

November 1, 2016



Dear Customer,

All of us at Pro1 are very thankful for your support. This year marks our 10-year anniversary thanks to your partnership. We will continue to develop products and strategies that allow us to succeed together and remain 100% loyal to the professional HVAC trade.

Please see attached for details on our price increase, which goes into effect January 1, 2017.

The average price increase for 2017 is 1.8%. Below is a summary of additions and subtractions from our product offering:

- In mid-November 2016, we are introducing the T855S. Please see page four for pricing. Similar to our T755S, this universal thermostat accepts wired sensors in addition to all of the advanced features of the T855. We have seen a huge demand for this product in the light commercial and dual fuel markets.
- We have increased manufacturing capacity to allow for future growth and make stock outages less likely.
- This year we will no longer be selling air filters and cabinets in order to focus on our core business.

Thank you for your business. Please let us know if there is anything we can do to improve your business from support to product offerings. Best wishes for a happy and successful 2017.

A handwritten signature in black ink, appearing to read "JEFF EDGAR".

Jeff Edgar  
President

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