


C4 (Control4) – AV King install shopping list...

Basic '1-room' AV Solution:

Control4 EA-1 Entertainment Bundle
C4-EA1-SR



Description

The ideal smart home starter set—Designed for an exceptional family room entertainment experience, the EA-1 Entertainment Bundle connects and automates all of the gear around your TV, with just one remote. Together the EA-1 Controller and the SR-260 System Remote Control deliver a beautiful, intuitive, and responsive on-screen user interface with the ability to create and enhance the entertainment experience for any TV in the house. While the EA-1 can control one room of a larger Control4 system, it cannot be the primary controller in a multi-controller system.

[Above RRP: \$899-AUD – Promo cost!]

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To add 'lights and wall pad' you also need:



The above wall pad (1x) costs is \$349-AUD including 'custom buttons'

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If you will **not** include the 'TV', then, you may want the cheaper **CA-1 (from \$499-AUD)**

If you want to run many rooms from one C4 system, you may need the **EA-3 (form \$1599-AUD)**

For **AV King** to install 1x CA-1 & 1x Wall pad; you will need to **contact us (07 3170 3706)** for a quote, our 'promo' C4 install quotes can start from \$480ex (labour) for a CA-1 kit and from \$990ex for an EA-1 kit with remote & AV/TV programming (**this is the half and full day C4 2-man team rates, discounted from \$680 & \$1240 for new 2018 C4 clients only, order must include C4 hardware**)

NOTE: Up-to 30% off C4 hardware when your order includes a 75"+ TV (@RRP).

<https://www.avad.com.au/shop/item/ua82nu8000w>



Home automation with a difference...

Many Functions | LOW Cost | Full Web Admin | Logical User Programming Interface

PACKAGE-1 (AV Room)

- Control 4 EA-1
- Control 4 remote
- 4x Control 4 light switches
- Install and Programming of Automation System

Total \$12,900

PACKAGE-2 (Front Door)

- Control 4 Entry Camera
- Control 4 Tablet/intercom
- Control 4 Key-pay door lock
- Install and Programming of Entry System

Total \$8,700

OR: **Package 1 & 2 Combo:**

\$19,900

AV King has a promo of \$12,900-incl gst total for 'Package-1' as above – this includes:

1. The \$899 EA-1 + Remote pack (as per page-1) & the \$350 'remote dock'
2. 4x of the \$349 custom light switches as per page-1
3. \$500 worth of 'misc' items to install a full home cinema room (Speaker & HDMI leads, 3x new GPO for projector/screen/amp)

The above total 'hardware' is \$2,796

The balance of this \$12,900 is \$10,104 – this is for one full week (2-man team) of install and set-up time and 'after install support'.

This breaks down to be:

- 5x \$990ex [\$1089-incl] 8HR full days on site (2-man AV team – discounted from \$1240ex per day)
- 10HRs is 'off site consulting and email support' (one service block, \$1250+gst, discounted from \$1450+gst)

(the balance of \$3284-incl gst is held for 12-month as credit to deliver 5x 'express 4HR call out service roll-outs, at \$656.80-incl-gst [discounted from \$680ex each])

This works out to be ~30% discount on install labour (assuming all C4 items are purchased at RRP – if the total C4 gear is more than \$10k, we can quote with up-to 30% discount on C4 and our services charged at full price

– NOTE: We do NOT offer 30% off hardware AND labour, we can discount only on or the other)

PAGE-3 - \$1,699 C4 'CA-1 starter kit' AV King Offer...



Above C4 systems start from \$1,699 installed

Above image shows the CA-1 Control4 box (white) and several options for wall pads and remotes.

The \$1,699 offer includes;

1x CA-1 (worth \$499)

1x 'device' (either a \$349 C4 wall pad [light switch] -OR- the above 'basic' C4 remote worth \$349)

1x \$680+gst [\$748-incl] half-day install service booking (2-man team, 4HRs on-site – SE-QLD Only)

1x \$150 worth of 'misc' leads (HDMI/Data/etc) [discounted to \$103]

= \$1699 incl gst

Call us [AV King] on 07 3170 3706 for more info and a custom quote!