money lending practices.

#### 56. DenSco Investors and Borrowers

The Investors are expected to have knowledge regarding Mr. Chittick's communications to the Investors and their knowledge of DenSco's business, the status of their investments, the status of DenSco's loans at all relevant times, and personal information regarding Mr. Chittick. The Borrowers are expected to have knowledge regarding the typical business practices of DenSco and Mr. Chittick's operation of DenSco.

#### 57. Bruce Church

Mr. Church is expected to have knowledge regarding a complaint he filed with the Consumer Protection and Advocacy Section of the Office of the Arizona Attorney General regarding a lien placed on his home. The complaint notes that his home was purportedly sold at a trustee's sale by Tiffany & Bosco, but that Tiffany & Bosco has no knowledge of such a sale and that Tiffany & Bosco never received payment for such a sale, despite representations

otherwise. Mr. Church is also expected to have knowledge regarding DenSco's response to the complaint and any resolution thereof.

58. Chittick family members Eldon, Carleen, and Sharla Chittick

The Chittick family members are expected to have knowledge regarding Mr. Chittick's character and personality, and may have knowledge regarding Mr. Chittick and DenSco's business, and Mr. Chittick's communications with Mr. Beauchamp, Menaged, or DenSco's investors.

59. Sara Beretta, Simon Consulting
c/o Osborn Maledon, P.A.
2929 N. Central Avenue, Suite 2100
Phoenix, Arizona 85012

Ms. Beretta is expected to have knowledge regarding the Receiver's actions, conduct, and analyses with respect to the DenSco Receivership, including, the facts and issues raised in Mr. Davis's deposition; the allegations in the Complaint and Mr. Davis's conduct as the Receiver; the Receiver's evaluations, analyses, and determinations regarding all aspects of DenSco's business and finances, including, but not limited to, DenSco's loans, lending practices, record keeping, financial transactions, and solvency; the Receiver's maintenance of any DenSco or Chittick records or property, including, but not limited to, electronic records, websites, and email communications; the Receiver's communications with third parties related to DenSco, including communications with Menaged, financial institutions, investors, and accountants and other professionals; the Receiver's determinations regarding the Receiver's evaluation and analysis regarding the potential fault, liability, or culpability of any third party with respect to any losses suffered by DenSco, including, but not limited, to Chase Bank, U.S. Bank, Yomtov Menaged, Active Funding Group, LLC, and/or Gregg Seth Reichman; the Receiver's efforts at collecting monies for the benefit of the receivership; the cooperation agreement between the Receiver and Menaged.

#### V. PERSONS WHO HAVE GIVEN STATEMENTS.

Aside from the various witnesses who have been deposed in the above captioned matter: Scott Menaged testified at his Section 341 Meeting of Creditors and his Rule 2004 exam as part of his Chapter 7 bankruptcy proceeding. Mr. Menaged also provided a statement to Mr. Ken Frakes, whom the Receiver has retained as counsel to pursue claims against Menaged's banks. The Receiver is believed to be the custodian of the resulting transcripts. Luigi Amoroso gave deposition testimony as well. The Receiver is believed to be the custodian of the transcript.

#### VI. EXPERT WITNESSES.

Defendants have retained Scott Rhodes, Kevin Olson, Erin Nelson, Rick Rodriguez, and David Perry as testifying experts in this case, and have previously disclosed their reports to Plaintiff.

#### VII. COMPUTATION AND MEASURE OF DAMAGES.

Plaintiff is not entitled to recover damages against Defendants nor is Plaintiff entitled to prejudgment interest, as the asserted damages are not liquidated. Further, Plaintiff is not entitled to punitive damages. Defendants did not breach the standard of care or aid and abet any breach of fiduciary duty, there is no evidence that Defendants acted with an evil mind at any point in time, nor did Defendants actions, taken after the alleged breaches (and which Plaintiff alleges form the basis of a punitive damage claim), have any causal link to Plaintiff's alleged damages.

Similarly, Plaintiff's late assertion that Defendants are jointly and severally liable with Chittick and Menaged for the damages caused to DenSco fails. Plaintiffs allege that Defendants are jointly and severally liable under A.R.S. § 12-2506(D)(1) because of their "multiple acts of aiding and abetting a breach of fiduciary duty that DenSco owed to its

investors." Section 12-2506(D)(1) imposes joint and several liability, however, only when a party "acts in concert" with other tortfeasors. Case law in Arizona is clear that to establish a prima facie case of "acting in concert," Plaintiff must show that the parties: (a) knowingly agreed to commit an intentional tort that (b) they were certain or substantially certain would result in the consequences complained of, and (c) actively participated in the commission of the tort. *Chappell v. Wenholz*, 226 Ariz. 309, 311 (App. 2011). The burden for showing "acting in concert" is thus greater than simply establishing a claim for aiding and abetting (which Plaintiff cannot do). There is no evidence that Defendants either knowingly agreed with Mr. Chittick and Menaged to commit an intentional tort or that Defendants actively participated in Mr. Chittick and Menaged intentionally tortious acts. The evidence is to the contrary. Plaintiff cannot prove that Defendants "acted in concert" as required by A.R.S. § 12-2506(D)(1).

Defendants further incorporate the reports and opinions of Mr. David Perry regarding damages.

Discovery is continuing.

#### VIII. EXHIBITS.

Defendants have not yet identified which of the documents listed in Section IX below will be used at trial, and therefore expressly reserve the right to introduce any of the listed documents as exhibits at trial. Defendants may also use any documents identified in any other party's disclosure statement or otherwise disclosed in this matter. By reserving the right to introduce any of the listed documents as exhibits at trial, Defendants do not waive their right to object to the introduction of any of these documents at the time of trial. Defendants will supplement this initial disclosure statement in accordance with Arizona Rules of Civil Procedure 26.1(b)(2).

Discovery is continuing. Defendants may supplement.

#### IX. LIST OF RELEVANT DOCUMENTS.

Defendants have not yet identified any additional relevant documents. The following documents, or categories of documents, may be relevant or lead to discovery of admissible evidence in this action and have already been exchanged or are being produced herewith:

- 1. Documents previously produced by Clark Hill bates labeled CH\_0000001-13330.
- 2. Additional documents produced herewith by Clark Hill bates labeled CH 0013331-13374.
- 3. Documents previously produced by Plaintiff including bates labeled DIC000001-25330, 28634-53950 and Quickbooks backup.
- 4. Documents previously produced by Plaintiff including bates labeled D126751-128731 and 130972-133111.
- 5. Documents previously produced by Bryan Cave in response to Subpoena Duces Tecum bates labeled BC000001-3188.
- 6. Documents produced herewith by Dave Preston in response to Subpoena Duces Tecum bates labeled DP000001-601.
- 7. Any and all documents in CR-17-00680, United States of America v. Yomtov Scott Menaged, et al.
- 8. All documents produced by any party or third party in this litigation.
- 9. All pleadings, filings, minute entries, orders and judgments.
- 10. All deposition or hearing transcripts in the above captioned litigation.
- 11. All deposition or hearing exhibits in the above captioned litigation.
- 12. All transcripts from any Section 341 creditor meetings, Rule 2004 examinations, depositions, or hearings in Yomtov Menaged's bankruptcy pending in the United States Bankruptcy Court for the District of Arizona at 2:16-bk-04268.

- 32. Documents previously produced by Plaintiff bates labeled D133112-135602.
- 33. Documents previously produced by Plaintiff bates labeled Menaged00001-3956.
- 34. Additional documents produced by Bank of America in response to Subpoena Duces Tecum bates labeled CH BOA SDT 00000001-31.
- 35. Documents previously produced by Plaintiff bates labeled RECEIVER\_000001-1711.
- 36. Documents previously produced by Plaintiff bates labeled DIC053951-73954.

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3	38.	Menaged00001-3956
4	39.	CH_REC_CHI_0000001-153188
5	40.	CH_REC_DEP_0000001-16263
6	41.	CH_REC_MEN_0000001-169004
7	42.	CH_0018024-18667
8	43.	USBANK000001-894
9	44.	RECEIVER_001712-5627
10	45.	DIC073955-81283
11	46.	JPMC 0001-484
12	47.	Any and all documents in the following proceedings, including but not limited
13		to, CH_0018668-CH_0018830.
14	l l	a. In re Yomtov Scott Menaged, Adversary Case No. 2:16-ap-00589-PS
15		b. In re Yomtov Scott Menaged, Adversary Case No. 2:17-ap-00116-PS
16		c. In re Yomtov Scott Menaged, Adversary Case No. 2:17-ap-00776-PS
17		d. Yomtov Scott Menaged v. USA, 2:18-CV-02417-GMS
18	48.	Expert Kevin Olson Invoice. CH_0018831-18848
19	49.	Expert Scott Rhodes Invoice. CH_0018849-18862
20	50.	Additional documents produced by Clark Hill bates labeled CH_0018863-
21		18968.
22	51.	Tax lien complaints (and service of process documents) filed against Easy
23		Investments, DenSco, and AFG in Maricopa County Superior Court at CV2013-
24		094134 and CV2013-094760 and produced herewith.
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Documents previously produced by Plaintiff bates labeled R-RFP-

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- 52. All timesheets or invoices produced by Plaintiff, including timesheets and invoices reflecting Plaintiffs' experts (RECEIVER\_005546-5627), Peter Davis', and Ryan Anderson's work.
- 53. All documents placed in the Receiver's Depository.
- 54. All documents posted to the Receiver's website at https://denscoreceiver1.godaddysites.com/home.html
- 55. All documents filed or to be filed in any proceeding brought by the Receiver, and all documents produced in any such proceeding.
- 56. All correspondence between counsel in the above captioned proceeding, including the communications produced herewith.
- 57. All documents recorded with the Maricopa County Recorder's office regarding DenSco and other lender liens on properties purchased by Menaged or his entities, including documents produced herewith.
- 58. Plaintiff's Notice of Service of Preliminary Expert Opinion Declaration, dated March 9, 2018, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 59. Plaintiff's Disclosure of Expert Witness Report Re: Standard of Care, dated April 3, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 60. Plaintiff's Disclosure of Expert Witness Report Re Damages, dated April 4, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 61. Defendants' Disclosure of Expert Witness Enrique "Rick" Rodriguez, dated April 5, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.

- 62. Defendants' Disclosure of Expert Witness Erin Nelson, dated April 5, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 63. Defendants' Disclosure of Expert Witness Kevin Olson, dated April 5, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 64. Defendants' Disclosure of Expert Witness Scott J. Rhodes, dated April 5, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 65. Defendants' Disclosure of Expert Witness David Perry, dated April 5, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 66. Defendants' Rebuttal Disclosure of Expert Witness Kevin Olson, dated June 7, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 67. Defendants' Rebuttal Disclosure of Expert Witness Scott J. Rhodes, dated June 7, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 68. Defendants' Rebuttal Disclosure of Expert Witness David Perry, dated June 7, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.
- 69. Plaintiff's Disclosure of Rebuttal Expert Witness Report Re Damages, dated June 7, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.

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70. Plaintiff's Disclosure of Rebuttal Expert Witness Report Re Standard of Care, dated June 7, 2019, a copy of which was previously disclosed and is hereby reproduced with Bates Numbers.

Defendants reserve the right to supplement the list of documents that may be relevant as information becomes available.

#### X. INSURANCE AGREEMENTS.

Defendants produced the insurance policies in effect during the relevant time period and the November 10, 2017 correspondence from Mendes & Mount, LLP, all of which are stamped "Confidential Materials."

DATED this 13th day of September, 2019.

COPPERSMITH BROCKELMAN PLC

By:\_

John E. DeWulf Marvin C. Ruth Vidula U. Patki

2800 North Central Avenue, Suite 1900

Phoenix, Arizona 85004 Attorneys for Defendants ORIGINAL mailed and emailed this 20th day of September, 2019 to:

Colin F. Campbell, Esq.
Geoffrey M. T. Sturr, Esq.
Joseph Roth, Esq.
Joshua M. Whitaker, Esq.
OSBORN MALEDON, P.A.
2929 N. Central Ave., Suite 2100
Phoenix, AZ 85012-2793
Attorneys for Plaintiff

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