

**Delaware Region, Porsche Club of America
December 11, 2019 Executive Board Meeting**

Meeting called to order at 6:05 PM

Attendees: Bob Farris (President), Fred Stapleford (VP), John Reader (Treasurer), A K Kissell (Historian), Bill Boyd, John Campanella (Social Chair), and Les Clarke (Secretary).

Minutes of last meeting: Approved.

Treasury: John Reader reported that bank deposits total approximately \$38,000 after payments of about \$4,200 for costs associated with our Holiday Party.

Club Night: The Region will hold its first 2020 Club Night on Wednesday January 15, the effective date of the Region's 60th Anniversary. The meeting will be held at Porsche Delaware with Alex Witham hosting. The featured vehicle will be a 2020 Taycan or the 2020 992. Food and beverages will be provided for all attendees. We expect PCA National to send Anniversary banners and window stickers for the event.

Charity Contributions: The Executive Committee approved a \$250 contribution to be awarded to the Piazza Auto Group (owners of Porsche Delaware) for their January 18 Toy Drive which is focused on toys for needy Wilmington area kids.

Holiday Party: Attendance totalled 67 of 68 registered at our Hartefeld Holiday Party, of which 7 were comped (6 track team members plus the Porsche Delaware General Sales Manager Alex Witham). The gross cost for the party totaled \$6,946; and after registration fees for 68 attendees of \$2,745, the Club incurred a net cost of \$4201. (Per person costs: Gross = \$102; Net to the Club = \$62).

Total itemized costs are:

Dinner, wine, desert	\$4,358 or \$64 per person
Open bar	1,684 (includes \$112 of extra wine + 20% gratuity to bar tender) or \$25 per person
DJ	600
Misc, gifts, etc	304
Total Cost	\$6,946 or \$102 per person
Less: Revenue	2,745
Net Cost	\$4,201 or \$62 per person

The Executive Committee agreed with John C's recommendation to send a survey to facilitate planning for next year's Holiday party.

The Committee applauds the work and effort of John Campanella and George Pearson in planning for and executing a very enjoyable party.

Meeting adjourned at 7:40 pm.

Submitted by Les Clarke