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Press Release

Federal Allies Institute Award Results

Washington, D.C. (January 7, 2016) The following individuals and companies are recipients of Federal Allies Institute annual national awards for service to the federal contracting community.

Federal Allies Institute Board of Directors Membership Recruitment Award 2015

Allen K. Bahn President American Consulting Services Rockville, Maryland

Federal Allies Institute Outstanding Community Service Award 2015

Lynn Petrazzuolo President & CEO and Employees Avanti Corporation Alexandria, Virginia

Federal Allies Institute Small Business Advocate of the Year 2015

John F. Long Director, Small Business and Partnerships Northrop Grumman Information Systems McLean, Virginia

Federal Allies Institute Contractor of the Year 2015

Kathy Warden
Corporate Vice President & President
Northrop Grumman Information Systems
Sector Headquarters McLean, Virginia. Additional locations Burlington, Massachusetts, Chantilly, Virginia, Fairfax, Virginia, McLean, and Fareham, Hants, United Kingdom

About Federal Allies Institute Annual National Awards

Goal: To distinguish the best qualified and most deserving; to recognize them as

inspiration for others to follow.

Target Audience: U.S. federal contracting and economic development communities.

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Criteria: Set by Federal Allies Institute.

Judging Procedures: Based upon three decades of awards program coordination and judging on

behalf of National Small Business Week awards programs of the U.S. Small Business Administration. Also, U.S. Department of Commerce, U.S. Chamber of Commerce, American Chamber of Commerce Executives and other programs.

Process: Publicized broadly. Nominations of 2015 awards were sought and recipients

independently selected during November and December 2015 by a panel of judges comprised of FAI board members, non-member community leaders and government participants. New, first-time awards include Small Business

Advocate of the Year and Contractor of the Year.

Recipient Example: Federal Allies Institute Small Business Advocate of the Year 2015

John F. Long, Director of Small Business and Partnerships,

Northrop Grumman Information Systems

Recipient Quote: "I want to thank you for the personal honor, please let the board know my

appreciation," said John F. Long, "I am honored to receive this recognition. The work FAI does as an educator and advocate for small business is so valuable, and in particular FAI's leadership in the area of ethics and its associated

educational efforts on that topic are truly differentiating and a valuable addition

to the industry."

Colleague Quotes: "John is a committed and professional small business advocate. He provides

sage advice to small businesses based on his breadth of experience," said Diane

G. Dempsey, Director, Socio Economic Business Programs, BAE Systems

Intelligence & Security.

"We certainly did a lot of shows together and were often the last two to leave! I

know he was certainly available to the small businesses that came since he attended many events and provided good guidance to them," said Ludmilla Parnell, Director, Business Development, Small Business Partnerships, General

Dynamics Information Technology.

FAI Leadership Quote: "Years ago John introduced himself to the Federal Allies Institute at Washington

Days Conference. Since, John has served FAI and many hundreds of our participants. John has been a valuable resource with a real world, plain English approach to helping small business federal contractors. We look forward to his continued guidance as he transitions from Northrop Grumman Information Systems to NetVision Resources, Inc.," said David T. Boddie, Founder &

Executive Director, Federal Allies Institute.

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John L. Long Bio:

John F. Long has joined NetVision Resources, Inc. (NVR), a Chantilly, VA based IT consulting firm focused on the Federal IT space as a Chief Strategy Officer. In this role, John will oversee existing strategy and new business development and be responsible for strategic business planning, competitive assessments, marketplace evaluations and new growth opportunities. John will help set the future direction of NVR's business and work closely with the executive management team reporting to the CEO.

John joined NVR from Northrop Grumman where he served in various roles including the supervision of the Supplier Diversity Programs and as Director of Small Business Partnerships. In these roles, he led strategy formulation, growth initiatives and formulation of strategic partnerships with small business concerns. John is a recognized thought leader and has received several awards and accolades from agencies, business and trade organizations for his championship of small businesses.

NetVision Resources, Inc. (NVR) is a trusted provider of comprehensive IT solutions and services to leading businesses and government agencies. Based in the Washington, DC metropolitan area, NVR have provided superior business application consulting services and resources to prominent clients since our inception in 1999. We have built a strong reputation as a solutions provider committed to providing only the highest quality in consulting and staffing. NVR is an ISO 9001:2008 certified organization. http://netvisionresources.com

About Federal Allies Institute

Federal Allies Institute was established at Joint Base Fort Myer-Henderson Hall, Virginia during National Small Business Week 2008. Federal Allies is dedicated to business and federal contracting best practices. Federal Allies sponsors Corporate Ethics Certification and other educational and networking programs at the request of the business and government federal contracting community.

Contact