

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>9/19/17</b>	<b>9/26/17</b>	<b>10/3/17</b>	<b>10/10/17</b>
Active Single Family Homes	64	67	72	80
LY-Active Sgl Family Homes	93	89	87	86
% Change	-31.2%	-24.7%	-17.2%	-7.0%
Average List Price	\$2,251,875	\$2,092,052	\$2,143,438	\$2,064,531
Price per Sq. Ft.	\$822	\$807	\$825	\$821
Days on Market	55	49	48	48
Contingent & Pending	21	20	24	28
Actives Only	43	47	48	52
TOTAL Cont/Pend/Actives	64	67	72	80
Contingent & Pending/TOTAL	32.81%	29.85%	33.33%	35.00%
Year to Date Sales	233	241	246	249
Last Year's Sales (same time period)	202	210	215	220
% Change	15.3%	14.8%	14.4%	13.2%
List Price	\$1,754,043	\$1,771,000	\$1,772,829	\$1,777,751
Sales Price	\$1,777,736	\$1,795,359	\$1,795,647	\$1,800,799
Sales % vs List Price	101%	101%	101%	101%
\$ per Sq. Ft., Sales Price	\$806	\$813	\$810	\$809
Days on Market	57	56	56	56
Last Year's Sales Price	\$1,731,320	\$1,729,667	\$1,728,224	\$1,733,273
Appreciation	2.7%	3.8%	3.9%	3.9%
<b>CONDOS</b>				
Active Condominiums	16	15	16	16
LY-Active Condominiums	10	13	15	15
% Change	60.0%	15.4%	6.7%	6.7%
Average List Price	\$1,153,844	\$1,168,933	\$1,092,062	\$996,531
Price per Sq. Ft.	\$700	\$713	\$704	\$702
Days on Market	74	58	50	51
Contingent & Pending	6	9	11	9
Actives Only	10	6	5	7
TOTAL Cont/Pend/Actives	16	15	16	16
Contingent & Pending/TOTAL	37.50%	60.00%	68.75%	56.25%
Year to Date Sales	47	49	50	52
Last Year's Sales (same time period)	37	37	37	37
% Change	27.03%	32.43%	35.14%	40.54%
List Price	\$844,691	\$864,398	\$878,810	\$906,529
Sales Price	\$859,596	\$879,714	\$893,020	\$918,769
Sales % vs List Price	101.76%	101.77%	101.62%	101.35%
\$ per Sq. Ft., Sales Price	\$681	\$684	\$686	\$687
Days on Market	35	37	39	39
Last Year's Sales Price	\$945,683	\$945,683	\$945,683	\$945,683
Appreciation	-9.1%	-7.0%	-5.6%	-2.8%