



BAYSHORE PRODUCE

Weekly Market
Guide
August 24th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Valencias are still in an ACT OF GOD with higher prices and shortages in supply. Lemons are also in an ACT OF GOD, but Romaine commodities remain good buys.

PRODUCT ALERTS



Green Onion



Cucumber



Citrus



Asparagus

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be above normal through the remainder of the summer. We are seeing an average increase of 15 to 20 percent over last year's comps.



WEATHER

Southeast: Partly cloudy with a chance of rain, summer temps.

Jalisco: Rain and thunderstorm all week. Mild temps continue.

Selma: Summer temps, clear and sunny

Salinas: Sun and clouds cool temps.

Hudsonville: Milder temps sunny days and cool nights, chance of rain

Fruits

CROP REPORT



Apples – The quality on all varieties is good. All are old crop with the exception of Galas and Golds which are mostly new crop. The new crop is looking very good.



Avocado - Markets are easing back as inventories begin to improve and relieve pressure on the markets. Sizing is still mixed and shorter on the smaller grades.



Banana - Excellent quality and no major concerns



Blackberries – Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Blueberries – Quality is good and supplies are plentiful.

Fruits

CROP REPORT



Grapes - Quality is very good from CA's Central Valley, with only occasional shatter. Sizing is larger than usual.



Lemons - Demand exceeds supply on all sizes as volume dropped from poor quality. Act of God from heat which has caused fruit to start to drop from the trees.



Limes – The market seems to be getting better. Quality is fair due to the old crop, but supplies have stabilized.



Mangoes - Good supply and good availability



Melons Cantaloupe – Anticipate a slight market climb due to weather fluxuations; quality is strong. Sizing is on the larger side

Fruits

CROP REPORT



Melon Honeydew - Production has significantly decreased and volumes will remain manageable the next 10–14 days, creating a healthy push in markets over the lows recently experienced.



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - Good quality with no major issues reported.



Pineapple - Good quality, expecting supplies to ebb naturally through October, and sizing to fluctuate. Fewer larger sizes are available than smaller.

Fruits

CROP REPORT



Raspberries - Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Strawberries – Plant production declines naturally August–Oct, resulting in more fragility and mixed sizing. Summer days without fog will weaken texture further. Santa Maria has started shipping more product. Demand is increasing for Labor Day retail adds.



Watermelon - The supply has tightened up out of NC, KY and the Mardel area. The market has risen as well, and daily transactional business will be minimal. Quality remains strong out of all locations as rain has helped the fruit.

Vegetable

CROP REPORT



Asparagus - The market continues to rise with light volumes from Peru and Mexico.



Broccoli - Supplies are steady this week. Demand remains good and the market has dipped a bit.



Cauliflower - Supplies are down due to cooler temps. Demand is slightly better and the markets are slowly going up, and quality is great.



Carrots – Quality and volume are both good.



Corn – More northern growing regions have started harvesting; quality and volume are good.



Celery - Quality is good with occasional discoloration and mildew; supply is ample.

Vegetable

CROP REPORT



Cucumber – The market is extremely active and supplies are short. Expect product to remain short the next two weeks.



Eggplant - Supplies in the East are light mostly due to rainfall. Quality is fair to good.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Cabbage is slightly more available and quality has been good.

Vegetable

CROP REPORT



Green Onion - The market is extremely active due to reduced volumes from Mexico because of the heat and humidity for the past six weeks.



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies continue to be lighter. The market has been very active and prices are high with good quality.



Leaf Green and Red- F Red leaf quality is good, supplies are normal, and demand is average. Green leaf supplies are normal with good quality and demand has been average.

Leaf Romaine - Supplies are slightly below normal, demand is strong, and quality is good with occasional light fringe burn.

Leaf Romaine Hearts - Supplies are slightly below normal; however, demand and quality are both good

Vegetable

CROP REPORT



Onions - The WA/ID/OR harvest is in full swing. Skins on the first lots will be light, but will improve into Sept.



Pepper, Bell – Green bell supplies are good but may decrease in volume. Demand is steady and quality and sizes are good. Baja red bell supplies remain limited



Potato – Last year's crop is finishing; other than pressure bruise, they are sound. Norkotah: good maturity and quality of the new potato crop.



Spinach - Quality is fair to good, and we are seeing more mech. damage from warming weather.



Squash – Santa Maria and Fresno supplies are light on Italian and limited on yellow squash; quality is fair to good and improving

Vegetable

CROP REPORT



Tomato - Rounds: Tomato supply continues to tighten with light supplies and increased rainfall. Only a handful of growers are harvesting right now, with most being in the middle of a transition period. More growers will start back up in September, but volume is not expected to be significant. Quality has not been impacted too much by the weather.

Romas: Demand and supply both remain light, but steady. Quality is mostly good.

Grapes: More supplies available. Quality is still a bit of a challenge, with rain and heat being the major factors.

Cherries: Things remain mostly unchanged for cherries. FOBs will remain stable, while quality is still a little unstable.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

Bayshore Produce LLC

11501 NW 107th St.

Suite 105

Miami, Fl. 33178

305-594-4129 office

305-594-4185 fax