



# **Wholesale Inventories & Trade Sales 12.6.19**

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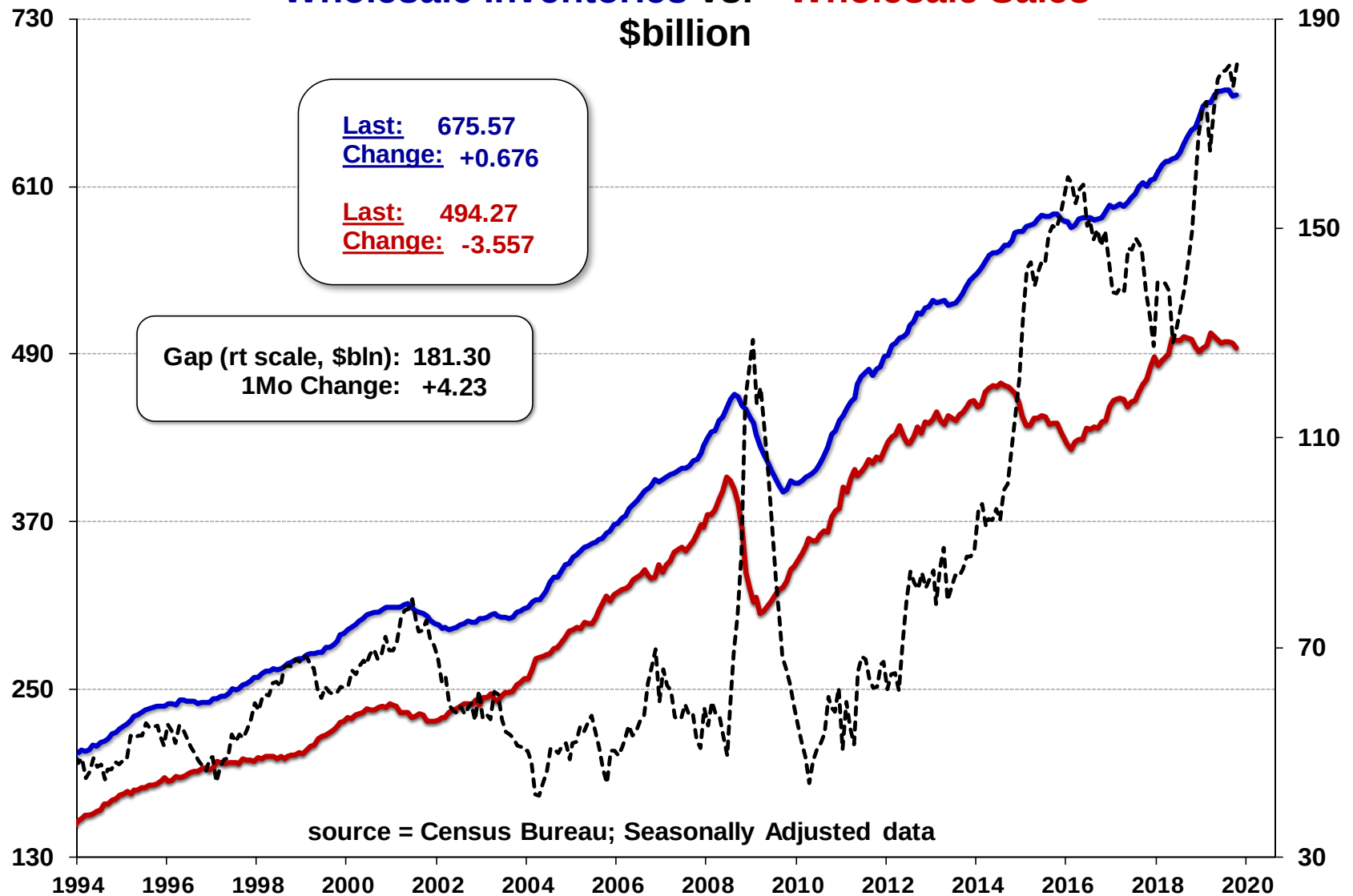


|                                                         |       |
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| Inventories vs. Sales (level) -----                     | 4     |
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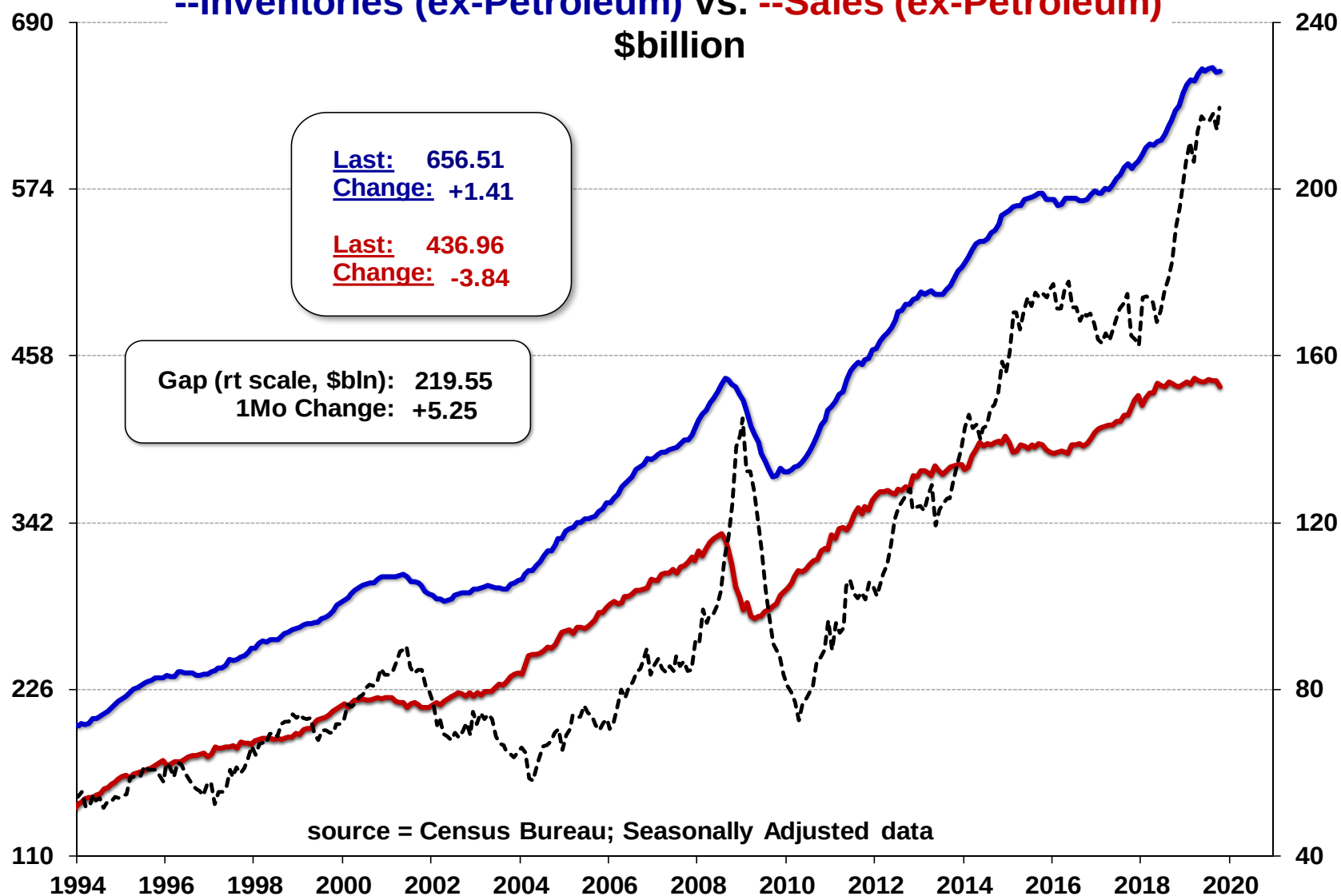
Pie Chart (Inv)   Pie Chart (Sales)   Inventories   Sales   Inv./Sales Ratio

|                               |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|
| <b>Durable Goods</b> -----    | 31 | 53 | 32 | 54 | 75 |
| *Automotive -----             |    |    | 33 | 55 | 76 |
| *Furniture -----              |    |    | 34 | 56 | 77 |
| *Lumber -----                 |    |    | 35 | 57 | 78 |
| *Professional Equipment ----- |    |    | 36 | 58 | 79 |
| *Metals -----                 |    |    | 37 | 59 | 80 |
| *Electrical -----             |    |    | 38 | 60 | 81 |
| *Hardware -----               |    |    | 39 | 61 | 82 |
| *Machinery -----              |    |    | 40 | 62 | 83 |
| *Miscellaneous -----          |    |    | 41 | 63 | 84 |
| <b>Nondurable Goods</b> ----- | 42 | 64 | 43 | 65 | 85 |
| *Paper -----                  |    |    | 44 | 66 | 86 |
| *Drugs -----                  |    |    | 45 | 67 | 87 |
| *Apparel -----                |    |    | 46 | 68 | 88 |
| *Groceries -----              |    |    | 47 | 69 | 89 |
| *Farm Products -----          |    |    | 48 | 70 | 90 |
| *Chemicals -----              |    |    | 49 | 71 | 91 |
| *Petroleum -----              |    |    | 50 | 72 | 92 |
| *Alcohol -----                |    |    | 51 | 73 | 93 |
| *Miscellaneous -----          |    |    | 52 | 74 | 94 |

## --Wholesale Inventories vs. --Wholesale Sales \$billion

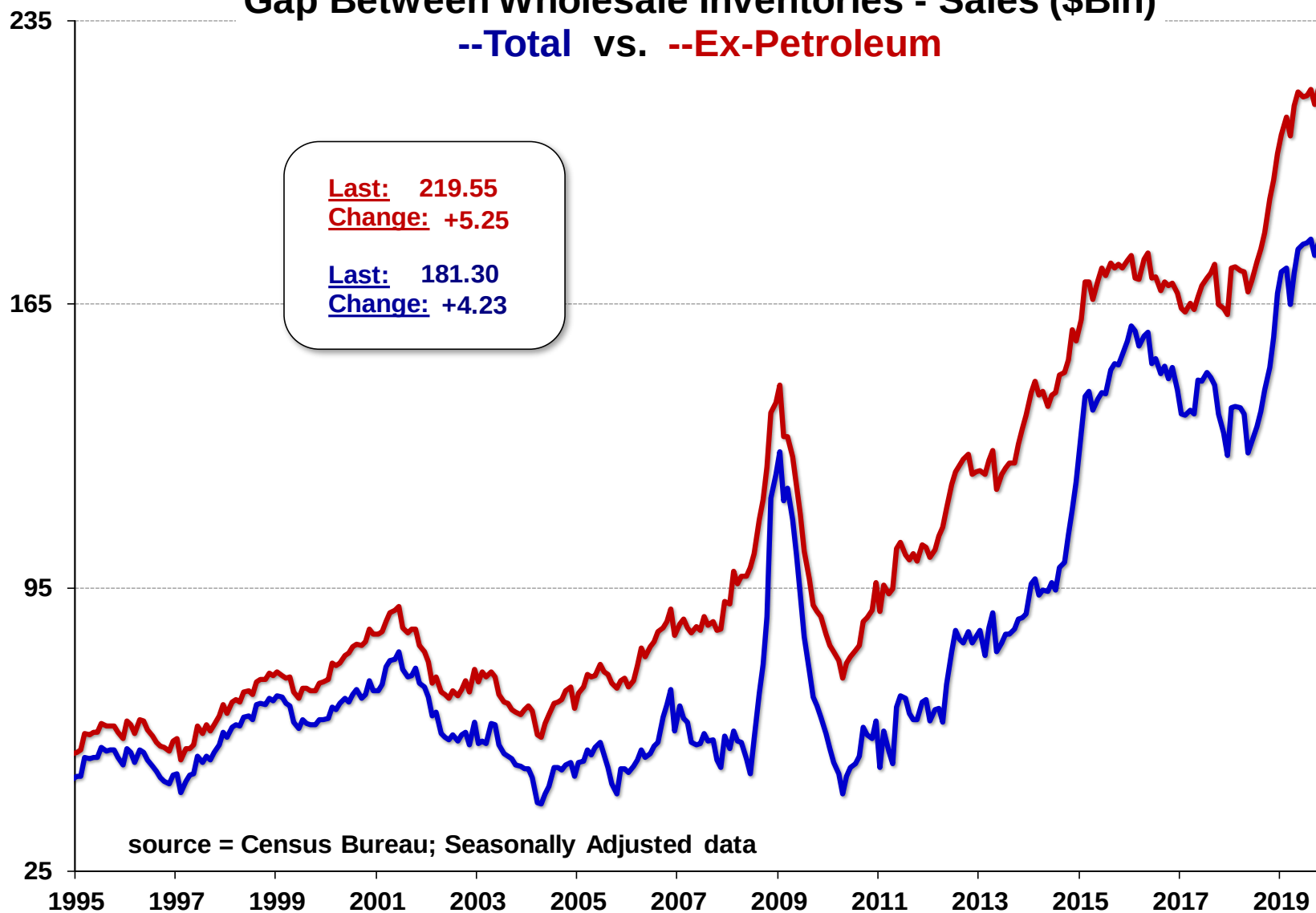


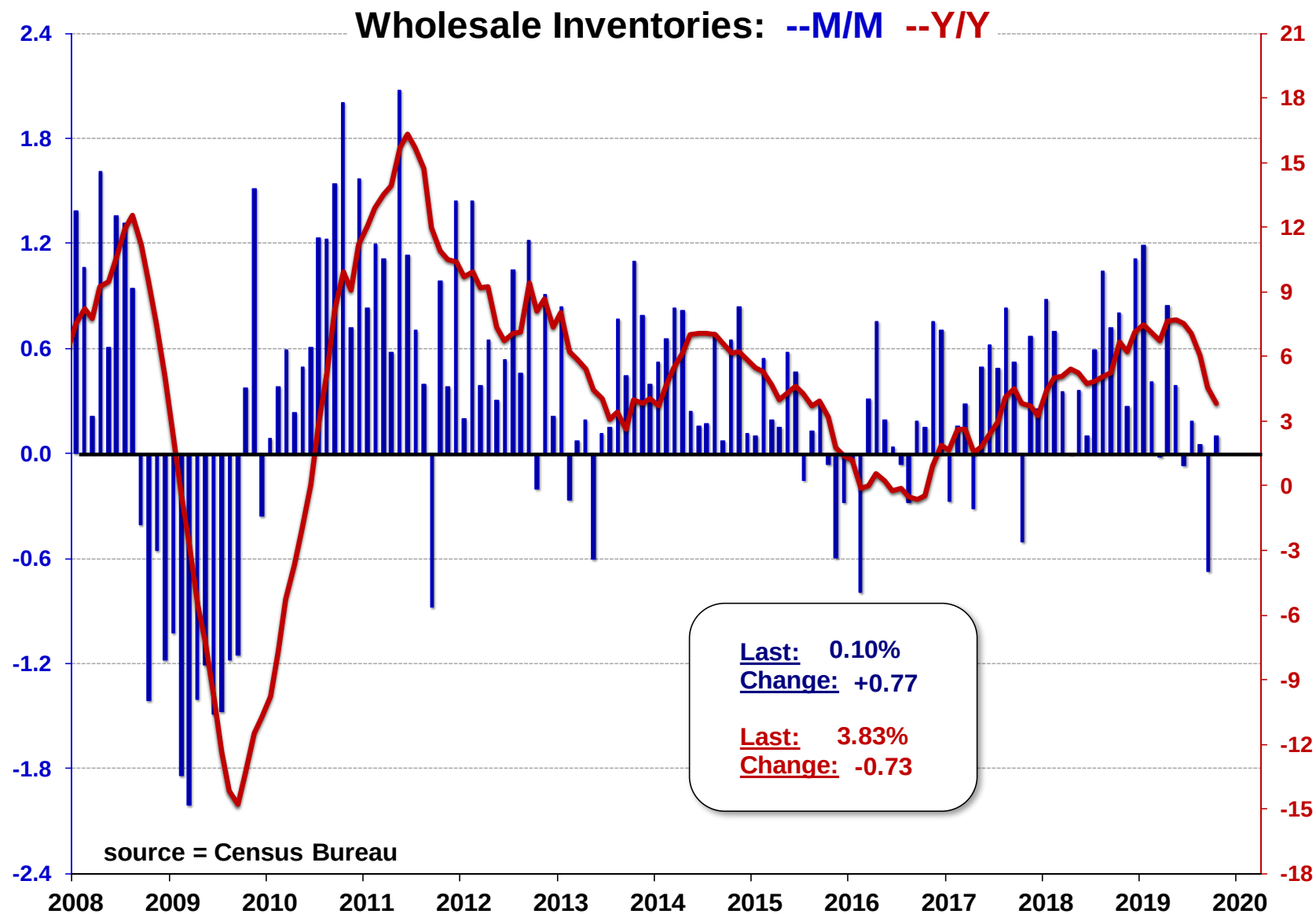
# --Inventories (ex-Petroleum) vs. --Sales (ex-Petroleum) \$billion



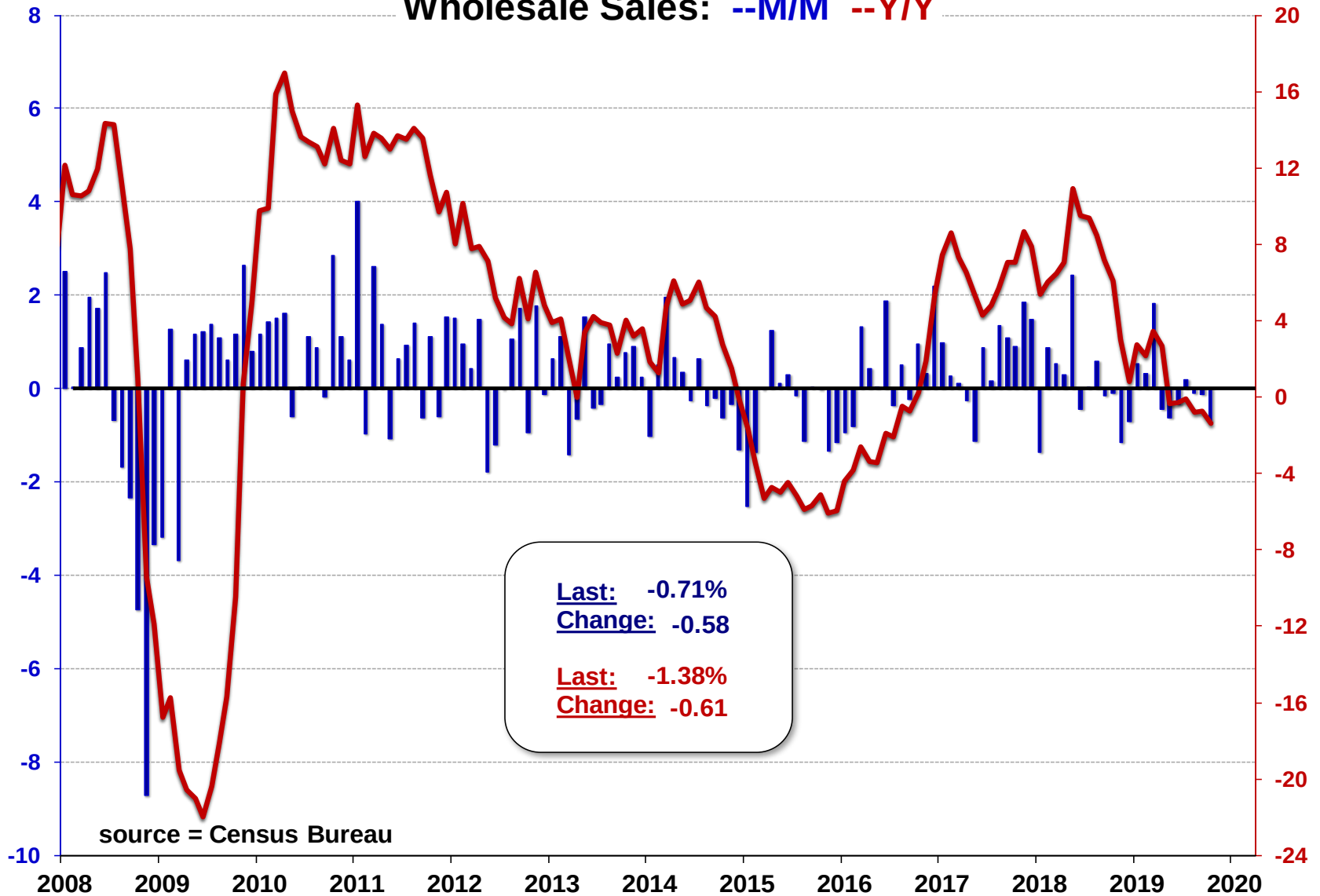
## Gap Between Wholesale Inventories - Sales (\$Bln)

--Total vs. --Ex-Petroleum



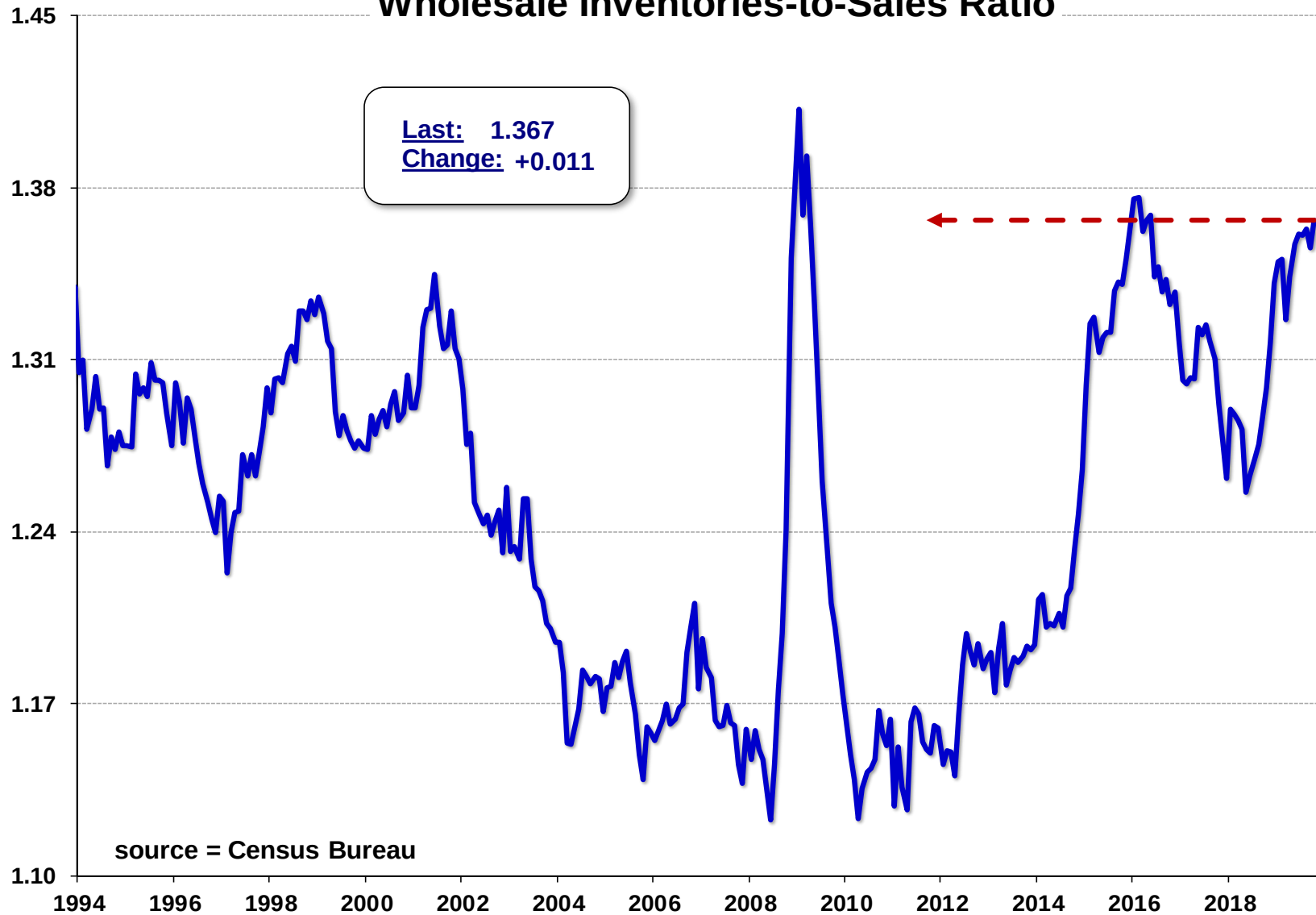


## Wholesale Sales: --M/M --Y/Y



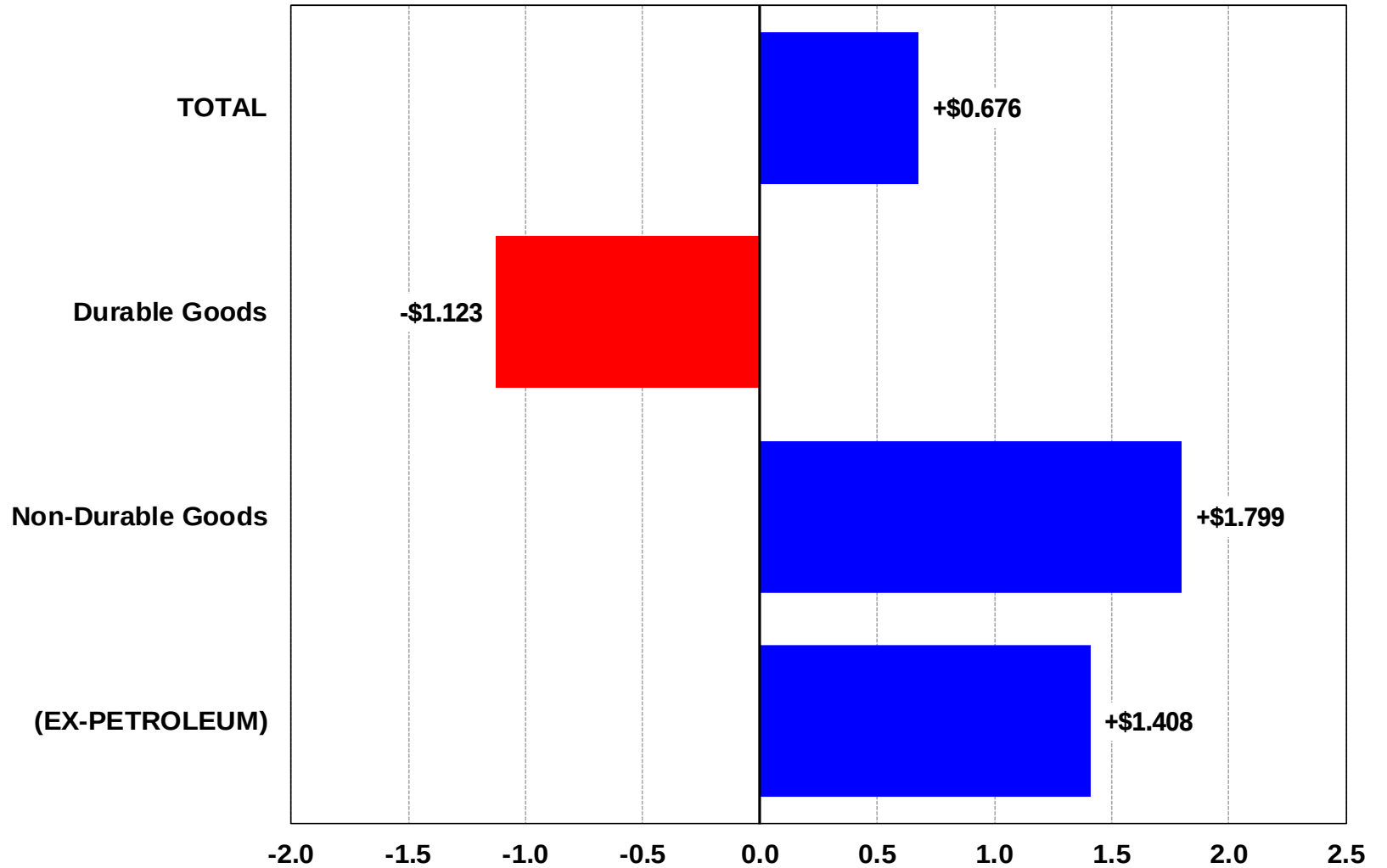


## Wholesale Inventories-to-Sales Ratio



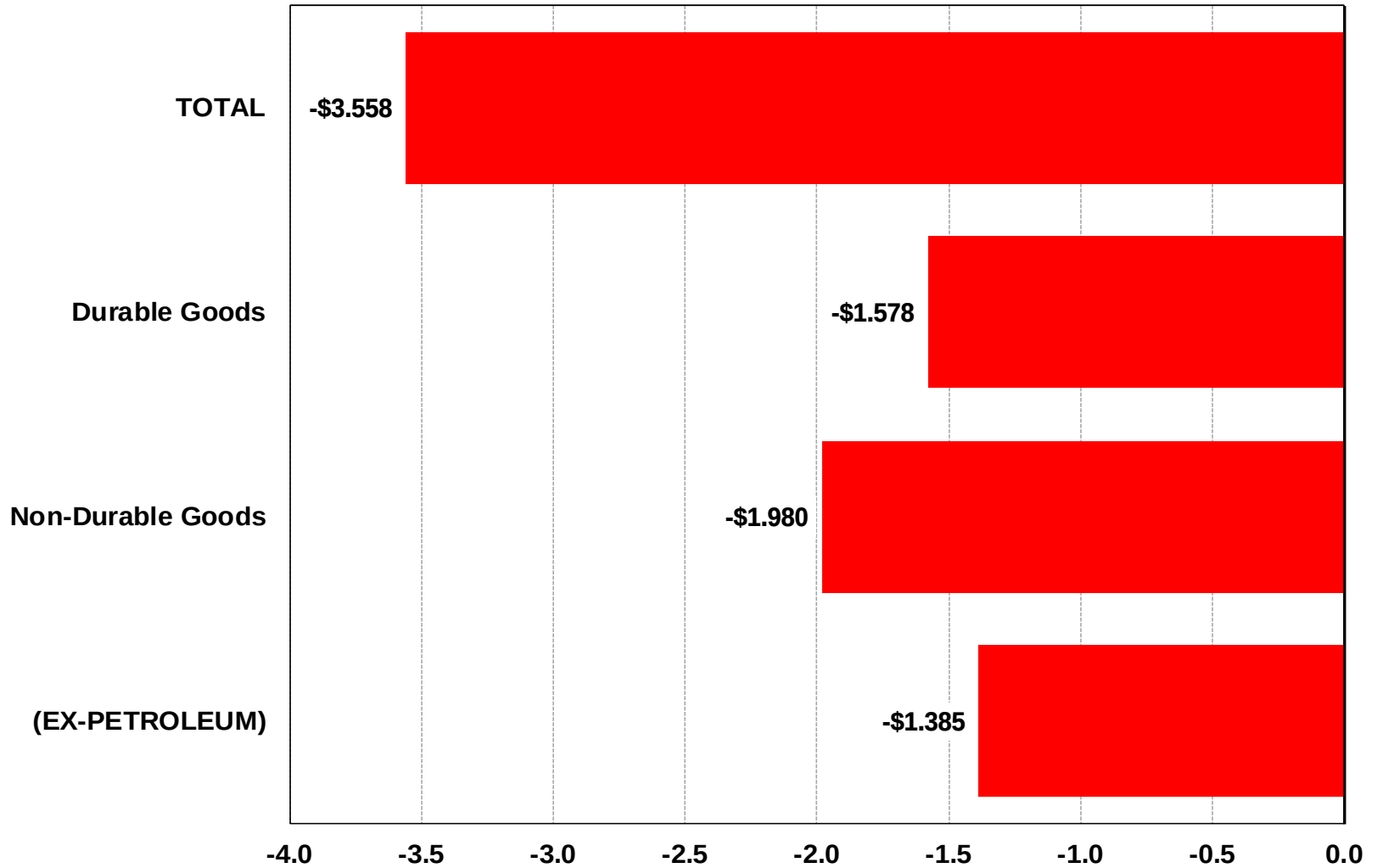
Data Thru: 10/31/19

## Wholesale Inventories (1-month change, \$bln)



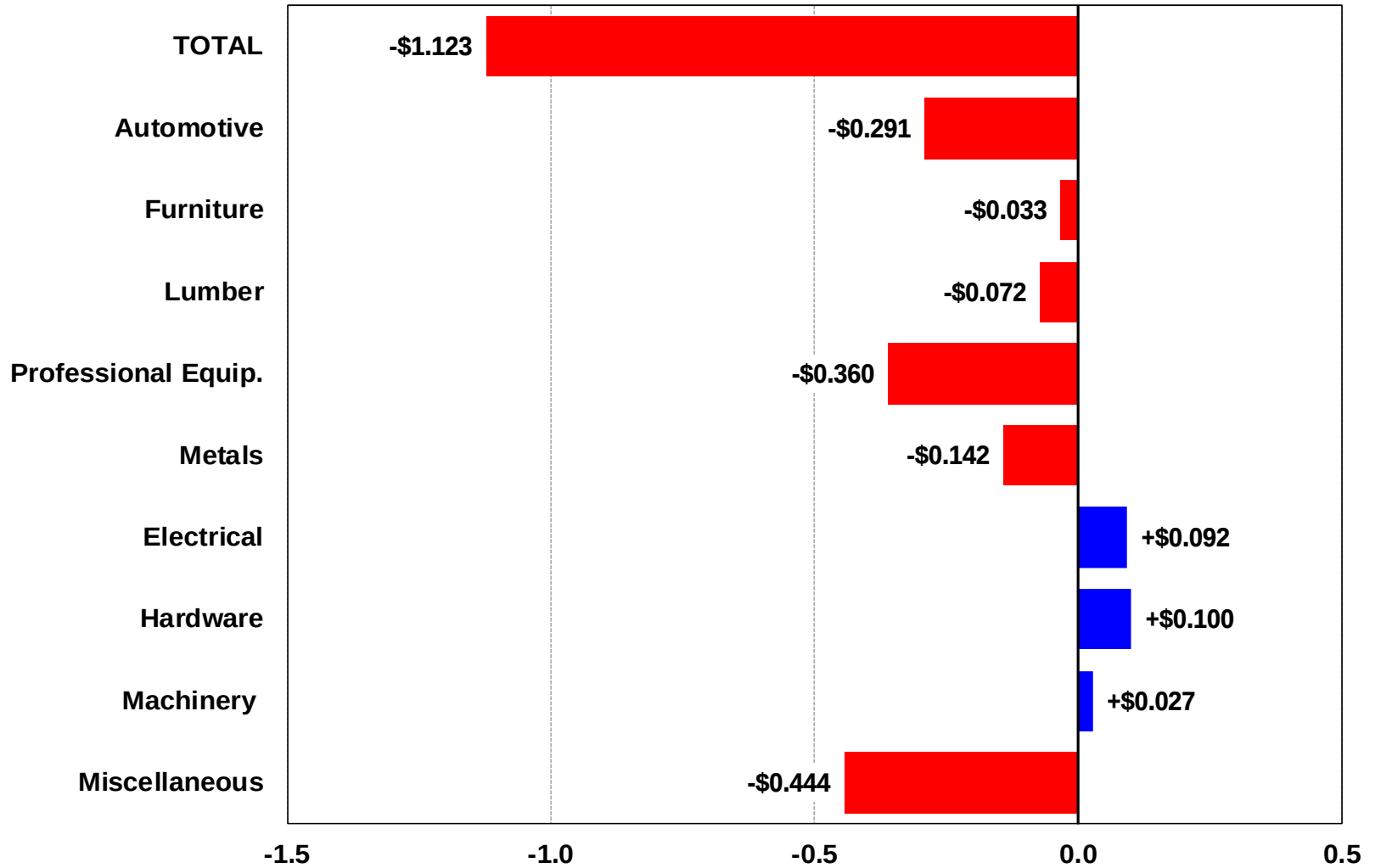
Data Thru: 10/31/19

## Wholesale Inventories (3-month change, \$bn)



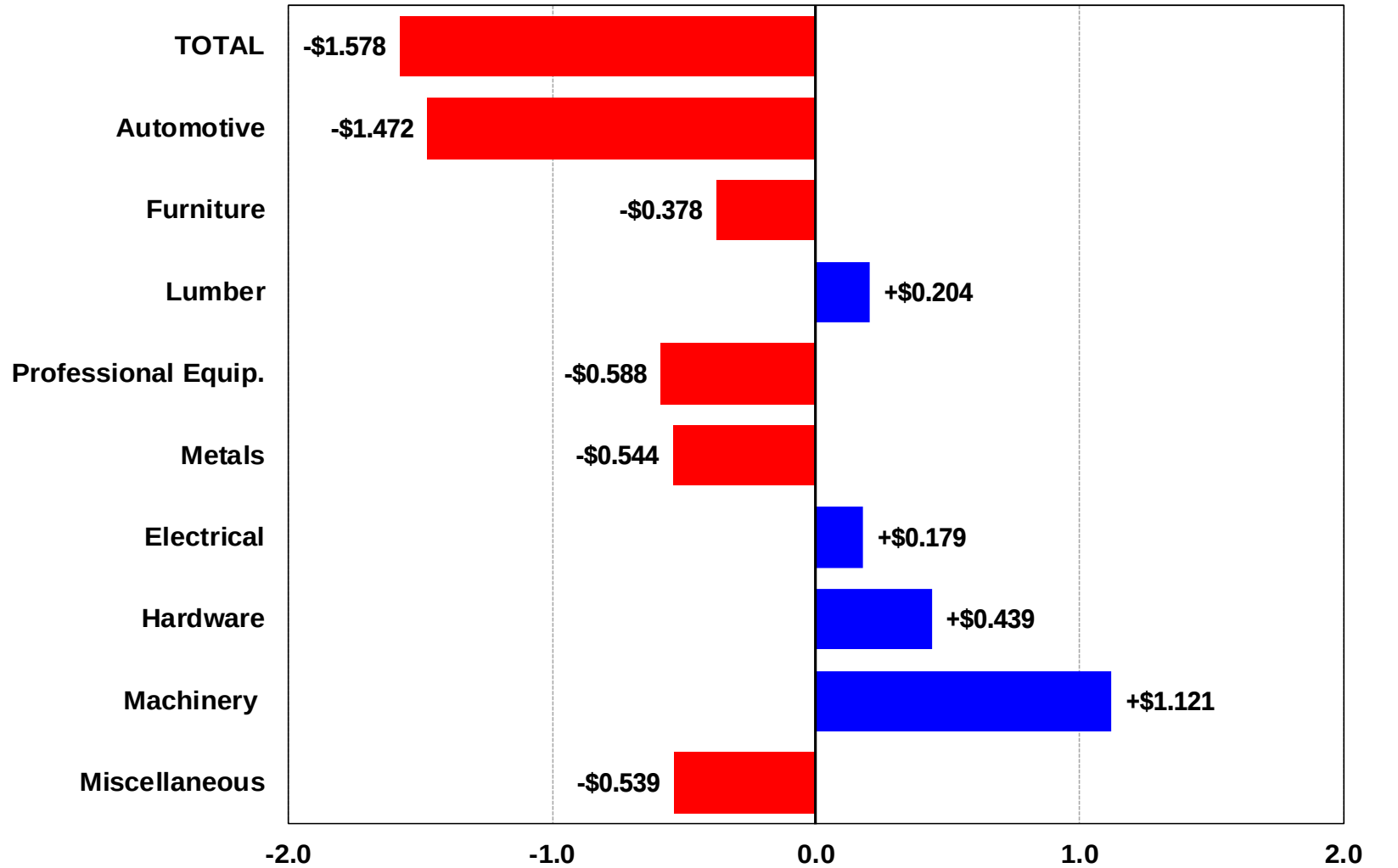
Data Thru: 10/31/19

## Wholesale Inventories: Durable Goods (1-month change, \$bln)



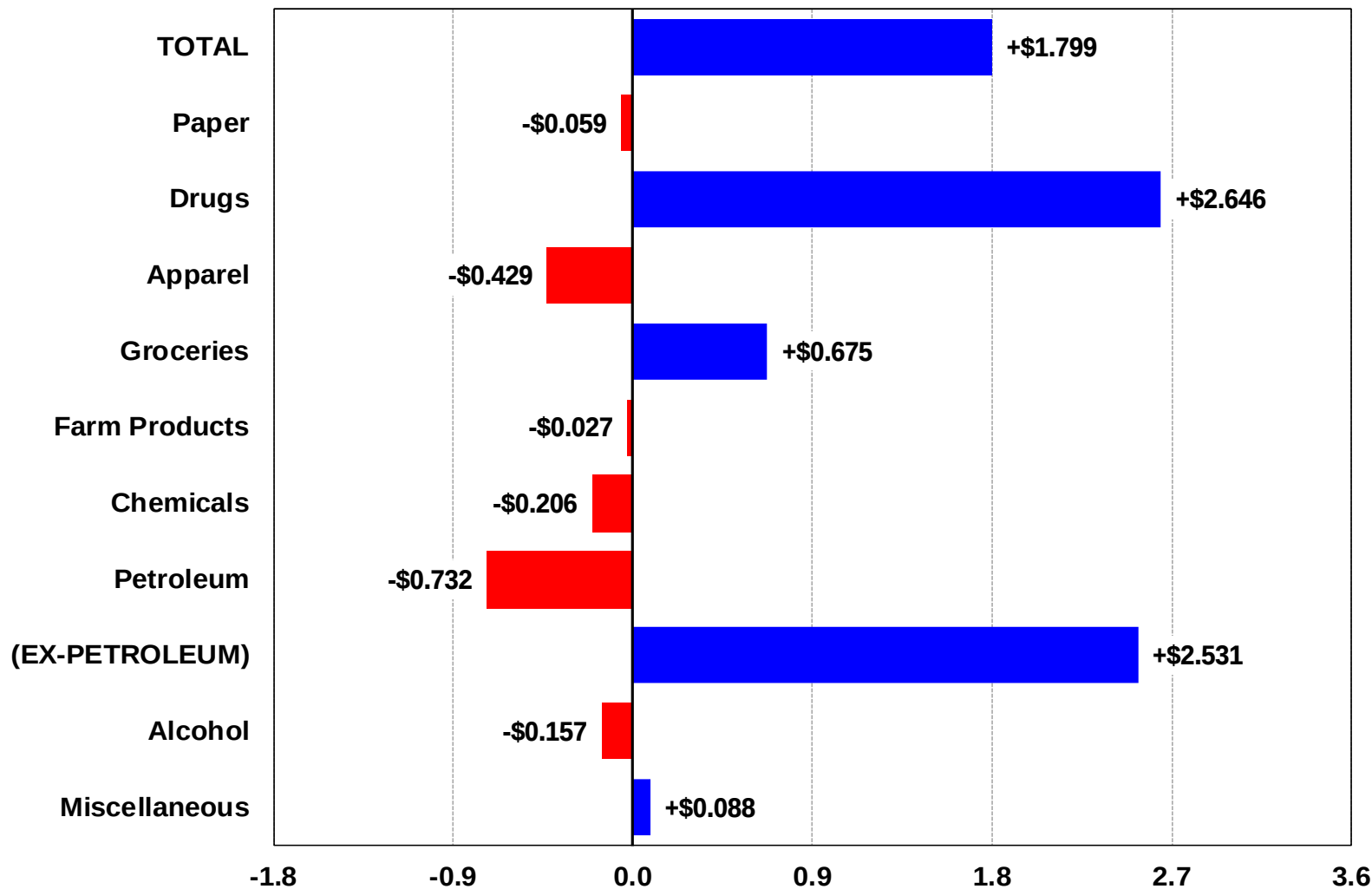
Data Thru: 10/31/19

## Wholesale Inventories: Durable Goods (3-month change, \$bIn)



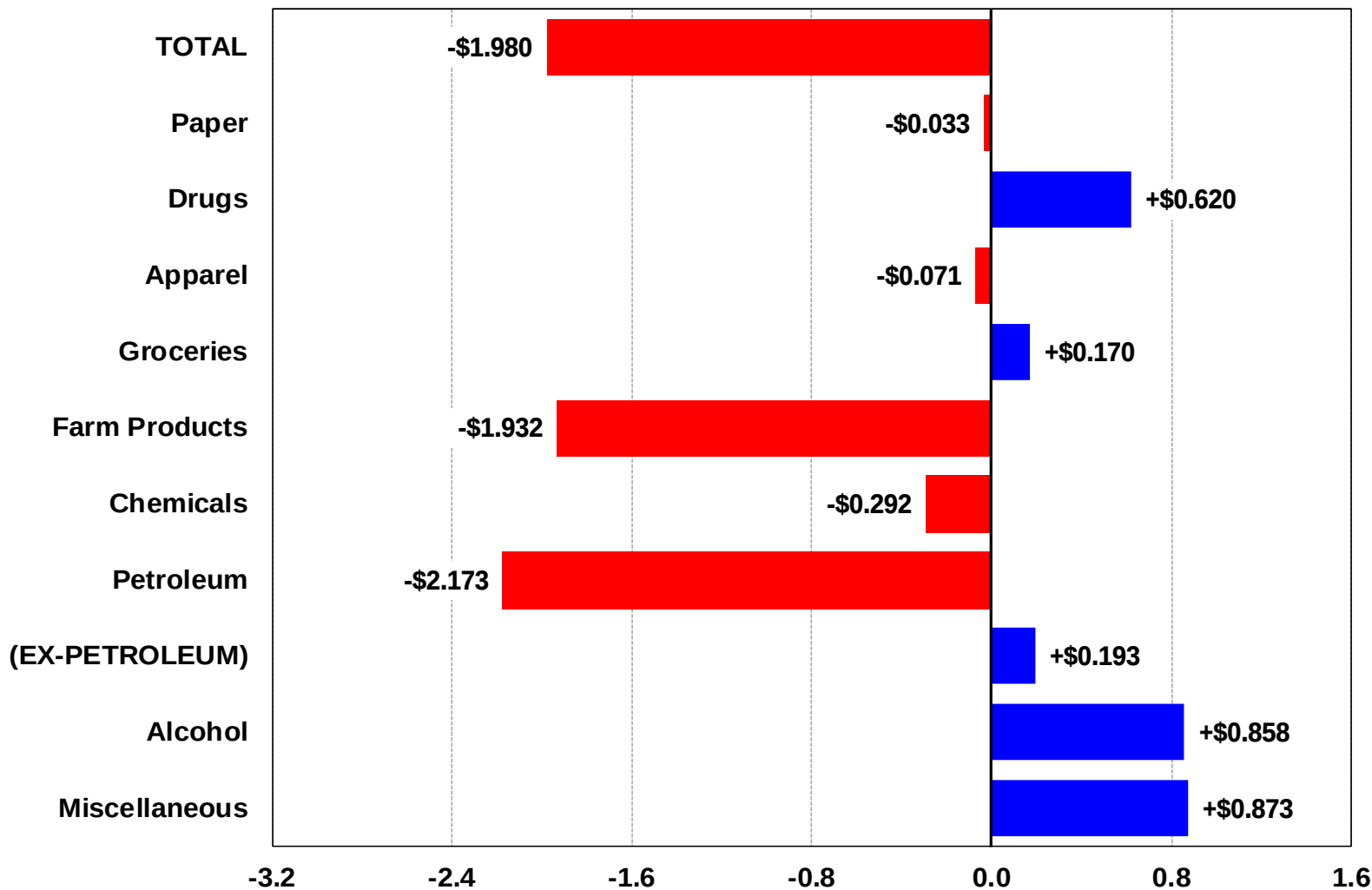
Data Thru: 10/31/19

## Wholesale Inventories: Non-Durable Goods (1-month change, \$bln)



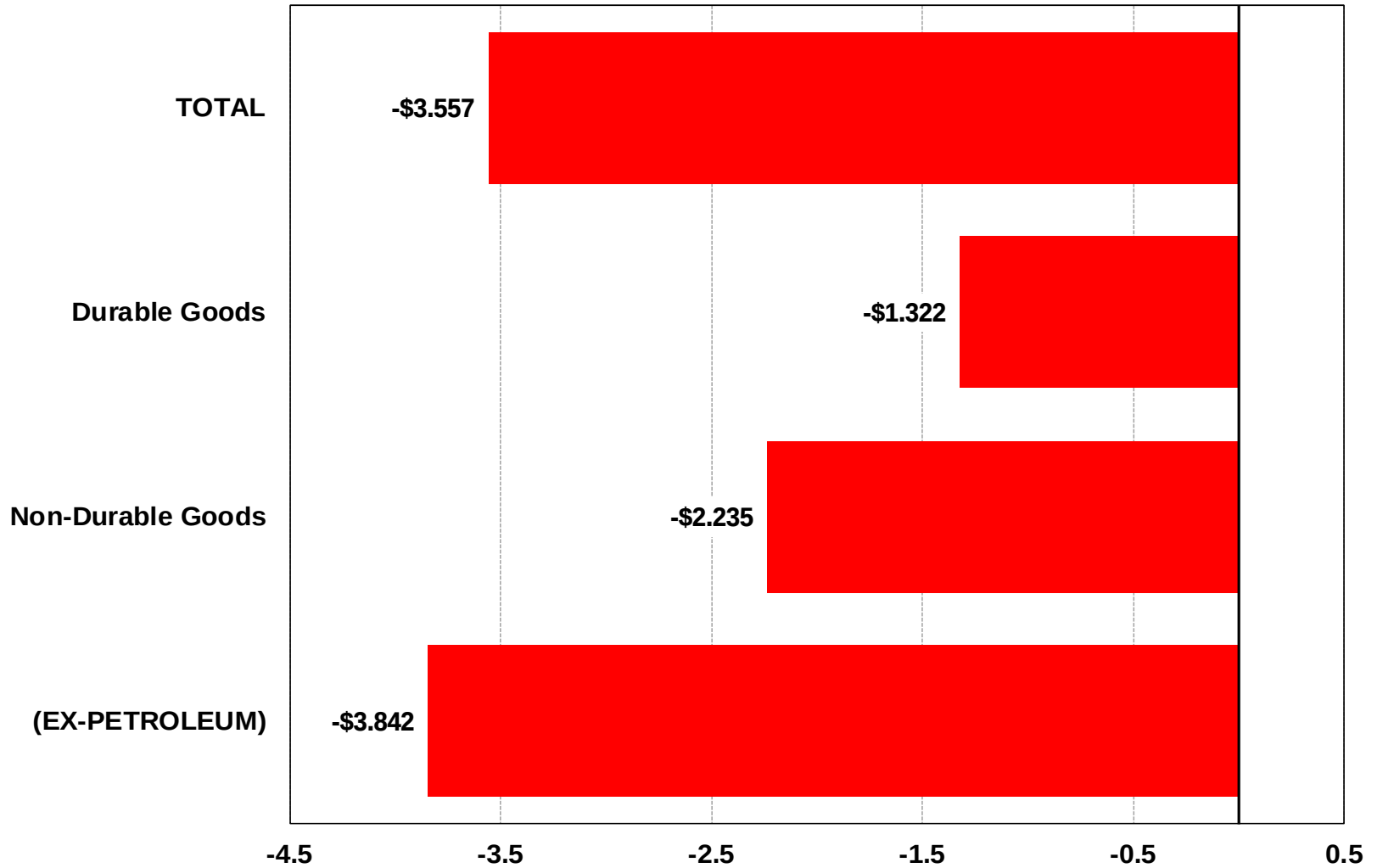
Data Thru: 10/31/19

## Wholesale Inventories: Non-Durable Goods (3-month change, \$bln)



Data Thru: 10/31/19

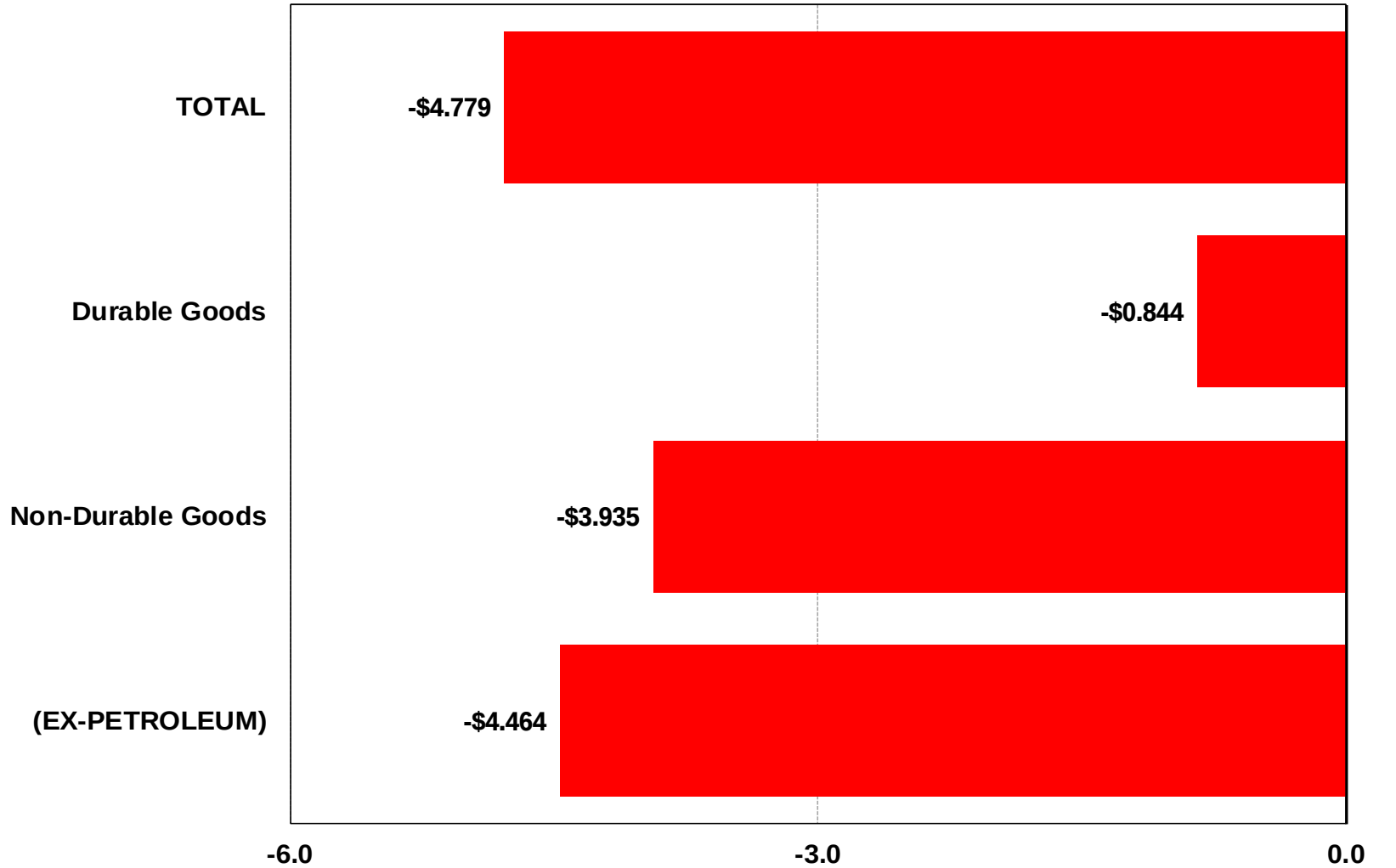
## Wholesale Sales (1-month change, \$bln)





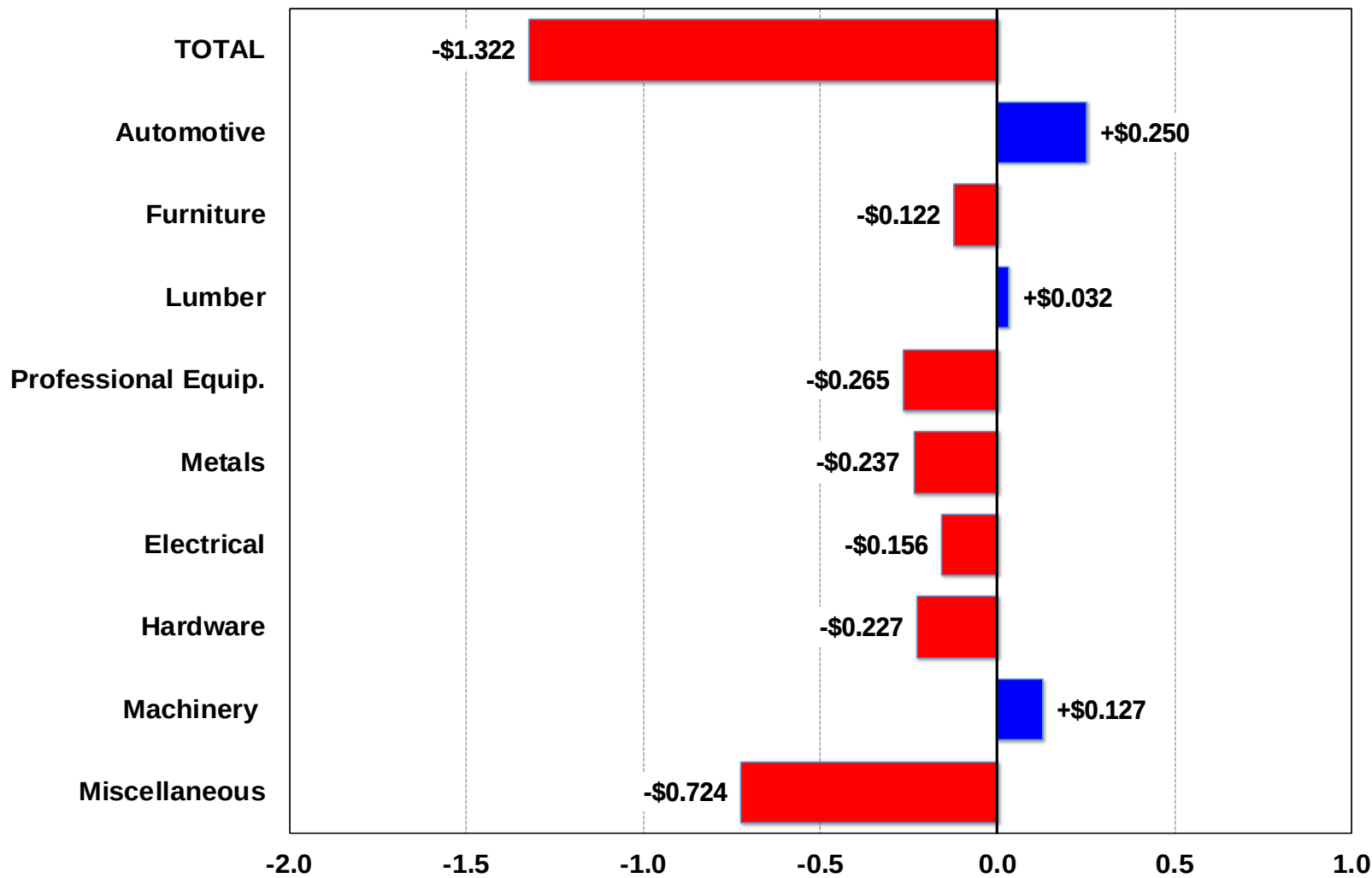
Data Thru: 10/31/19

## Wholesale Sales (3-month change, \$bln)



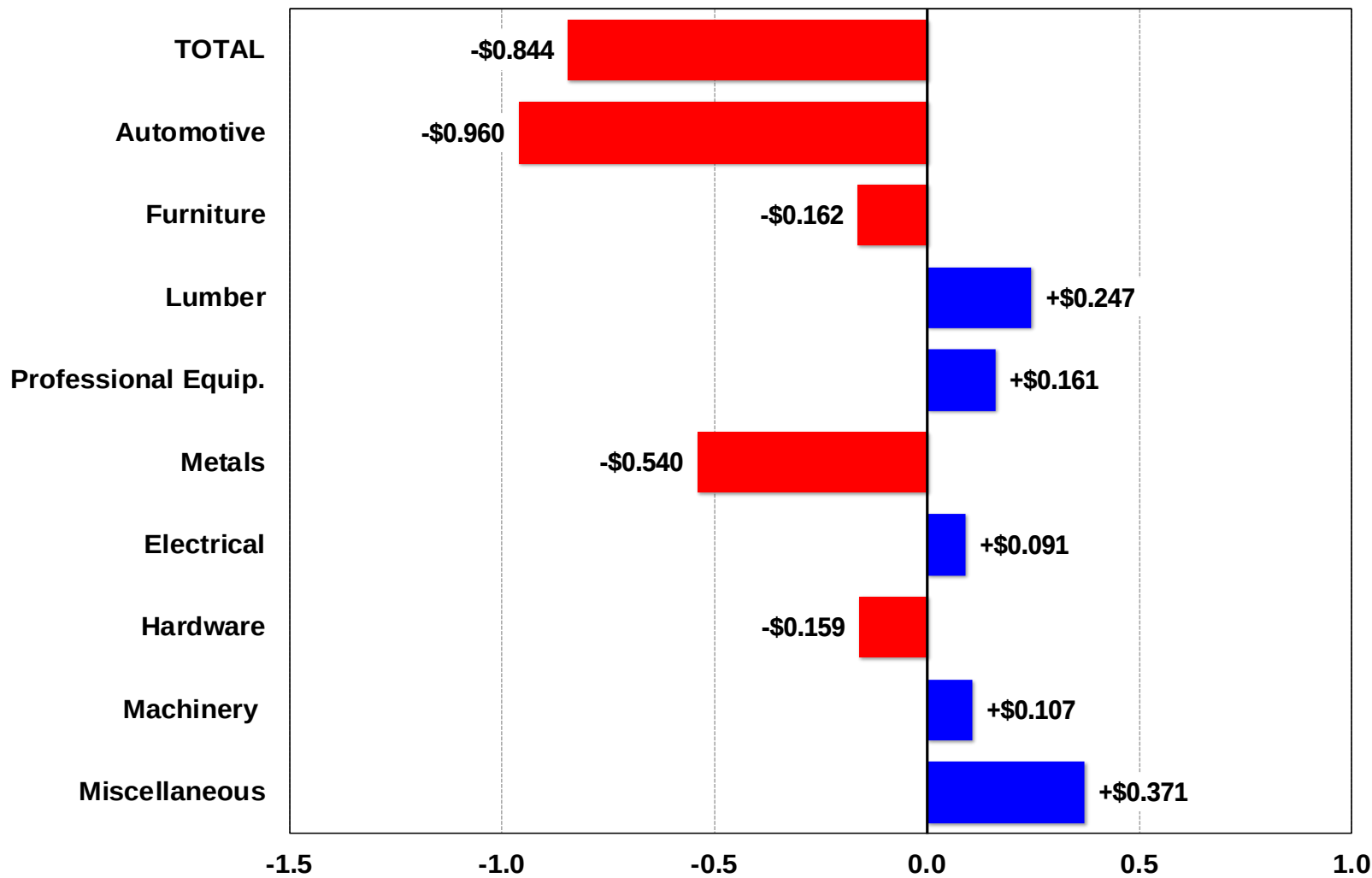
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## Wholesale Sales: Durable Goods (1-month change, \$bln)



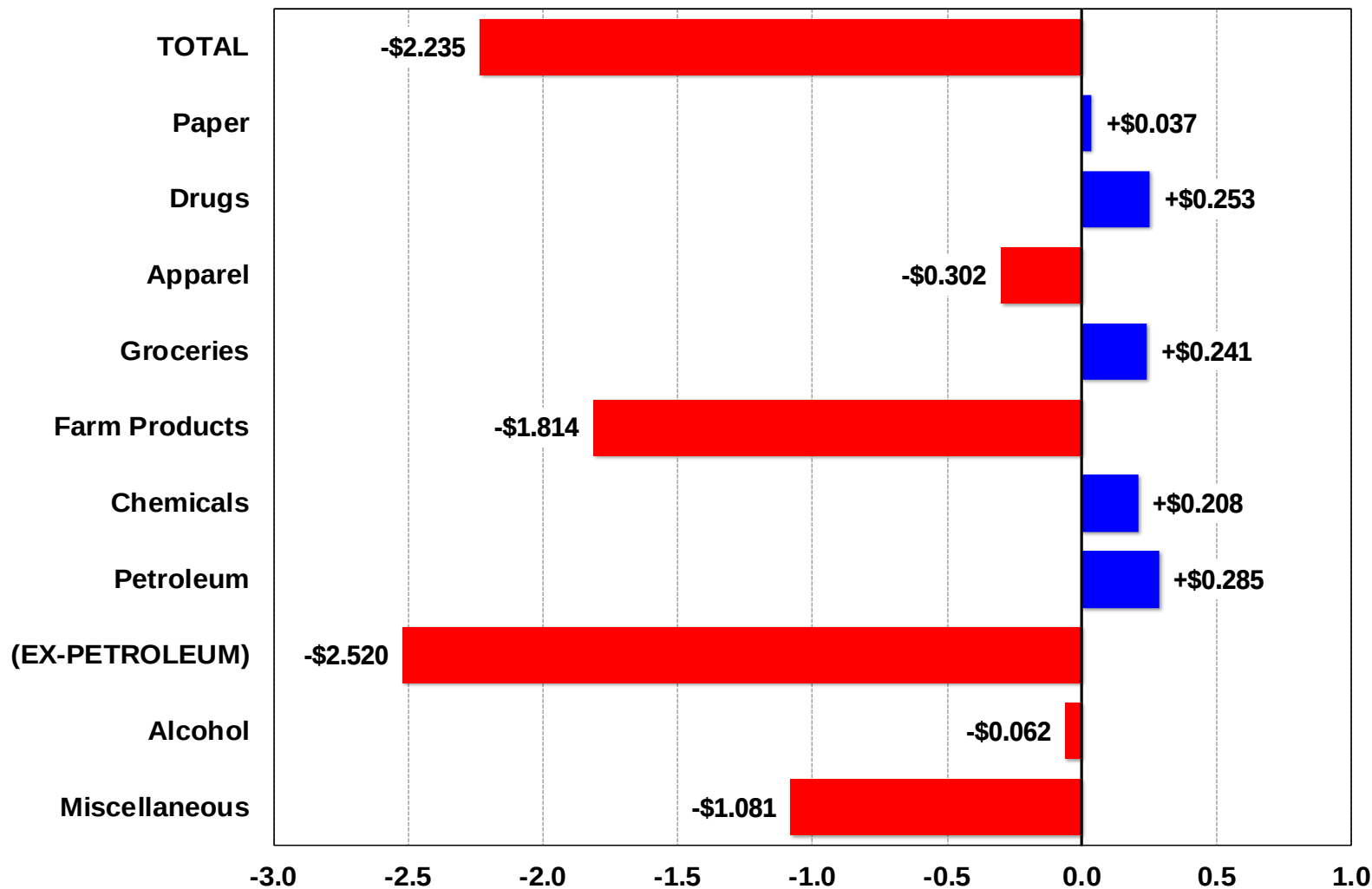
Data Thru: #N/A

## Wholesale Sales: Durable Goods (3-month change, \$bln)



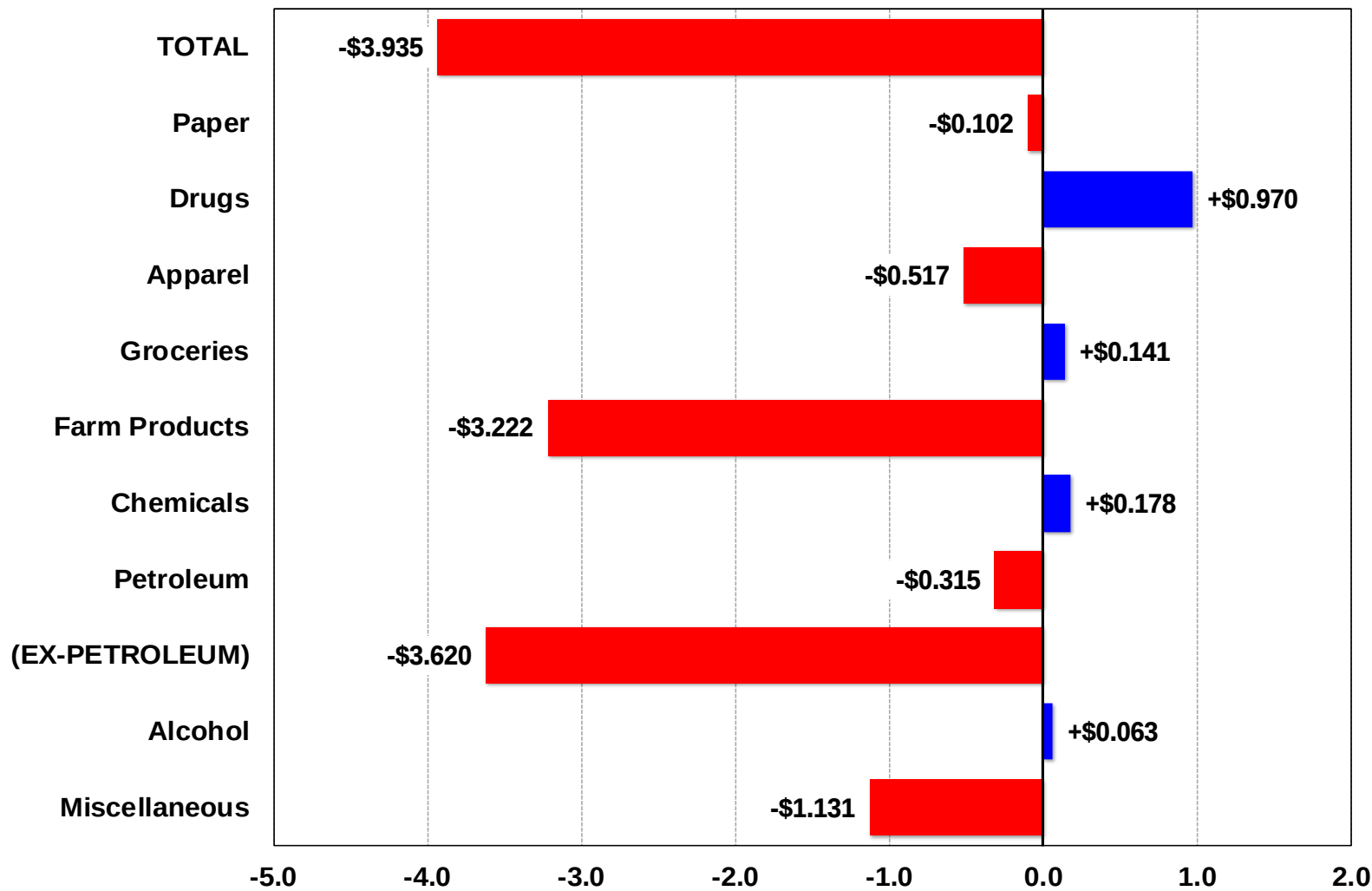
Data Thru: #N/A

## Wholesale Sales: Non-Durable Goods (1-month change, \$bln)



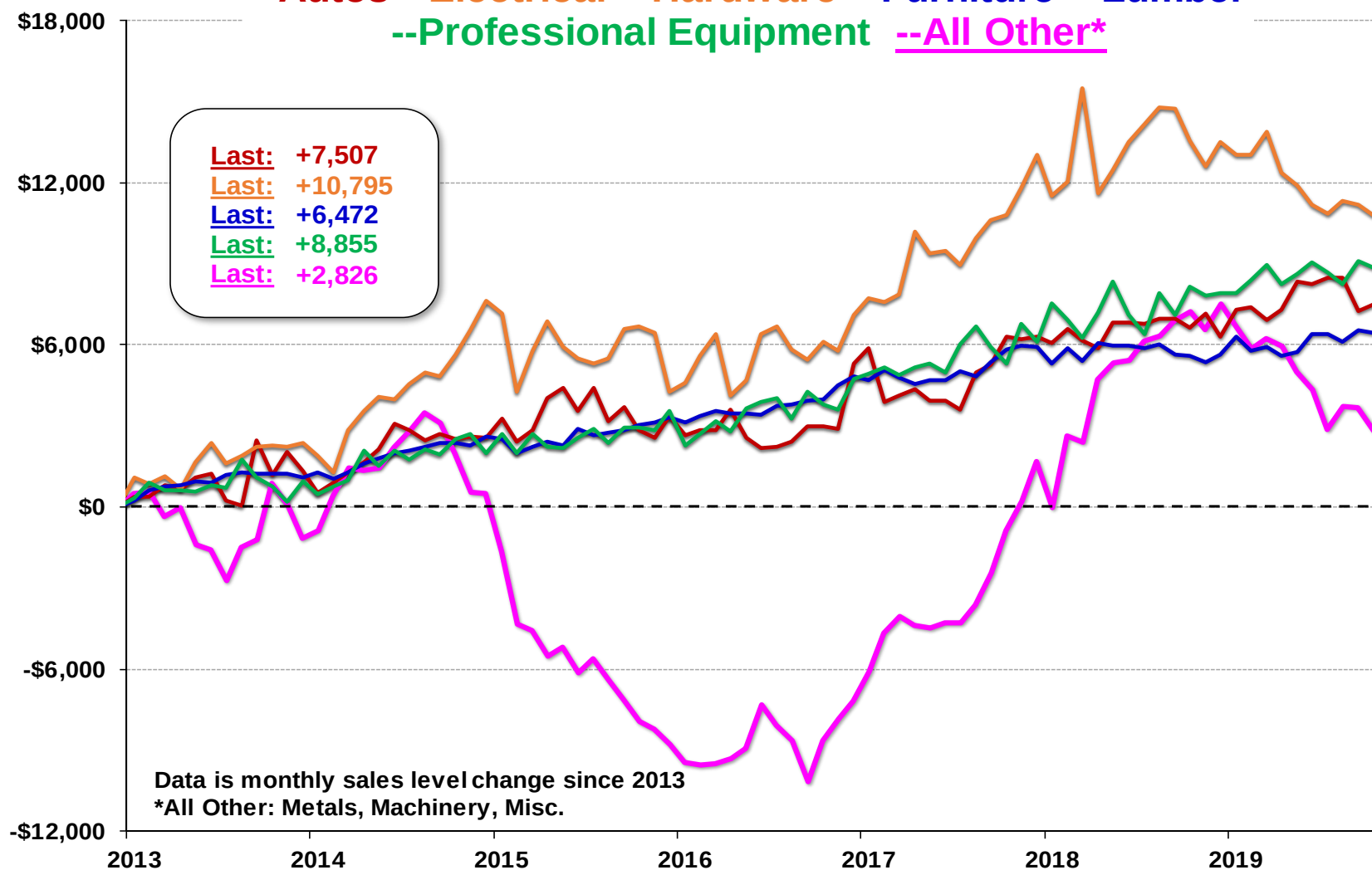
Data Thru: #N/A

## Wholesale Sales: Non-Durable Goods (3-month change, \$bln)



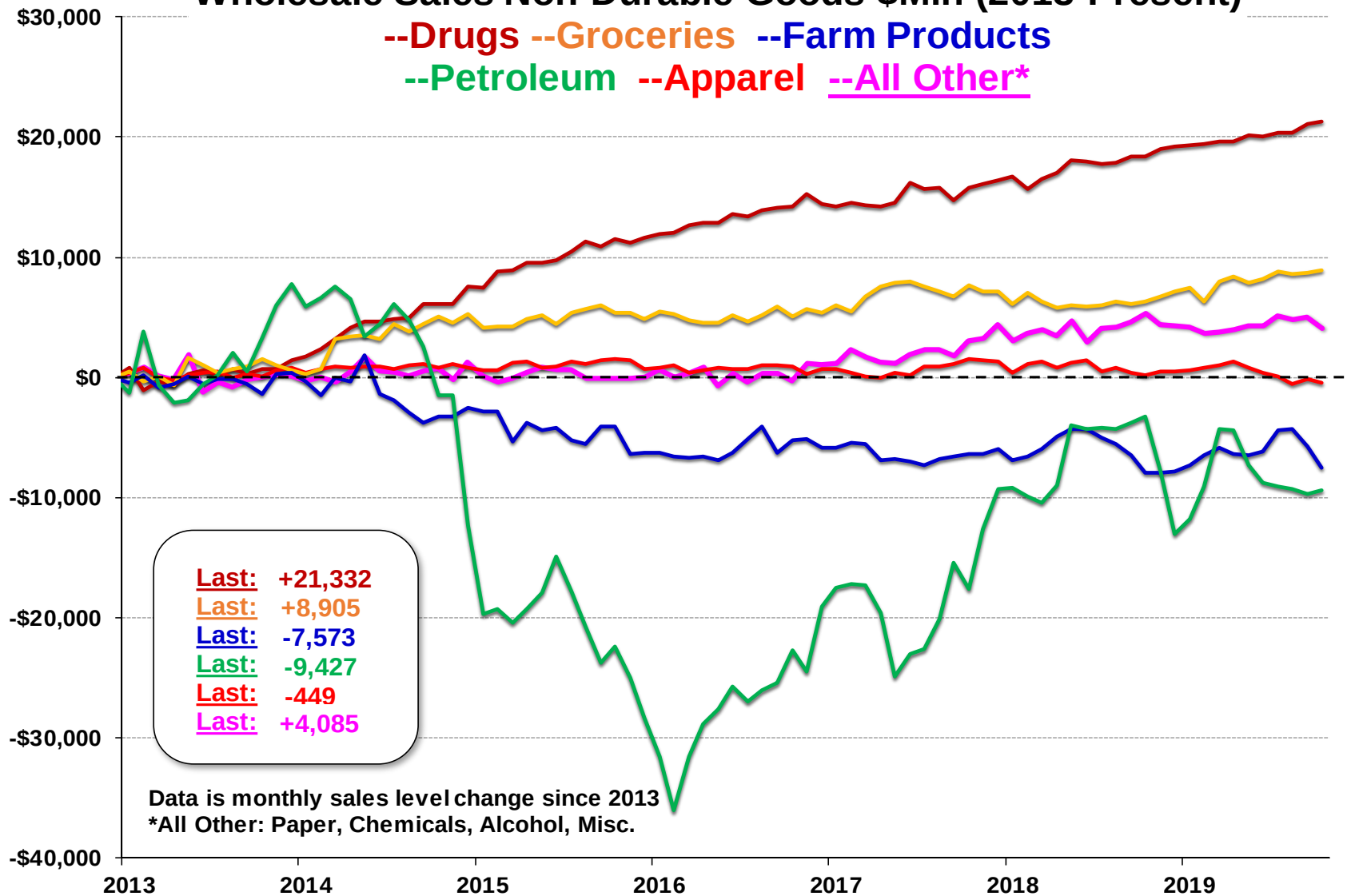
## Wholesale Sales Durable Goods \$Mln (2013-Present)

--Autos --Electrical + Hardware --Furniture + Lumber  
 --Professional Equipment --All Other\*

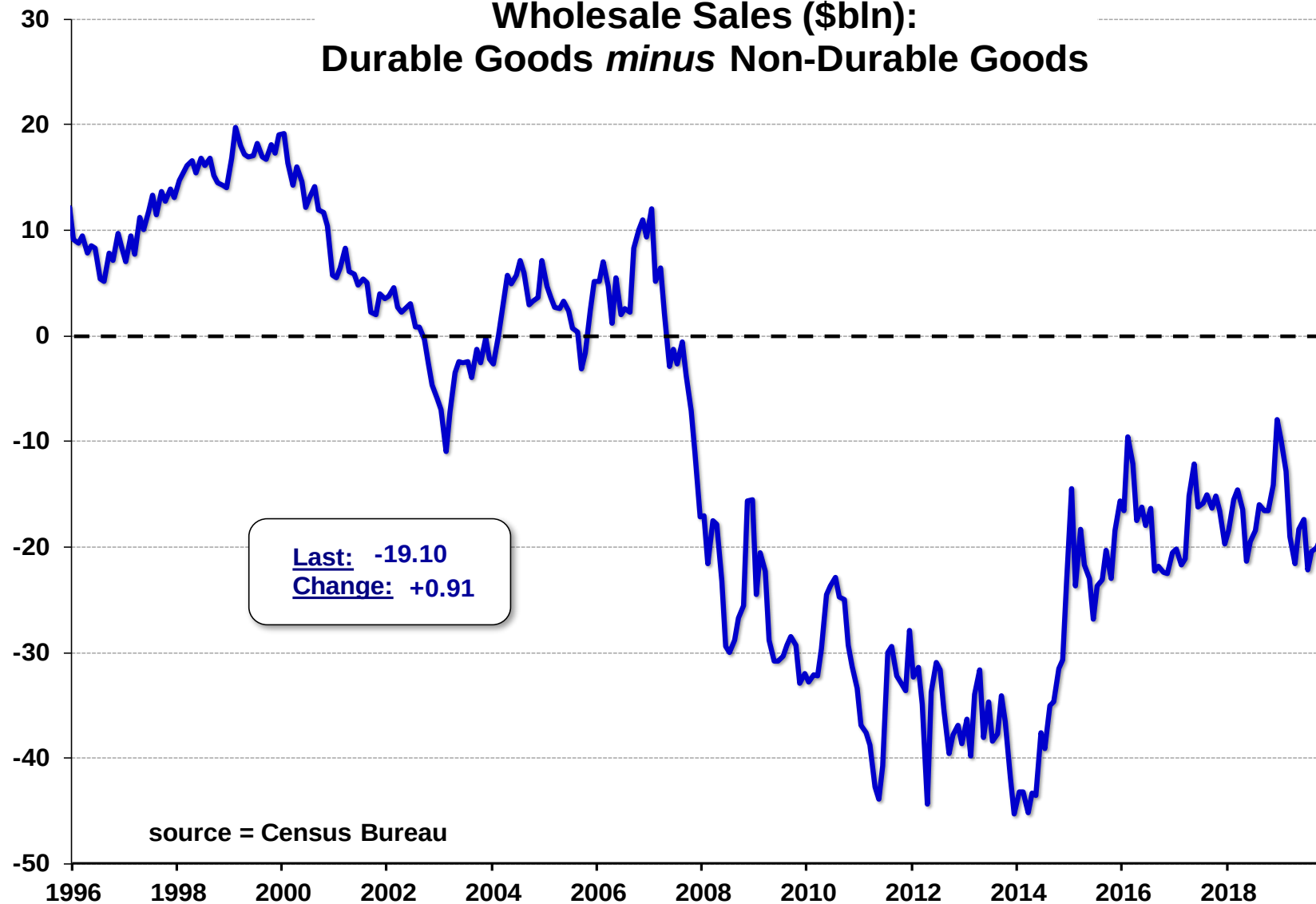


## Wholesale Sales Non-Durable Goods \$Mln (2013-Present)

--Drugs --Groceries --Farm Products  
--Petroleum --Apparel --All Other\*

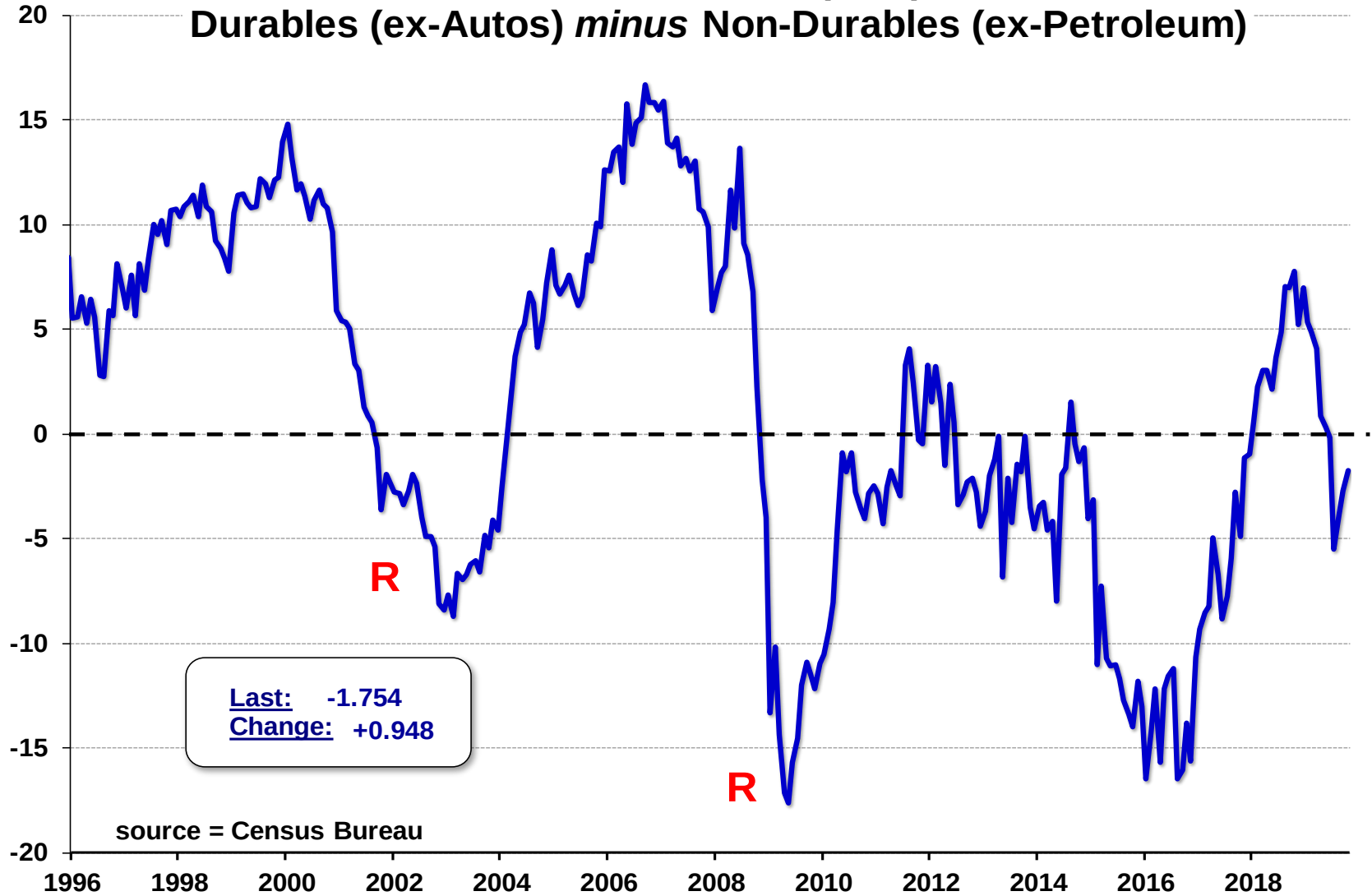


## Wholesale Sales (\$bln): Durable Goods *minus* Non-Durable Goods

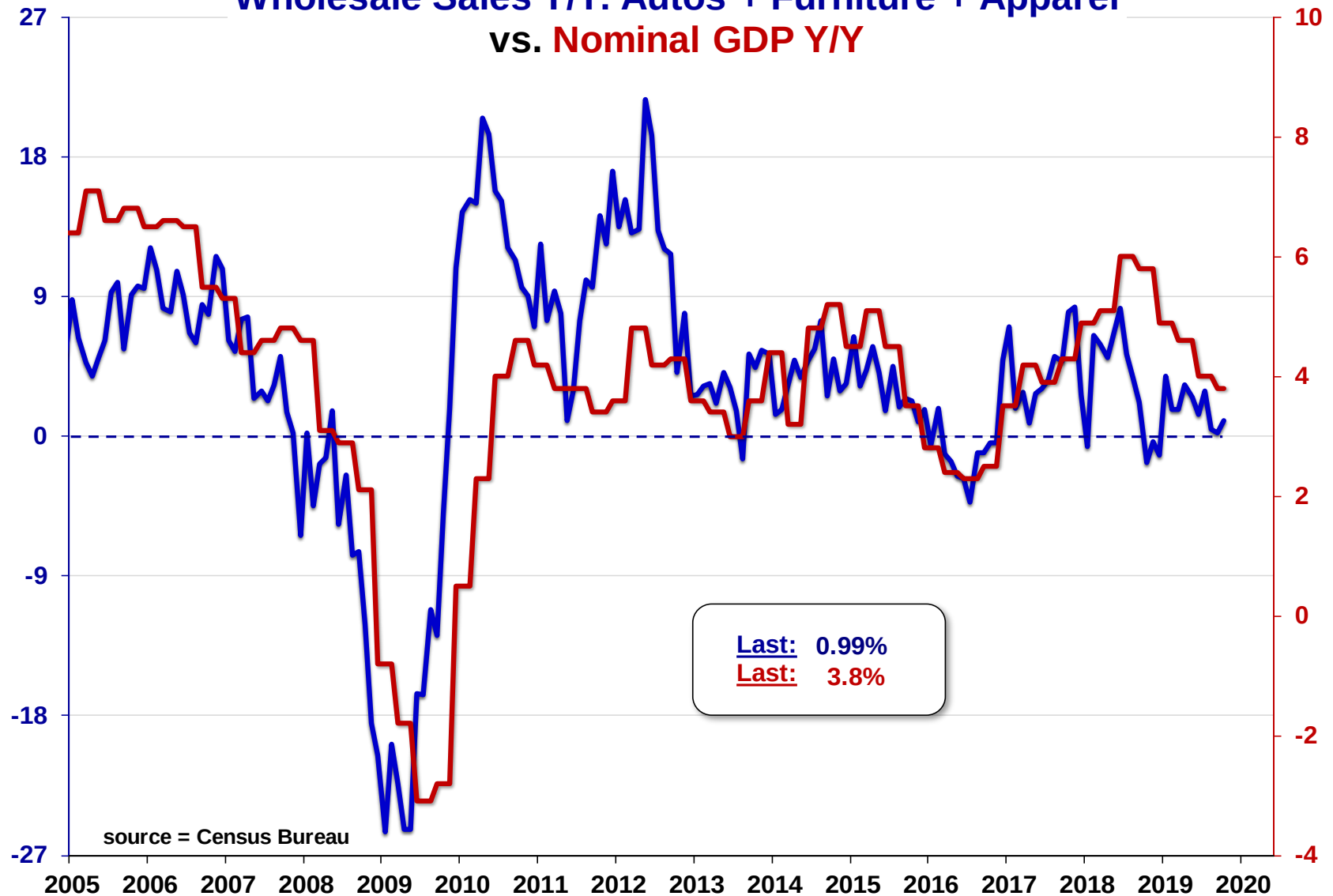


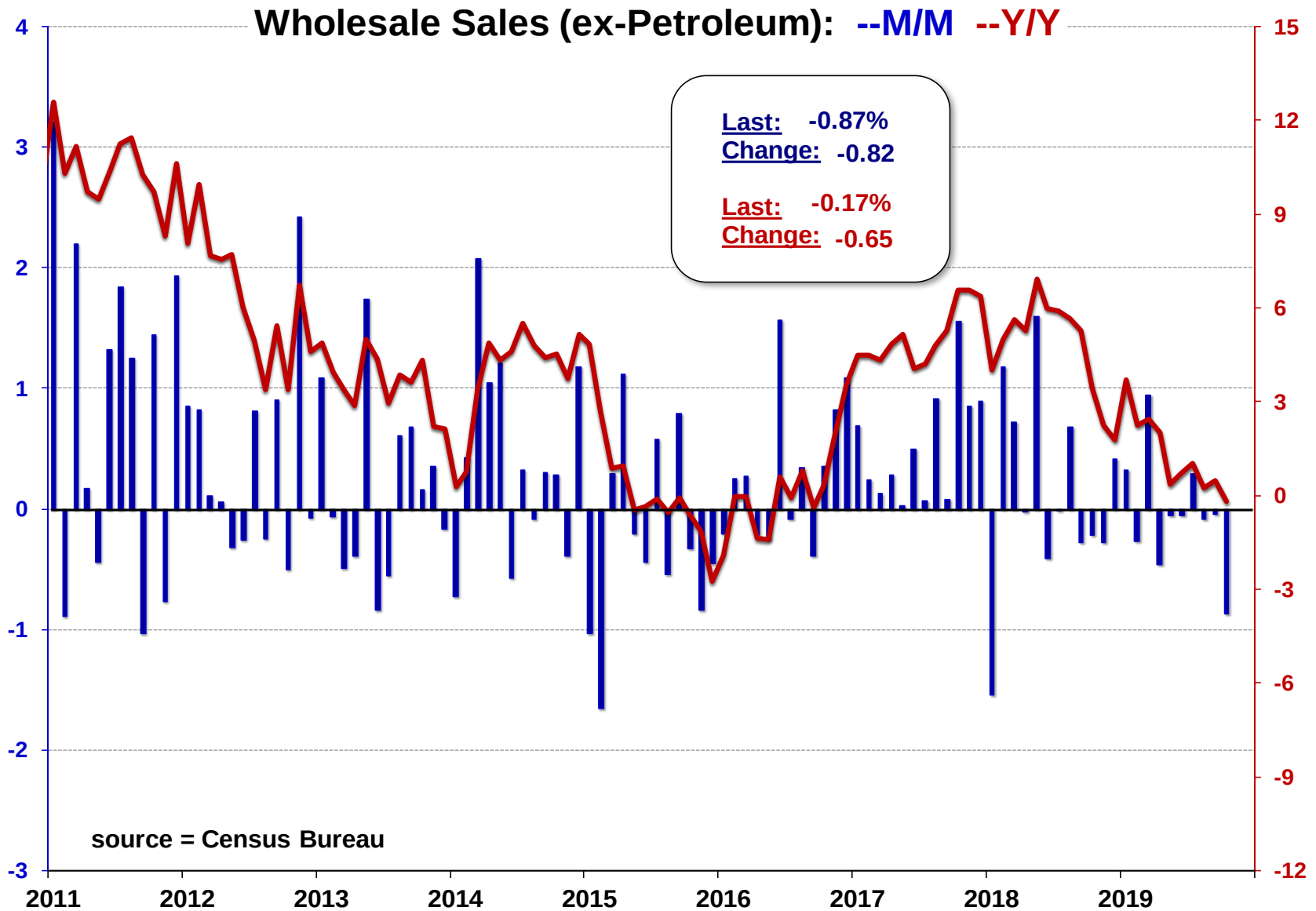


## Wholesale Sales (\$bln): Durables (ex-Autos) *minus* Non-Durables (ex-Petroleum)



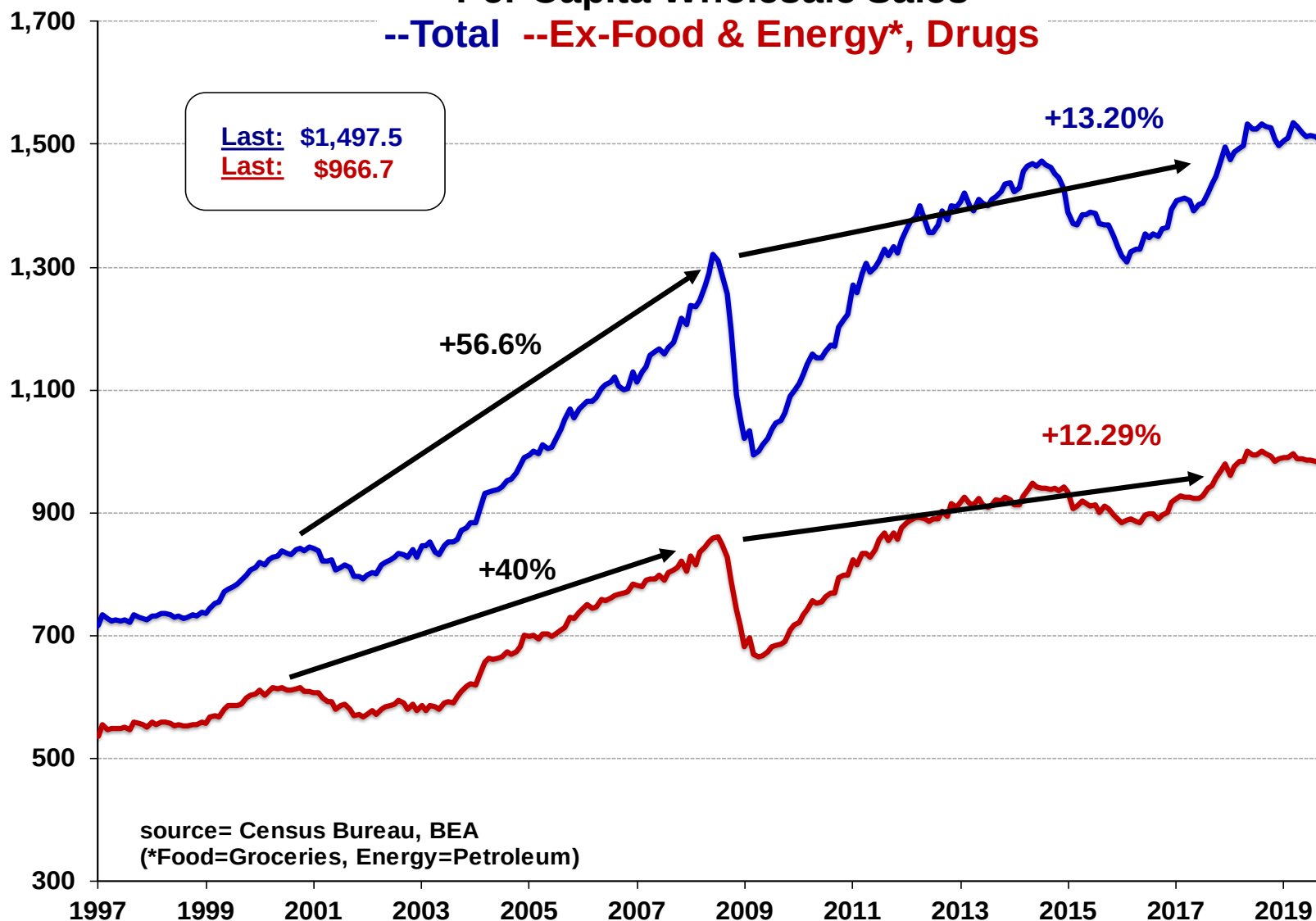
## Wholesale Sales Y/Y: Autos + Furniture + Apparel vs. Nominal GDP Y/Y





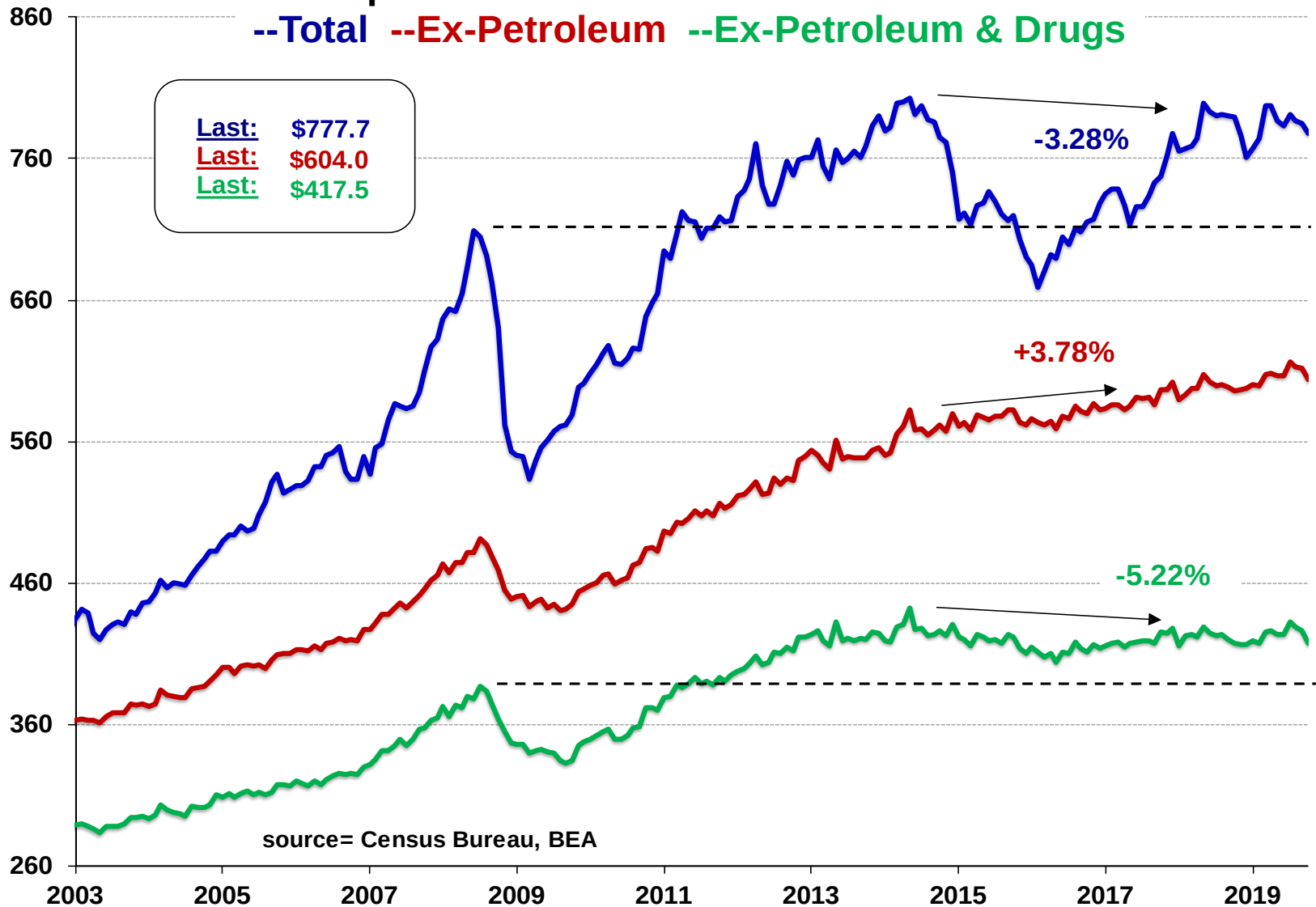
## Per Capita Wholesale Sales

--Total --Ex-Food & Energy\*, Drugs

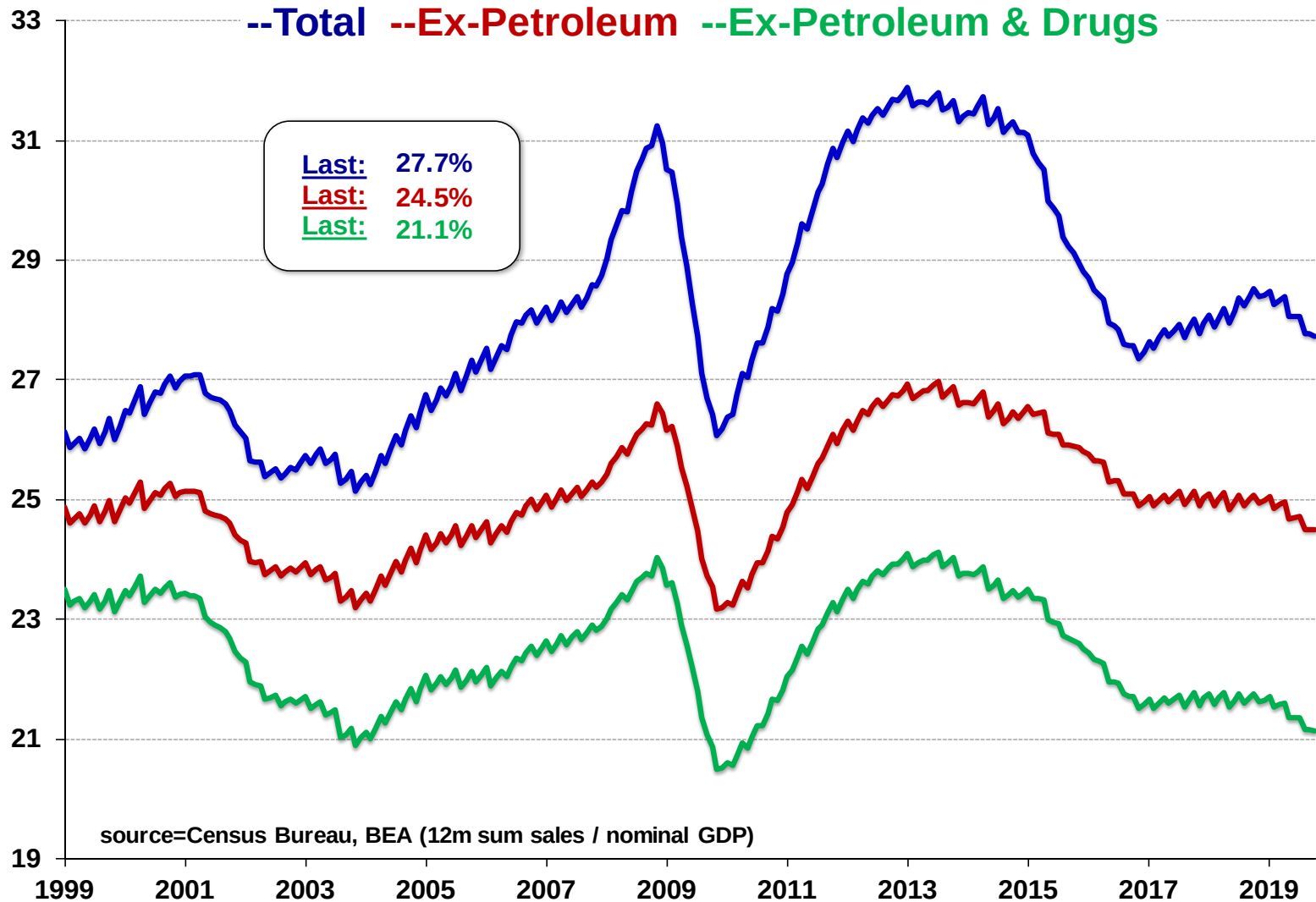


## Per Capita Wholesale Sales: Non-Durable Goods

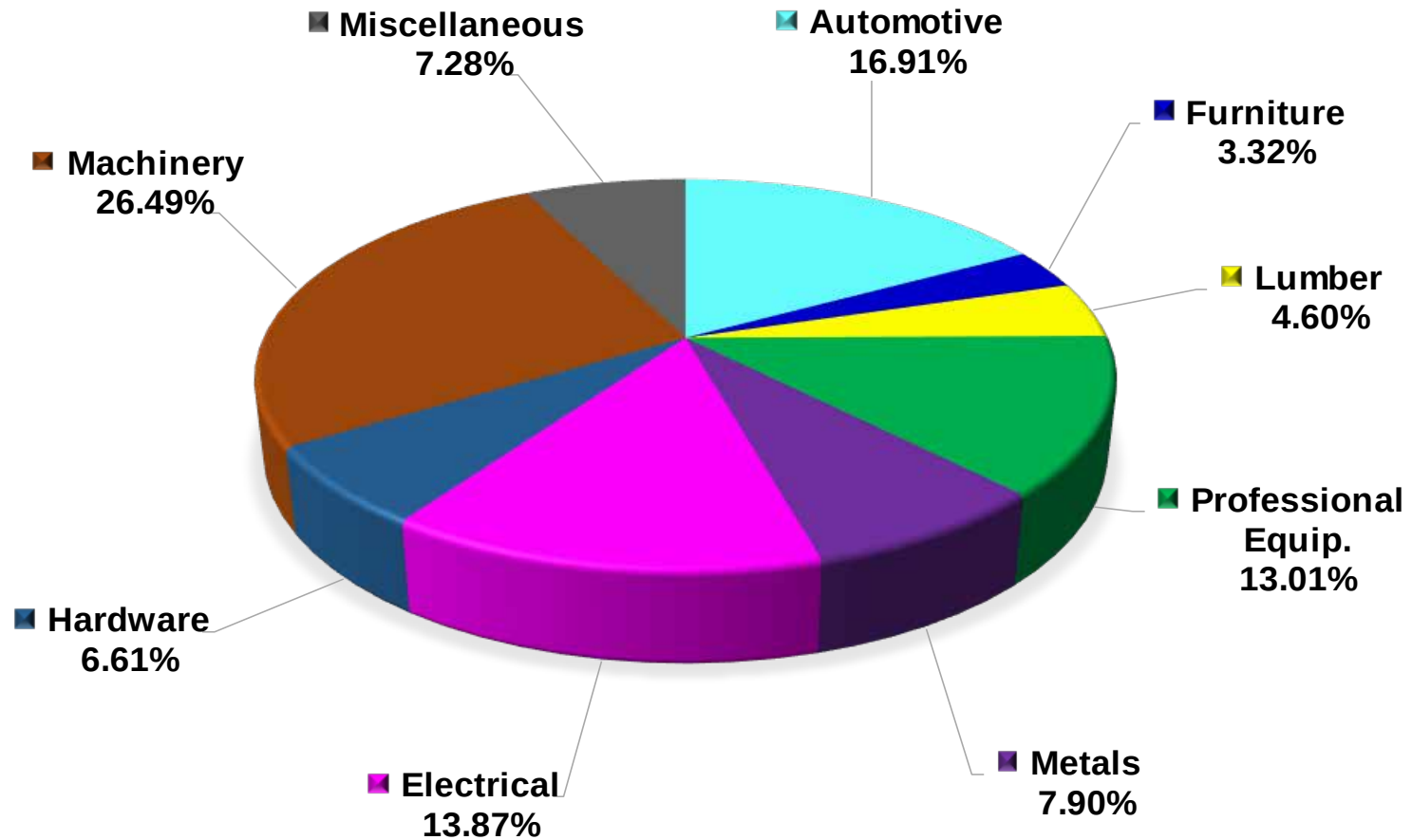
--Total --Ex-Petroleum --Ex-Petroleum & Drugs



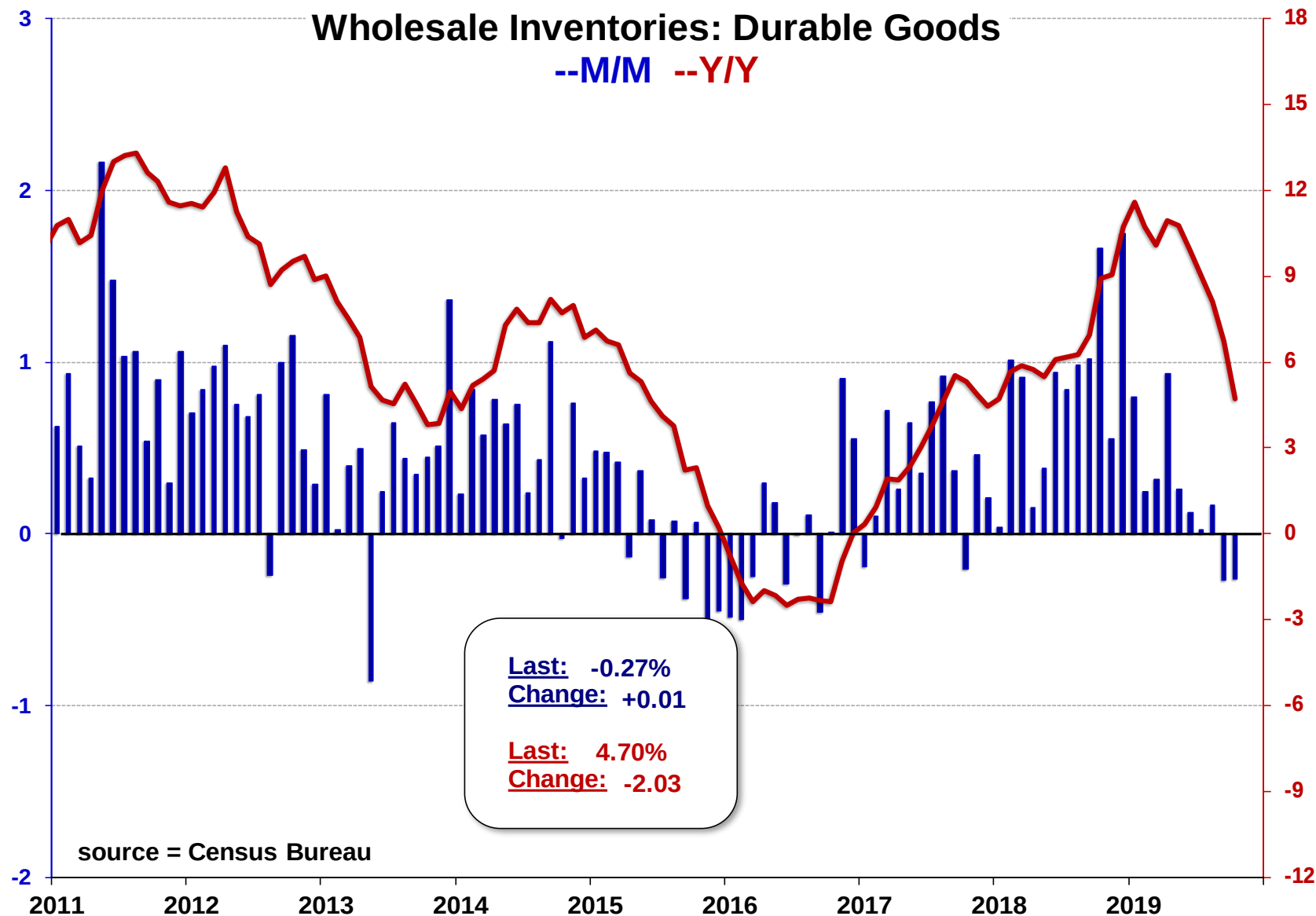
## Wholesale Sales as % GDP



## INVENTORIES: DURABLE GOODS



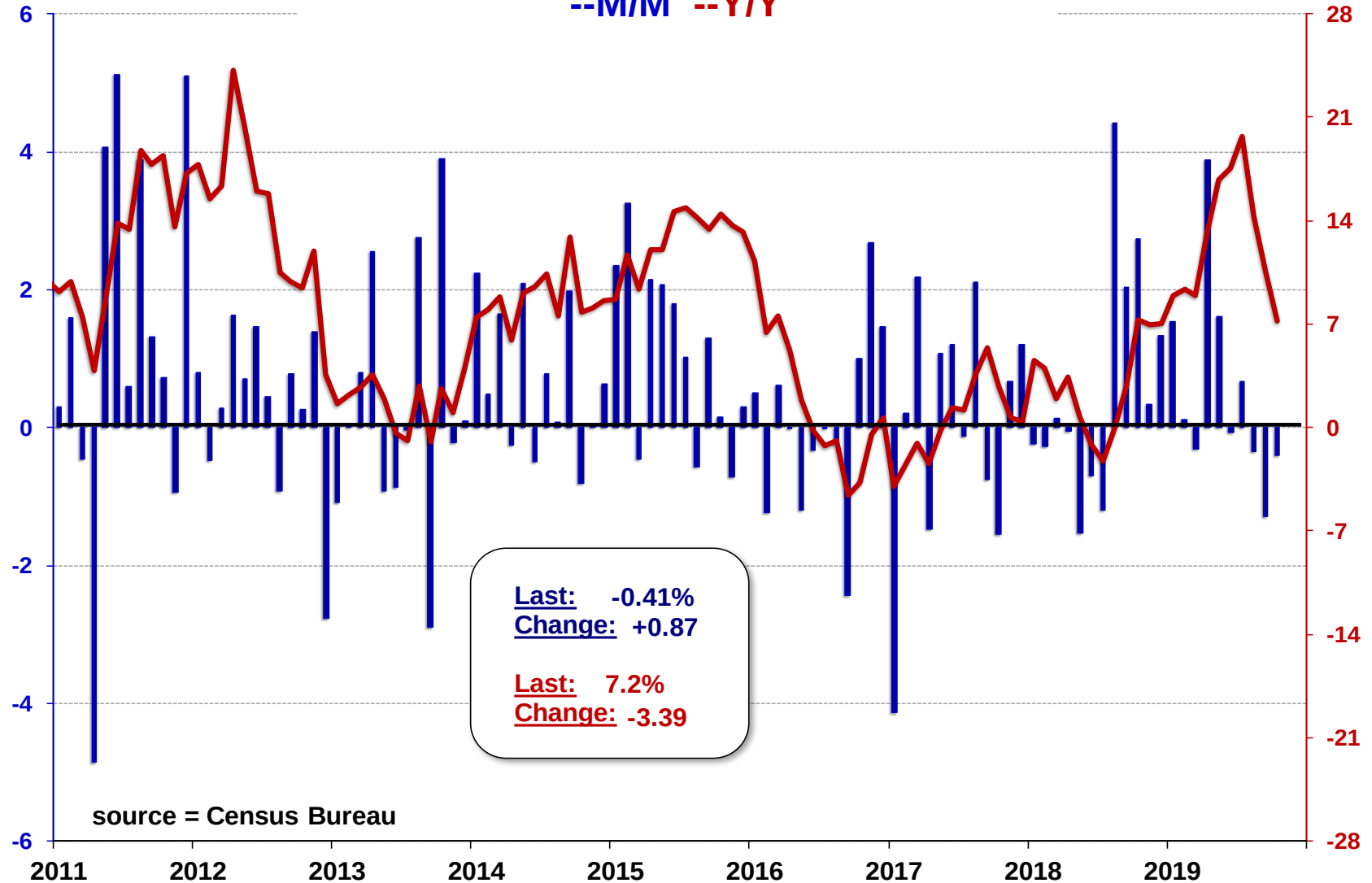
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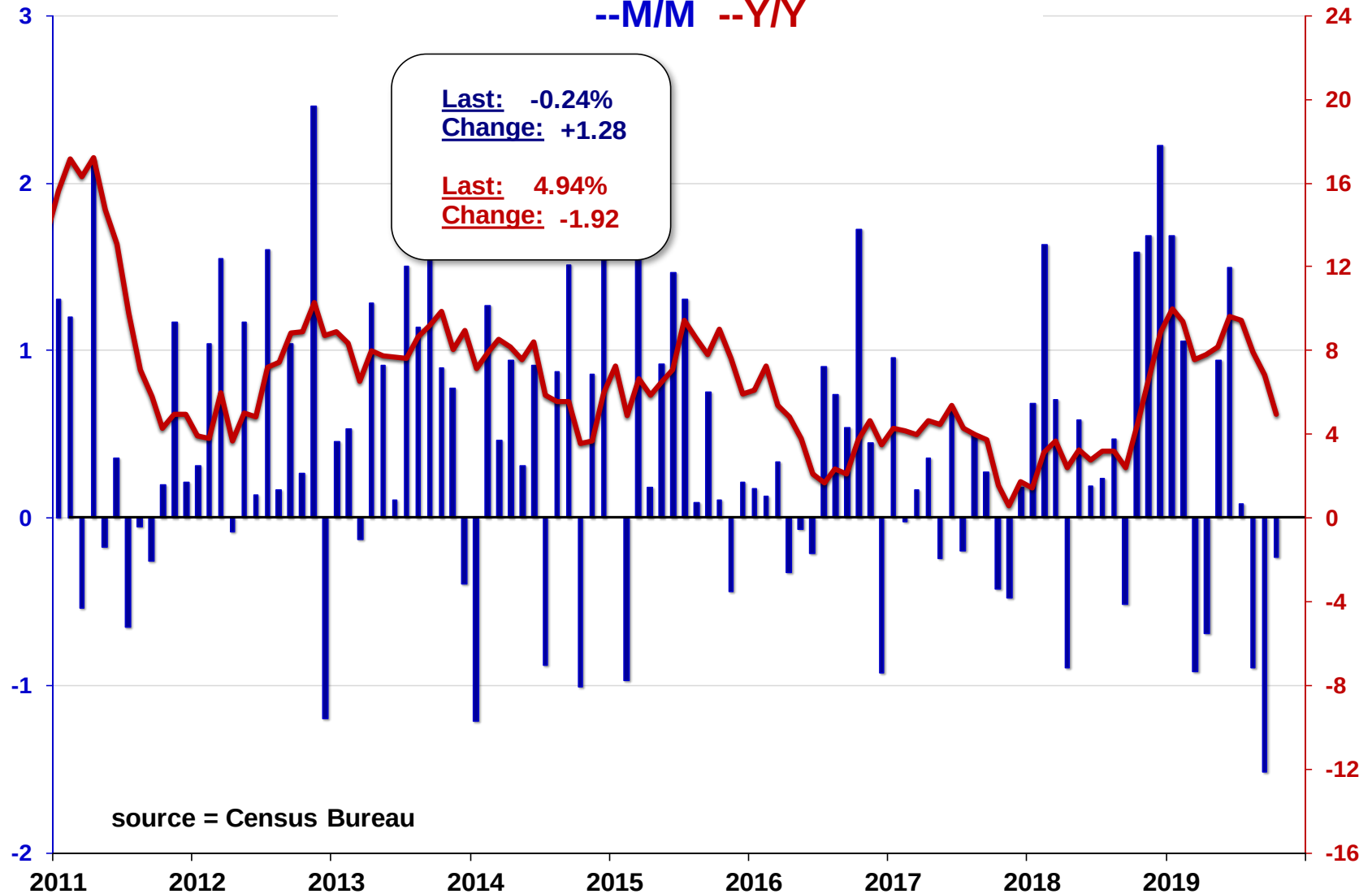
## Durable Goods Inventories: Automotive

--M/M --Y/Y

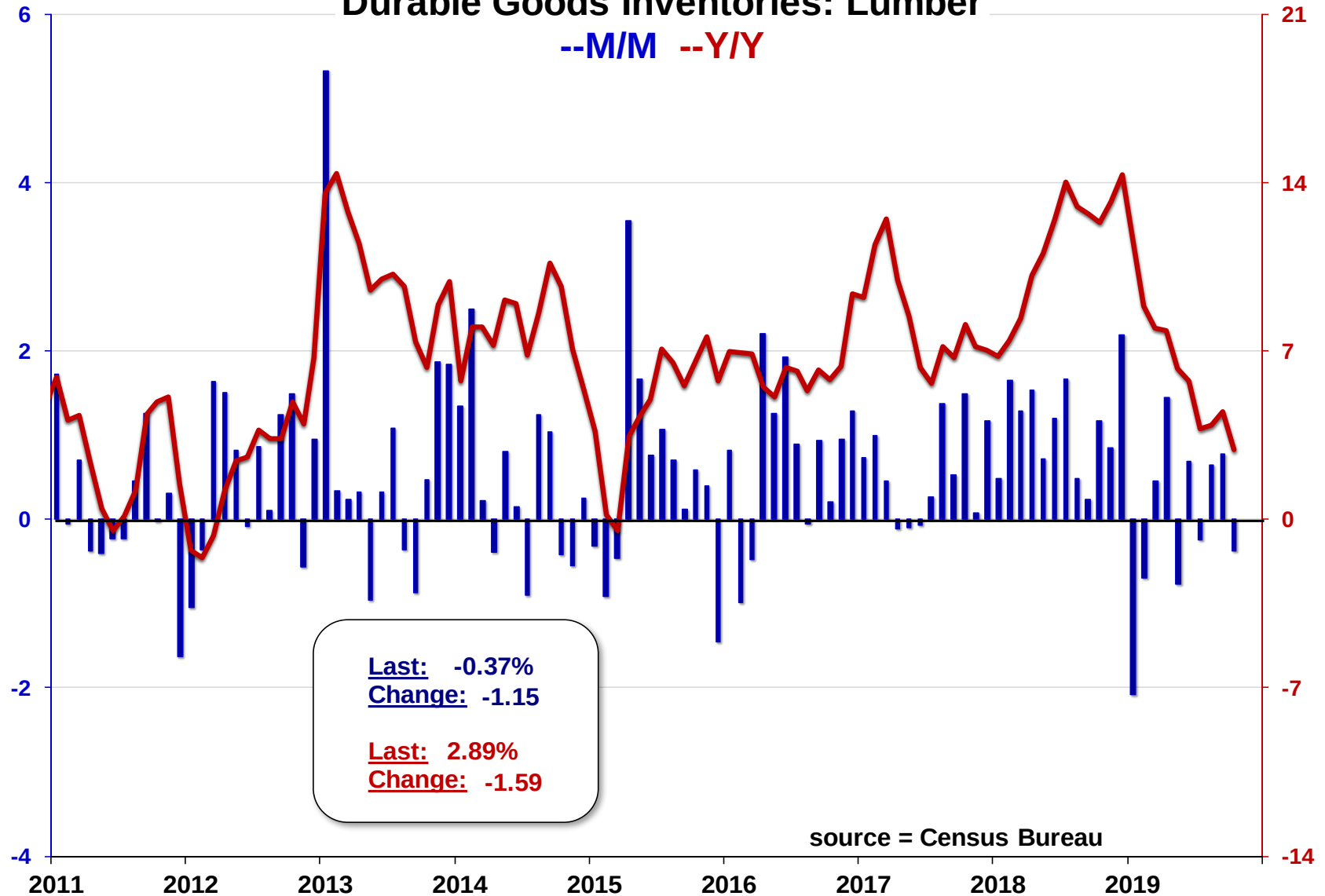


## Durable Goods Inventories: Furniture

--M/M --Y/Y

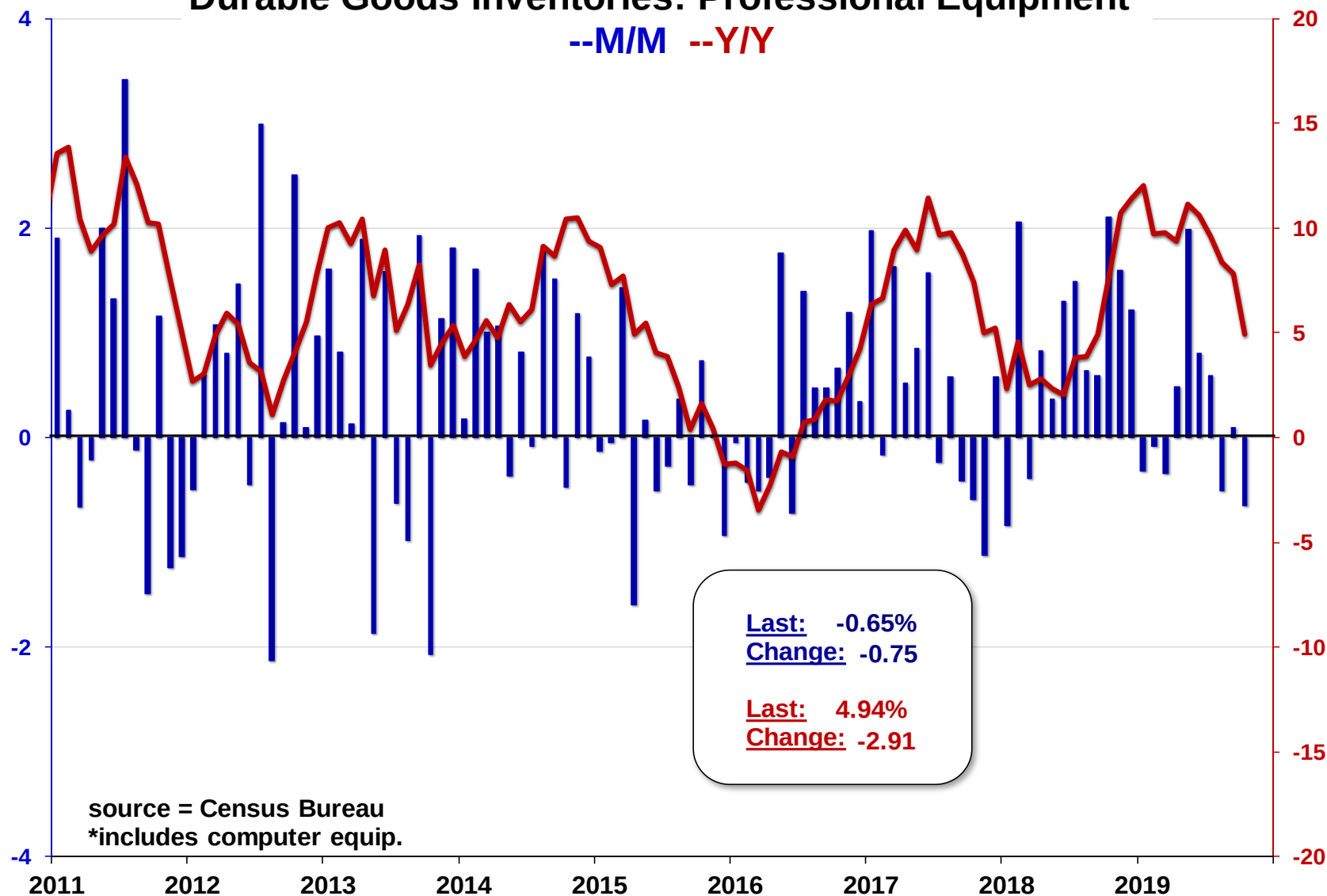


## Durable Goods Inventories: Lumber



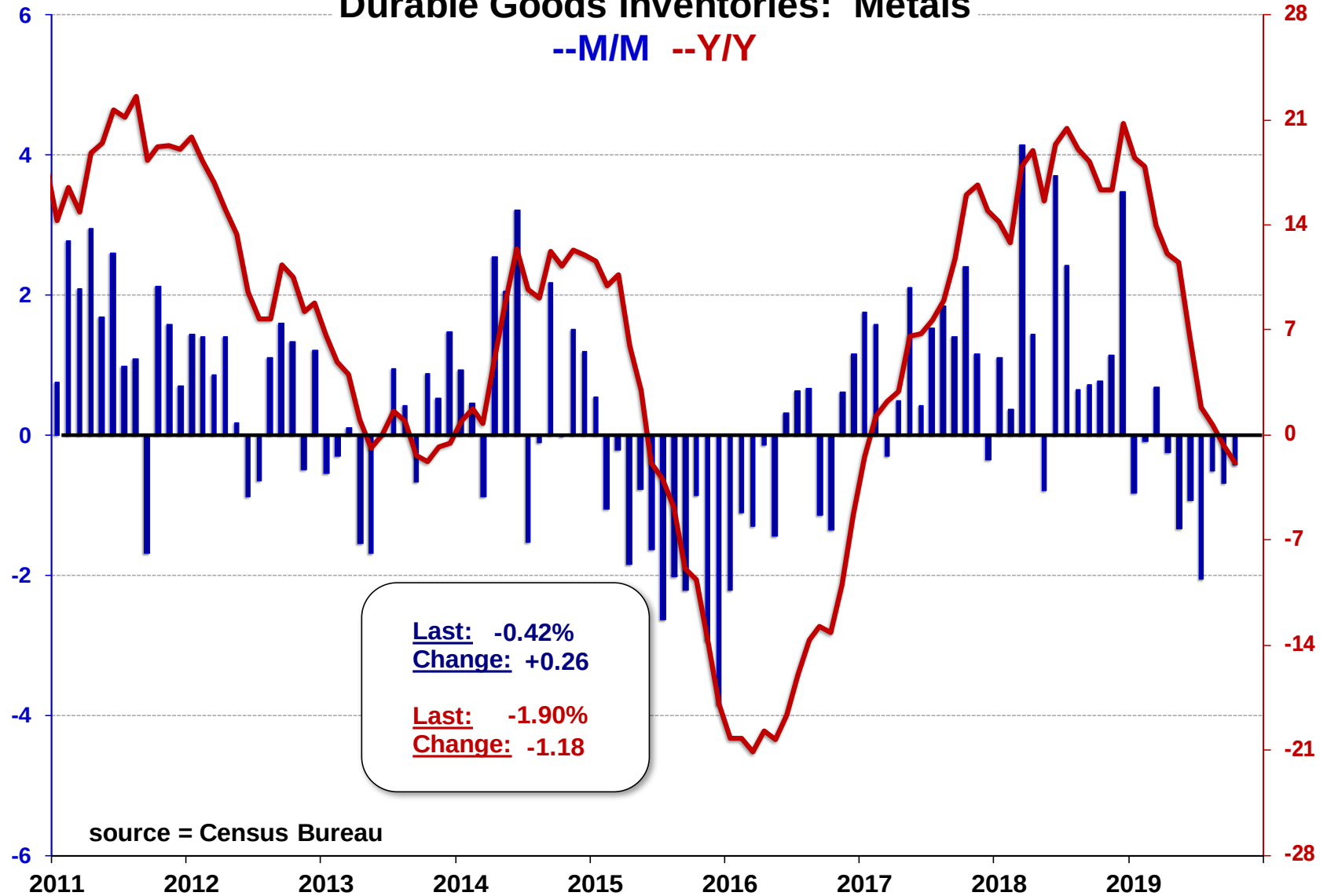
## Durable Goods Inventories: Professional Equipment\*

--M/M --Y/Y

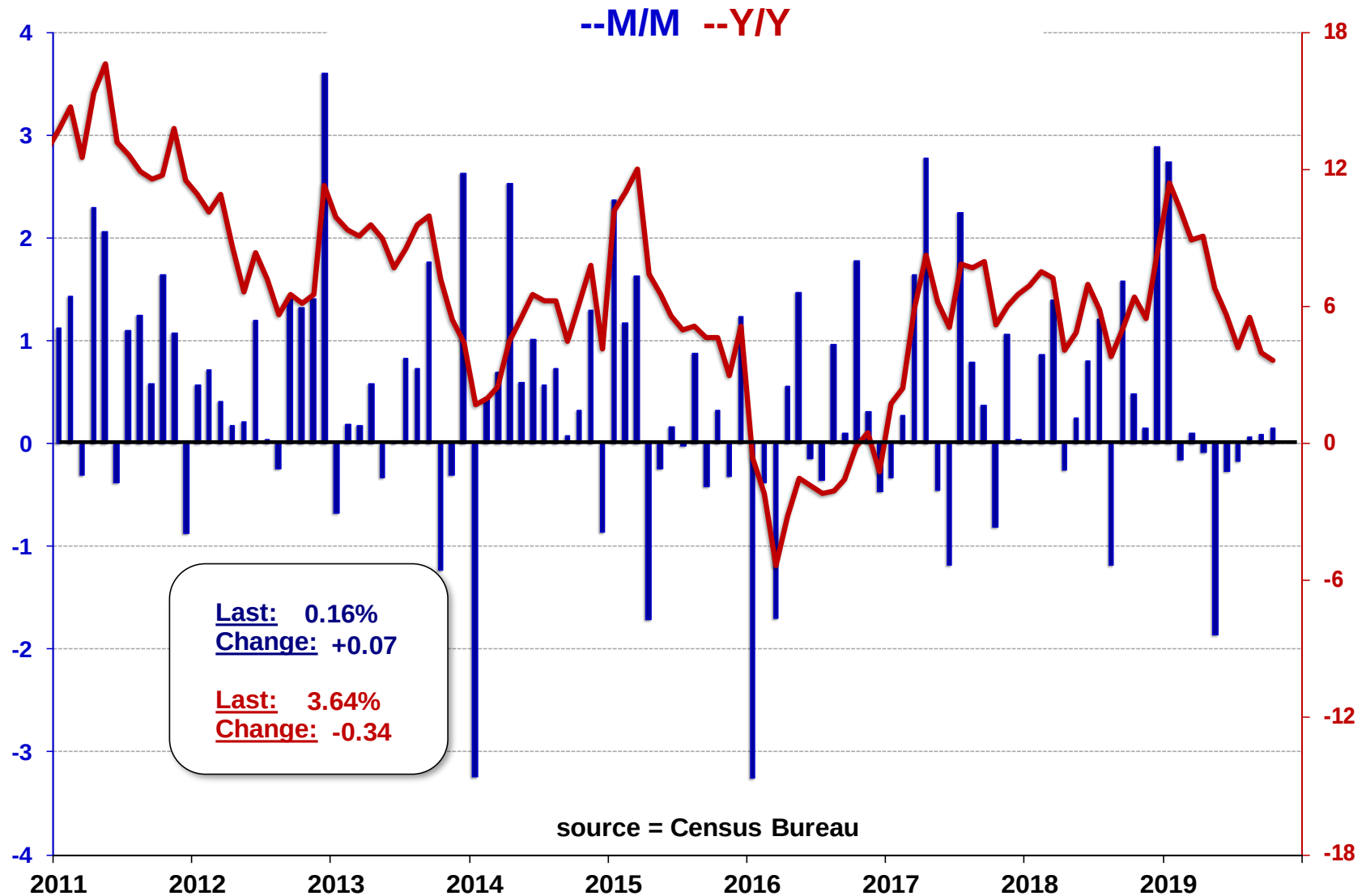


## Durable Goods Inventories: Metals

--M/M --Y/Y



## Durable Goods Inventories: Electrical

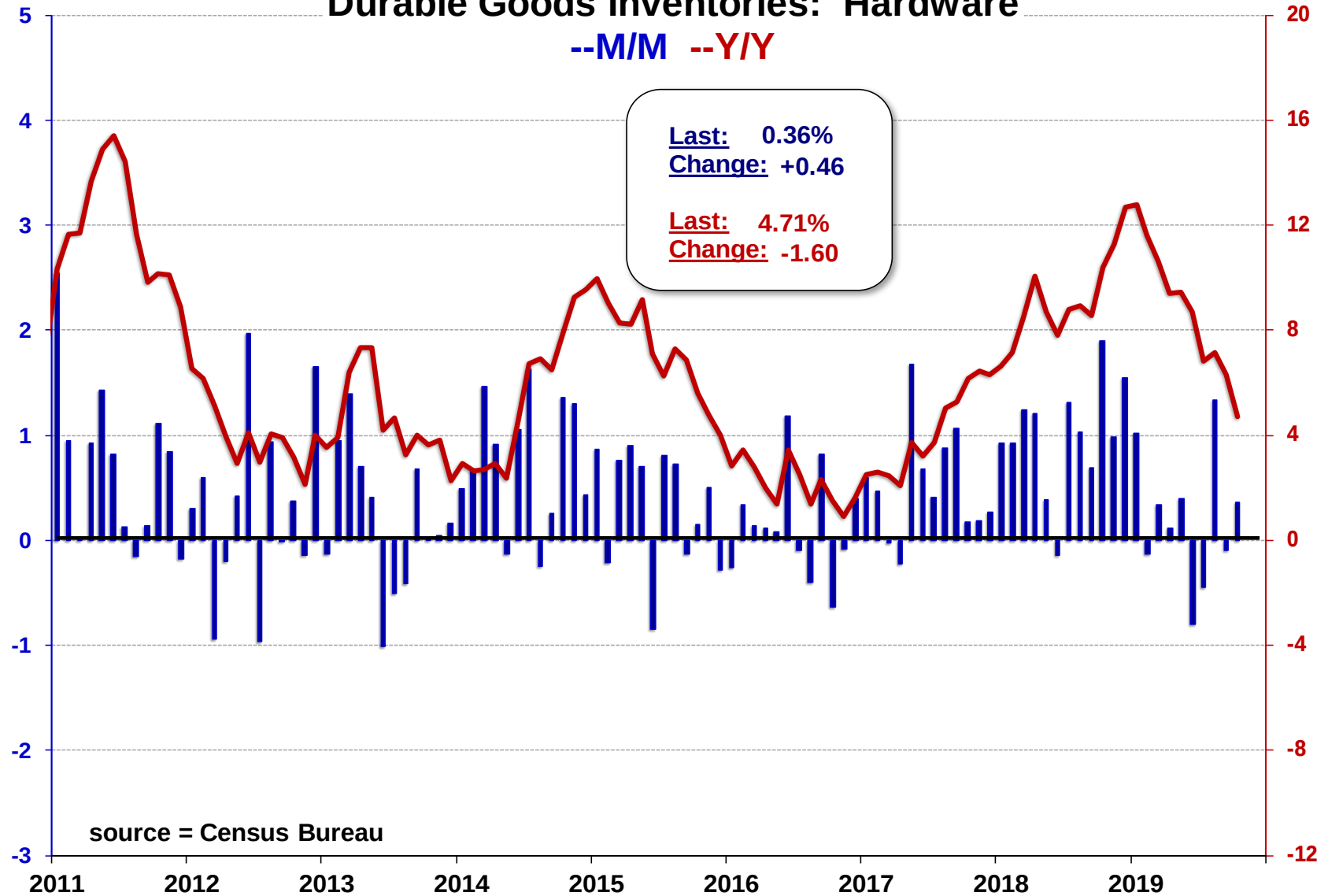


## Durable Goods Inventories: Hardware

--M/M --Y/Y

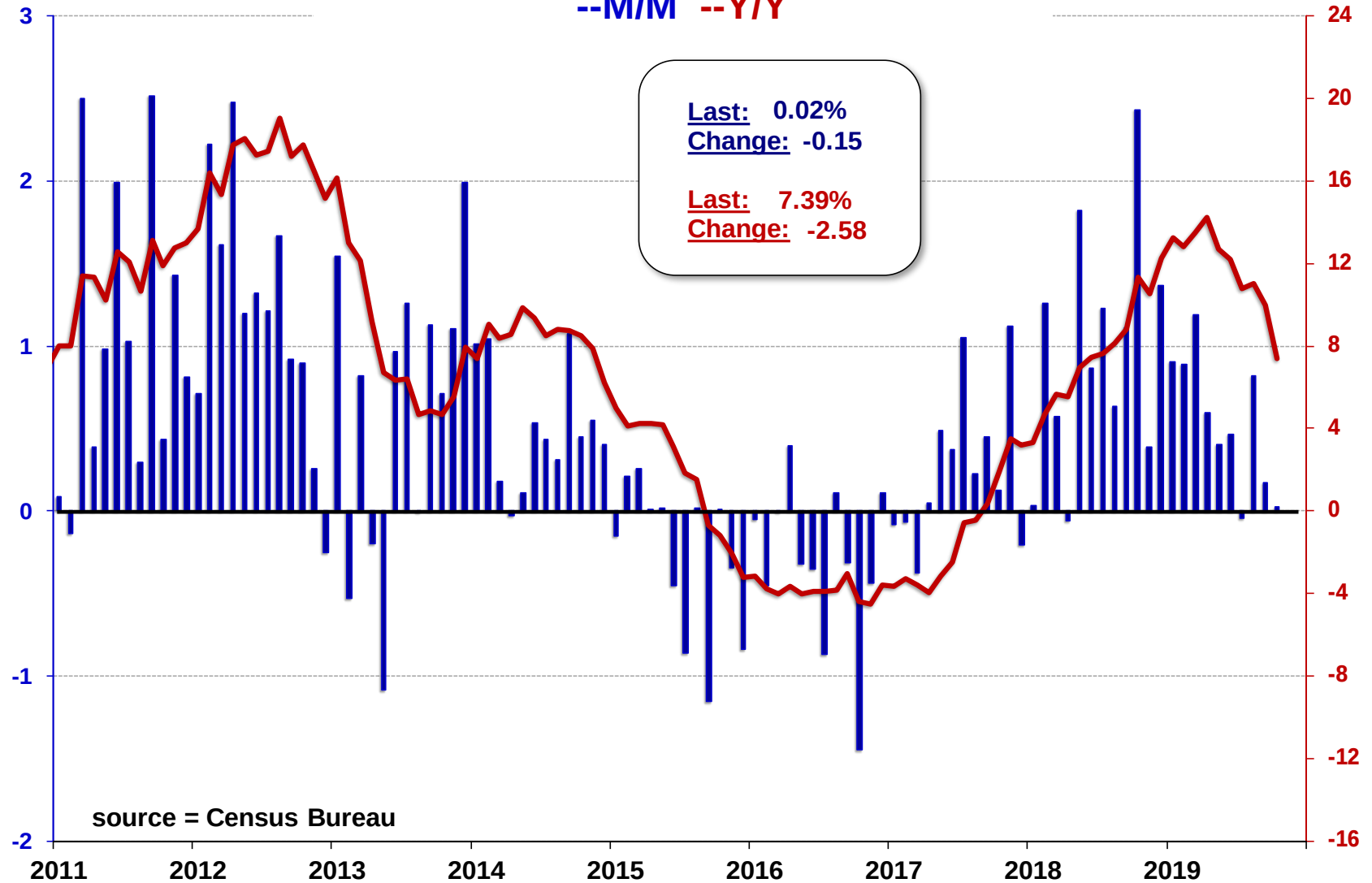
Last: 0.36%  
Change: +0.46

Last: 4.71%  
Change: -1.60



## Durable Goods Inventories: Machinery

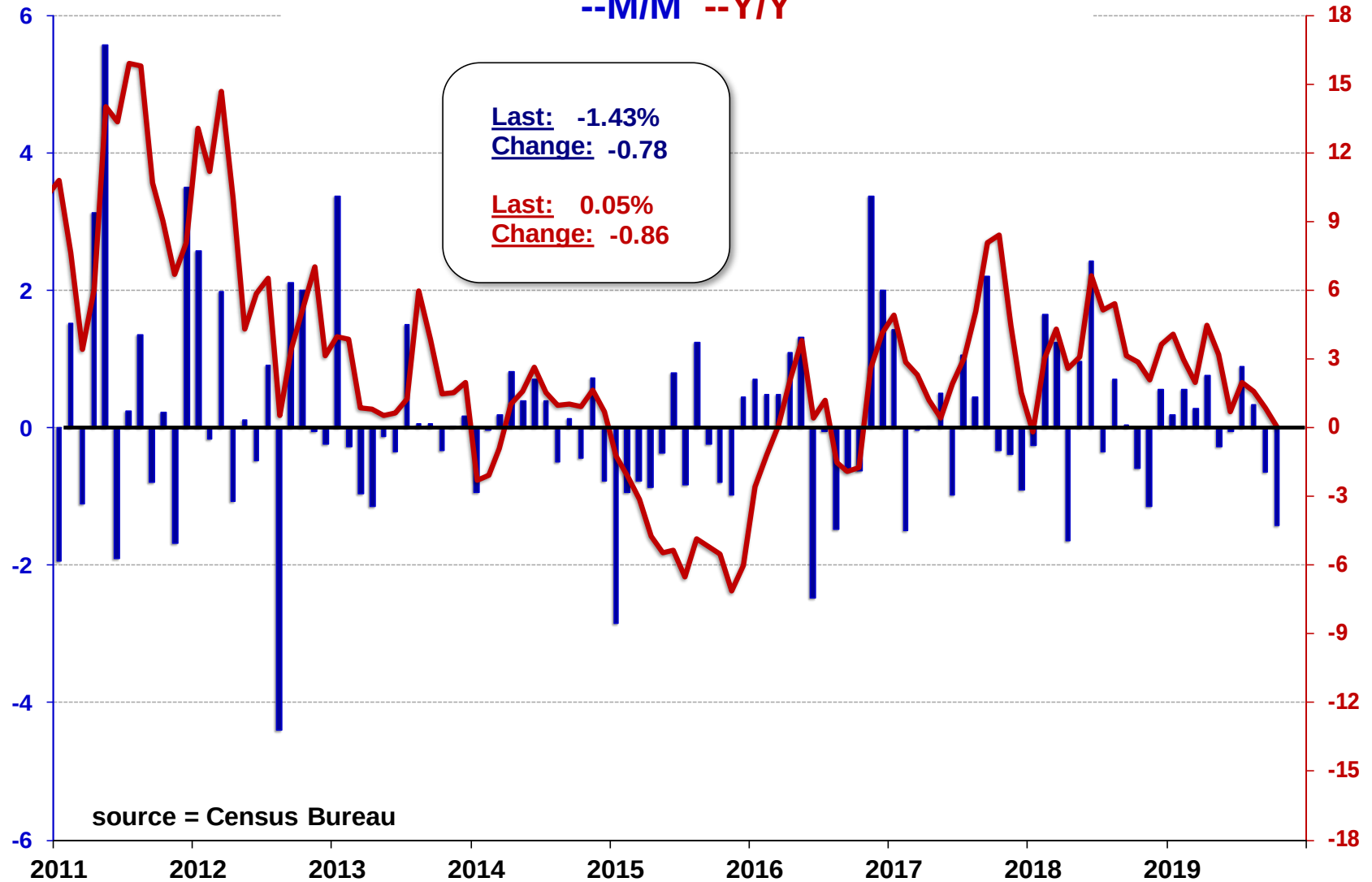
--M/M --Y/Y



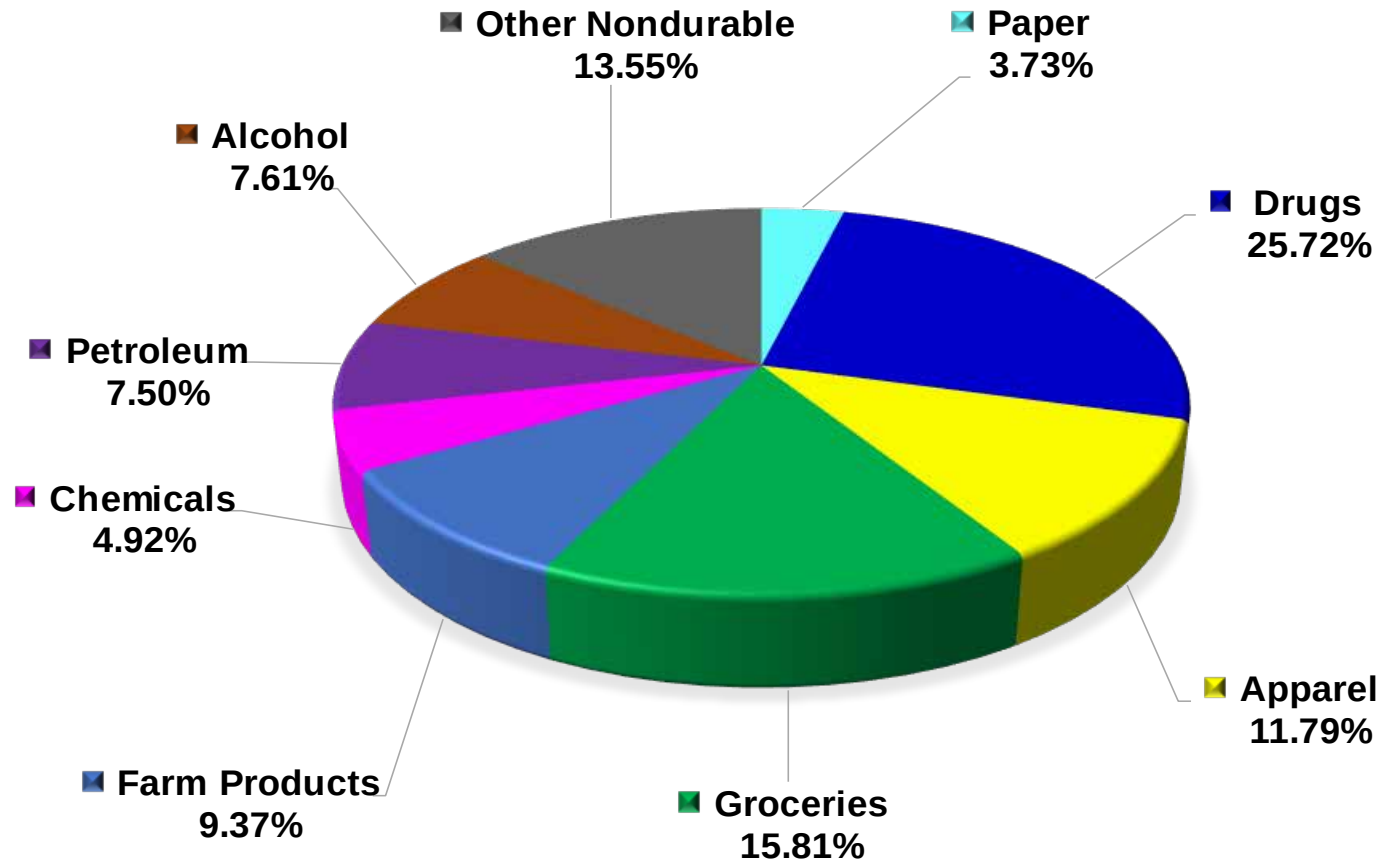


## Durable Goods Inventories: Miscellaneous

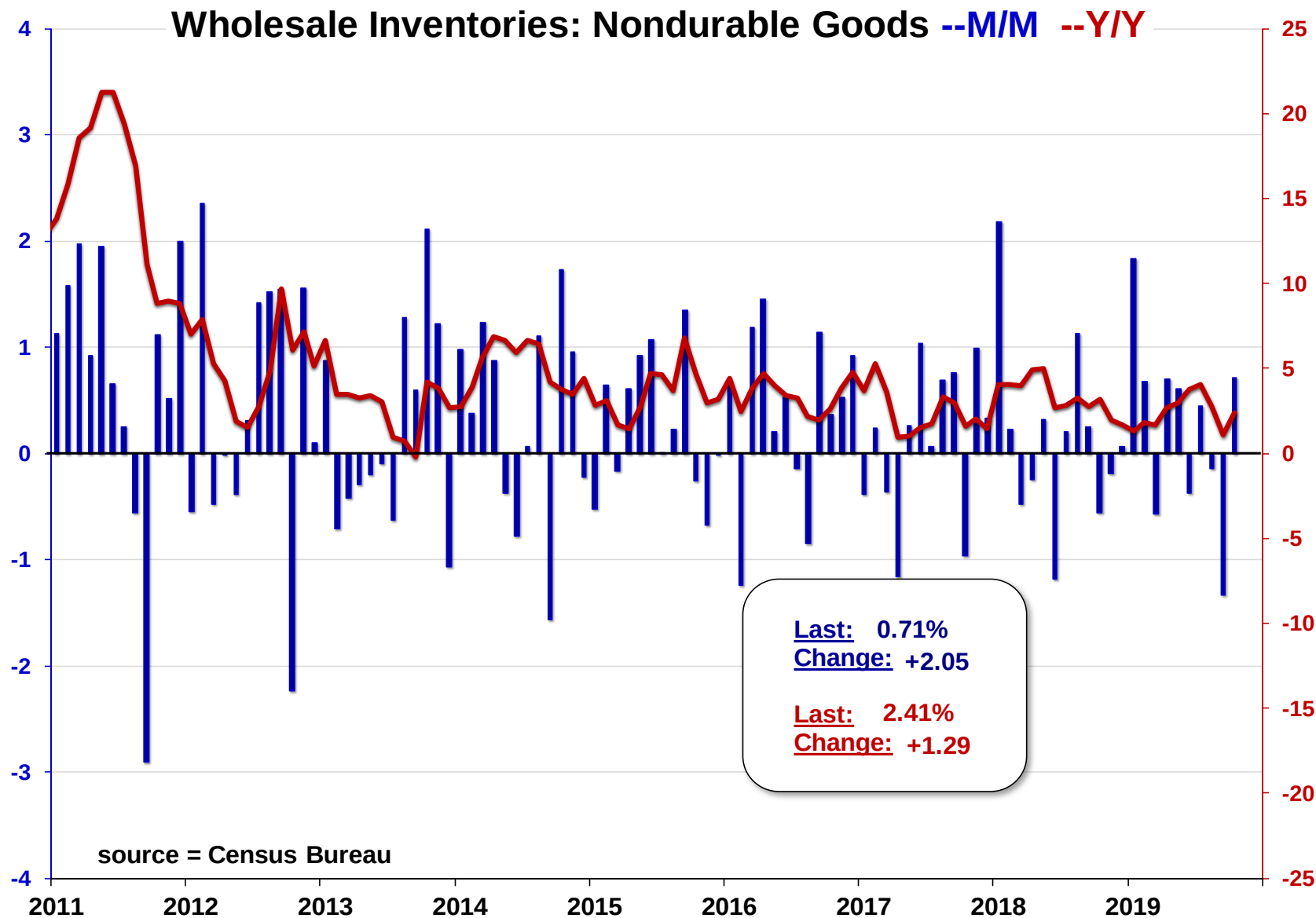
--M/M --Y/Y

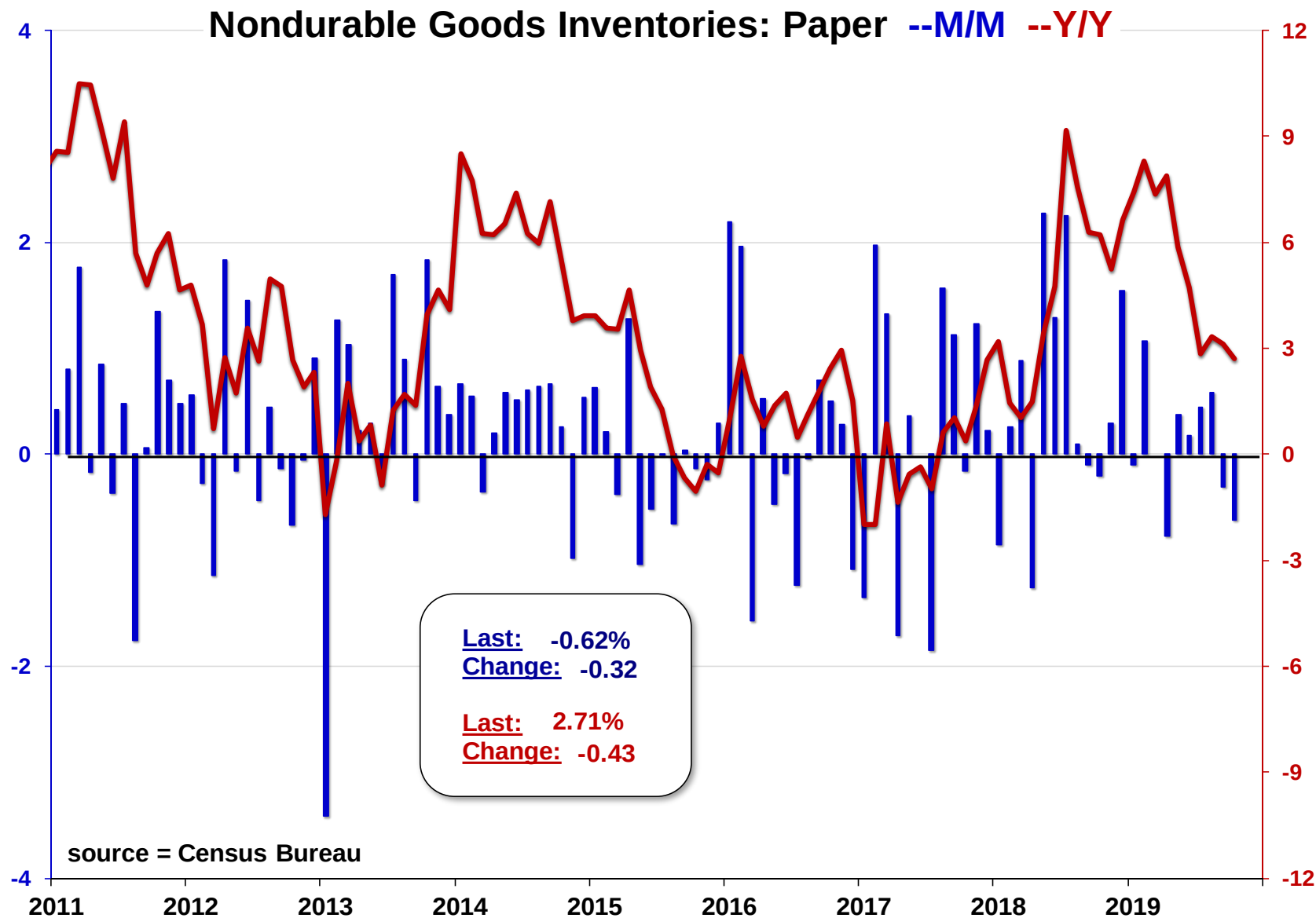


## INVENTORIES: NONDURABLE GOODS

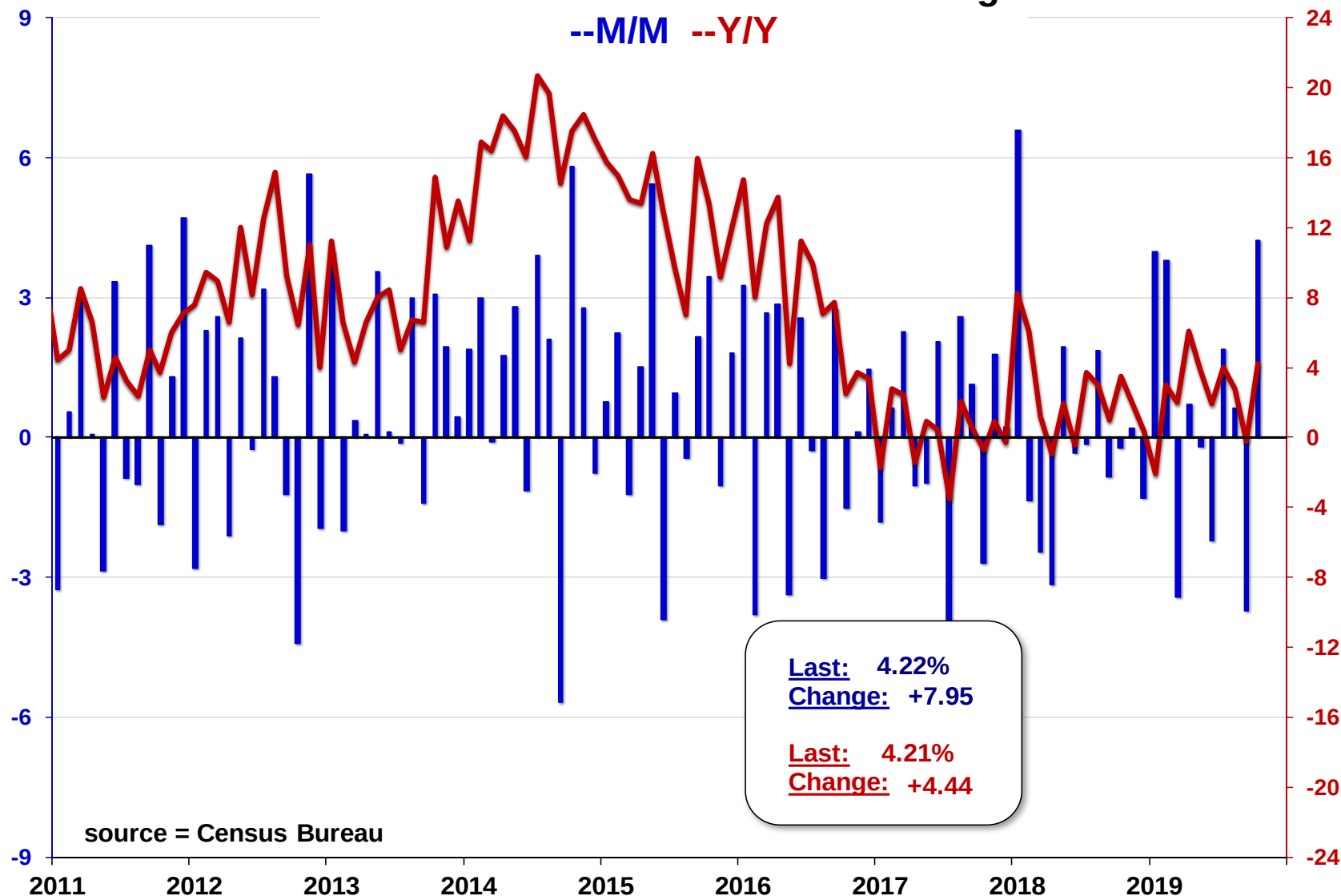


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## Nondurable Goods Inventories: Drugs

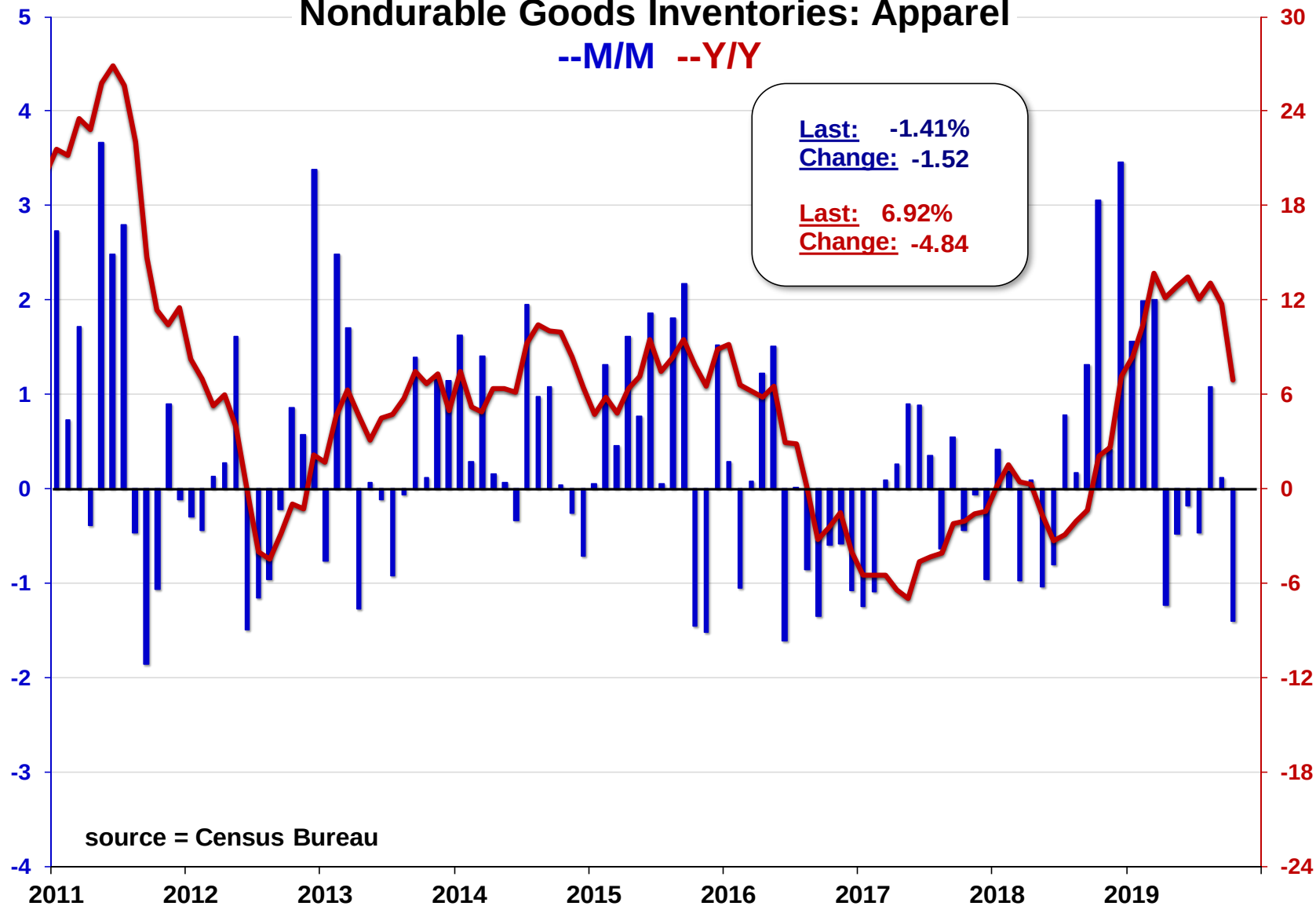


## Nondurable Goods Inventories: Apparel

--M/M --Y/Y

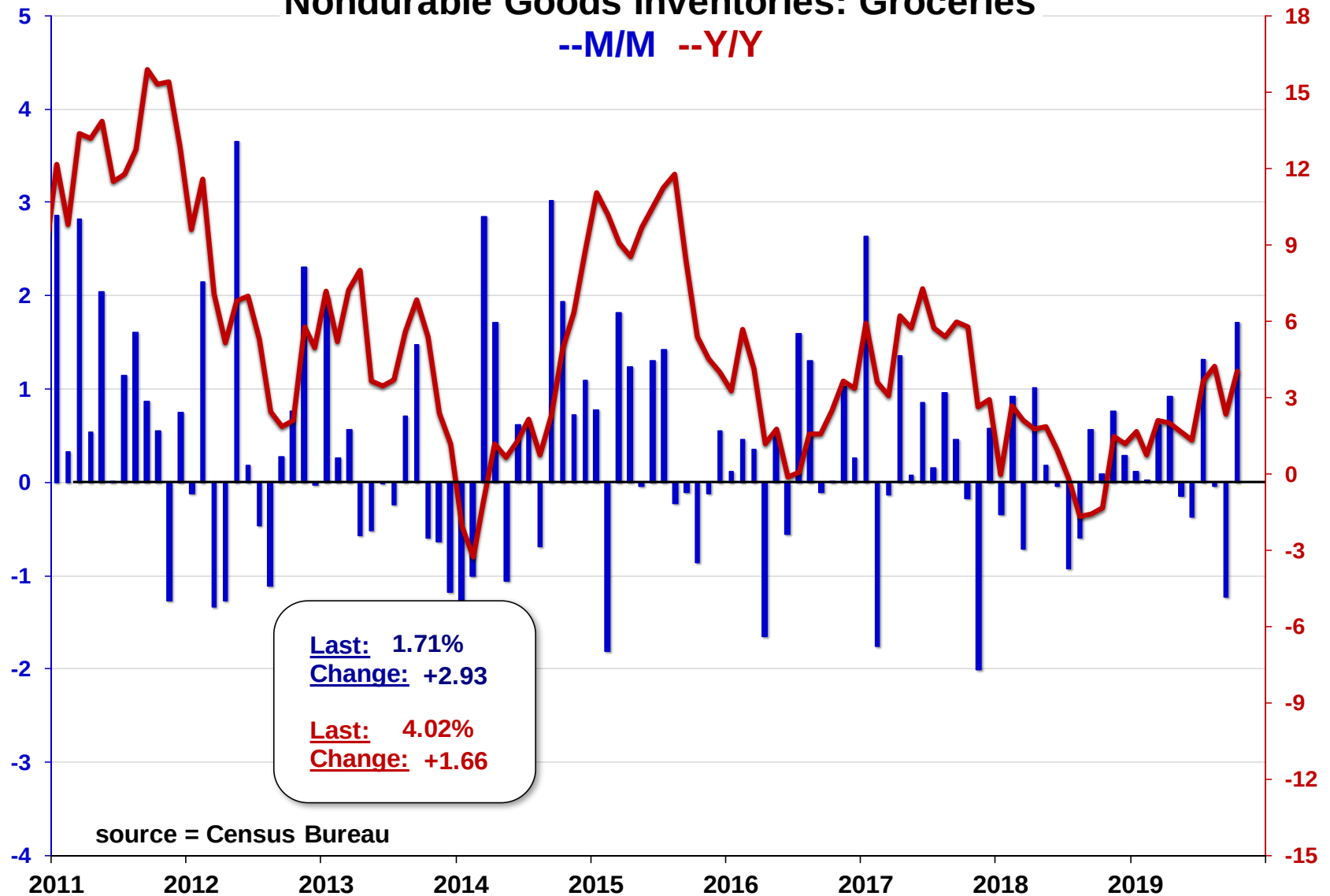
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Change: -1.52

Last: 6.92%  
Change: -4.84



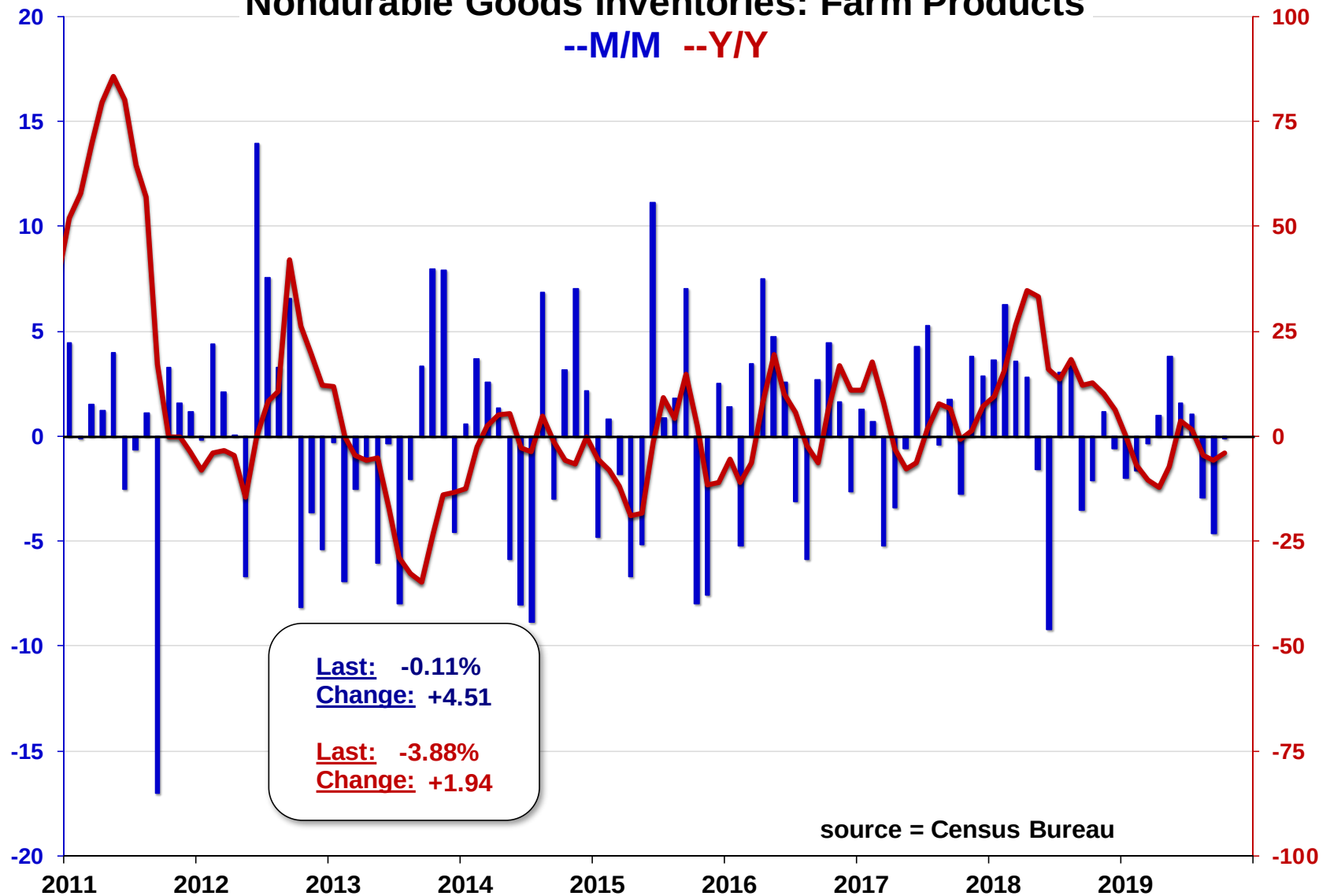
## Nondurable Goods Inventories: Groceries

--M/M --Y/Y



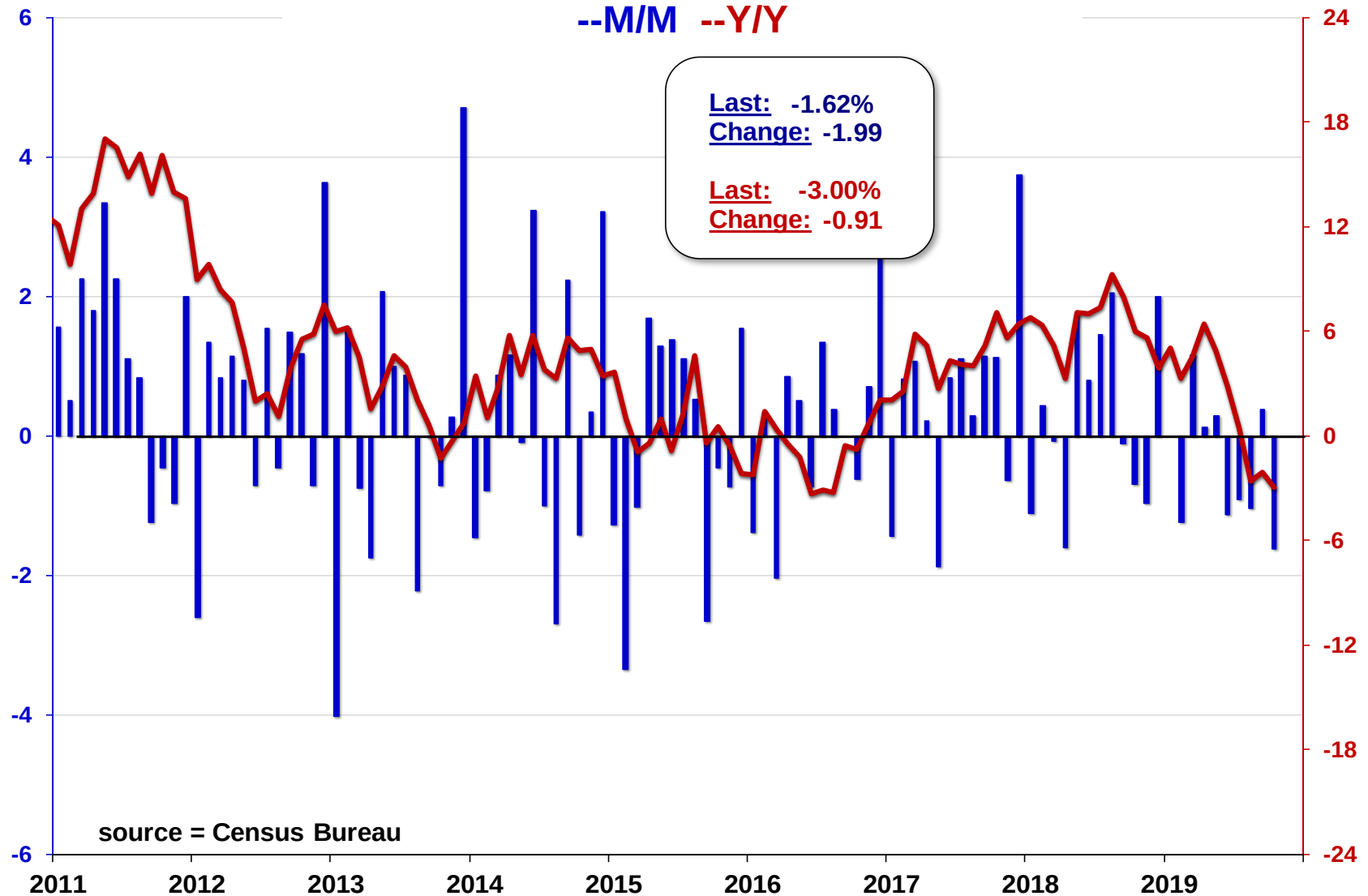
## Nondurable Goods Inventories: Farm Products

--M/M --Y/Y

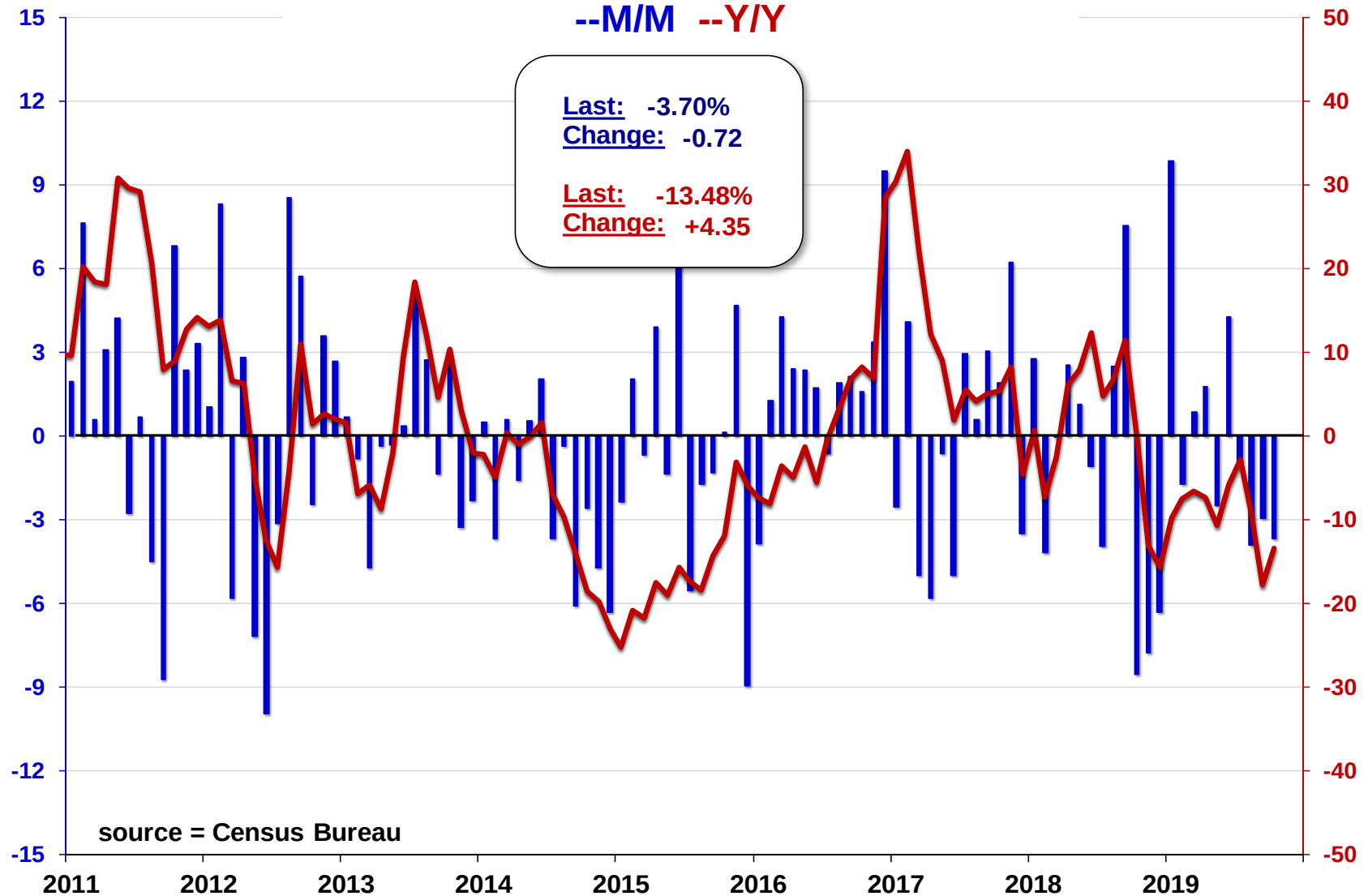




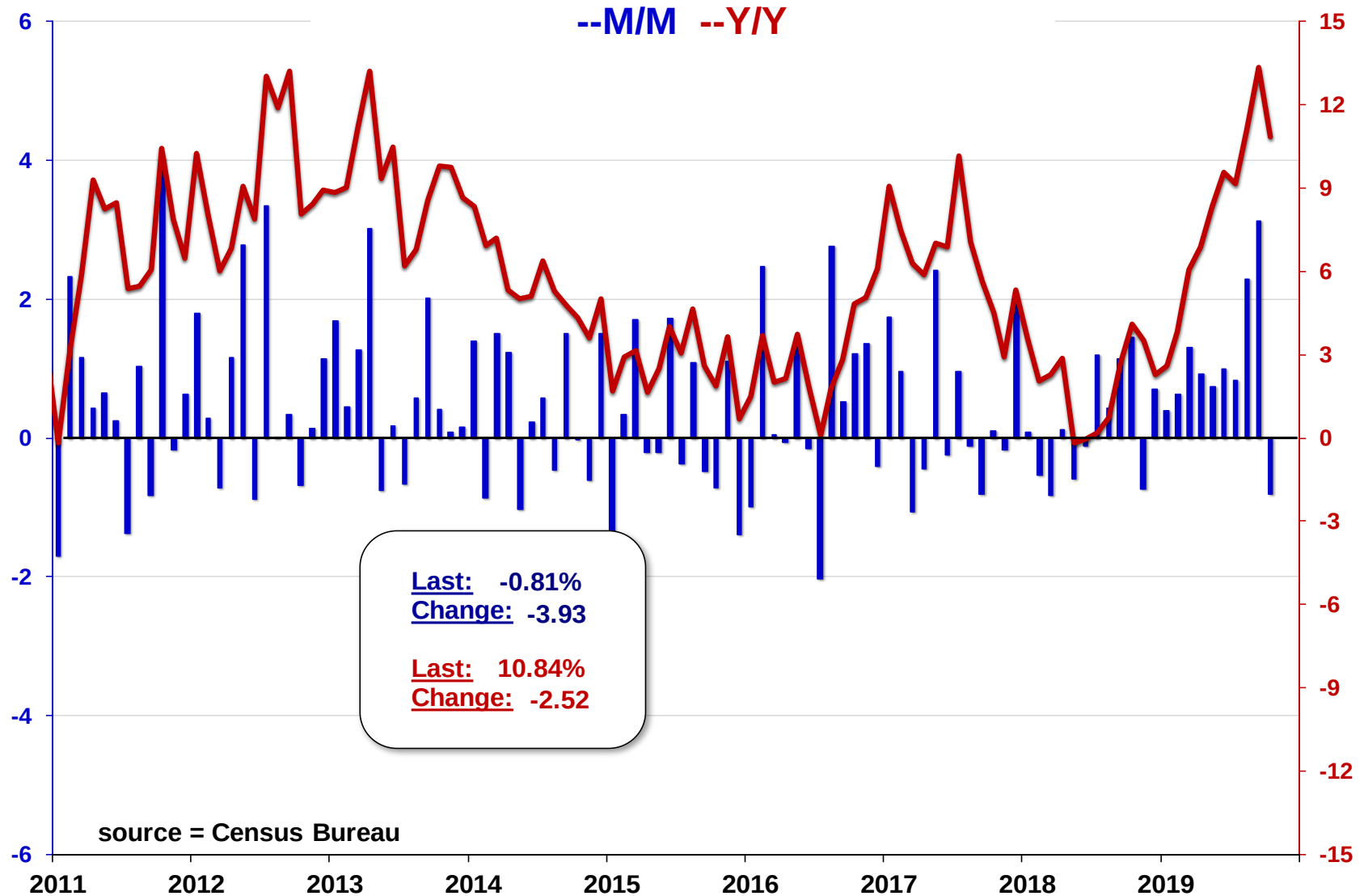
## Nondurable Goods Inventories: Chemicals



## Nondurable Goods Inventories: Petroleum

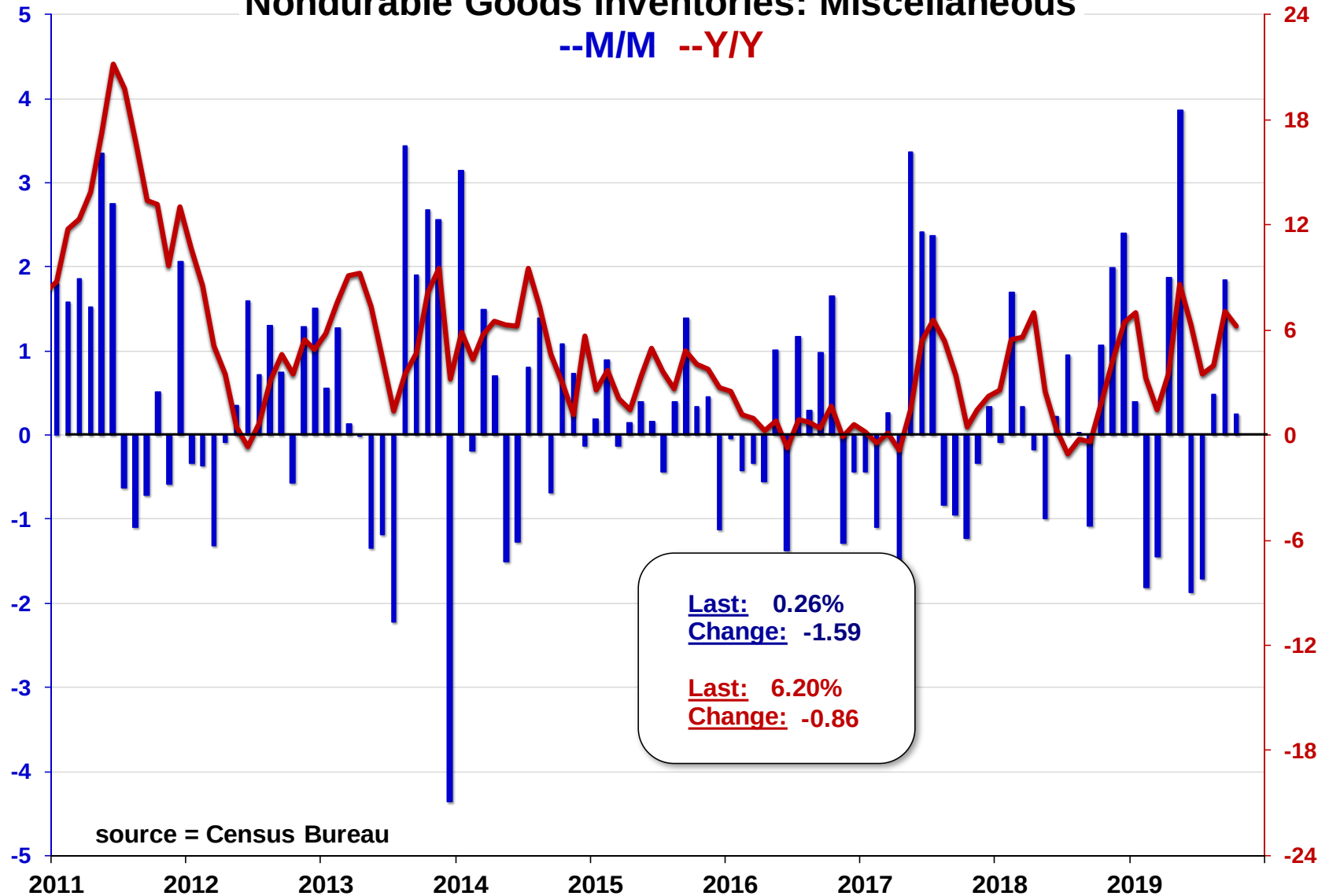


## Nondurable Goods Inventories: Alcohol

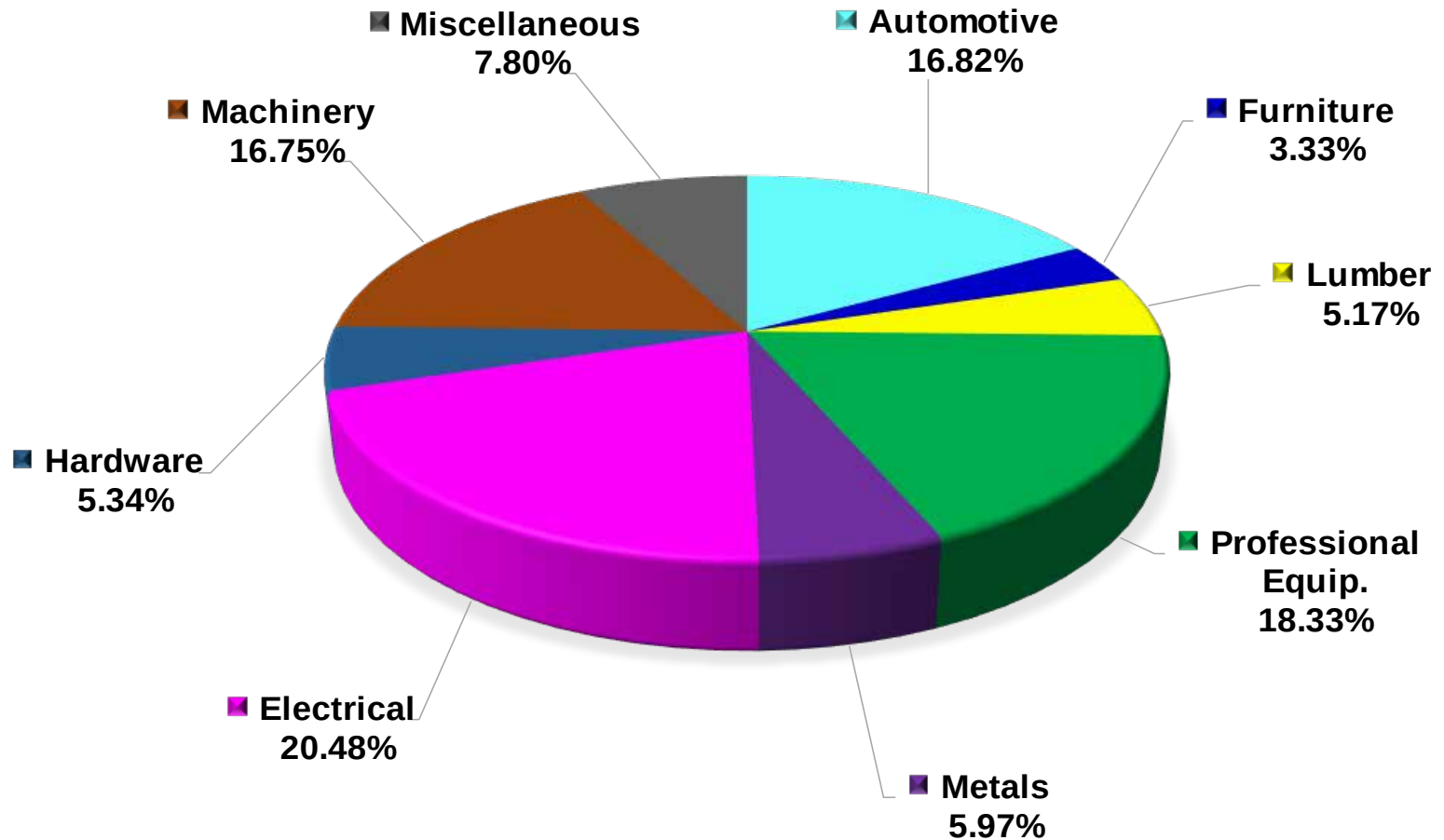


## Nondurable Goods Inventories: Miscellaneous

--M/M --Y/Y



## SALES: DURABLE GOODS



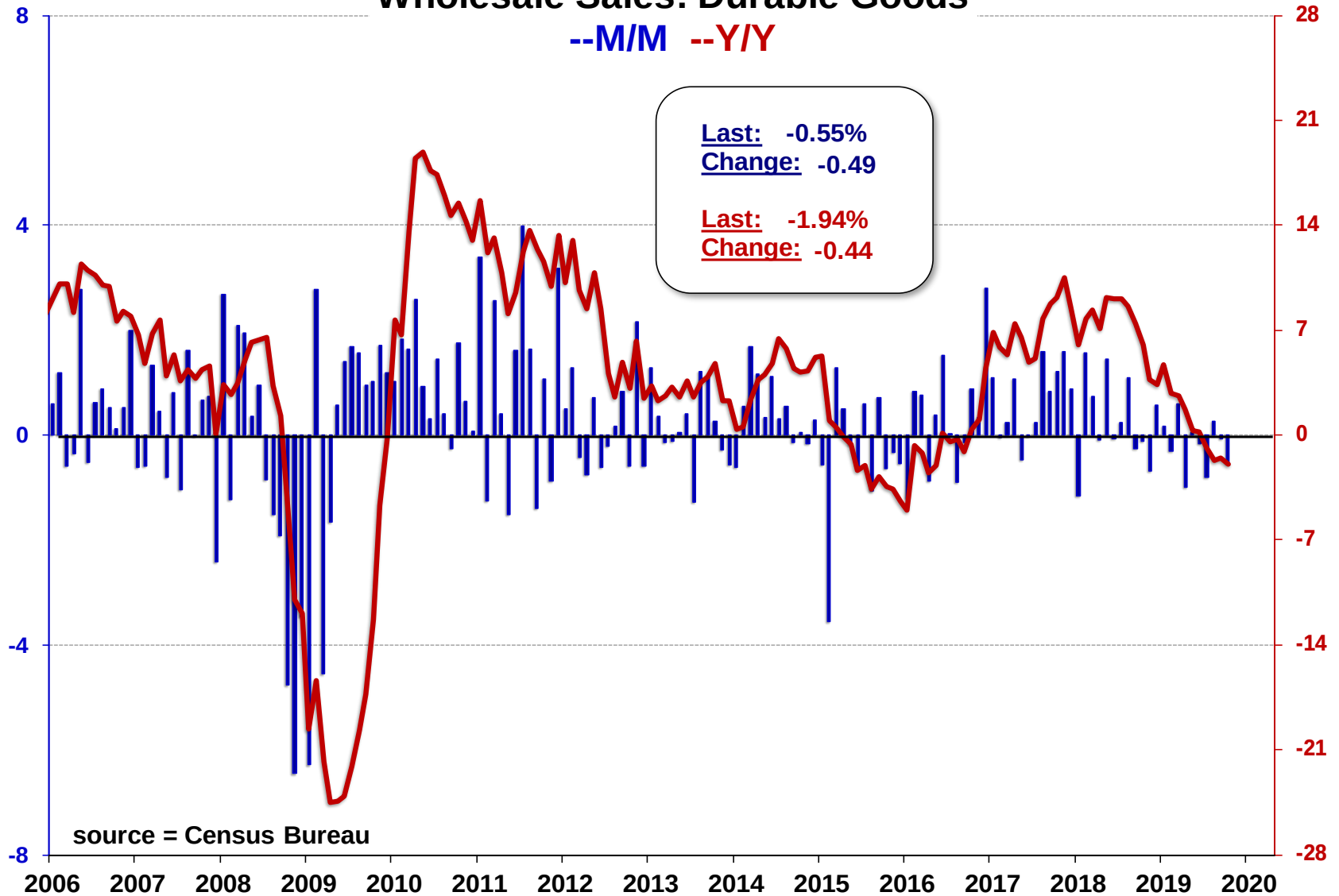
source=Census Bureau

## Wholesale Sales: Durable Goods

--M/M --Y/Y

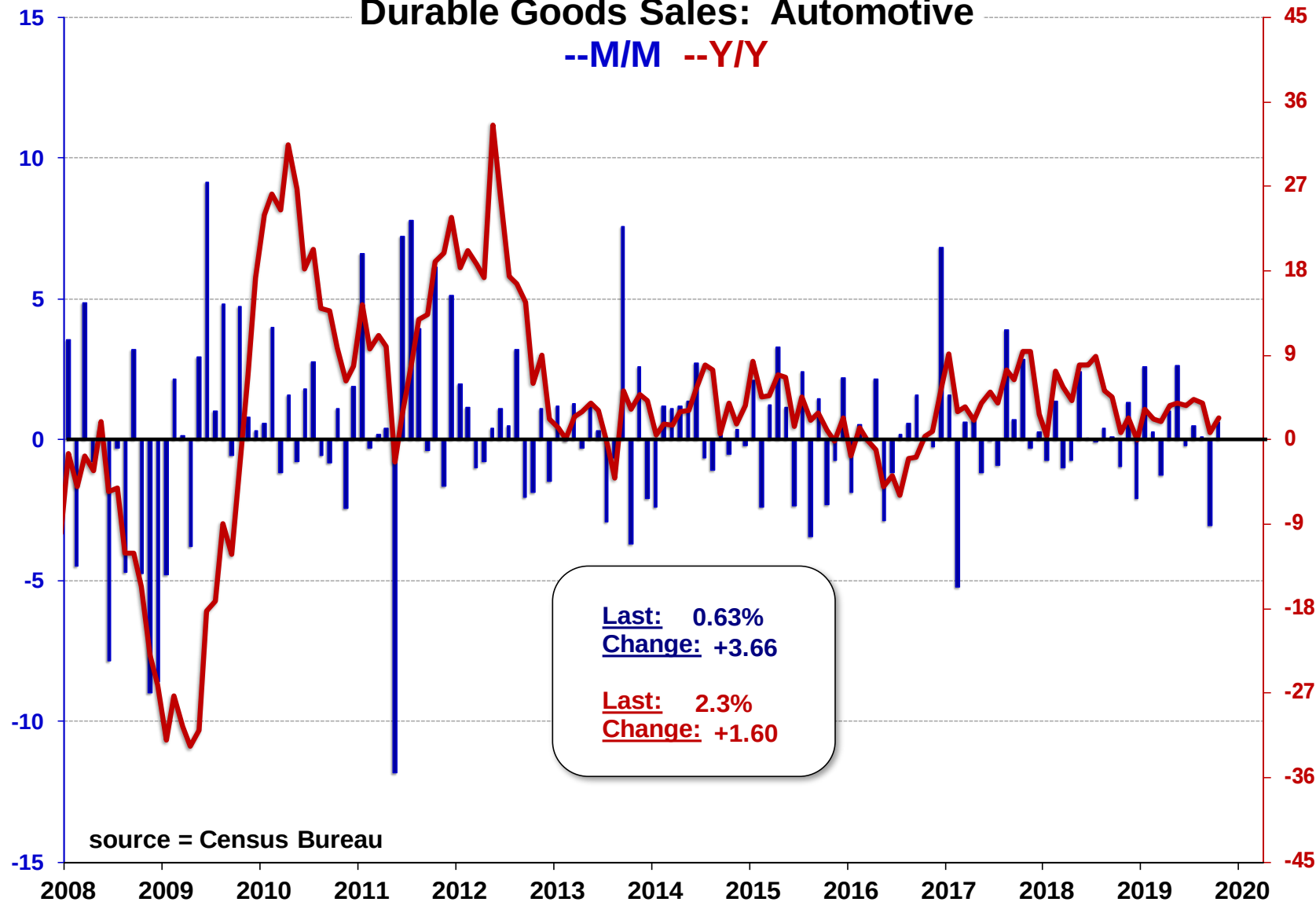
Last: -0.55%  
Change: -0.49

Last: -1.94%  
Change: -0.44



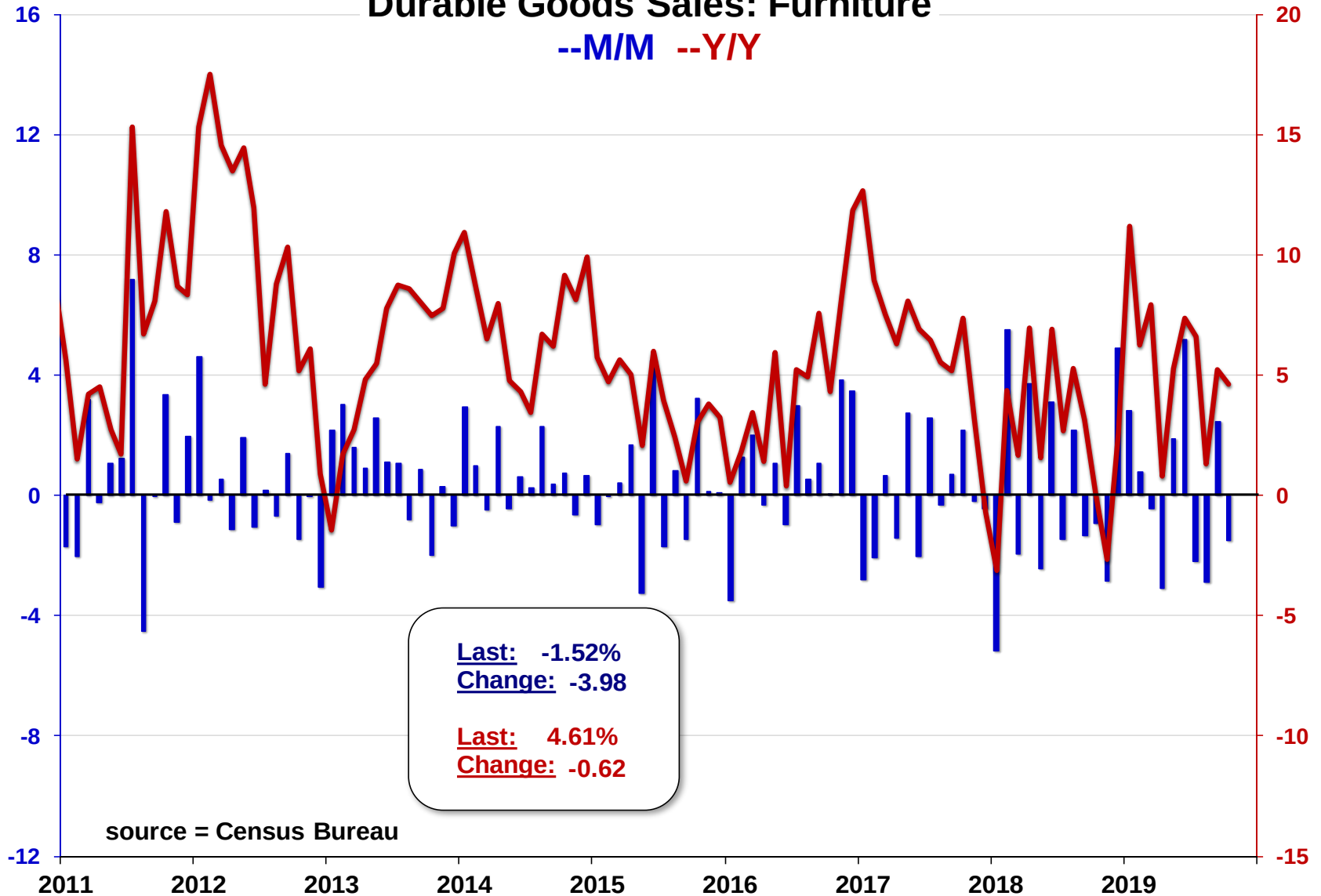
## Durable Goods Sales: Automotive

--M/M --Y/Y



## Durable Goods Sales: Furniture

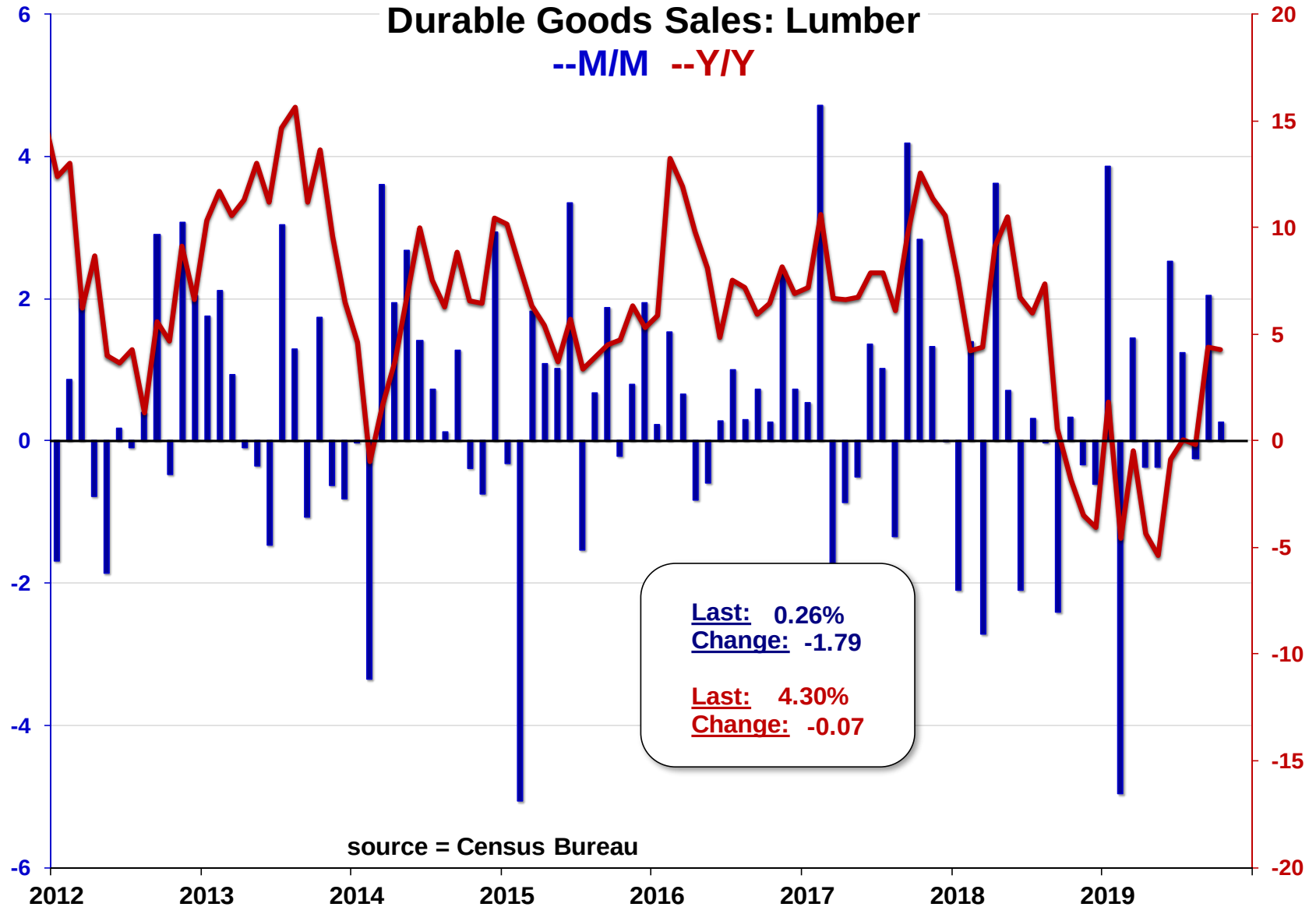
--M/M --Y/Y



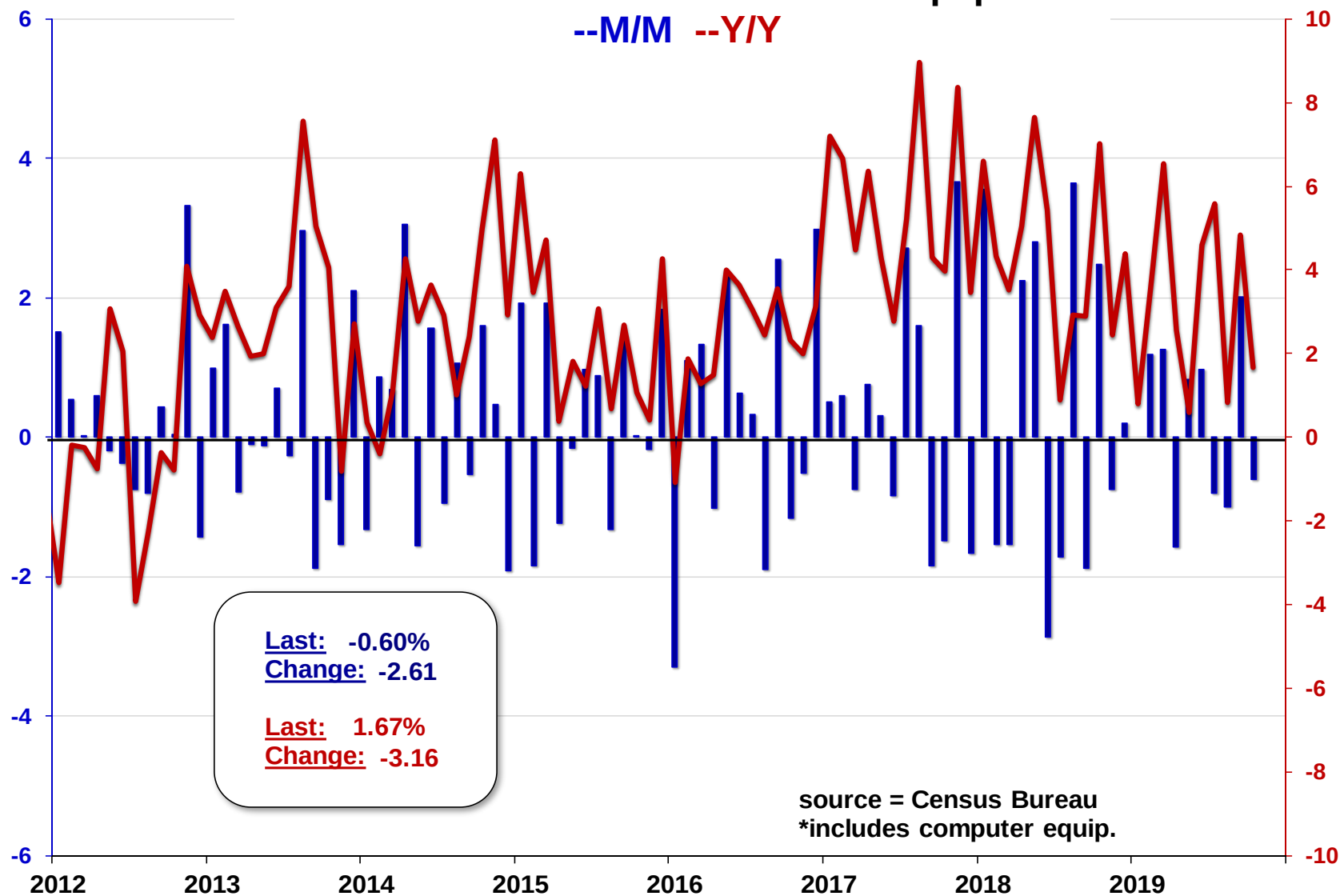


## Durable Goods Sales: Lumber

--M/M --Y/Y



## Durable Goods Sales: Professional Equipment\*

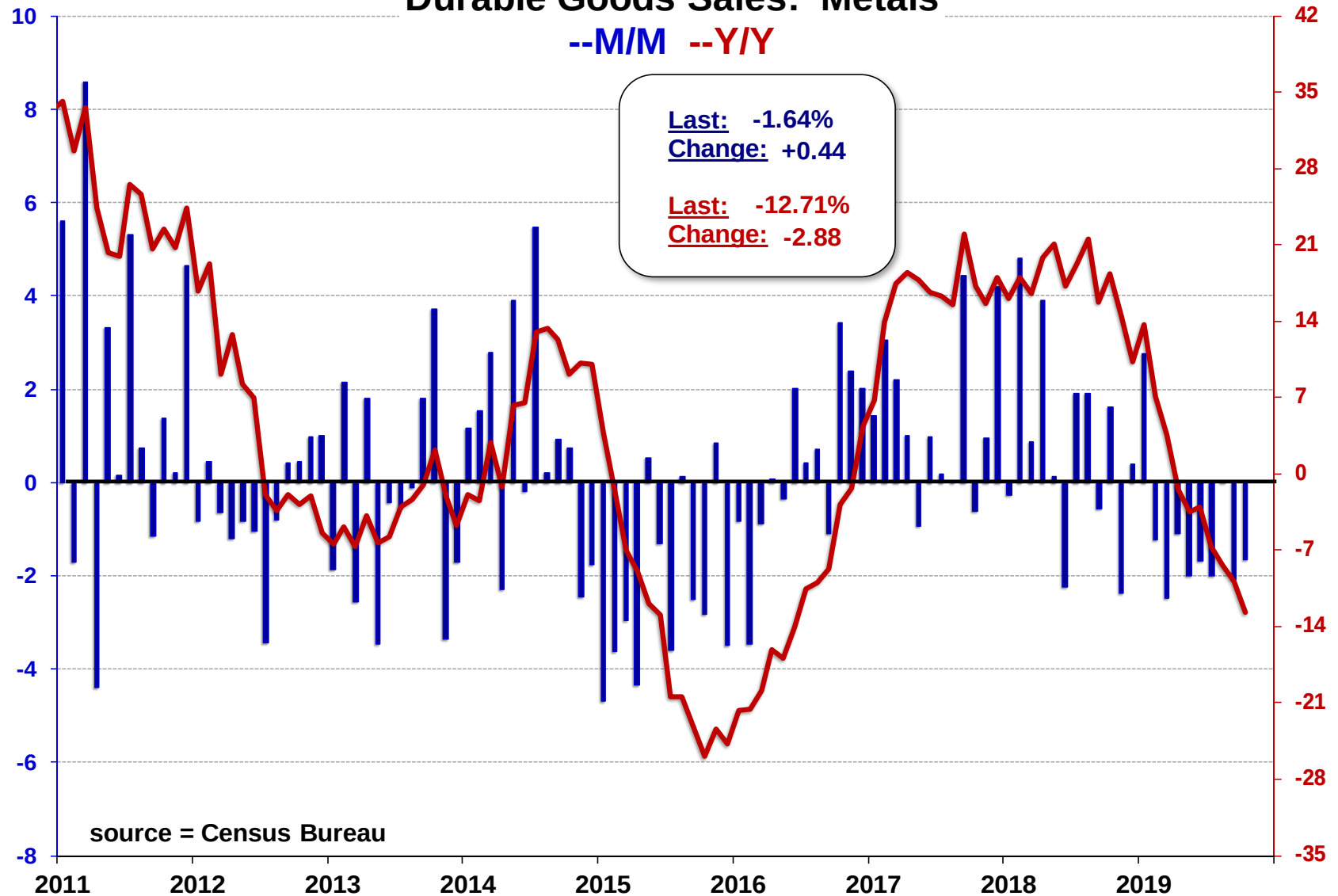


## Durable Goods Sales: Metals

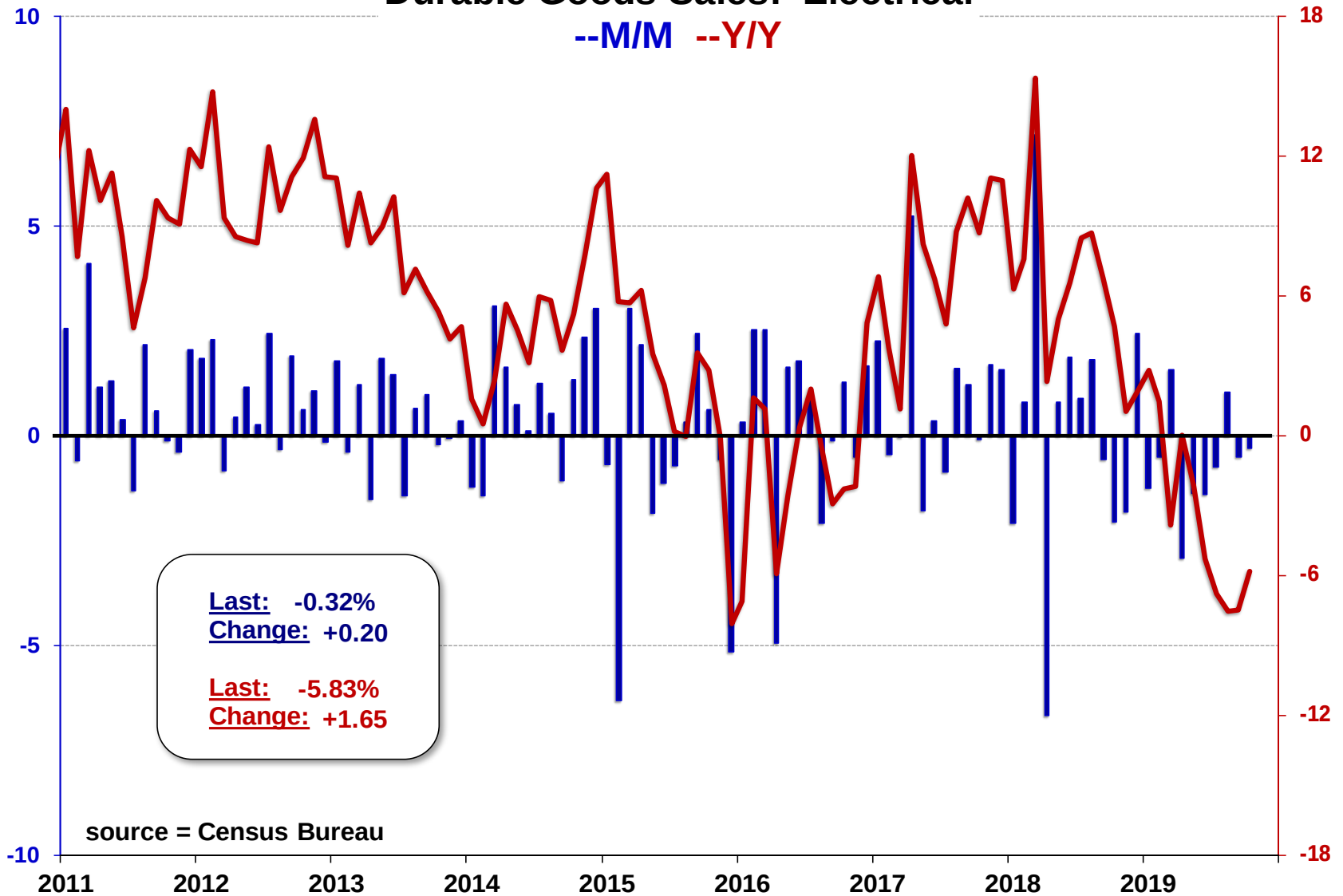
--M/M --Y/Y

Last: -1.64%  
Change: +0.44

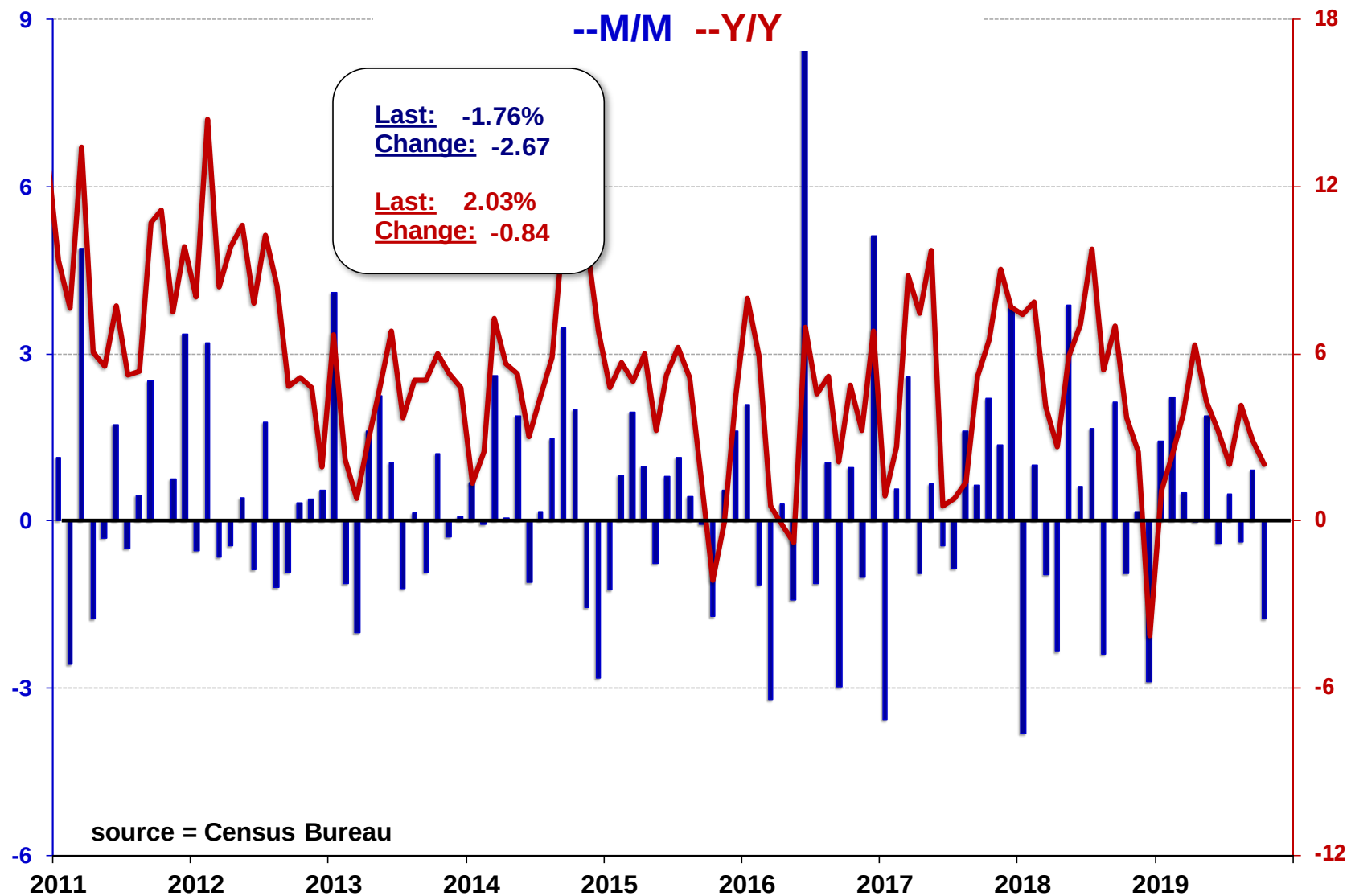
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Change: -2.88



## Durable Goods Sales: Electrical

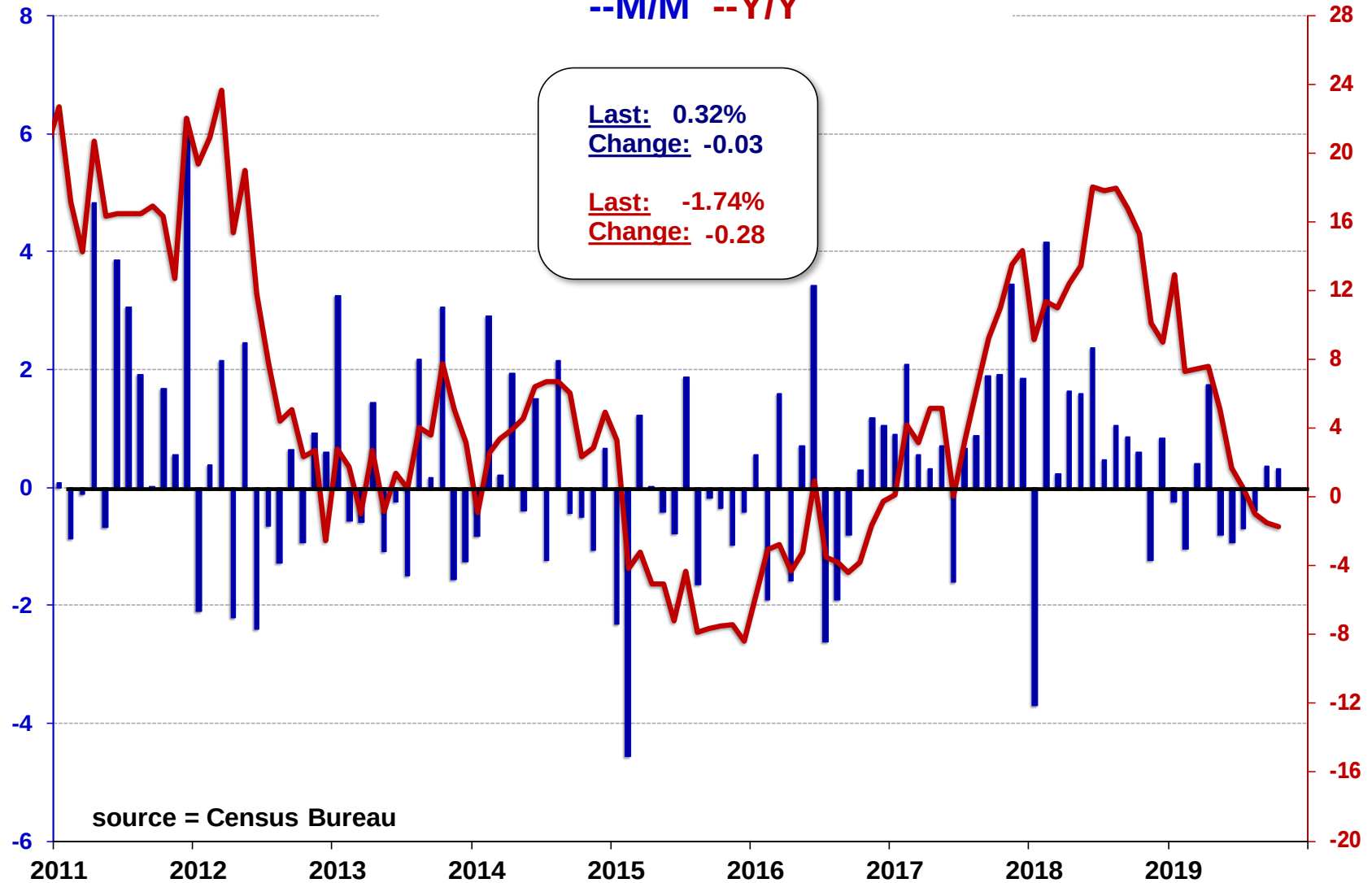


## Durable Goods Sales: Hardware

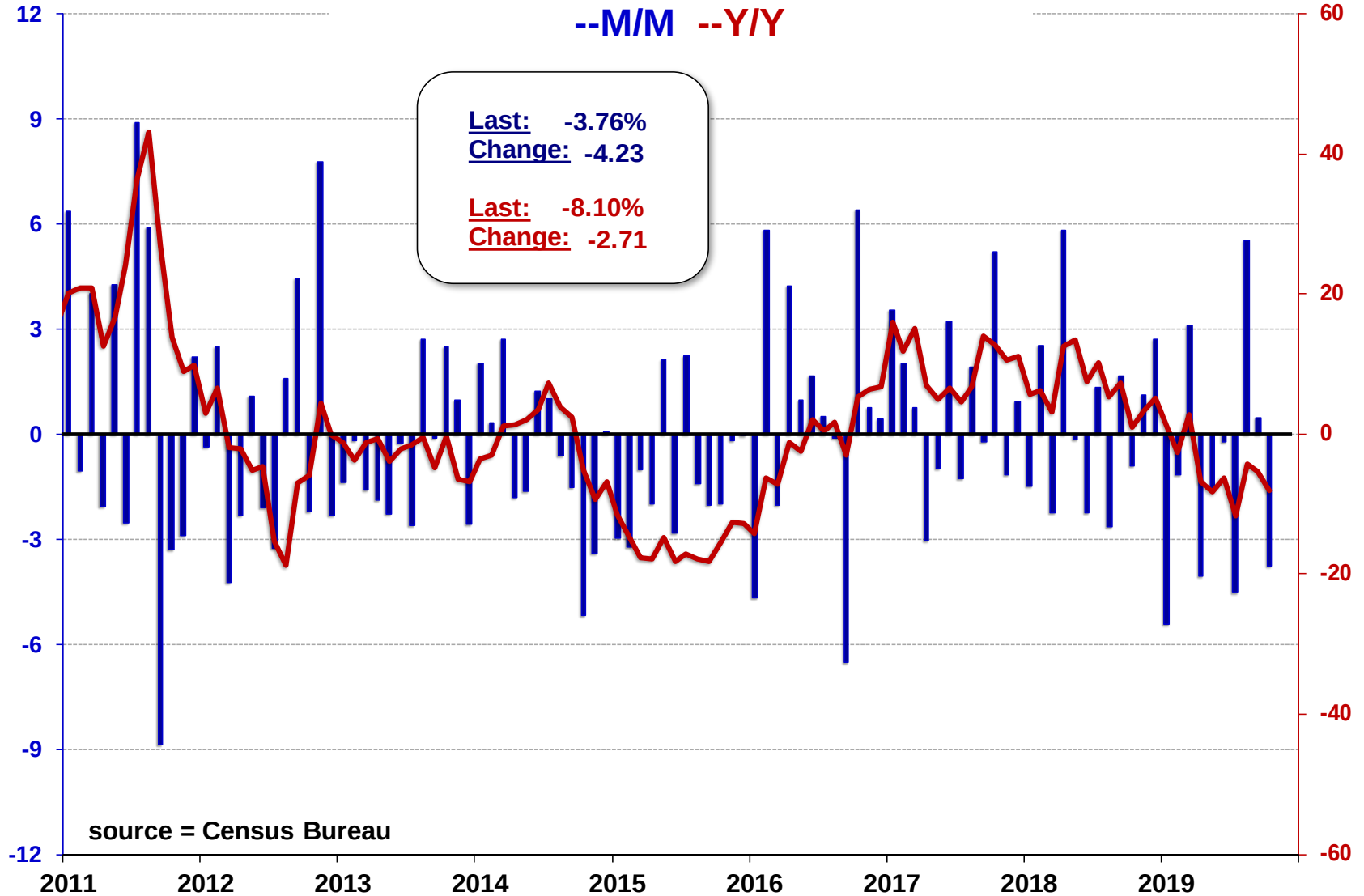


## Durable Goods Sales: Machinery

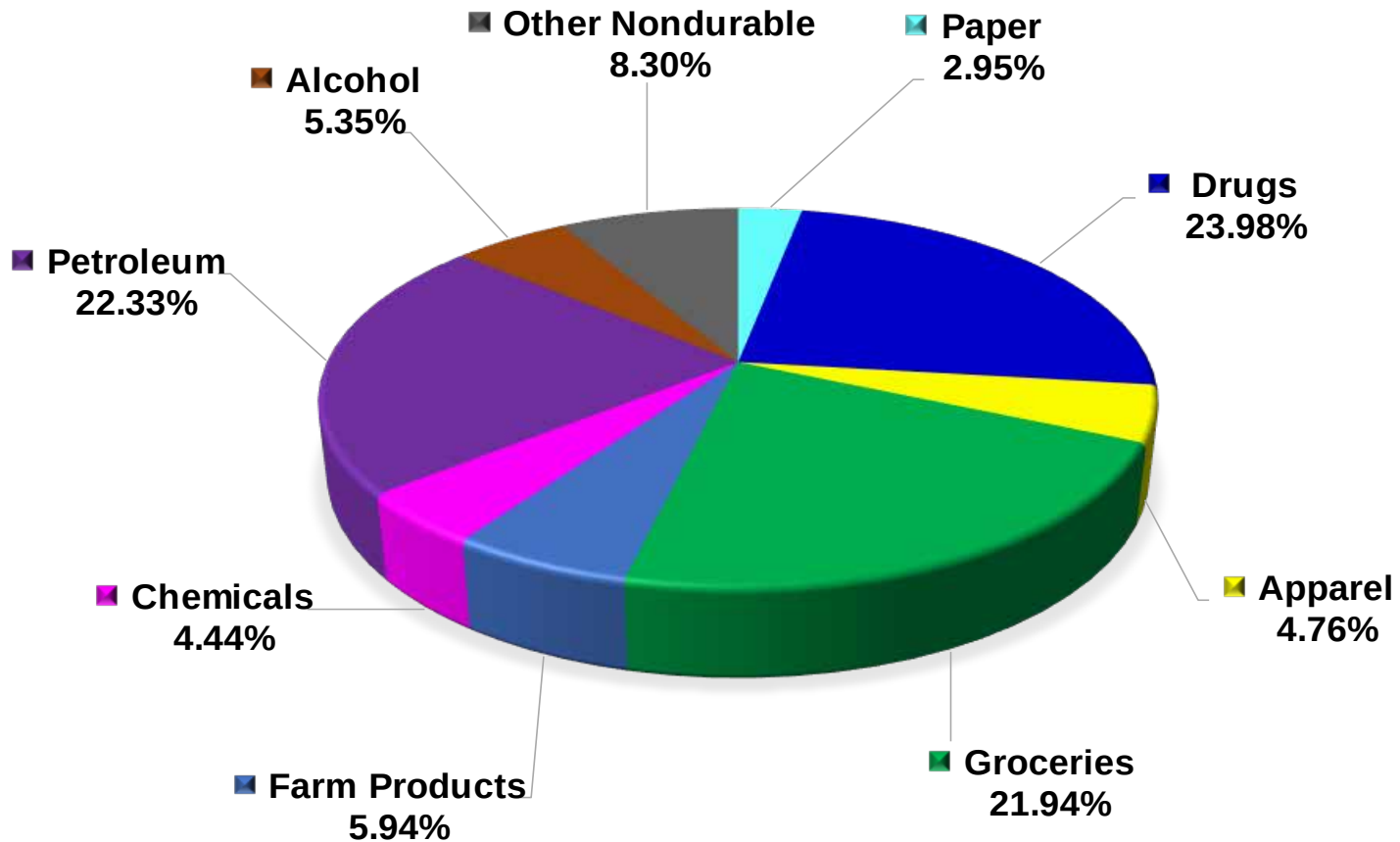
--M/M --Y/Y



## Durable Goods Sales: Miscellaneous



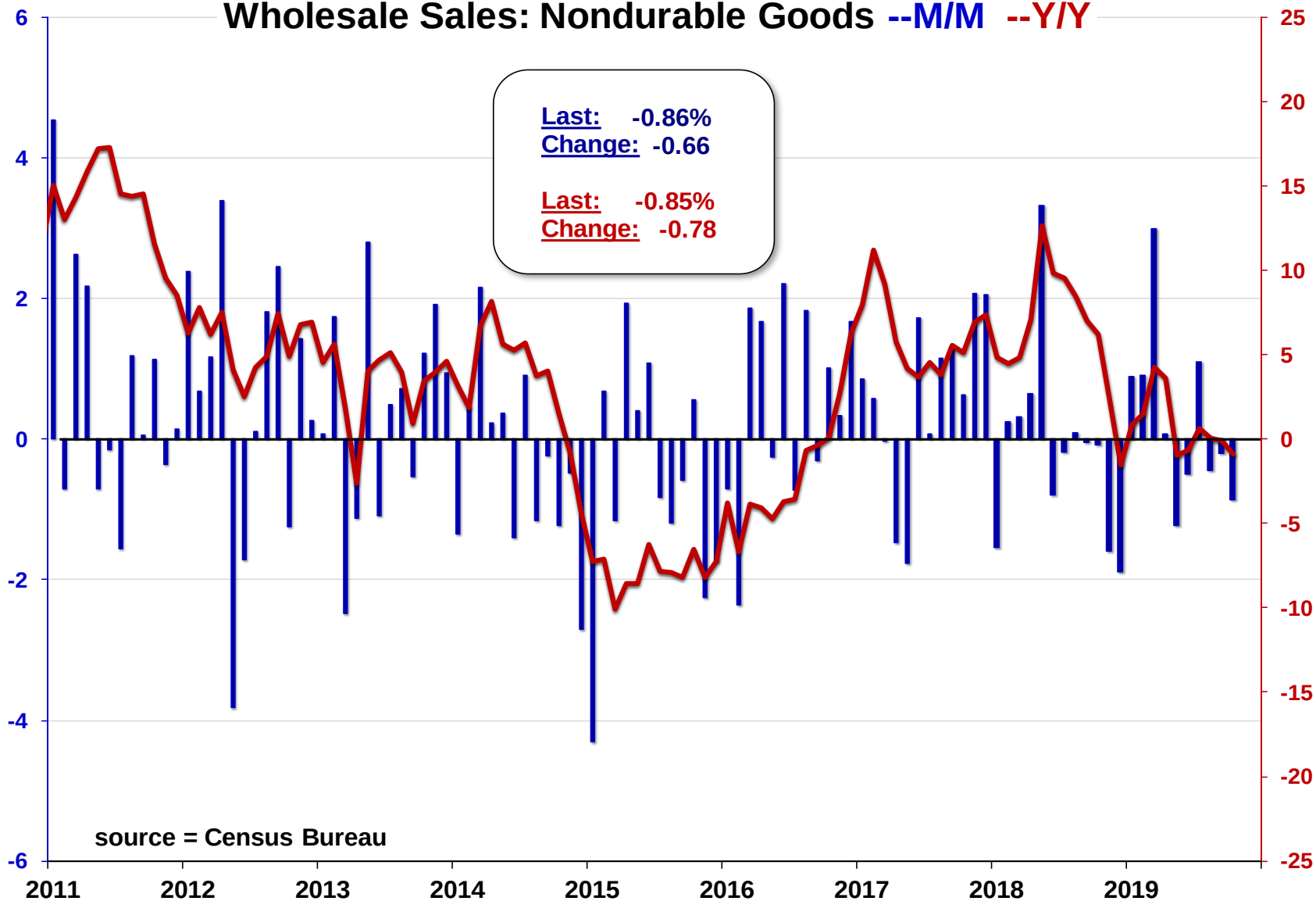
## SALES: NONDURABLE GOODS

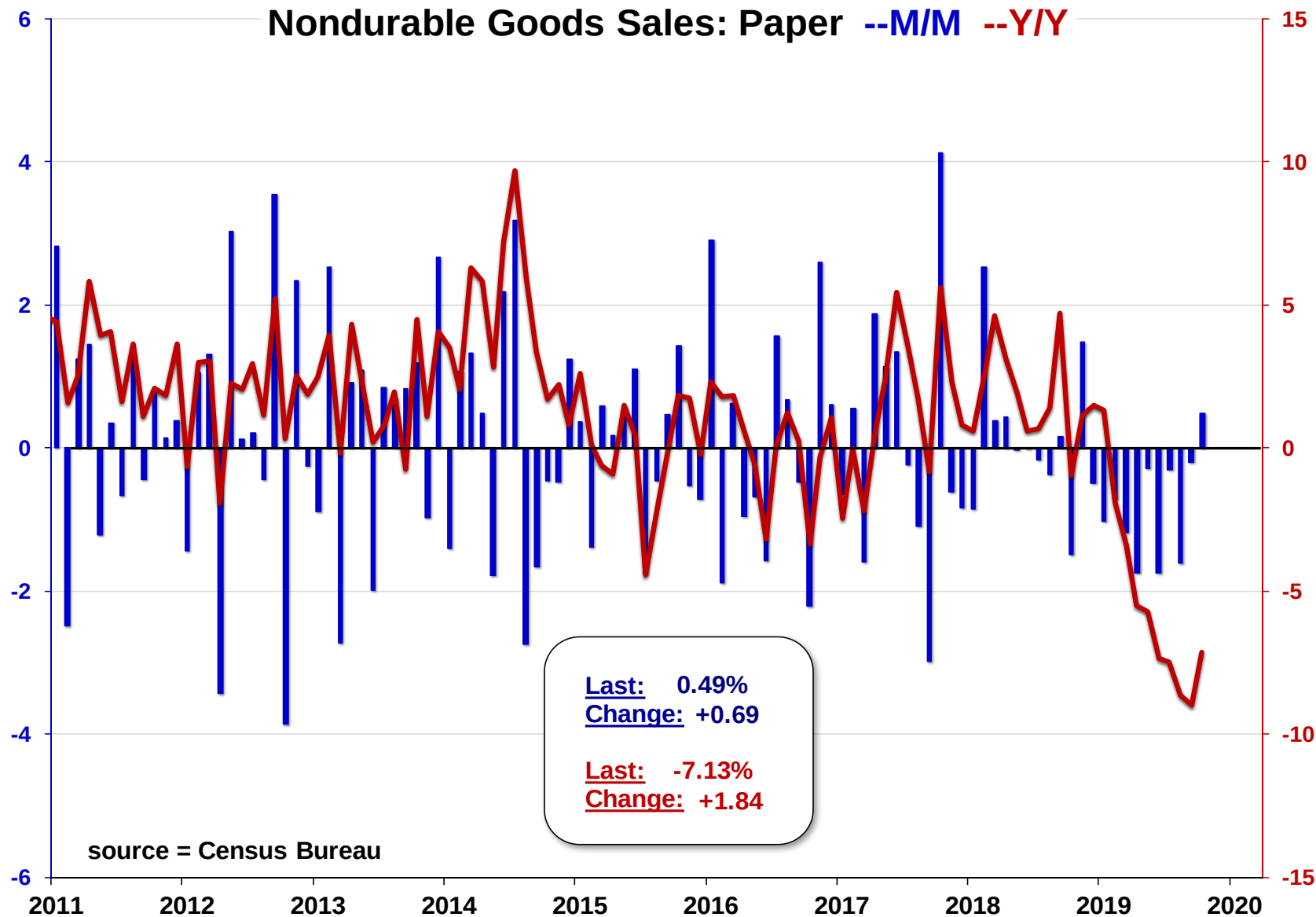


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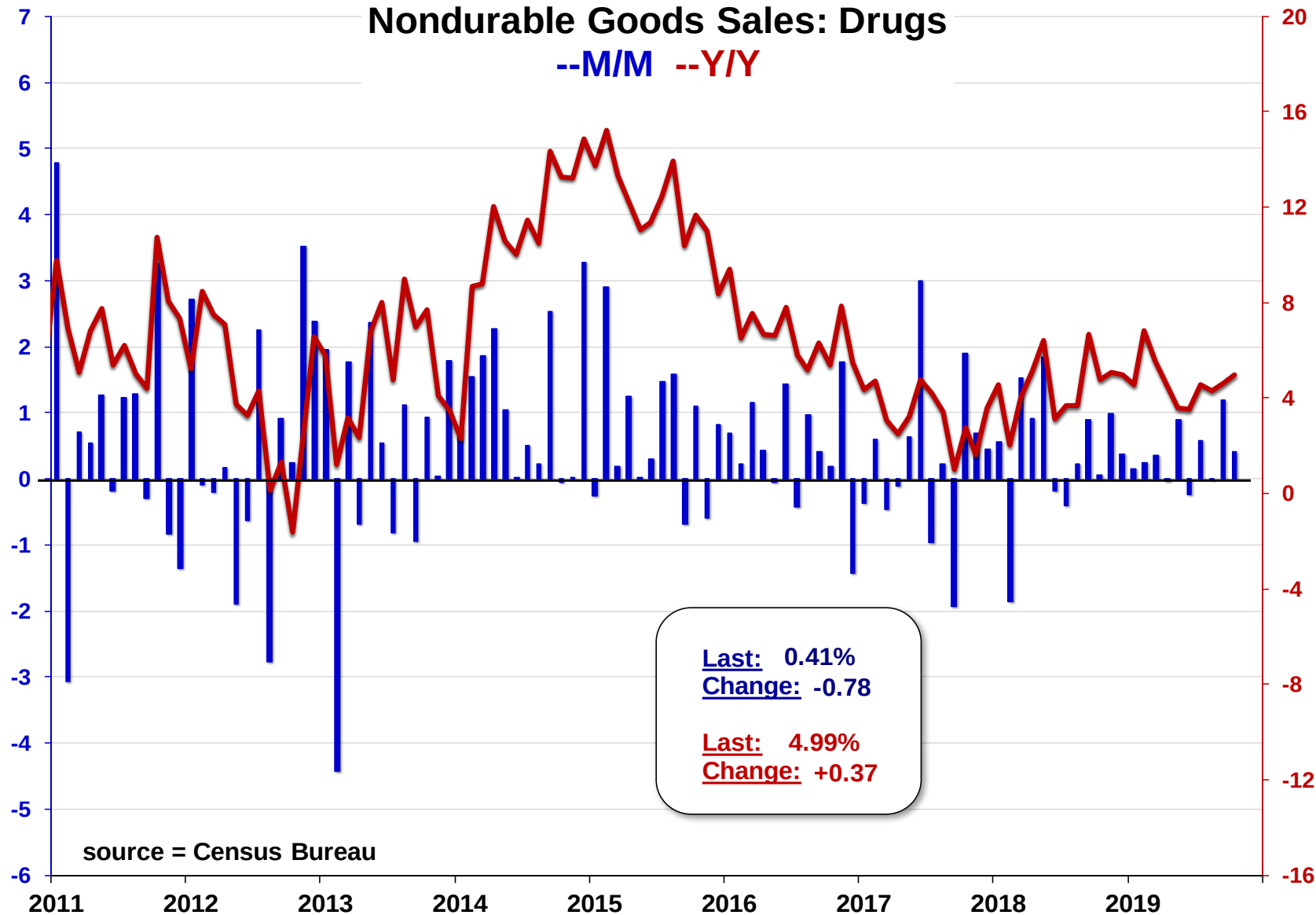
## Wholesale Sales: Nondurable Goods --M/M --Y/Y



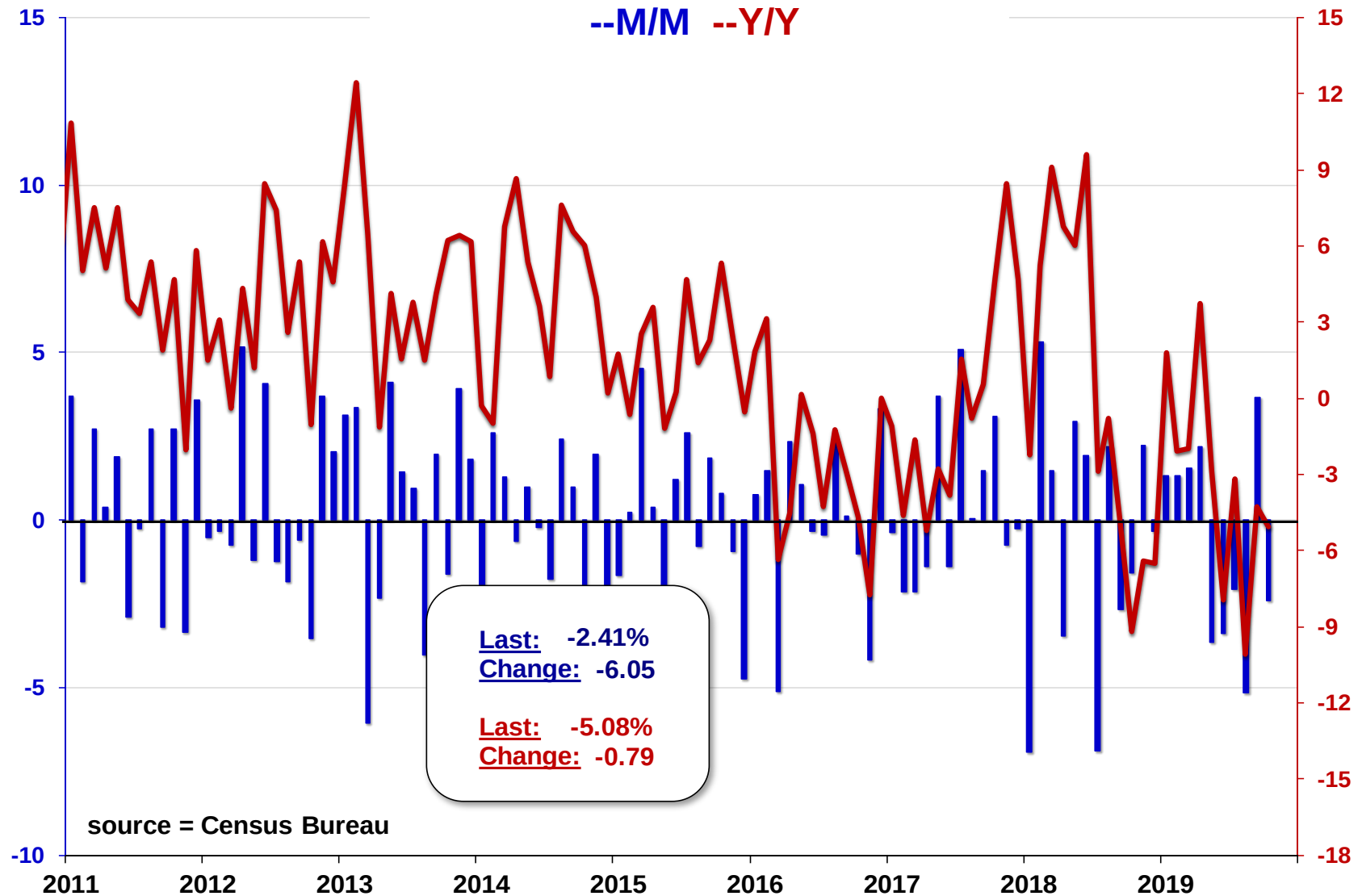


## Nondurable Goods Sales: Drugs

--M/M --Y/Y



## Nondurable Goods Sales: Apparel

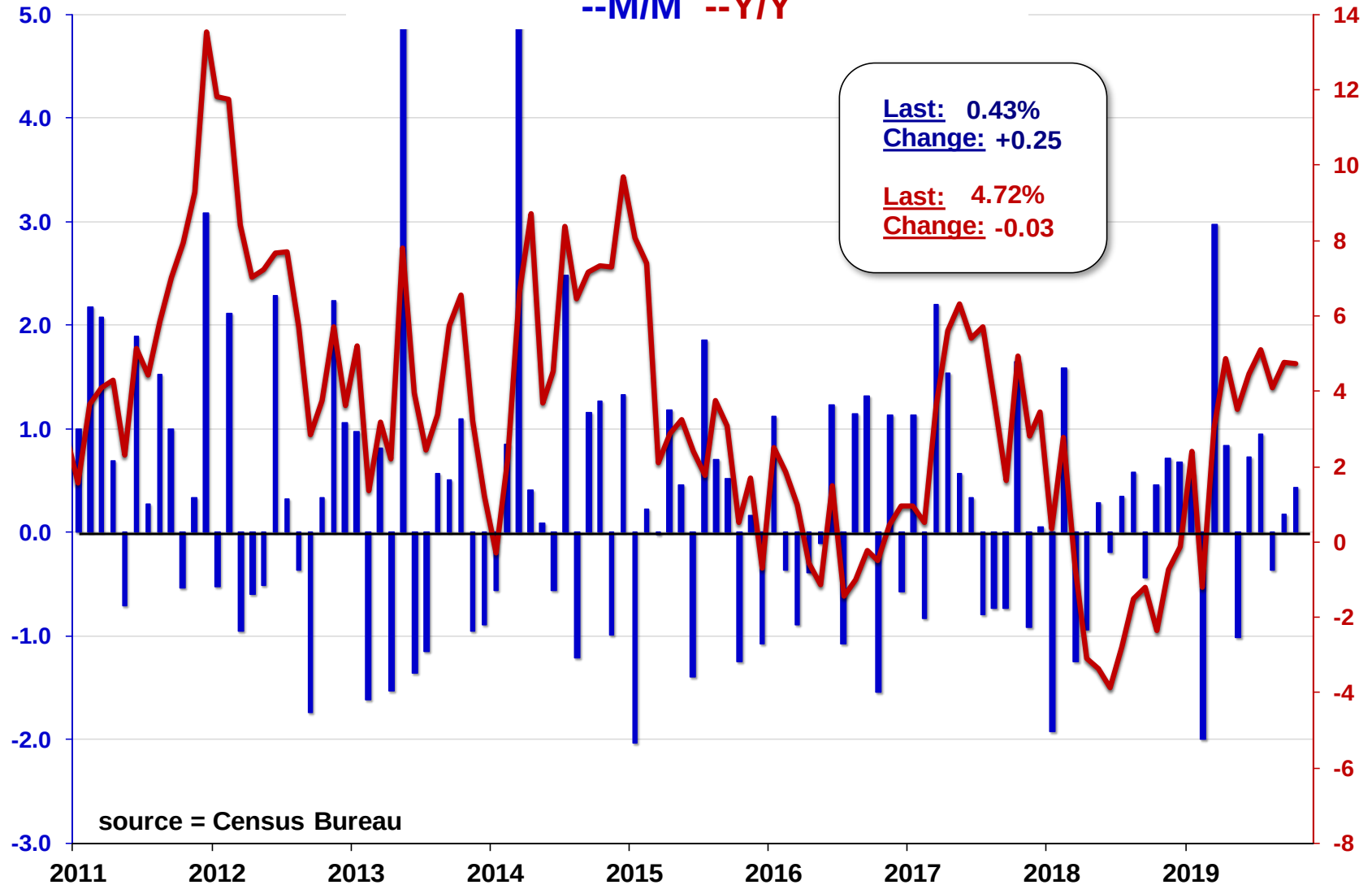


## Nondurable Goods Sales: Groceries

--M/M --Y/Y

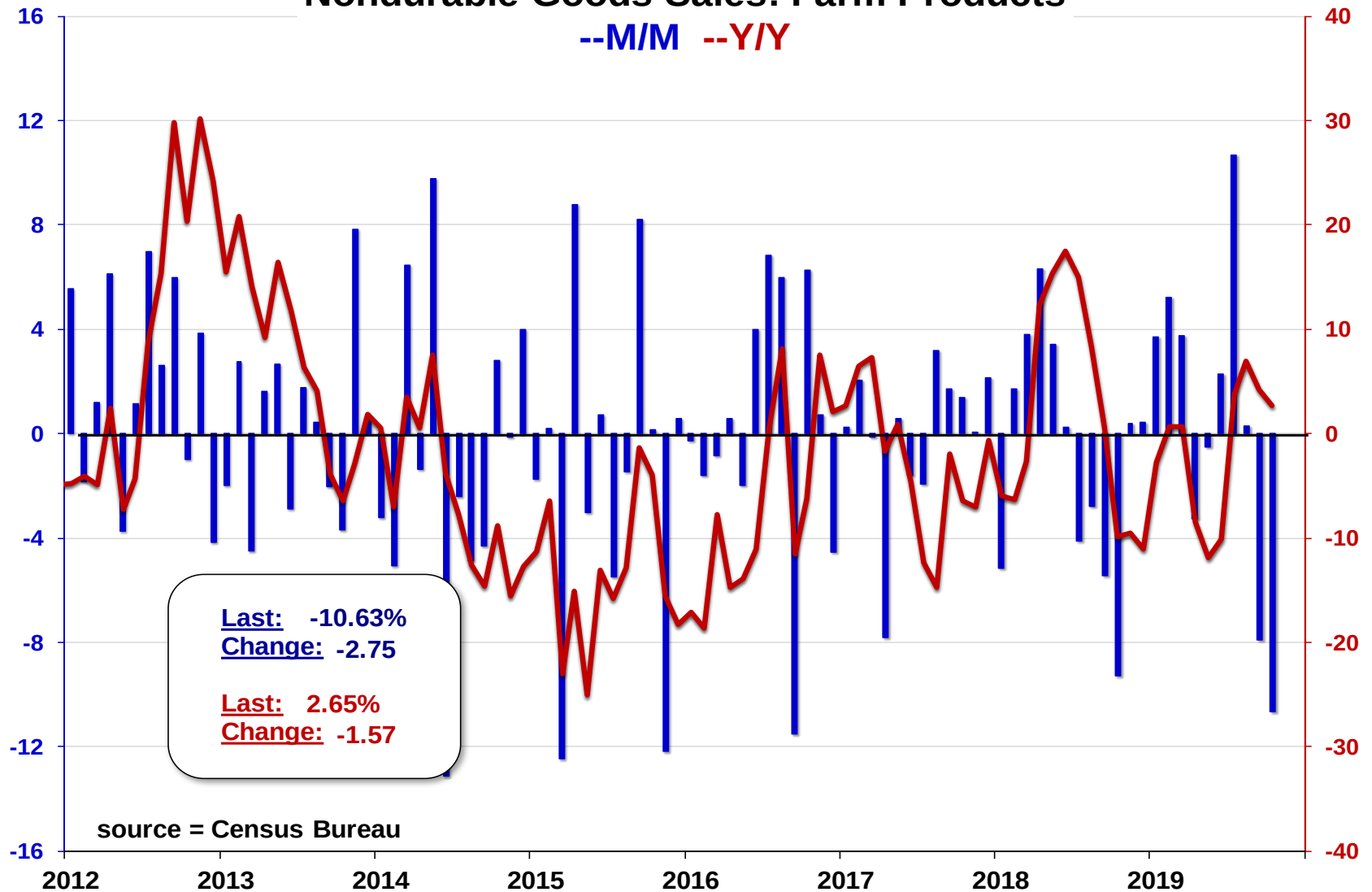
Last: 0.43%  
Change: +0.25

Last: 4.72%  
Change: -0.03

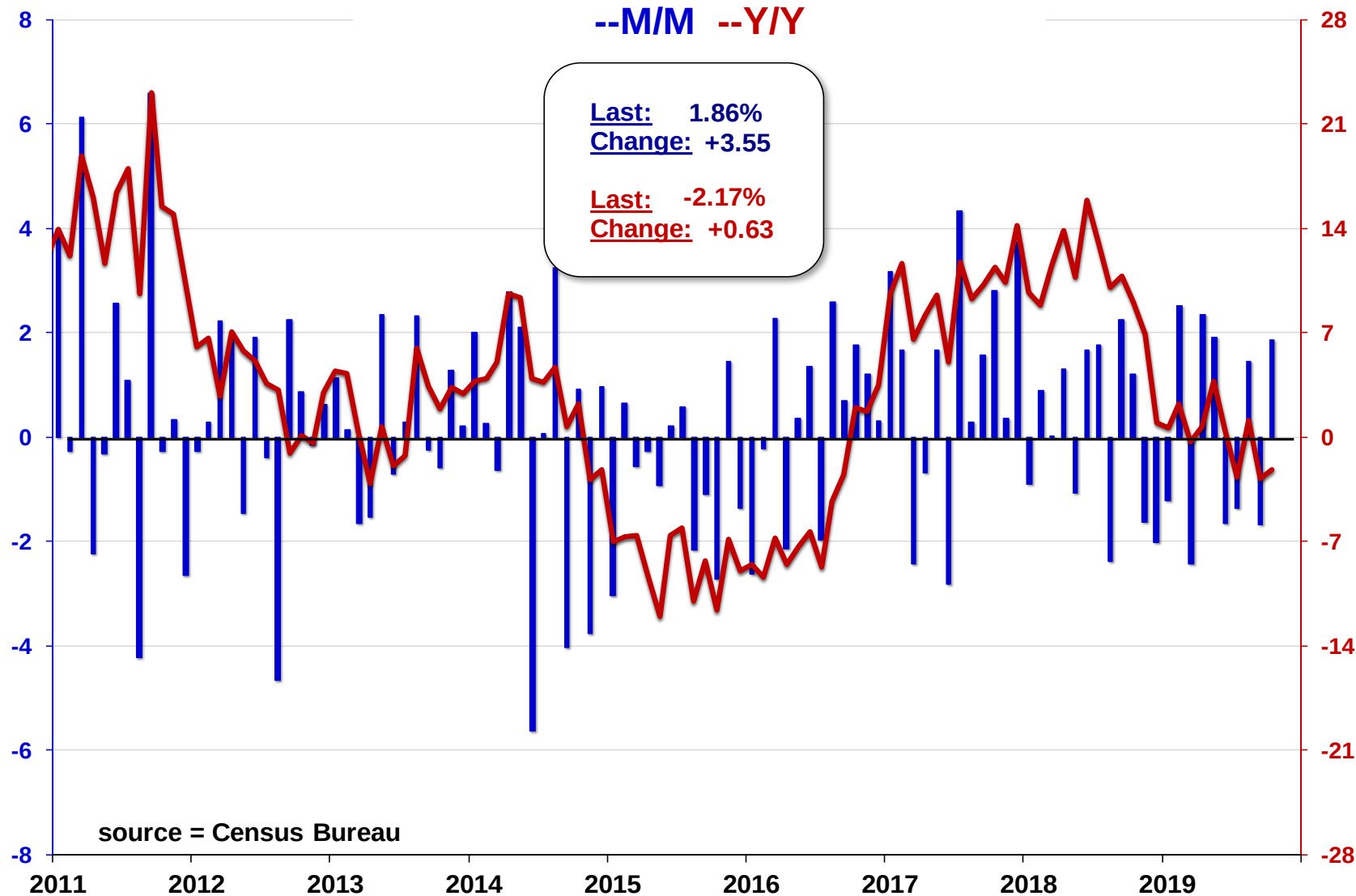


## Nondurable Goods Sales: Farm Products

--M/M --Y/Y

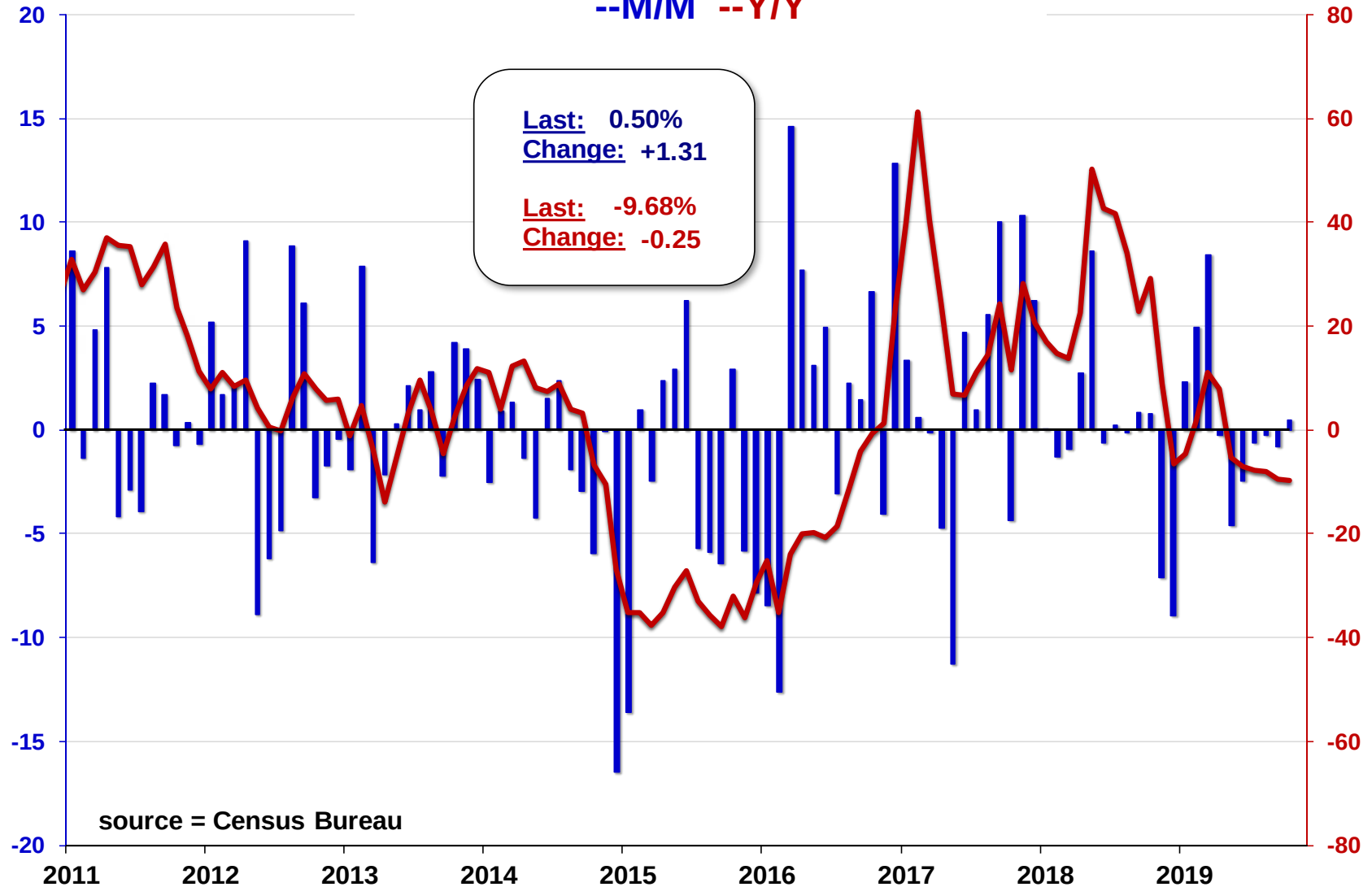


## Nondurable Goods Sales: Chemicals



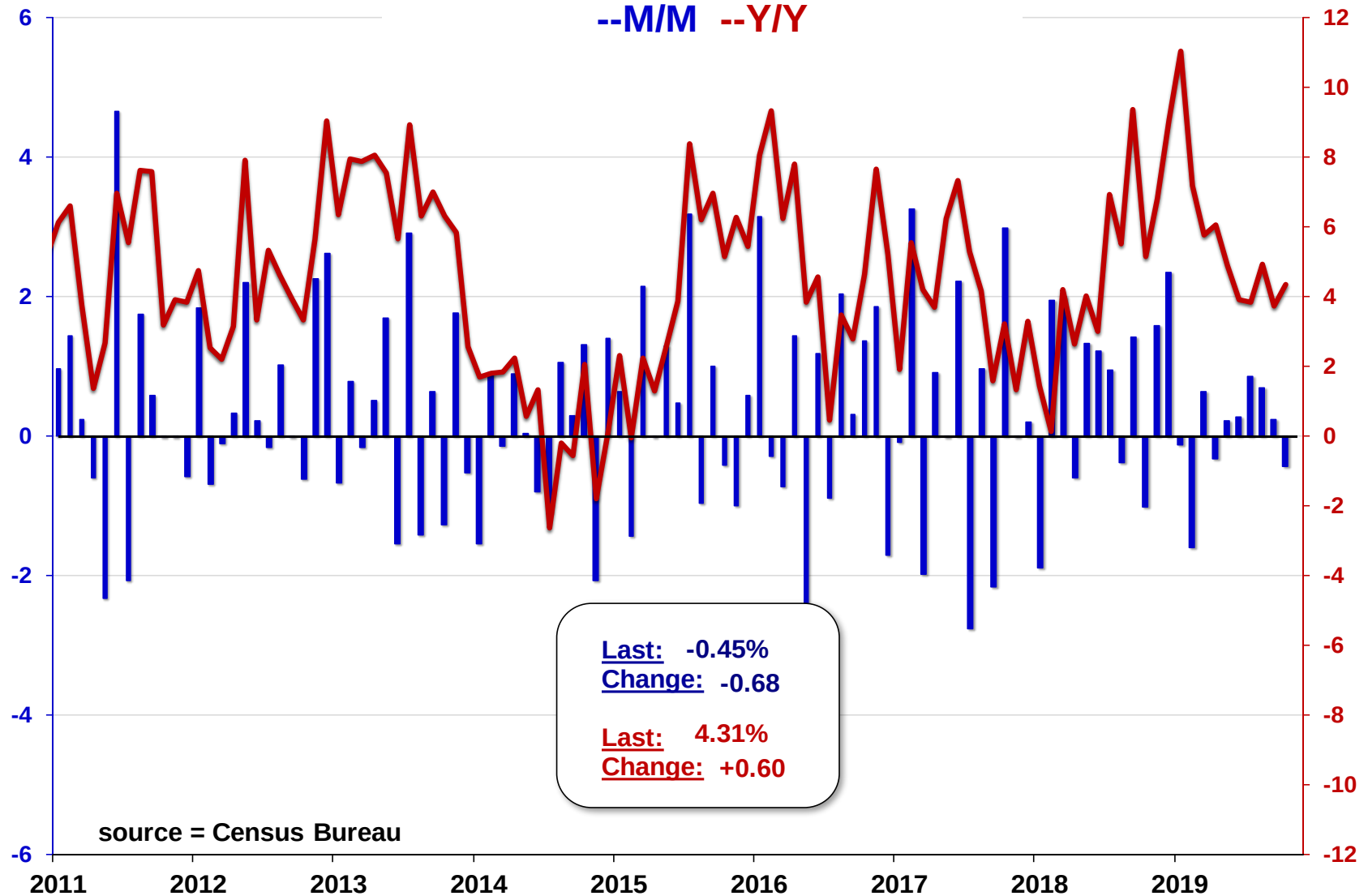
# Nondurable Goods Sales: Petroleum

--M/M --Y/Y



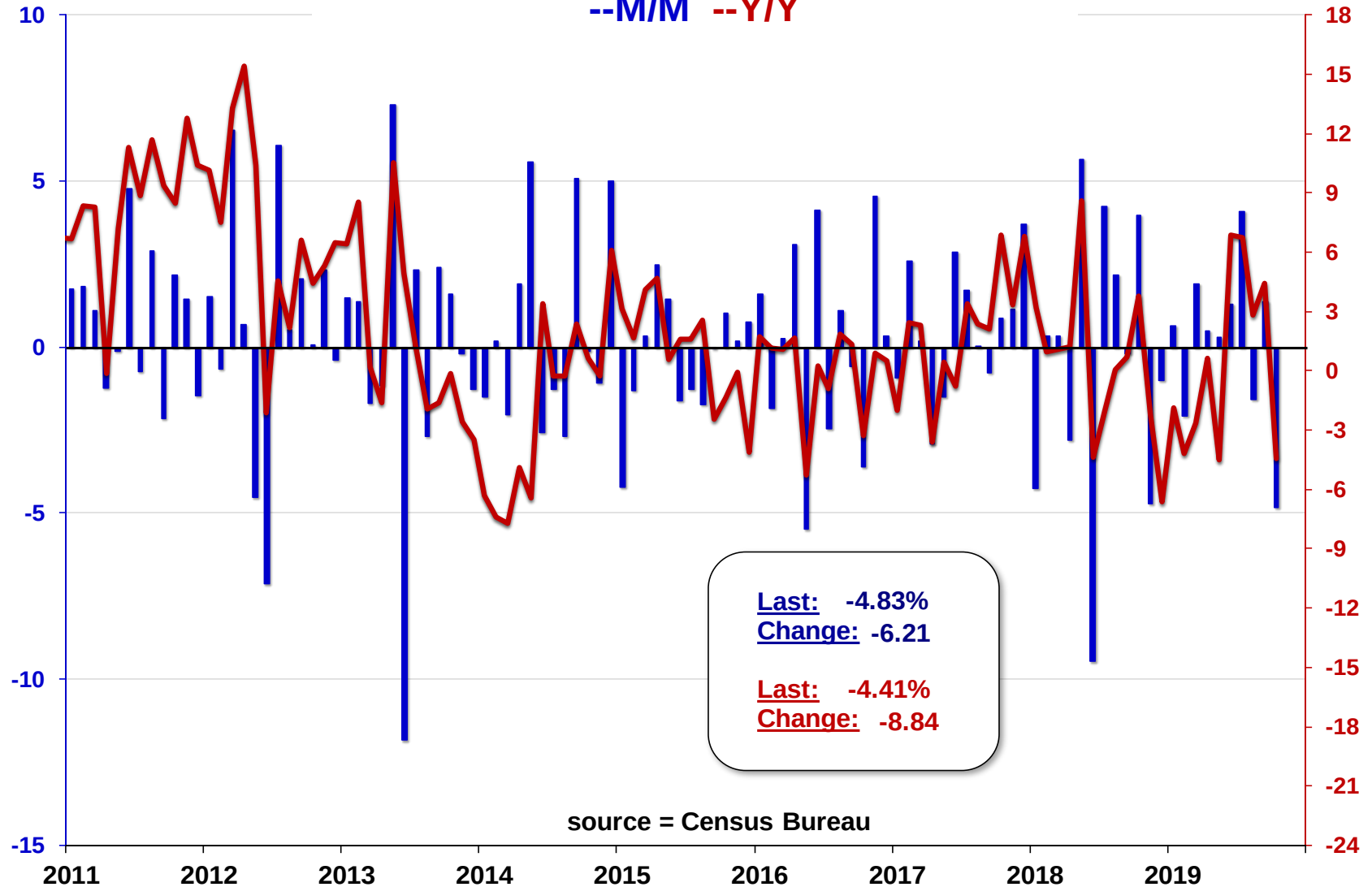


## Nondurable Goods Sales: Alcohol

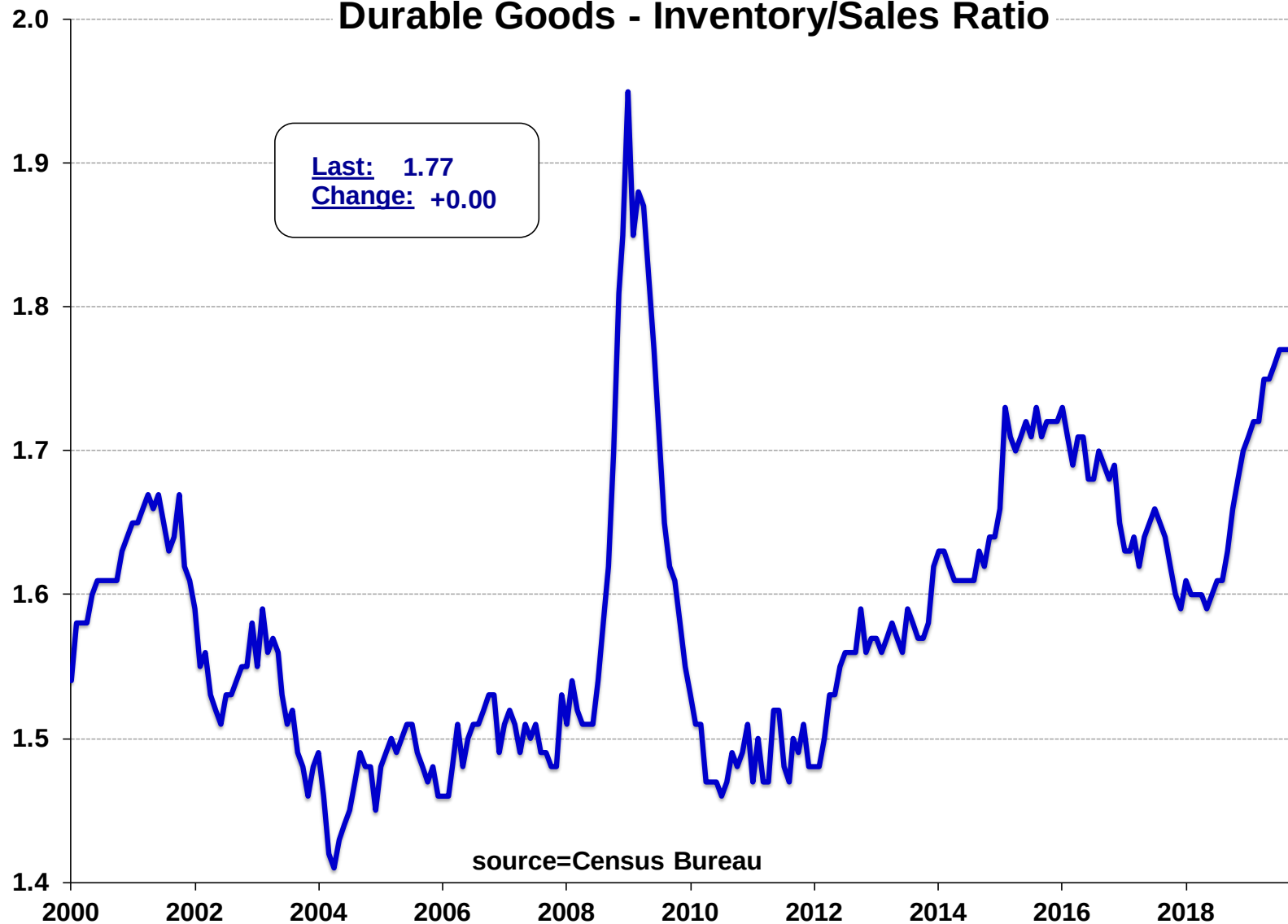


## Nondurable Goods Sales: Miscellaneous

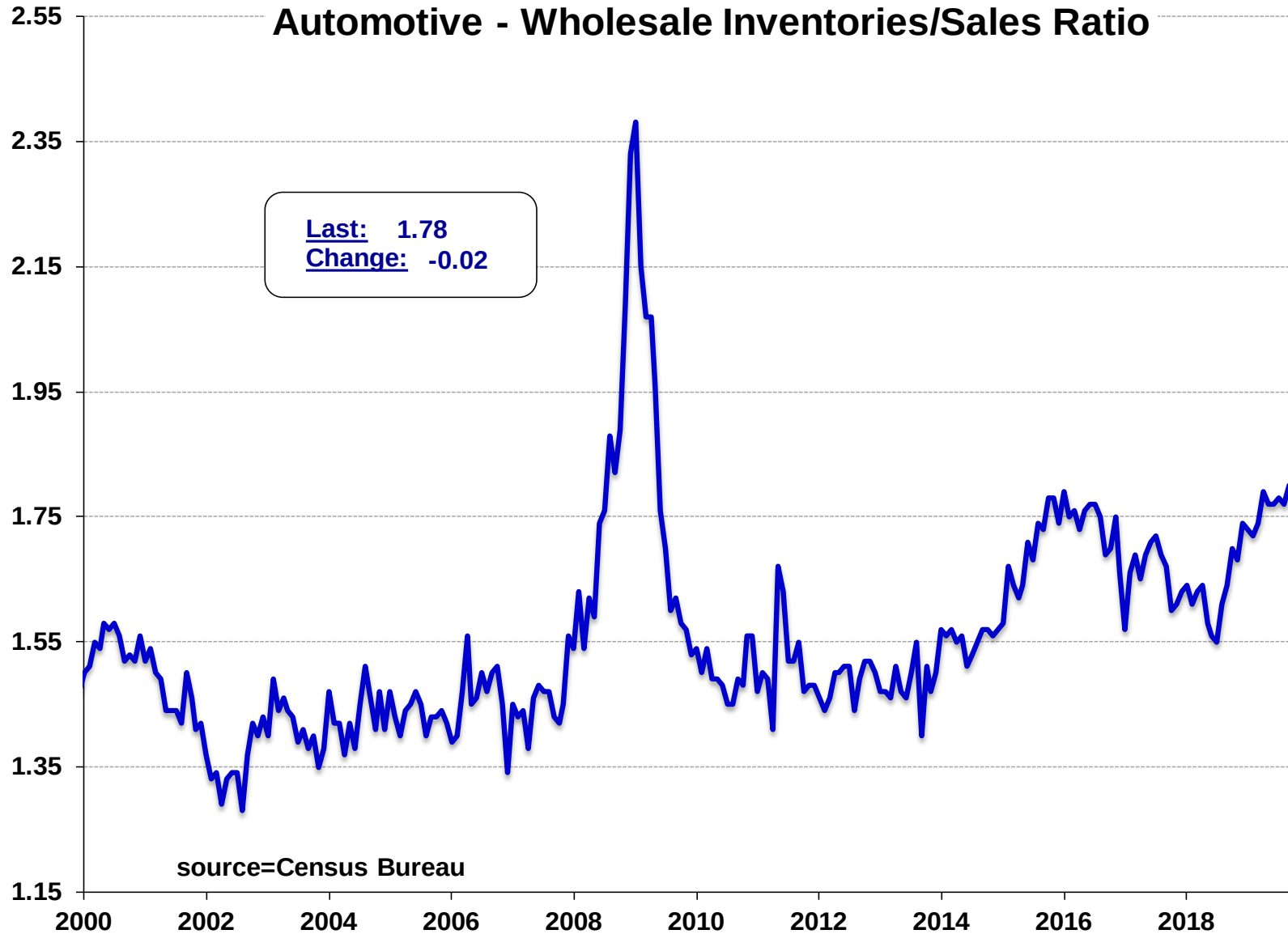
--M/M --Y/Y



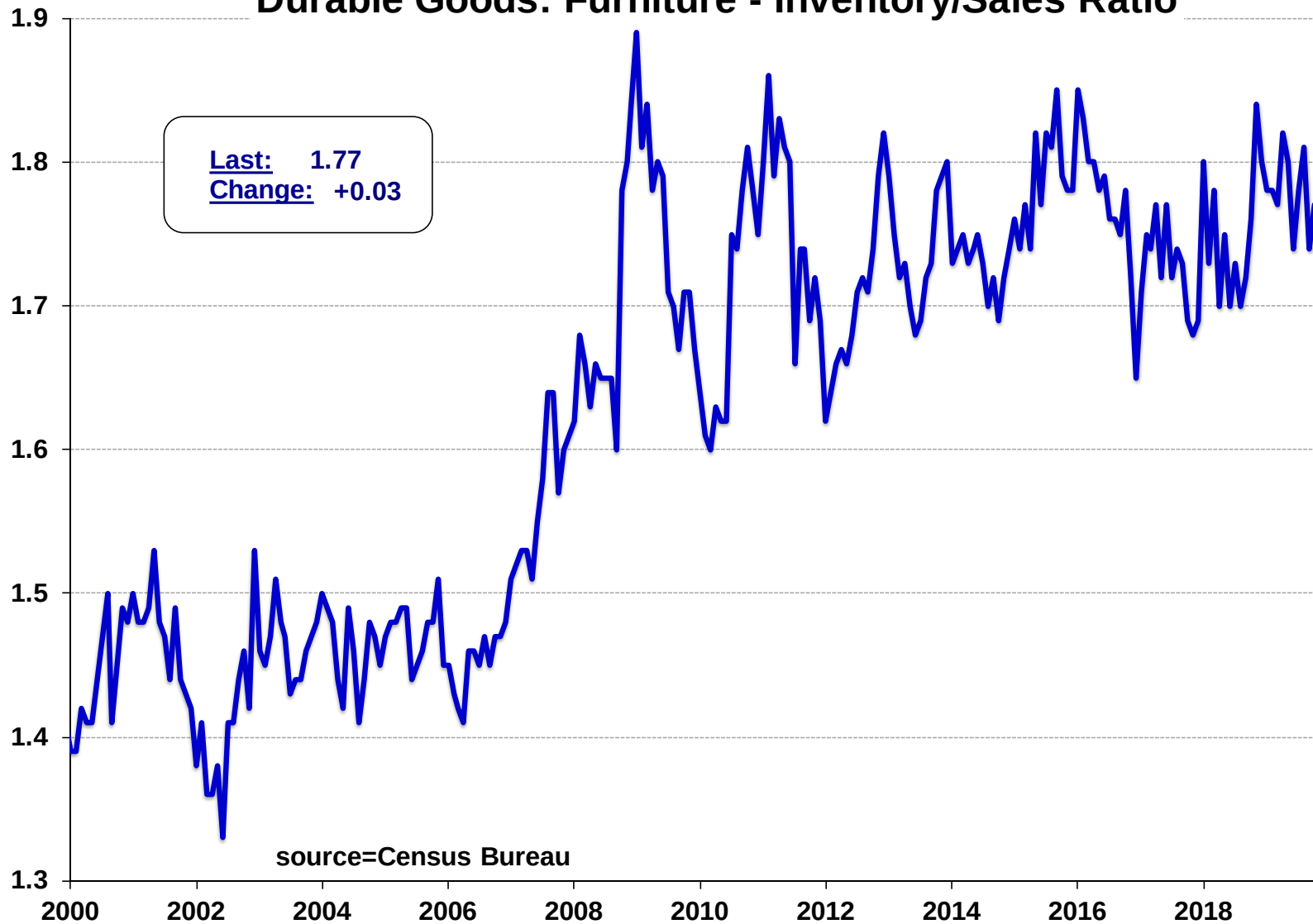
## Durable Goods - Inventory/Sales Ratio



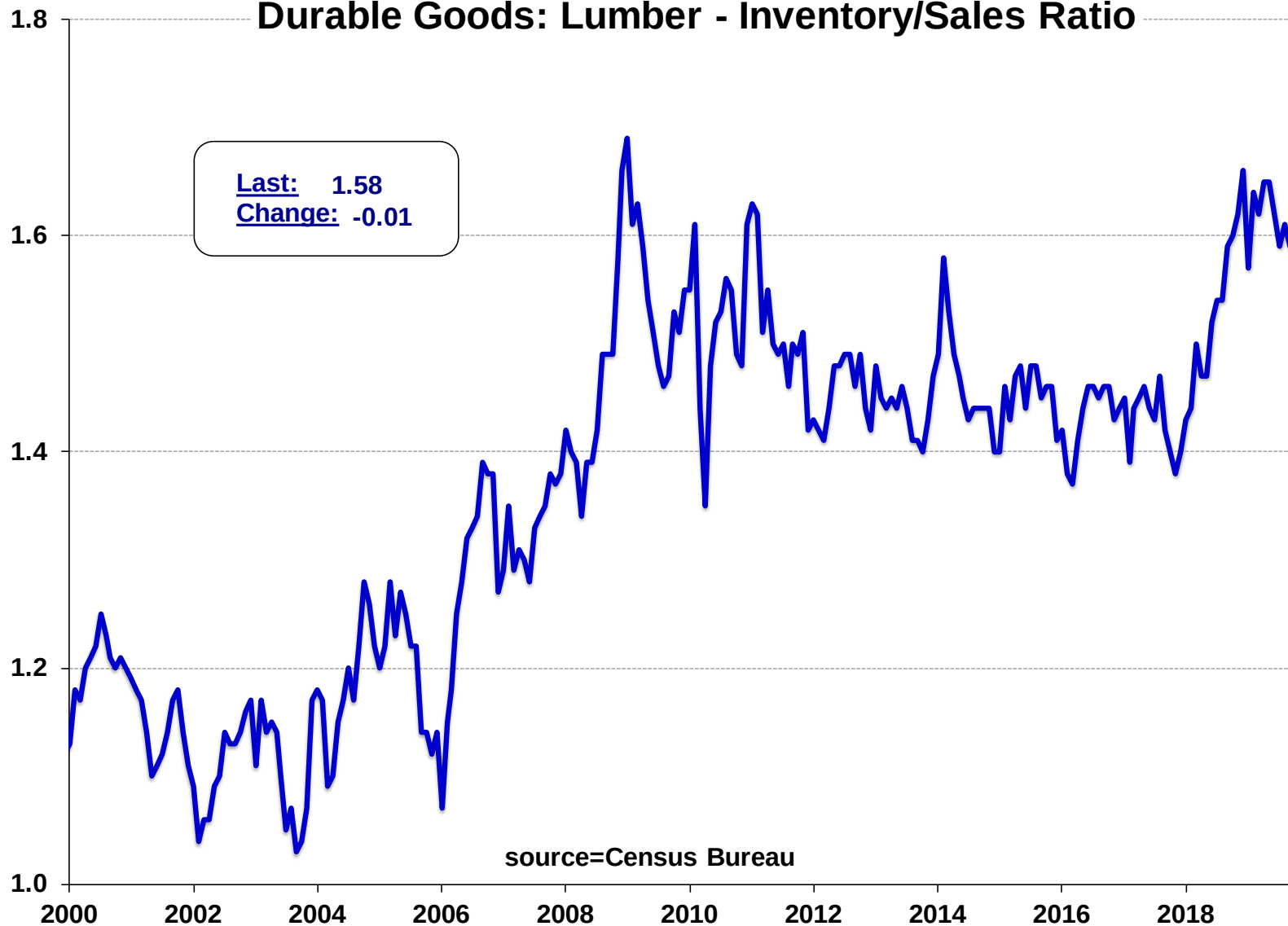
## Automotive - Wholesale Inventories/Sales Ratio



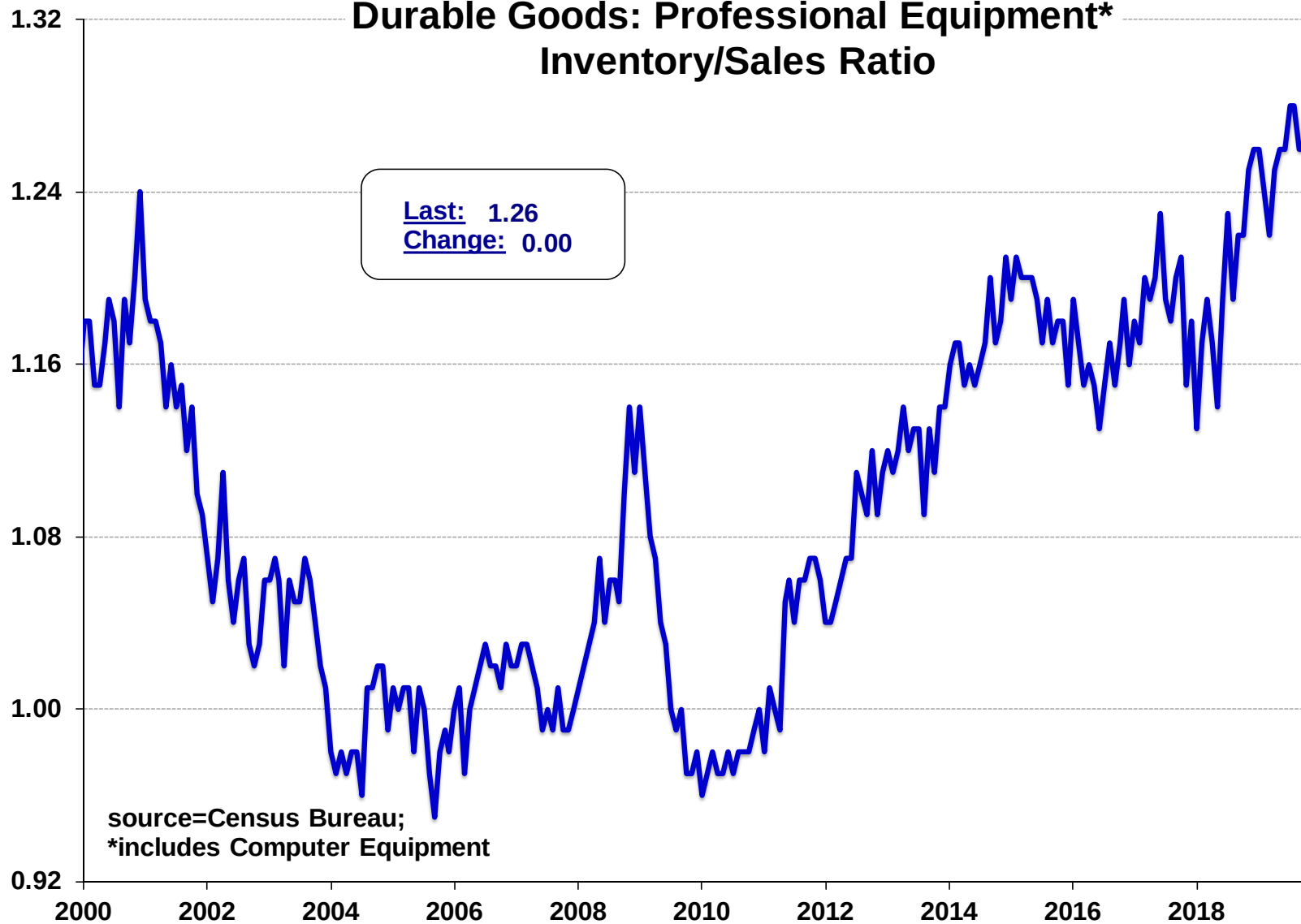
## Durable Goods: Furniture - Inventory/Sales Ratio



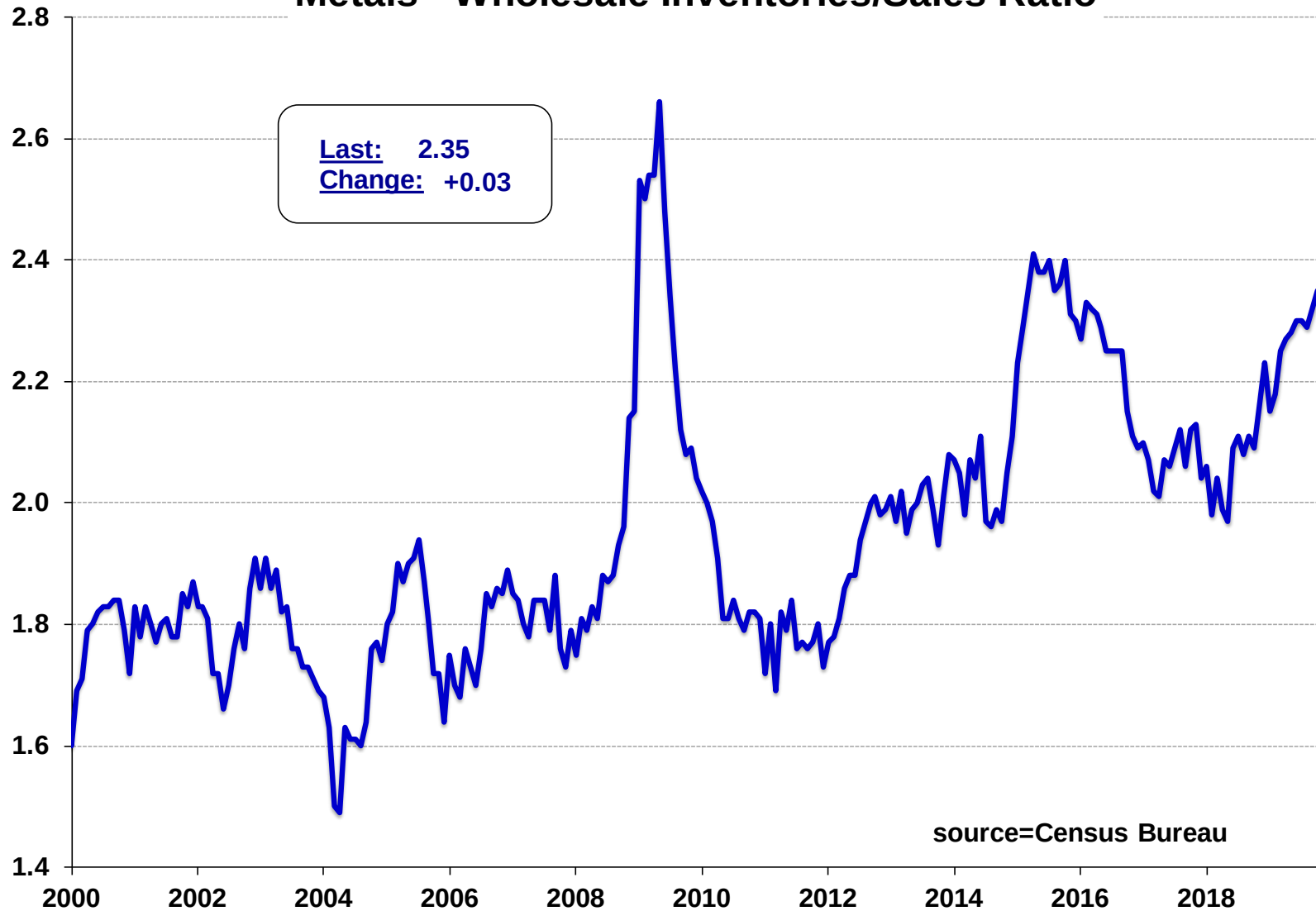
## Durable Goods: Lumber - Inventory/Sales Ratio



## Durable Goods: Professional Equipment\* Inventory/Sales Ratio

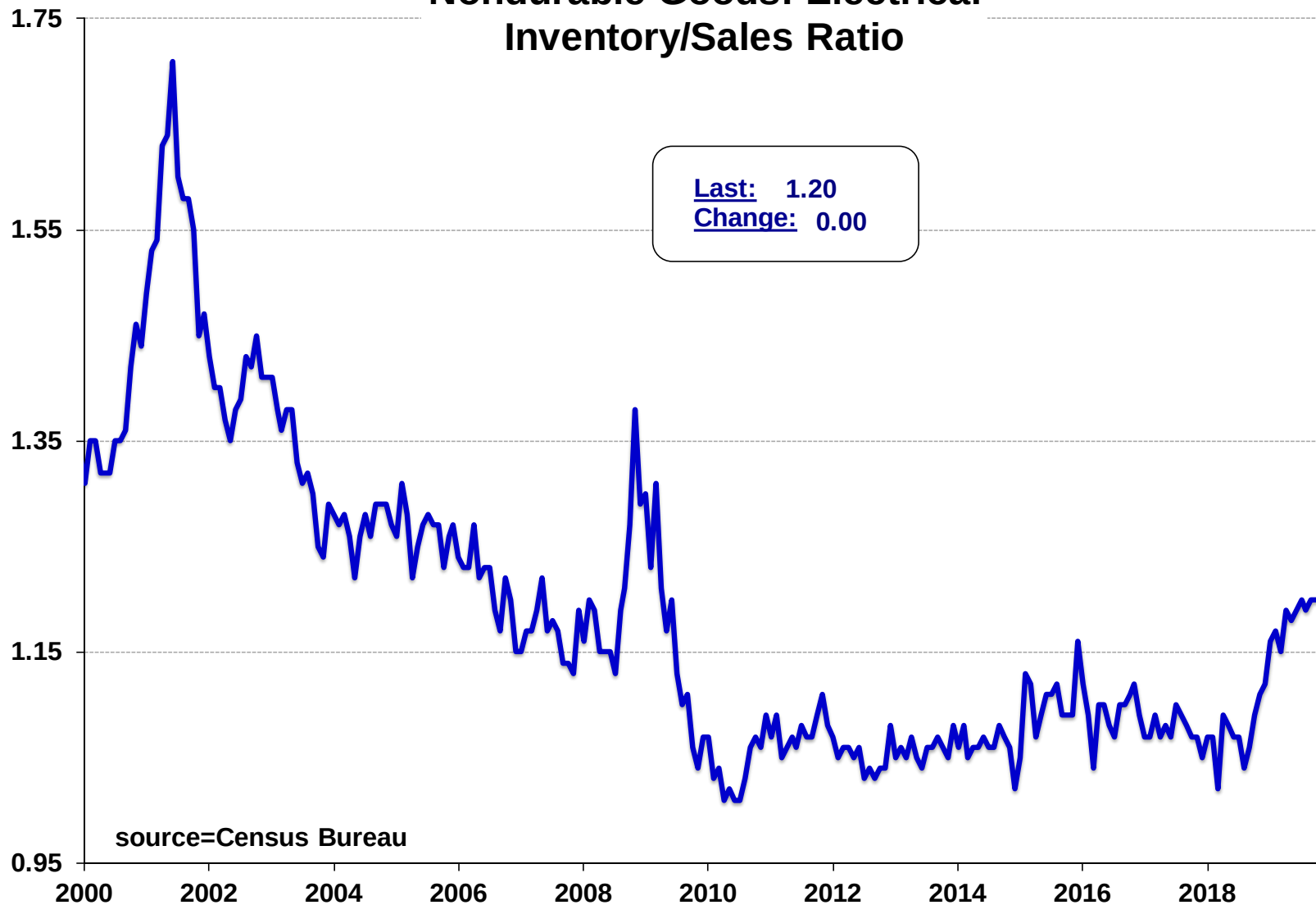


## Metals - Wholesale Inventories/Sales Ratio

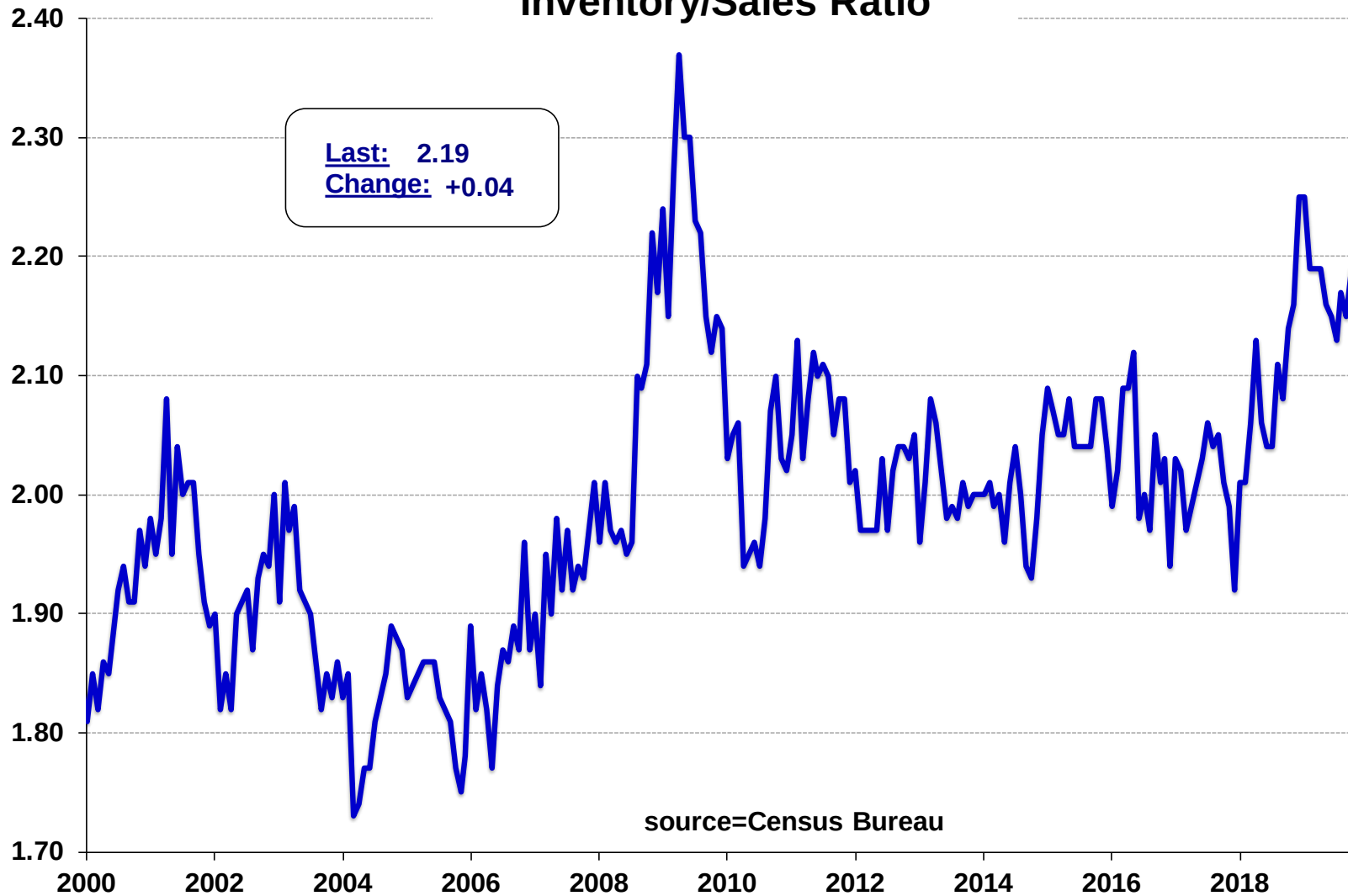




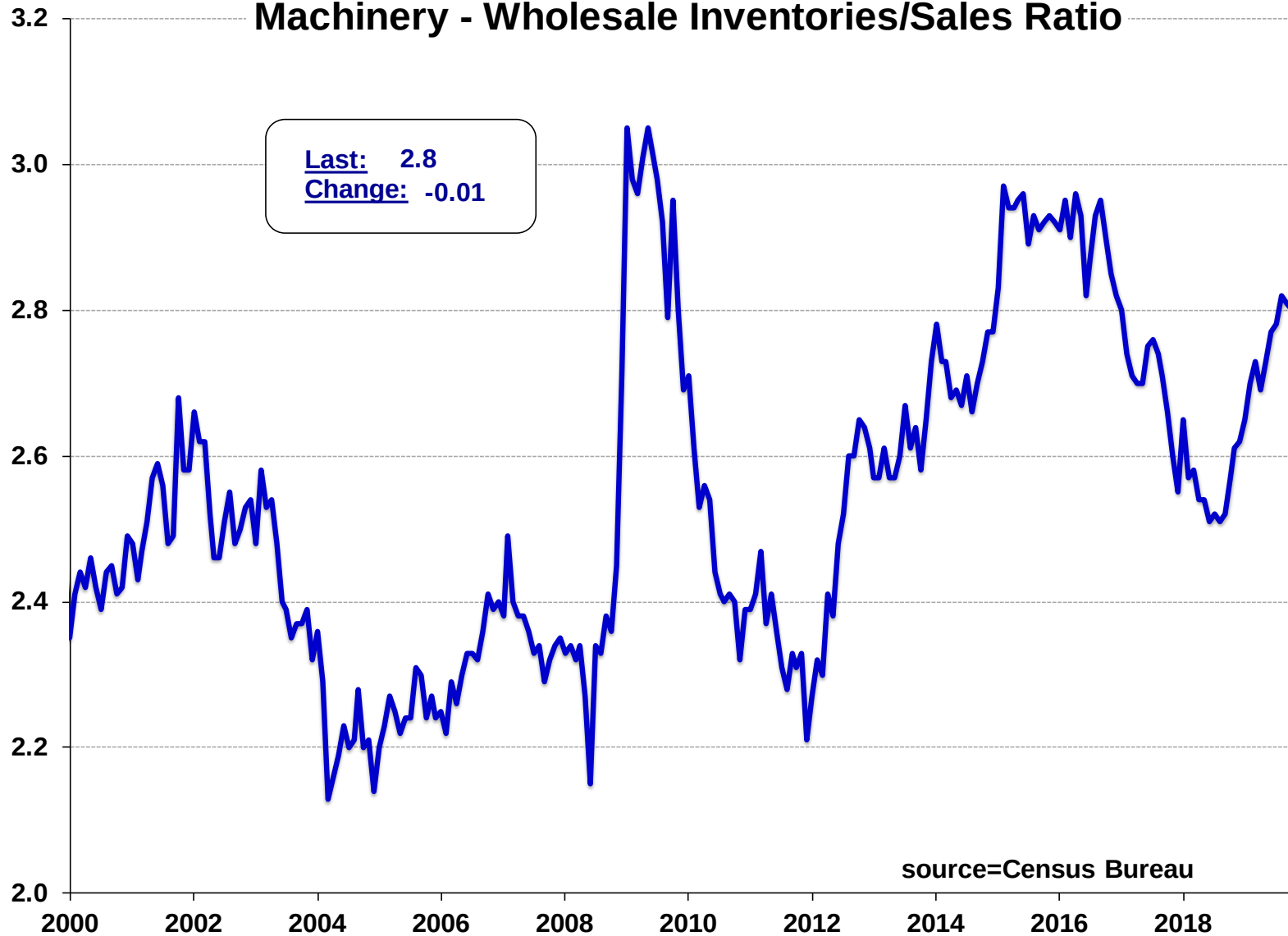
## Nondurable Goods: Electrical Inventory/Sales Ratio



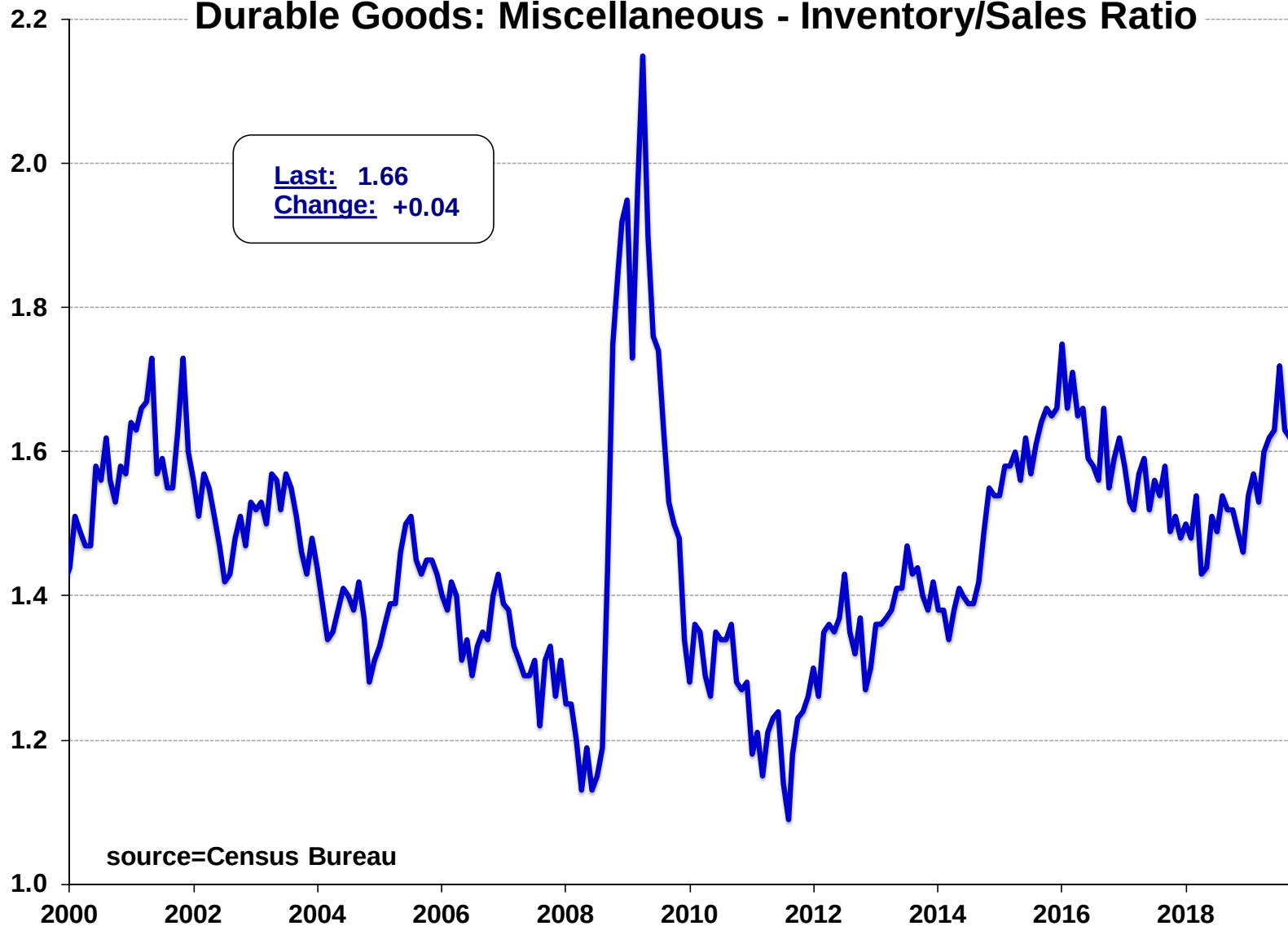
## Nondurable Goods: Hardware Inventory/Sales Ratio



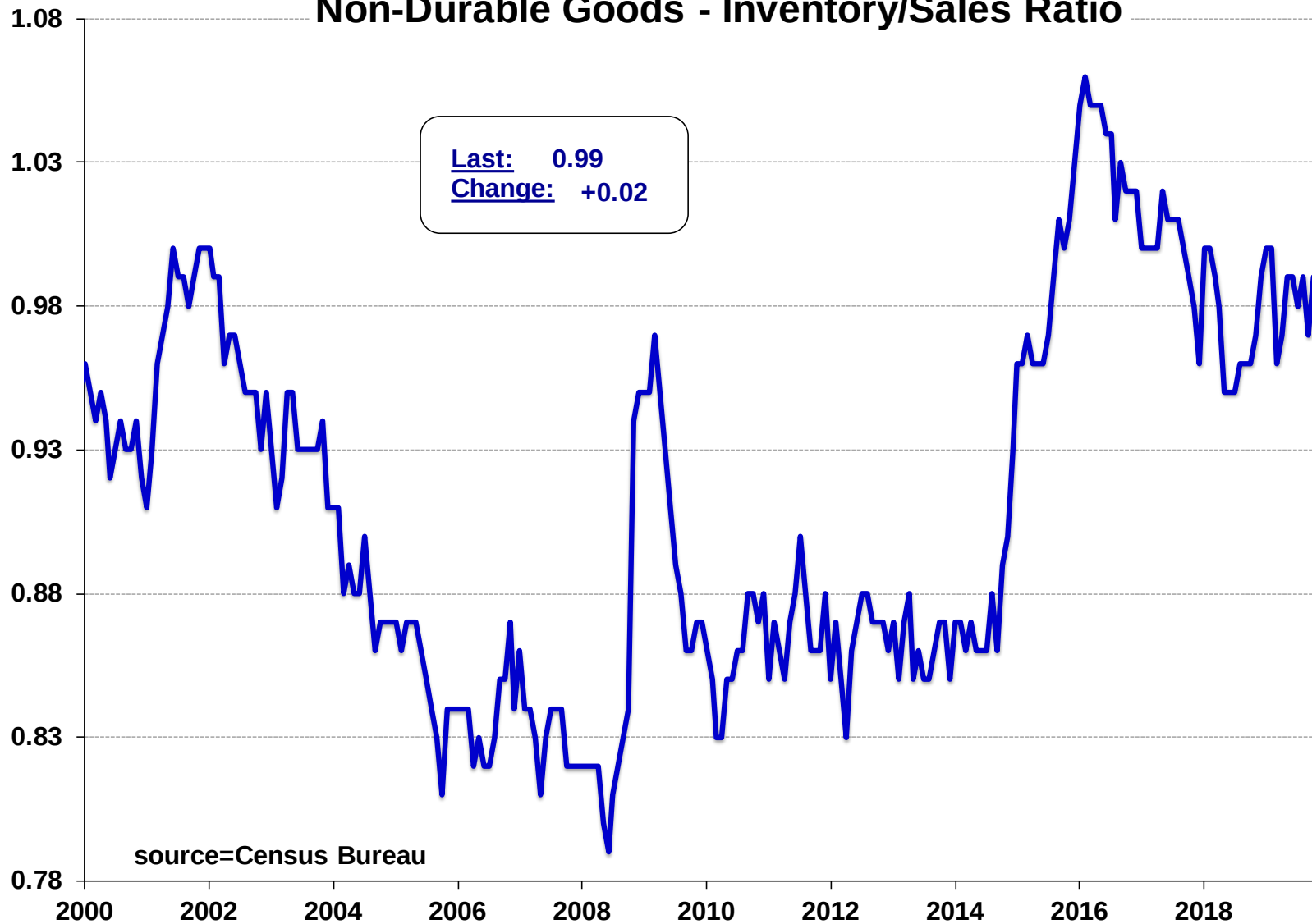
## Machinery - Wholesale Inventories/Sales Ratio



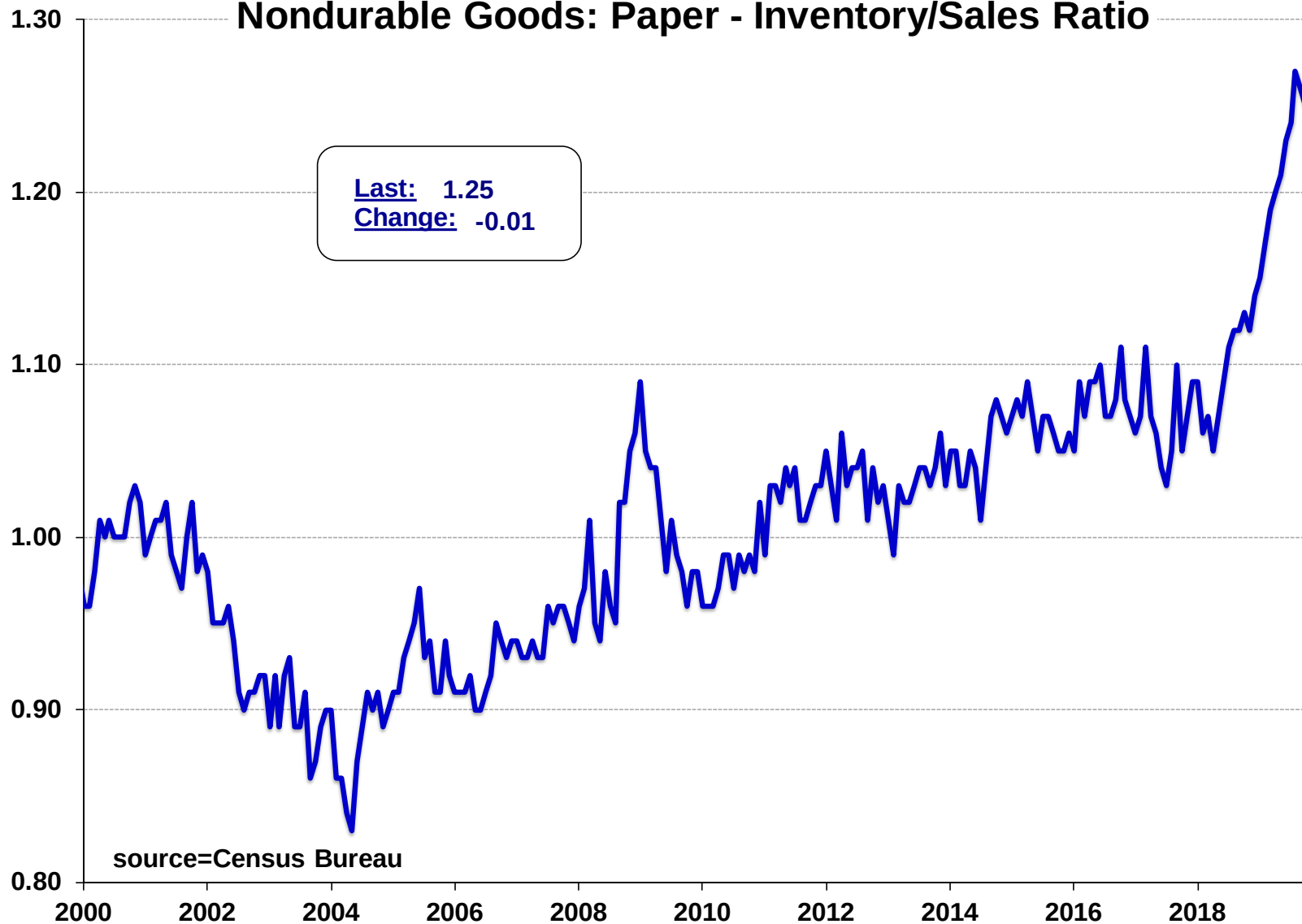
## Durable Goods: Miscellaneous - Inventory/Sales Ratio



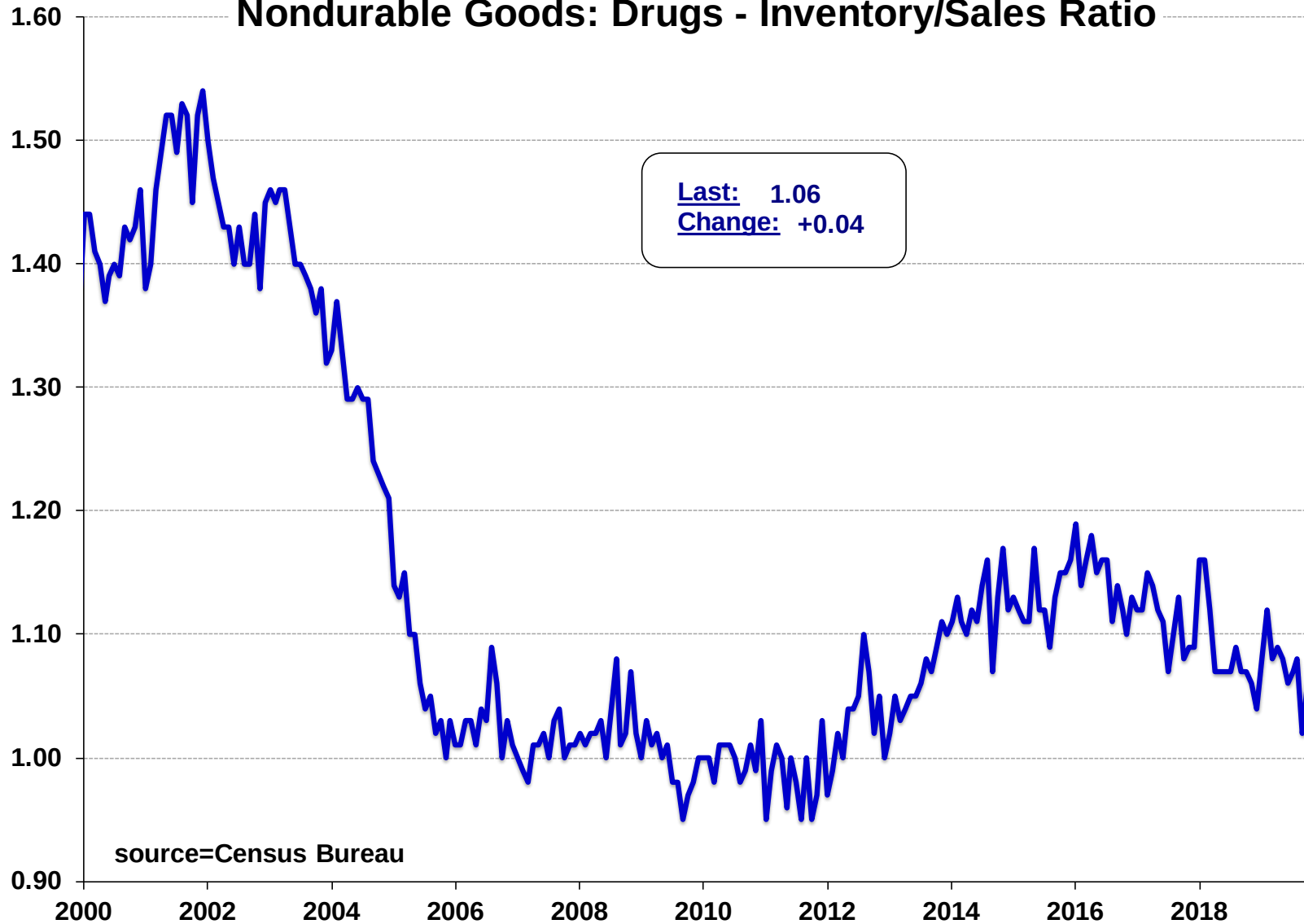
## Non-Durable Goods - Inventory/Sales Ratio



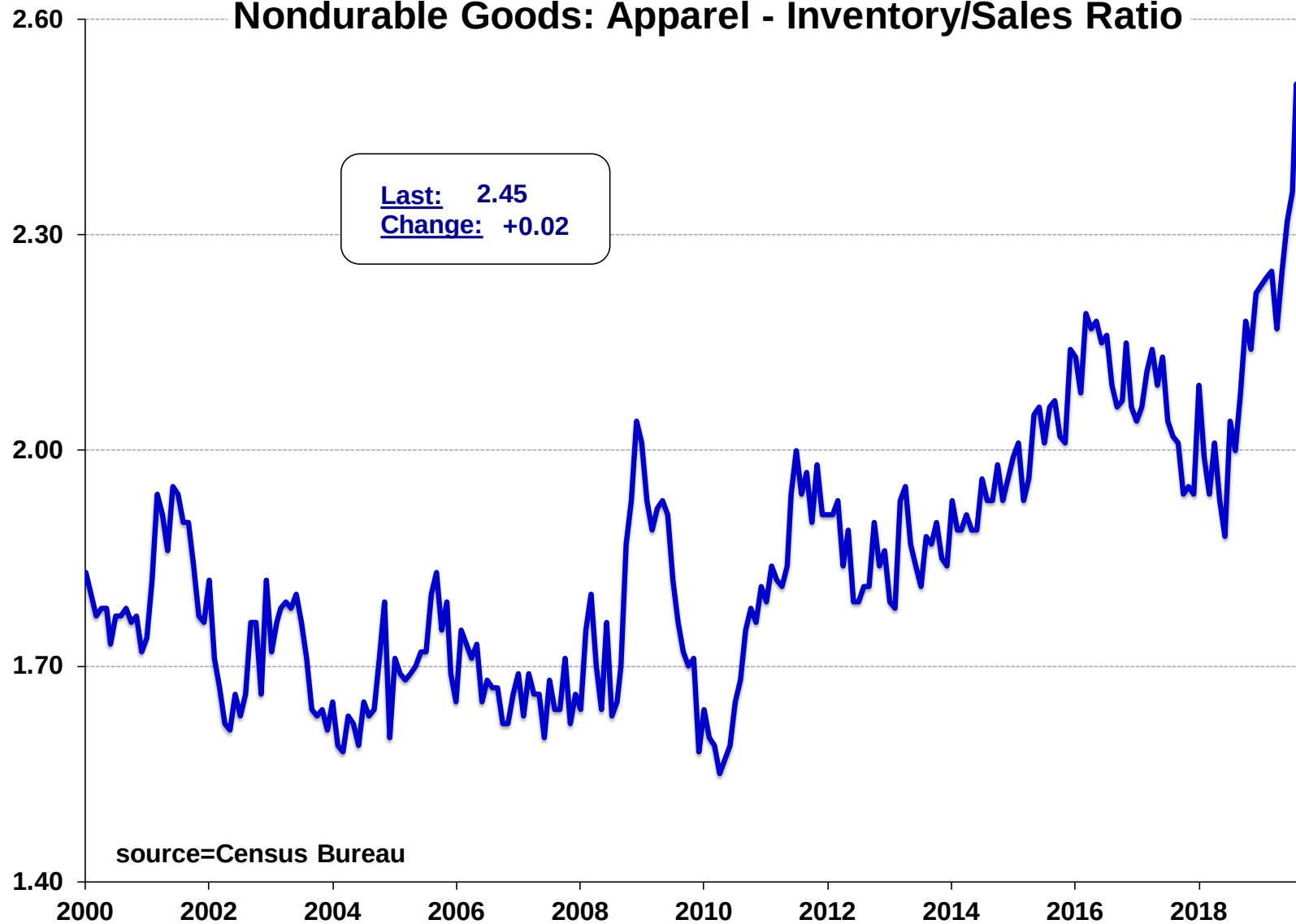
## Nondurable Goods: Paper - Inventory/Sales Ratio



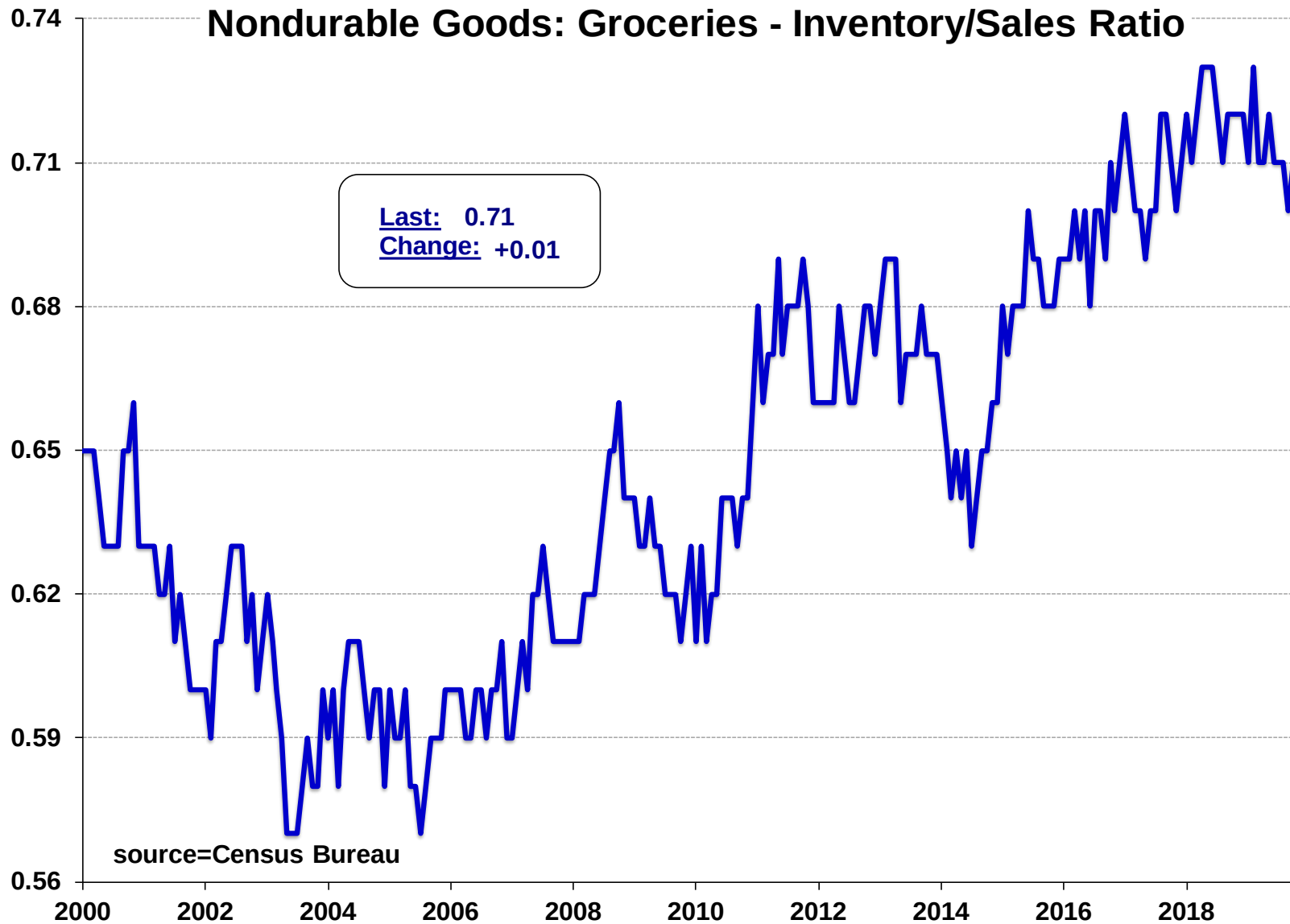
## Nondurable Goods: Drugs - Inventory/Sales Ratio



## Nondurable Goods: Apparel - Inventory/Sales Ratio

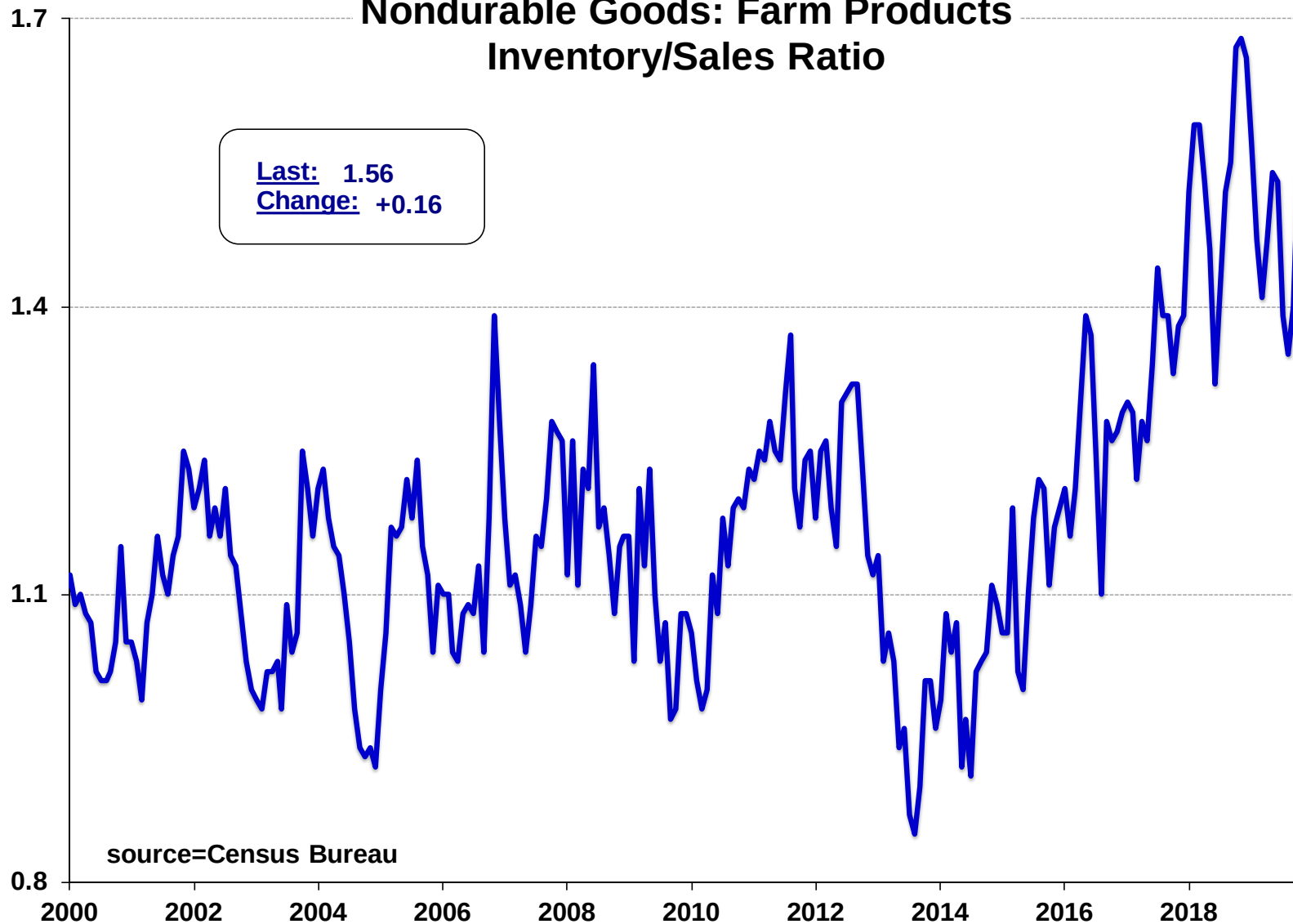




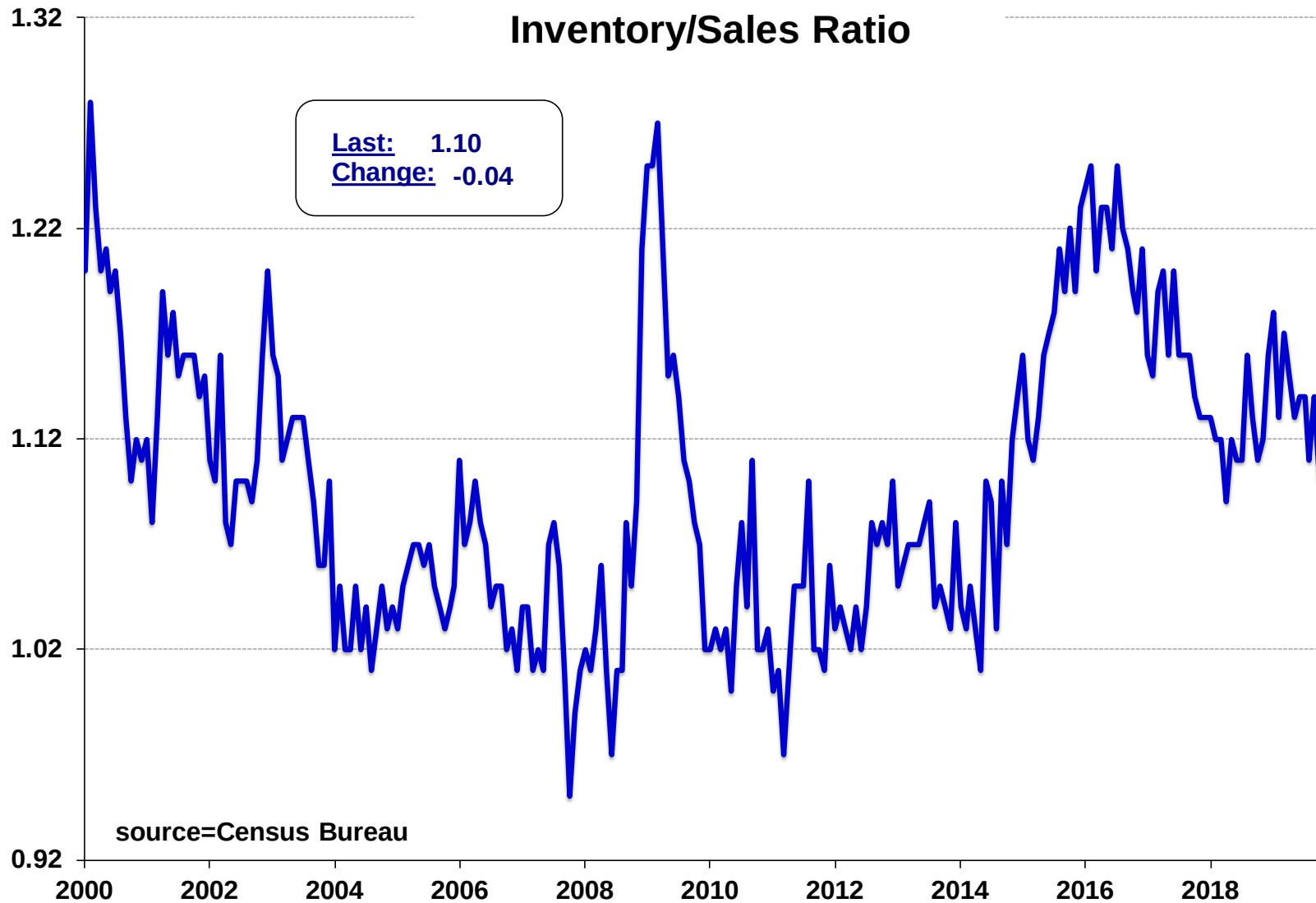


## Nondurable Goods: Farm Products Inventory/Sales Ratio

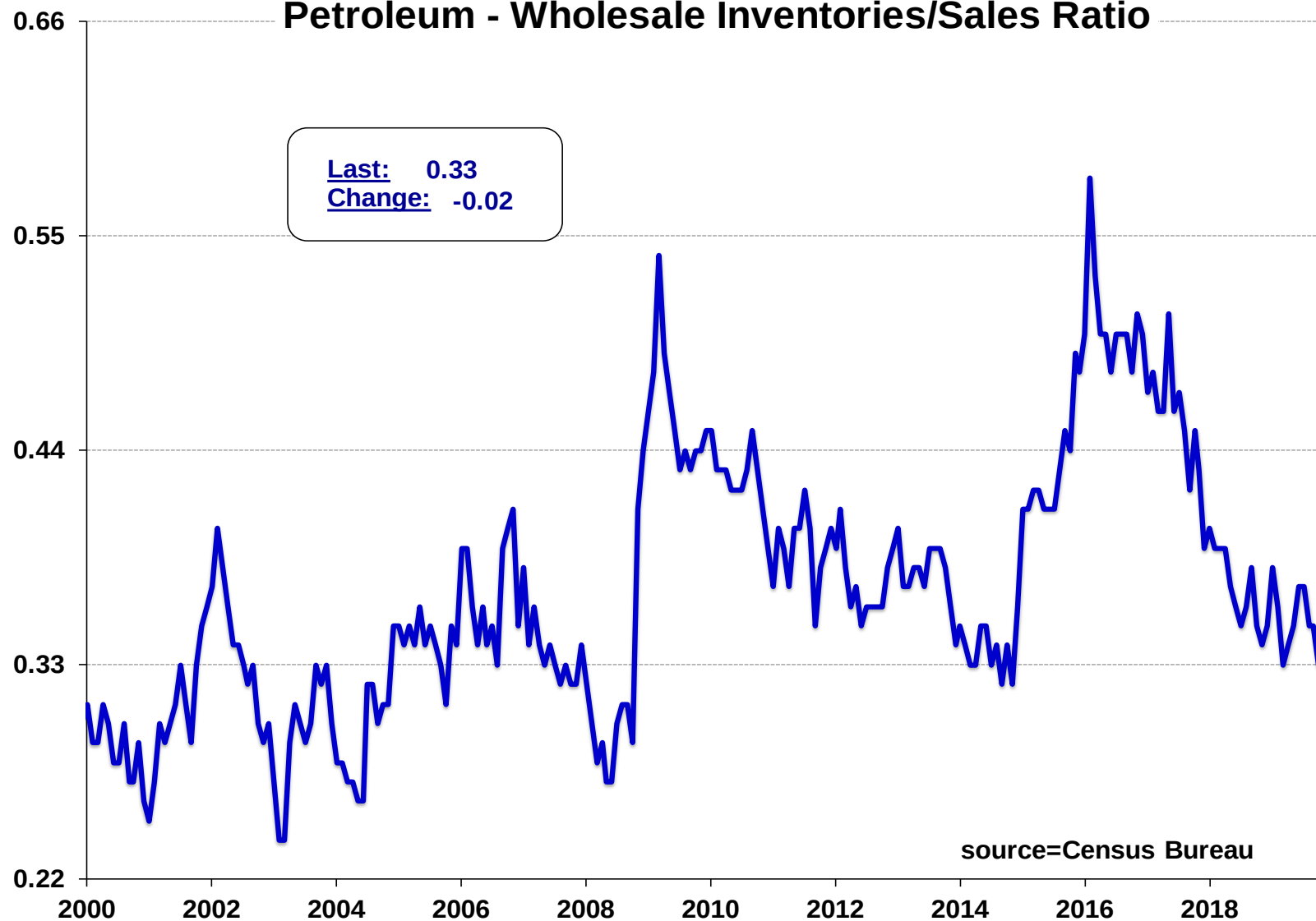
Last: 1.56  
Change: +0.16



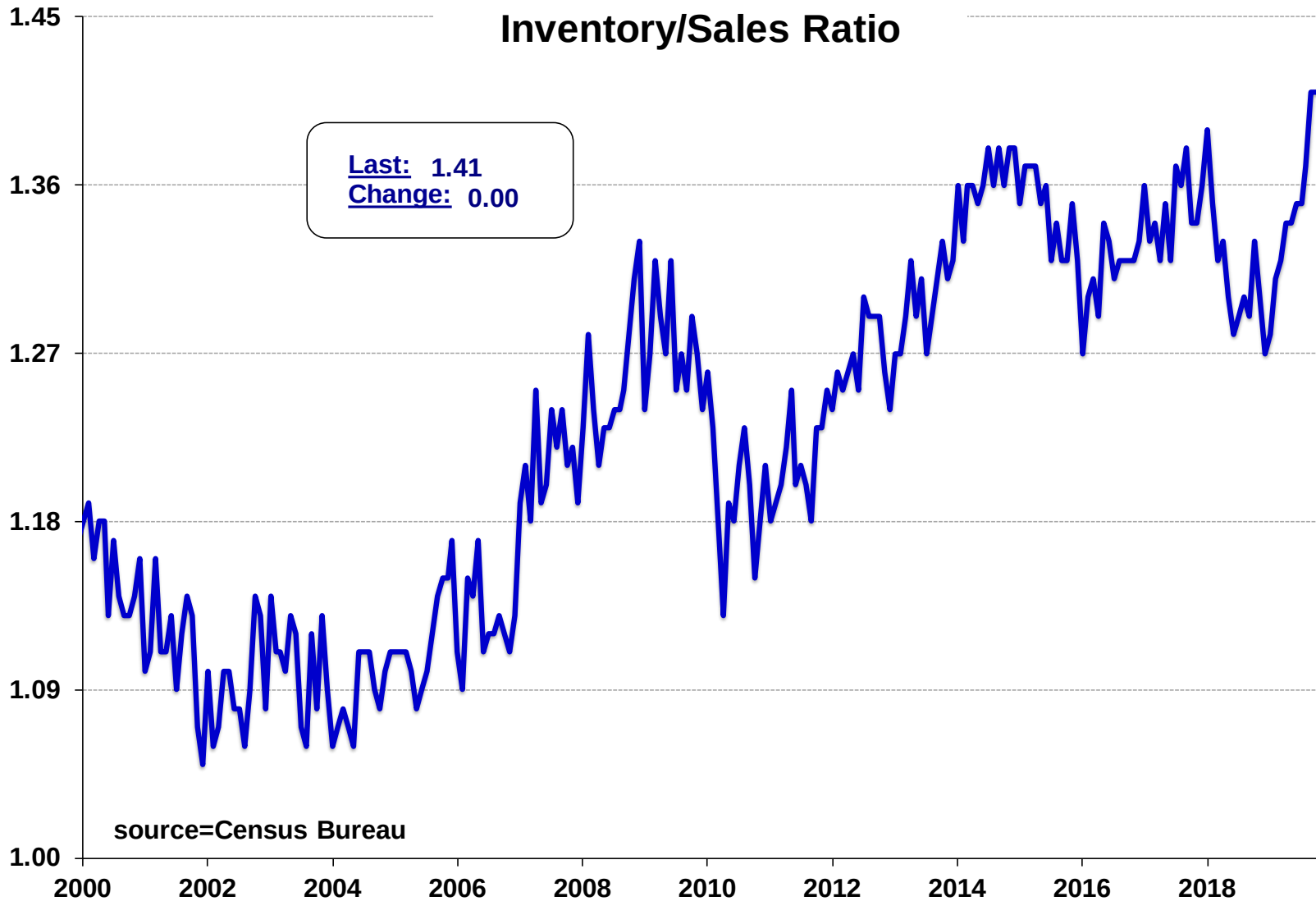
## Nondurable Goods: Chemicals Inventory/Sales Ratio



## Petroleum - Wholesale Inventories/Sales Ratio



## Nondurable Goods: Alcohol Inventory/Sales Ratio



## Nondurable Goods: Miscellaneous Inventory/Sales Ratio

